

Quotation Opportunity



Title: Waste & Recycling Electric Vehicle

Date of Issue: 17th November 2020

Deadline Date: 4th December 2020

CIOS Contact: Keith Grossett

Phone: 01720 424491

Ref: 20201117G_WEEE Vehicle

Issue No: 1

Deadline Time: 1600

Variants Bids Accepted: **No**

Email: procurement@scilly.gov.uk

Requirement

Type: [Goods](#)

Number of providers to be appointed: 1

Short Description: The Council of the Isles of Scilly requires a single provider to supply a dedicated small electric vehicle capable of collecting WEEE (waste, electrical and electronic equipment), green waste and bulky waste as part of its household kerbside waste and recycling collections. The detailed minimum specification is attached.

Additional Documentation/Specification Attached: [Yes](#)

Duration of Contract (if applicable): [N/A](#)

Key Performance Indicators/Measures of Success: [See supplementary documentation](#)

Type	Description	Measure of Success	Achievement Date
Output	Order Taken	Goods Ordered	December 2020
Output	Goods booked for delivery to Penance docks for shipment to the Isles of Scilly	Booking confirmation with Isles of Scilly Steamship Company for delivery to St Marys, Isles of Scilly	March 2021
Output	Goods delivered on St Marys	Goods arrive.	March 2021

Response

In completing your quotation please provide the following:

1. A completed copy of the Expression of Interest Form (in the quotation pack) to procurement@scilly.gov.uk or post it to the address at the bottom of this page.

2. A written response to the following quality criteria below

Quality Criteria 50%

QC 1: Describe how the product you propose meets or exceeds the requirement identified

Value 10% Limit 1 A4 side

QC2: Describe how any repairs and local training of mechanics in the use of diagnostic software would be managed

Value 10% Limit: 1 A4 side

QC3: Please provide examples of the proposed product in use in a range of settings

Value 10% Limit 1 A4 side

QC4: Please describe how the end of life processes of the product and batteries will be managed

Value 10% Limit 1 A4 side

QC5: Please outline where regular servicing will take place, and processes associated with getting the vehicle to its service point

Value 10% Limit 1 A4 side

3. A price for supply and delivery of the Goods

Please set out your price in the following layout. To include delivery to the Isles of Scilly Steamship Co. Penzance TR18 4AH.

Price Criteria 50%

Description	Cost (£)
Deposit	
100% Completion	
Delivery Phase	
Total price (ex VAT)	

*Please note that only the Total Price is evaluated and that any breakdown is purely for budgetary/information purposes

4. The following information (required by the Authority to undertake due diligence checks).

- **Full company name and registered/main address**
- **Company Registration Number**
- **VAT number** (if applicable)
- A signed declaration by a director (or equivalent) of the company recognising that you are willing to be bound by the terms and conditions of this quote (see enclosed Terms & Conditions)
- **A signed declaration that you have not been convicted of any of the offenses stated in Regulation 57 of the Public Contract Regulations 2015 and any amendment** (see condition 16 and the declaration section of the terms and conditions)
- References - Not Used

All submissions are to be submitted as a paper copy to: Chief Executive, Council of the Isles of Scilly, Town

Award

Submissions will be assessed on the basis of the most economically advantageous quotation approach whereby both the quality and the price of the submission will be reviewed to determine the best overall offer. The evaluation team will consist of at least 2 people who will individually score the quality submission before coming to a consensus decision taking into account the perspectives of the evaluation team members. Price scores are determined by a formula.

Quality Criteria

Each of the criteria identified on page 2 of this form will be evaluated using the scoring system below with these percentages multiplied by the maximum score achievable for each question.

Assessment	Score
Very Poor – Submission fails to demonstrate the required understanding/knowledge/information requested	1
Poor – Submission provides limited evidence of meeting the project's objectives, aims or the requirements of the Council.	2
Satisfactory – Submission demonstrates an adequate understanding of the project and/or the requirements of the Council	3
Good – Submission demonstrates considerable evidence of meeting or exceeding the project objectives, aims or requirements of the Council.	4
Very Good – Submission demonstrates clear evidence of significantly exceeding the project objectives, aims or requirements of the Council	5

Sample calculation – If the overall quality criterion is 50% and quality criteria 1 (QC 1) is 10%, the maximum achievable score for QC1 is 10. If the evaluators score the response to this question at 3 (lower satisfactory) then the contractor would be awarded 3/5 of the 10 marks available (6 marks).

Once each of the quality criteria have been assessed using the above scoring mechanism, the individual quality criteria scores will be summed to provide the overall quality score.

Price Criteria

The price scores are evaluated by assessing each of the submissions relative to the mean average of all the price submissions received. The mean average constitutes the middle point at which 50% of the total marks would be awarded. Prices that are greater than the mean receive lower price scores and prices that are lower than the mean receive higher percentage scores. These percentage scores are then multiplied by the weighting for the Price Criteria to give the overall price score.

Sample calculation – two submissions are received with a mean average price of £137.50. Submission A has a price of £100 whilst submission B has a price of £175. Submission A's price score is calculated as $137.5/100 \times 50 = 68.75$ and submission B's price score is calculated as $137.5/175 \times 50 = 39.28$. Both of these amounts are then weighted by the Price Criteria %. Assuming a 40% Price Criteria Submission A's weighted score is 27.50% and Submission B's is 15.71%.

Overall Score

The overall score for the submission is determined by summing the overall quality score with the overall price score. For clarity, the contract will be awarded to the submission that has the highest overall score.