



Intellectual  
Property  
Office

# INVITATION TO TENDER FOR THE PROVISION OF ON-SITE STORAGE

IT-2016-092

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## 1. INTRODUCTION

### 1.1. Intellectual Property Office (IPO)

- 1.1.1. IPO (an operating name of the Patent Office) is an Executive Agency of the Department for Business, Energy and Industrial Strategy (BEIS). It aims to stimulate innovation and enhance the international competitiveness of British industry and commerce. It offers customers an accessible, high quality, value for money system both nationally and internationally, for granting intellectual property rights.
- 1.1.2. The IPO is a highly successful organisation which, over its history, has adapted its approach and services to meet changing demands. Its core business and products deliver high quality, cost effective Intellectual Property (IP) rights to customers and its success in these core areas is tied to a much wider range of activities, such as awareness-raising and enforcement. Its customers operate within both the UK and global economies. Further information about the IPO can be found on its website at: <https://www.gov.uk/government/organisations/intellectual-property-office>
- 1.1.3. The number of people currently employed by the IPO is approximately 1,100. It is based at three sites: Newport, South Wales; a front office at Abbey Orchard Street, London and a file repository at Nine Mile Point, Cwmfelinfach, South Wales. It is primarily located at the following site:

### 1.2. Concept House

- 1.2.1. The headquarters of the IPO is located at Concept House, Cardiff Road, Newport, South Wales, NP10 8QQ. The office is approximately 3 km south-west of the city centre.

### 1.3. Directions

- 1.3.1. Directions to the IPO sites is available at:

<https://www.gov.uk/government/organisations/intellectual-property-office/about/access-and-opening#travel-directions>

## **2. INSTRUCTIONS ON BIDDING PROCEDURES**

### **2.1. Instructions**

- 2.1.1. These instructions are designed to ensure that all bidders are given equal and fair consideration. It is important therefore that you provide all the information requested in the format and order specified.

### **2.2. Procurement Information**

- 2.2.1. All queries regarding this requirement must be submitted via Pro Contract.
- 2.2.2. Under no circumstances should queries be directed to any other member of IPO staff.

### **2.3. Deadline for receipt of bids**

- 2.3.1. The deadline for receipt of bids is **1.00pm, Wednesday 7<sup>th</sup> December 2016.**
- 2.3.2. IPO reserve the right not to accept bids received after this deadline.

### **2.4. Incomplete bid**

- 2.4.1. IPO may reject your bid if it does not provide the information requested.
- 2.4.2. IPO may reject your bid if it does not provide the information in the exact format requested.

### **2.5. Acceptance of bid**

- 2.5.1. IPO does not bind itself to accept any bid and reserves the right not to accept a bid for part or all of the requirements.

### **2.6. Communications**

- 2.6.1. Nothing herein or in any communications made on behalf of IPO shall be taken as constituting a contract, offer or representation between IPO and any party (save for a formal award of contract made in writing by or on behalf of IPO), nor shall they be taken as constituting a contract, offer or representation that a contract shall be offered in accordance herewith or at all.

### **3. BACKGROUND TO THIS PROCUREMENT**

#### **3.1. Background Information**

- 3.1.1. The Intellectual Property Office currently utilise an IBM V7000 SAN hosted over two sites.
- 3.1.2. It is used to host our virtual estate of servers, Desktops and Networking devices.
- 3.1.3. Support costs have grown exponentially over the last two years.
- 3.1.4. Due to this, the IPO has decided to replace this ageing technology with newer, more efficient SAN.

#### **3.2. Scope of requirement**

- 3.2.1. The scope for this tender will include:-
  - i. Procurement, installation and configuration of the SAN;
  - ii. Proposals must include hardware/software support for the next three (3) years; and
  - iii. Proposals must include an option for another 150tb of storage on the primary site for backups.
- 3.2.2. Proposals will NOT include data migration.

## 4. DESCRIPTION OF THE REQUIREMENTS

### 4.1. Mandatory Requirements

Item No.	Requirement	Evaluation Area
1	<p>Being a heavily virtualised environment, the IPO's SAN is the backbone of the estate. It has two units based over 2 sites. The throughput requirements range between 40000 (forty thousand) IOPS during the daytime and 80000 (eighty thousand) IOPS nightly during backups, with an overall peak of 160000 (one hundred and sixty thousand) IOPS.</p> <p>The data throughput requirements range between 1500 (one thousand five hundred) Mbyte/sec during the day, to 30000 (thirty thousand) Mbyte/sec during the backing up times with an overall Peak-Time data throughput of 4500 (four thousand five hundred) Mbyte/sec.</p> <p>Please describe how the solution you have chosen will achieve this.</p>	Technical
2	<p>As stated previously, our storage is split over two sites. Our primary site has a total storage requirement of 400 (four hundred) TB and our secondary site has a requirement of 110 (one hundred and ten) TB. This storage requirement remains the same for our new solution.</p> <p>Please explain how this will be achieved and why you have recommended the proposed solution.</p>	Technical
3	<p>A large portion of data is stored on near line storage. Currently we use automatically tiered storage allowing frequently accessed data that requires low latency to be stored on flash. We would require similar performance and configuration from the new solution.</p> <p>Please explain how this will be achieved with the solution recommended.</p>	Technical
4	<p>As our estate is heavily virtualised with Solaris physical servers, the storage must be accessible from VSphere and Solaris via 16 (sixteen) gb/sec Fibre channel.</p> <p>As stated we are heavy users of VMware and utilise VAAI to offload work from VSphere to our storage units. For performance reasons, we require this functionality to be available in our new solution. We also require VSphere UI integration and VVOL support in order to continue with day to day operations.</p> <p>Please give an explanation of how the proposed technology will achieve this.</p>	Technical

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5	<p>Currently we utilise Storage level snapshots as part of our change management process and require this functionality in any replacement.</p> <p>Please describe how this will be achieved using the proposed technology.</p>	Technical
6	<p>Our current solution has the ability to replace hardware with no downtime. This is imperative in our new solution, as is the requirement for this hardware to have redundancy. We require this to be present in the proposed solution.</p> <p>Please confirm how will this be achieved, and explain why have you chosen this method.</p>	Technical
7	<p>The IPO is going through a major digital transformation which will involve future changes for storage provision. For this reason we require any solution to have both Scale-Out and Scale-Up ability.</p> <p>Please give an explanation as to how this requirement will be met by the proposed solution.</p>	Technical
8	<p>Currently both our Primary and Secondary sites are connected via TCP/IP and not fibre channel, thus TCP/IP replication functionality is necessary.</p> <p>Please give an explanation as to how this will be achieved.</p>	Technical
9	<p>In order for the IPO to clearly understand the proposed solution, we would like to see the technical roadmap for the product in addition to the cost for the proposed solution. We also require the technical lifespan of the product and the associated support roadmap, e.g. when will support for the product cease.</p> <p>Please include a link to the Technical Roadmap in the response.</p>	Technical / Approach
10	<p>We plan on utilising some of our current solution to provide some of our backup solution. If we increased our storage on our primary site by 150 (one hundred and fifty) TB, we could utilise the new solution for this function.</p> <p>Please explain how this requirement will be met.</p>	Technical
11	<p>The demand for our services are 24 hours a day, 7 days a week. Due to this demand, we require the costs for a three (3) year 24x7 support model, with an engineer on-site within 4 (four) hours.</p> <p>Please confirm your approach to how this will be met. Please confirm whether this work will be outsourced or whether you will be utilising internal resources for this work.</p>	Service Support
12	<p>We have third line engineers on site that can assist with the implementation of the solution. However, please clarify whether this</p>	Service Support

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	work would be sub-contracted or whether the engineers would be employees of your business.	
13	The IPO's engineers will require training on the new solution in order to provide 1 <sup>st</sup> , 2 <sup>nd</sup> and 3 <sup>rd</sup> line support. Please explain how you will approach this.	Non-functional

4.1.1. For each of the requirements above, please provide your response within a maximum of 500 words.

#### 4.2. Desirable Requirements

Item No.	Requirement	Evaluation Area
1	We currently use third party tools to monitor our SAN and also provide visibility of our storage mapping (i.e. it informs us which VM's are affected by which hardware). It would be desirable to use an integrated solution to these issues. Please explain how the proposed solution will achieve this.	Technical
2	The IPO values its data and the integrity of this data. It would be desirable if the solution offered <i>At Rest Encryption</i> in order to maintain the integrity of data expected. Please explain how this would be achieved and clarify whether there would be any impact on performance.	Security
3	The IPO's transformation work is key to its success going forward. As part of this, it would be desirable if the proposed solution integrated seamlessly with cloud storage. If this is achievable, please confirm how this would be achieved.	Technical

4.2.1. For each of the requirements above, please provide your response within a maximum of 500 words.

#### 4.3. Timing

4.3.1. The solution must be successfully implemented by 31<sup>st</sup> March 2017. Tenderers must submit a proposal that will meet this deadline in line with paragraphs 4.1, 4.2 and 4.4.

#### 4.4. Information required from Tenderers

##### 4.4.1. Methodology

- i. With the above information in mind Tenderers must provide a clear method statement as to how the requirements will be met. This must be

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included in Section 3: Requirements (see paragraph 7.2 below).  
Tenderer's proposals must include:

- The tenderers plan to deliver the requirements;
  - Proposed dates of delivery, installation, testing and training;
  - Staff roles and responsibilities (including C.V's); and
  - Overall number of days to successfully deliver this requirement.
- ii. If Tenderers feel any other information will be of use to the IPO, this may be included also.

## 5. SUB-CONTRACTORS

### 5.1. Sub-Contracting Arrangements

- 5.1.1. As part of their proposal, Tenderers must identify any third party sub-contracting arrangements which they intend to use. For the purposes of this agreement sub-contractors will be defined as any 3<sup>rd</sup> party that will be responsible for performing or delivering a significant element of the contract.
- 5.1.2. If the Tenderer does intend to use any sub-contracting arrangements they must provide the following details:
  - i. The full name and address of the sub-contractor;
  - ii. The security vetting process of personnel;
  - iii. The element of the contract they will perform;
  - iv. The capabilities the sub-contractor possesses to enable to meet the element of the contract it will perform;
  - v. How the sub-contractor will be managed by the successful Tenderer;
  - vi. The agreements and/or Service Level Agreements in place to ensure quality of service from the sub-contractor.
- 5.1.3. Tenderers should note that the IPO does not anticipate that it will be required to directly engage with any sub-contractors who are to be utilised under any subsequent contract.
- 5.1.4. Management of the sub-contractor and resolution of any issues that arise will be the sole responsibility of the successful Tenderer in their role as Prime Contractor.
  - i. Tenderers must confirm their understanding and acceptance of this.

## **6. CHARGES**

### **6.1. Purpose**

- 6.1.1. The purpose of this Section is to define the information that you must supply in respect of your proposed charges.

### **6.2. Composition**

- 6.2.1. To allow the IPO to accurately assess Tenderers proposals on a like-for-like basis, the Tenderer must provide one overall baseline cost proposal based on three (3) years total cost of ownership which best meets the requirement of the proposed solution;
- 6.2.2. A full breakdown of these charges should be provided, and as a minimum include:-
- i. Charges for hardware, software and licensing.
  - ii. Charges for professional services:-
    - The roles required;
    - The number of days required per role;
    - The charge per day (day rates) for each of the roles required; and
    - The total number of days required to deliver this solution.
  - iii. Charges for implementation of the solution.
  - iv. Training charges.
  - v. On-going support and maintenance charges.
  - vi. Any further services considered by the Tenderer to be required to achieve a successful completion of this requirement.

### **6.3. Alternate Proposal Options**

- 6.3.1. If the Tenderer is able to satisfy the requirements of this ITT with more than one option, these options may be included in your response but must be clearly identified and contain a fully transparent breakdown of charges to allow the IPO to determine the exact costs of what is being proposed.
- 6.3.2. For the avoidance of doubt, any alternative charging proposals must be submitted in addition to, and not in place of, the recommended baseline proposal that is requested at paragraph 6.2 above.

### **6.4. Instructions**

- 6.4.1. Expenses (if any) should be detailed at IPO standard rates, shown in paragraph 6.5.
- 6.4.2. To avoid doubt, all costs not listed within your bid will be deemed to have been waived.

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- 6.4.3. Any improvements you propose that are additional to our stated requirements, and any additional service options being offered, must be separately costed if applicable.
- 6.4.4. You must confirm that all charges submitted are exclusive of VAT.
- 6.4.5. You must confirm that all charges submitted will be held firm for a period of 90 days commencing from the tender return date (7<sup>th</sup> December 2016).

## **6.5. Expenses**

- 6.5.1. Please detail what travel and accommodation expenses you would apply to a contract (if any).
- 6.5.2. For the avoidance of doubt, any expenses paid under the contract must only be reasonably and necessarily incurred as a result of carrying out the contracted services, with due regard to economy.
- 6.5.3. Expenses will only be paid on proof of occurrence and will be paid at the IPO's standard rates which are as follows:
  - i. Overnight accommodation: maximum £85.00 (incl. VAT) per night, B&B;
  - ii. Car mileage rates at £0.45p per mile. This is for round trips of up to 150 miles. Journeys in excess of this distance must be undertaken by public transport;
  - iii. Rail fare at standard rate (or advanced or off-peak) fares;
  - iv. Flights at economy class;
  - v. Taxi fares will only be reimbursed where public transport or use of a private car is unsuitable or inappropriate;
  - vi. Parking fees / and toll charges, necessarily incurred may be claimed where supported by a valid receipt;
  - vii. No other form of expenses will be payable by the IPO.

## **6.6. Invoicing**

- 6.6.1. It is the expectation of the IPO that invoicing arrangements employed by the successful Tenderer will allow prompt and straightforward reconciliation and approval of invoices.
- 6.6.2. Invoices must allow the IPO to easily determine what it is being charged for. As such, invoices must contain a clear breakdown containing the following information as a minimum:
  - i. The contract reference number (IT-2016-092);
  - ii. The period to which the charges apply;
  - iii. Number of days per role;
  - iv. Charge per day of each role;

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- v. Activities performed;
- vi. Expenses (if any);
- vii. Overall charges for the period in question; and
- viii. Any other charges as applicable.

6.6.3. With the above in mind the IPO expect to expend a minimal amount of effort in relation to the verification and approval of invoices.

6.6.4. In the event of errors or inaccuracies to invoices that are a result of supplier error, it will be the responsibility of the Tenderer to correct these.

6.6.5. Until these errors are corrected the IPO will retain the right to not pay any invoices related to the contract. Tenderers must confirm their understanding and acceptance of this.

6.6.6. Invoices must be submitted in accordance with the paragraphs above, to the following address:

IPO  
Accounts Payable Section  
Room GY33 Concept House  
Cardiff Road  
Newport  
NP10 8QQ  
E-Mail: [REDACTED]

## 7. RESPONSE TO THE INVITATION TO TENDER

### 7.1. Function and Format of Proposals

- 7.1.1. This Section describes the required format and content for responses to this ITT. Failure to conform may result in the response being rejected. Any information over and above that specifically requested must be included in a separate section in the response.
- 7.1.2. You must upload your bid (Microsoft Word or .PDF format) to the Pro Contract portal by 1.00pm, Wednesday 7<sup>th</sup> December 2016.

### 7.2. Structure Of Proposals

- 7.2.1. You must structure your proposal as follows:
- i. **Section 1: Management Summary** – Provide a resumé of the proposal;
  - ii. **Section 2: Understanding of Requirements** – Confirm your understanding of the key requirements and scope of the services to be provided to IPO;
  - iii. **Section 3: Requirements** – this section must contain your responses to the requests for information throughout the ITT by the IPO (excluding Charges);
  - iv. **Section 4: Charges** - It is imperative that the IPO is able to form a clear view of the charges in your proposal for the provision of the services. Therefore all charges must be included or summarised in this section of your response. These charges must be provided in accordance with Section 6;
  - v. **Section 5: Any other information** - that you wish to add further to that already requested, that you feel may further demonstrate your ability to meet the requirements listed in this ITT.

### 7.3. Incorrect Format of Proposals

- 7.3.1. The above format for proposals is intended to allow the IPO to more easily evaluate proposals on a like for like basis, and ensure each proposal is given fair and proper consideration.
- 7.3.2. Failure to supply the proposals in the above format may result in the proposal receiving lower scores at the evaluation stage, or the proposal being rejected.
- 7.3.3. Tenderers must confirm they have read and understood this requirement.

### 7.4. 'E' Tendering Portal – Pro Contract

- 7.4.1. This procurement exercise will be performed using the IPO's 'e' tendering package – Pro Contract. Tenderers must therefore submit their proposal in response to this ITT via the Pro Contract system.

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7.4.2. Full instructions for using the Pro Contract system are contained within the system itself, but in the event you have any difficulties using the system please contact [REDACTED] via email [REDACTED] or by telephone on [REDACTED]

7.4.3. The IPO utilises this system to provide governance around the tendering process and as such Tenderer's responses must be managed through this tool. Tenderers are therefore advised of the following:

- i. It is the Tenderer's responsibility to ensure that they have submitted a fully compliant Tender;
- ii. Tenderers should ensure that they are using the latest versions of this document and its attachments, as the documentation may be updated from time to time within the system;
- iii. Any incomplete or incorrect submissions may be deemed non-compliant, and as a result you may be unable to proceed further in the procurement process.
- iv. Tenderers are strongly advised to allow plenty of time for the entering of responses into the 'e' tendering system. It is advised that this activity commences as soon as possible and is not left until the day of the Tender Submission Deadline.

7.4.4. Tenderers proposals must not be communicated to the IPO via any other method than through the 'e' tendering system.

## **7.5. Procurement Method**

7.5.1. This procurement procedure may involve some or all of the following steps:

- i. Issue of this Invitation to Tender (ITT);
- ii. Clarification meetings;
- iii. Receive and evaluate Tenderers proposals;
- iv. Bid clarification;
- v. Selection of preferred bidder;
- vi. Award of contract.

## 7.6. Procurement Timetable

7.6.1. The overall timetable for this procurement can be seen below:

<b>ACTION</b>	<b>DATE</b>
Issue of this Invitation to Tender	Monday 14 <sup>th</sup> Nov 2016
Tender clarification meetings (see paragraph 7.7 below)	Week Commencing Monday 21 <sup>st</sup> Nov 2016
Deadline for receipt of tender clarification questions	1pm, Wednesday 30 <sup>th</sup> Nov 2016
Deadline for return of tender	1pm, Wednesday 7 <sup>th</sup> Dec 2016
Evaluate tender responses	Thursday 8 <sup>th</sup> – Wednesday 14 <sup>th</sup> Dec 2016
Award Contract	On or before Thursday 15 <sup>th</sup> Dec 2016
Contract Commencement	Tuesday 3 <sup>rd</sup> Jan 2017

## 7.7. Clarification Meetings

- 7.7.1. If Tenderers require a clarification meeting after the issue of the ITT but before the responses are due then the IPO will host such a meeting.
- 7.7.2. It is strongly recommended that Tenderers request and attend such a meeting in order they may gain a complete understanding of IPO requirements.
- 7.7.3. If such meetings are requested, they will take place between 21<sup>st</sup> – 25<sup>th</sup> November 2016. Tenderers must ensure they are available to attend meetings during this time if they wish to discuss requirements with the IPO.
- 7.7.4. If required clarification meetings may be conducted via telephone or video conference.

## 7.8. Clarification questions

- 7.8.1. Clarification question will be answered up to 1pm, Wednesday 30<sup>th</sup> November 2017.

## 7.9. Evaluation Approach

- 7.9.1. Any contract will be awarded on the basis of the most economically advantageous tender, i.e. the proposal offering the best overall value for money over the lifetime of the contract, which does not necessarily mean the proposal with the lowest costs. Responses will be evaluated against the list of criteria shown below:-

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Weighting	Category	Evaluation Criteria	Max Score
25	Quality and coverage of proposed solution	Quality of the proposed solution to meet the expected technical requirements	30
		Ability of the proposed solution to meet the requirements to scale-out	20
		Ability of the proposed solution to meet the requirement for peak time data throughput	25
		Ability of the proposed solution to allow the replacement of hardware with no downtime	15
		Ability of the proposed solution to allow for VMWare Integration	10
		Subtotal	100
25	Proposed approach and understanding of Requirements	Demonstration of understanding of the proposed overall solution to meet IPO requirements	25
		Ability of the proposal to achieve installation requirements, support requirements and support demand	25
		Suitability of the proposed training plan	25
		Demonstration of the overall technical and support and maintenance lifecycle	25
		Subtotal	100
50	Costs	Cost of the proposed solution, including total cost of ownership	100
		Subtotal	100

## **8. TERMS AND CONDITIONS**

### **8.1. CCS Framework**

- 8.1.1. Any agreement arising from this procurement will be based on the Crown Commercial Service framework – Technology Products 2, RM3733 - Lot 1.
- 8.1.2. No other Terms and Conditions will apply. Tenderers must confirm their acceptance of this or their bid may not be considered further.

## 9. ACHIEVING TRANSPARENCY OF PUBLIC SECTOR PROCUREMENT

### 9.1. Requirement To Publish Contractual Information

- 9.1.1. Government has set out the need for greater transparency across its operations to enable the public to hold public bodies and politicians to account. This includes commitments relating to public expenditure, intended to help achieve better value for money.
- 9.1.2. As part of the transparency agenda, Government has made the following commitments with regard to procurement and contracting:
- i. All new central government ICT contracts over the value of £10,000 to be published in full online from July 2010;
  - ii. All new central government tender documents for contracts over £10,000 to be published on a single website from September 2010, with this information to be made available to the public free of charge;
  - iii. New items of central government spending over £25,000 to be published online from November 2010;
  - iv. All new central government contracts to be published in full from January 2011.
- 9.1.3. Suppliers and those organisations looking to bid for public sector contracts should be aware that if they are awarded a new government contract, the resulting contract between the supplier and government will be published. In some circumstances, limited redactions will be made to some contracts before they are published in order to comply with existing law and for the protection of national security.
- 9.1.4. With the above in mind Tenderers must confirm that, except for any information which is exempt from disclosure in accordance with the provisions of the FOIA, the content of any subsequent Contract is not Confidential Information.
- 9.1.5. The IPO shall be responsible for determining in its absolute discretion whether any of the content of the Contract is exempt from disclosure in accordance with the provisions of the FOIA. Notwithstanding any other term of the Contract, the Tenderer hereby gives consent for the IPO to publish the Contract in its entirety, (but with any information which is exempt from disclosure in accordance with the provisions of the FOIA redacted) including from time to time agreed changes to the contract, to the general public.
- 9.1.6. The IPO may consult with the successful Tenderer to inform its decision regarding any exemptions but the IPO shall have the final decision in its absolute discretion.
- 9.1.7. The successful Tenderer shall assist and cooperate with the IPO to enable the IPO to publish this Agreement.
- 9.1.8. Tenderers must confirm their acceptance of the above or their bid may not be considered further.

## **10. INFORMATION SHARING IN GOVERNMENT PROCUREMENT EXERCISES**

### **10.1. Government As a Single Customer**

- 10.1.1. With the increasing shift towards the Government operating as a single intelligent customer, there is an increasing need for Central Government Departments including their Executive Agencies and Non Departmental Public Bodies to share procurement information (i.e. information provided during the procurement process and prior to entering into contract) which may historically have been considered as confidential (e.g. pricing) or may be expressly designated as confidential by suppliers.
- 10.1.2. All Central Government Departments and their Executive Agencies and Non Departmental Public Bodies are subject to control and reporting within Government. In particular, they report to the Cabinet Office and HM Treasury for all expenditure. Further, the Cabinet Office has a cross-Government role delivering overall Government policy on public procurement - including ensuring value for money and related aspects of good procurement practice.
- 10.1.3. For these purposes, the Authority may disclose within Government any of the Contractor's documentation/information (including any that the Contractor considers to be confidential and/or commercially sensitive such as specific bid information) submitted by the Contractor to the Authority during this Procurement. The information will not be disclosed outside Government. Contractors taking part in this competition consent to these terms as part of the competition process.

### **10.2. Disclosure of Information**

- 10.2.1. With the above in mind the IPO may disclose the Confidential Information of the Supplier:
- i. on a confidential basis to any Central Government Body for any proper purpose of the Authority or of the relevant Central Government Body;
  - ii. to Parliament and Parliamentary Committees or if required by any Parliamentary reporting requirement;
  - iii. to the extent that the IPO (acting reasonably) deems disclosure necessary or appropriate in the course of carrying out its public functions;
  - iv. on a confidential basis to a professional adviser, consultant, supplier or other person engaged by any of the entities described in Clause (i) (including any benchmarking organisation) for any purpose relating to or connected with this Agreement;
  - v. on a confidential basis for the purpose of the exercise of its rights under this Agreement, including the Audit Rights;

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- vi. on a confidential basis to a proposed Successor Body in connection with any assignment, novation or disposal of any of its rights, obligations or liabilities under this Agreement,
- 10.2.2. and for the purposes of the foregoing, references to disclosure on a confidential basis shall mean disclosure subject to a confidentiality agreement or arrangement containing terms no less stringent than those placed on the Authority under this Clause 21.
- 10.2.3. As such, as part of their proposals Tenderers must agree that the IPO may disclose the Tenderer's information/documentation (submitted to the IPO during this Procurement) more widely within Government for the purpose of ensuring effective cross-Government procurement processes, including value for money and related purposes.