

**Prior Information Note (PIN)**  
**for the**  
**A400 Atlas Part Task Trainers**  
**and**  
**Training Loads**  
**located at**  
**RAF Brize Norton**  
**Project No. 706712450**

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## **1. Purpose of the PIN**

- 1.1. The purpose of this PIN is to notify suppliers of an upcoming requirement and Market Interest Day. It is also an opportunity for the Authority to request information from suppliers to inform its approach.

## **2. Summary of Requirements**

- 2.1. The Authority requires the following:

- a. Becoming the Design Authority (DA) of the Equipment;
- b. Conducting a re-baseline activity of the Equipment in line with current aircraft specification and required serviceability;
- c. Preventative, corrective and core maintenance for the 3 x Part Task Trainers and their Training Loads (the Equipment);
- d. Post Design Services (PDS) to the Equipment which may include modifying the equipment to reflect changes to the aircraft/training requirements including upcoming modifications;
- e. Updating drawings and manage configuration control;
- f. A potential requirement to reverse engineer any incomplete data packs;
- g. Minor modifications to other relevant A400M synthetic training equipment on an ad-hoc basis via PDS tasking

- 2.2. The estimated value of the Contract which will include any Options and PDS Tasking required is £3,500,000.00

- 2.3. The estimated contract duration is 5+1 years from Contract Award.

- 2.4. The estimated Contract Award date is February 2024

## **3. Background**

- 3.1. In 2012, three targeted fidelity cargo hold Part Task Trainers (PTTs) were procured under a contract with Dytechna Engineering Ltd which was placed for the design, manufacture, and support of the devices. The devices being Air Despatch, Paratroop and Movements PTTs which have been tailored to meet the needs of the relevant user group. These devices enable the bulk of initial and intermediate training and prepare the students for progression to a higher fidelity device. Their role is to balance the use of low fidelity PTTs with the high-fidelity Cargo Hold Trainer Enhanced (CHT-E) and removing the need for live aircraft training. The associated Training Loads are training aids in support of the PTTs.

- 3.2. Each PTTs is dimensionally representative but is low fidelity and will differ in features according to the specific training need:

- a. PTT – A enables Air Movements personnel to be trained in the physical techniques and procedures for loading and restraint of both wheeled and non-wheeled equipment in accordance with existing generic principles and those specific to A400M.



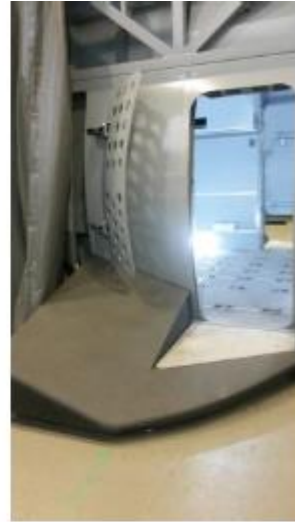
Air Movements School - ATLAS Part Task Trainer (PTT) A

- b. PTT-B enables training on loading, unloading and air despatch procedures, restraint techniques of various air drop loads in accordance with existing generic principles and those specific to the A400M.



Air Dispatch - ATLAS Part Task Trainer (PTT) B

- c. PTT-C enables paratroop aircraft drills and procedures to be practised under controlled supervision to enable the parachutist to develop proficiency in aircraft exit techniques.



Parachute Training School - ATLAS Part Task Trainer (PTT) C

- 3.3. The A400 Part Task Trainers (PTTs) and associated Training Loads are currently managed on a larger equipment contract with Leonardo UK Ltd. The Contract is due to expire on 31 March 2024 therefore a replacement contract is needed before 1 April 2024.

3.4. A400 Part Task Trainers

The PTTs are currently based at 3 locations across RAF Brize Norton.

The original equipment manufacturer was Exsel Dytecna (In Administration).

In Service Date: 2017

3.5. A400 Training Loads

There are currently 78 A400 Atlas Training Loads based at Brize Norton

The original equipment manufacturer was Exsel Dytecna (In Administration).

In Service Date: 2017

#### **4. Indicative Procurement Timelines**

4.1. The anticipated key dates for this procurement are as follows:

Issue Contract Notice and DPQQ: May 2023

Issue ITN: August 2023

Contract Award: January/February 2024

#### **5. Market Interest Day**

5.1. A Market Interest Day is planned for 11 April 2023 at RAF Brize Norton from 10.00 – 15.00. It is recommended that suppliers attend in person so that they have the ability to meet other suppliers and see the equipment. Unfortunately, the Authority is unable to stream the event live to suppliers at this location.

Location: RAF Brize Norton, Carterton OX18 3LX

5.2. Please note 11<sup>th</sup> April is the only opportunity to view the devices unless down-selected to tender at a later stage.

#### **5.3. Objectives of the Market Interest Day**

- a. Gauge and generate interest around the contract opportunity;
- b. Obtain feedback and queries on the Requirement as currently defined;
- c. Gain better understanding as to the total cost required to deliver the project;
- d. Provide an opportunity for suppliers to ask questions and view the Equipment

#### **6. Request for Information**

6.1. Prior to the Market Interest Day, suppliers are invited to provide answers to the following questions which will help inform the Authority of Industry appetite, capability and ideas but may also inform the Authority's strategy. Answers are required to be provided by 17:00 on 31 March 2023:

- a. Do you have the capability to deliver the Requirement in its totality?
  - i. If no, please explain
  - ii. Are there certain areas which can be met?
- b. Are you able to provide a ROM cost for the whole Requirement based on the information provided?
- c. Would contracting for corrective maintenance inject a high level of risk into the Project?
  - i. If so, what would prevent excessive risk being included in the Price for this element?

- ii. Is a firm price practicable for this element noting the current climate of high interest and inflation rates among other factors?
  - iii. What % of the cost would be made up of any reaction time to rectification? How would this cost be calculated?
- d. What risks and/or issues do you foresee in delivering this Requirement?
- e. What social value theme and policy outcome could you deliver for this Requirement?  
 Note. The Authority is mandated to assess Social Value in all Tenders  
 The most relevant defence social value themes are tackling economic inequality; fighting climate change and equal opportunity

## 7. Indicative Agenda

Time	Agenda
10.00 – 10.30	Registration
10.30 - 12.00	Overview by the Authority inclusive of Q&A session
12.00-12.30	Break (Please bring your own refreshments and lunch)
12.30 – 14:30	Tour of equipment inclusive of Q&A
14:30 – 15:00	Wash up session with final Q&A

### Registration

- 7.1. Suppliers must register each attending participant at the Main Reception at Brize Norton. The Authority will collect participants from reception at 09.45. Suppliers will not be permitted access without registering interest as detailed below.

### Overview

- 7.2. The Authority to provide an introduction and overview of the procurement requirements and objectives.

### Q&A Session

- 7.3. Suppliers are invited to submit any questions they may have in relation to this Procurement to the Authority POC by 17:00 Friday 31 March 2023.
- 7.4. There will also be an opportunity on the day to submit questions in advance of the Q&A session. The Authority reserves the right to take the question away and respond in the published contract notice if an answer is not known at the time.
- 7.5. The Authority reserves the right to not answer any question which has no relation to the procurement.

### Tour of Equipment

- 7.6. The Authority will take suppliers to view the equipment. Please note. the equipment is spread out across the site so a small element of travel will be required.

## 8. Registration of Interest

8.1. Suppliers interested in attending the Market Interest Day, please provide the following details to the Authority POC by email no later than 17:00 Friday 31 March 2023.

8.2. **Attendees who have not registered will not be permitted to attend the event.**

8.3. Due to capacity limitations, **no more than 3** personnel from each supplier organisation shall be invited to attend the Market Interest Day

- Organisation details (Legal name, website address):
- Name(s) of Attendee(s) (max 3):
- Position / Role of Attendee(s):
- Email Addresses for Attendee(s):
- Phone Number of Attendee(s):
- Security Clearance Status:
- Nationality
- Passport Number

**9. Important points to note**

9.1. Information shared during the Market Interest Day which may be relevant to the procurement process, will be published by the Authority.

9.2. The session may be recorded. Any recording will not be released to the public, but will help develop the follow up meeting notes to be published with any Contract Notice, if the procurement proceeds.

9.3. Any costs relating to the preparation, submission and attendance of the Market Interest Day are the sole responsibility of the respondent.

9.4. There is no obligation for the Authority to continue with the requirement following the Market Interest Day, and if potential suppliers choose to act on any answers and/or information they receive from the event, it is entirely at their own risk.

9.5. Any resulting procurement procedure will be conducted competitively.

9.6. Any information provided in relation to this procurement may be subject to change.