**Invitation to Tender**

**Supply and Fit Steel Building, Mitchell, Newquay**

**Ref: BG 463**

# 1. About Truro Farm Machinery Ltd

Truro Farm Machinery is a family run business dedicated to serving the farming community of Cornwall. For over 25 years we have been delivering a first class service to all our customers, large or small. We know that our farmers value the quality of our machinery and in the rare case that something goes wrong, they know we will bend over backwards to get them working again as soon as possible.  
  
From it’s humble beginnings, TFM has gone from strength to strength. So much so, that in the Summer of 2010, we out grew our original premises in the centre of Truro and undertook an expansion to a purpose built new site just off the A30 at Mitchell. Our new state-of-the-art workshop and parts department complex is larger, better equipped and more conveniently located to serve you.  
  
We are stocking dealers for the following JCB , McCormick, Kuhn, McHale, McConnel, Teagle, Shelbourne Reyonlds, Watson, Conor.

**Truro Farm Machinery will always be small enough to care, but big enough to meet all your agricultural needs.**

# 2. Background and Context

A dedicated new build to accommodate the assembly of the new range of arable machinery we have just taken on. This is a new venture into a lot bigger machinery which can not be accommodated in our current workshop. This new facility will bring 3 new skilled jobs to a vital industry in our region, with two additional employees engaged by the end of 2024 and a further post available at the end 2025.

The new range of machinery is essential to enable our farmers to meet the new stringent government farming policies.

It will also help us to future proof Truro Farm Machinery Ltd. As farming machinery is increasing in size and complexity year on year.

The purchase of this system is part of a grant funded application process and therefore procurement will be subject to grant approval of the project. We will assess tenders received on a Most Economically Advantageous Tender.

# 3. Tender requirements

The successful tenderer will be expected to undertake the following activities at our site Mitchell, Newquay, Cornwall, TR8 5FD (see planning application PA24/04762):

**3.1 Requirement**

1. Excavate and prepare the foundation for the building
2. 41m long in six bays of 6.096m and one bay of 4.424m x 12m wide, approximately 5m high to eaves and having a roof pitch of 15 degrees. Steelwork designed to BS 5950 or equivalent.
3. The building is to be constructed with the following minimum requirement
   1. 305 x 165 UB stanchions carrying 254 x 146 UB rafters, having pressed steel eaves beams and galvanised zed purlins in the roof.
   2. Intermediate 203 x 133 UB stanchions supplied in each end.
   3. Galvanised zed sheeting rails supplied in each end and one side to carry the cladding.
   4. Tubular bracings supplied in the building and steelwork to be hot dip galvanised.
4. The roof area is to be clad with a minimum of 0.7mm thick box profile plastisol coated steel sheeting with an anti-condensation liner on the underside of the sheets. The ridge to have plastisol ridge flashings with fillers. Each end and one side clad down 3.150m below the eaves in 0.5mm thick box profile plastisol coated steel sheeting and the gable to roof joints made good with barge boards.
5. Gutters on each side to have 170mm half round PVC gutters with 110mm PVC downpipes.
6. Roof Lights are to be supplied as 28 x 3.150m long LED lights in the roof.
7. The wall panels are to be a minimum of 95mm thick x 2m high, across each end and along one side. The panels being set between and to the outside face of the stanchions.
8. To go in the open side, supply six 6m wide and one 4.5m wide gale breakers each 2.1m high

**3.2 Supporting documents**

3.2.1Enclosure 1 Location Plan

3.2.2 Enclosure 2 Site Plan

3.2.3 Enclosure 3 Elevation Plans

**3.3 Form of Tender**

3.3.1 Enclosure 4 Form of Tender

**3.4** **Environment and Sustainability**. The funders of this project require a strong focus on environmental sustainability and equality and diversity. Please provide information that demonstrate that there will be a system in place to monitor, maintain and deliver to the standard of quality required for the project including sustainability and accessibility. Your response should address such points as (see also Guide for Construction Projects With a Project Value Over £100,000 Sections 2-5 Enclosure 5):

1. Attitude to collaborative problem solving within a defined team structure
2. Anticipate and note the likely challenges and how they would be accommodated
3. How you will reduce energy and fuel consumption in the provision of the contract
4. How you will re-use resources
5. How you will increase recycling levels and reduce the amount of waste
6. How you will use environmentally friendly and ethically sourced goods
7. How you will contribute to reducing the carbon footprint
8. How you will contribute to pollution reduction

**3.5** Shared Prosperity Fund Branding and Publicity Guidance <https://ciosgoodgrowth.com/wp-content/uploads/2024/02/UK-SPF-_-Branding-and-Publicity-V12.pdf>

The tenderer’s attention is drawn to:

*Plaques and Billboards All projects must install a permanent plaque of significant size (at least 250x200mm as a minimum) at a location readily visible to the public, bearing the appropriate logos, project name and the text:*

*. ‘This project is [funded/part-funded] by the UK Government through the UK Shared Prosperity Fund.’*

*For infrastructure projects, we also encourage the use of temporary billboards while construction works are ongoing. Billboards should be of significant size at a location readily visible to the public and contain the same information as plaques (logos, project name and funding text). All plaques and billboards must be produced and funded by the beneficiary. The cost of producing them should be considered when developing and planning the project. Applicants should note that co-branding is only permitted with Cornwall Council or funders.*

Truro Farm Machinery Ltd will provide the Plaque and Billboard but the tenderer will be responsible for affixing or erecting the Plaque and Billboard.

4**. Budget**

The total maximum budget available for this commission is £210,000 (exc VAT) but inclusive of all expenses.

**Returns that exceed the budget will not be considered**

The budget will be reviewed as part of the tender evaluation detailed in Section 10 and will reflect the degree to which there is a saving on the maximum budget

# 5. Tender and commission timetable

The timescale of the programme is in accordance with the timetable below:

|  |  |
| --- | --- |
| **Milestone** | **Date** |
| Date ITT available on Contracts Finder | 22 August 2022 |
| Site visit to be arranged by email with: Kevin Andrews [kev@truromachinery.co.uk](mailto:kev@truromachinery.co.uk) | 27 August 2024 – 5 September 2024 |
| Last date for raising queries | 1700: 8 September 2024 |
| Last date for clarifications to queries | 1700: 9 September 2024 |
| Deadline to return ITT | **1700: 19 September 2024** |
| Evaluation of ITT | 20 September 2024 |
| Preferred Tenderer notified | 23 September 2024 |
| Start of work | 30 September 2024 |
| Completion of work | 31 December 2024 |

# 6. Tender submission requirements

Please include the following information in your Tender submission.

6.1 Covering letter (two sides of A4 maximum) to include:

1. A single point of contact for all contact between the tenderer and Truro Farm Machinery Ltd during the tender selection process, and for further correspondence.
2. Confirmation that the tenderer has the resources available to meet the requirements outlined in this brief and its timelines.
3. Confirmation that the tenderer holds current valid insurance policies as set out below and, if successful, supporting documentation will be provided as evidence:
4. Professional Indemnity Insurance with a limit of indemnity of not less than Five million (£5,000,000),
5. Employers Liability Insurance with a limit of indemnity of not less than Five million (£5,000,000)
6. Public Liability Insurance with a limit of indemnity of not less than Five million (£5,000,000).
7. Conflict of interest statement (as per Section 8)
8. Confirmation that the tenderer has read and understood the Shared Prosperity Branding and Publicity Guidance (see Section 3)
9. Completed Form of Tender (see Section 3)

6.2 Environment and Sustainability. The funders of this project require a strong focus on environmental sustainability and equality and diversity. Please provide information that demonstrate that there will be a system in place to monitor, maintain and deliver to the standard of quality required for the project including sustainability and accessibility. Your response should address such points as (see also Guide for Construction Projects With a Project Value Over £100,000 Sections 2-5 Enclosure 10):

1. Attitude to collaborative problem solving within a defined team structure.
2. Anticipate and note the likely challenges and how they would be accommodated
3. How you will reduce energy and fuel consumption in the provision of the contract
4. How you will re-use resources
5. How you will increase recycling levels and reduce the amount of waste
6. How you will use environmentally friendly and ethically sourced goods
7. How you will contribute to reducing the carbon footprint
8. How you will contribute to pollution reduction

6.3 Details of 2 similar projects of value and size. Each Example should be no more than 2 sides of A4 not including any photographs, but these can only have titles and no text. Links to websites will not be viewed.

6.4 Project Method Statement. This should include:

a. The management organisation of the company to include who will be responsible for Health and Safety onsite and who will be the Project Manager. Provide the CVs of both of these members of staff (the CV should be a maximum of 1 page of A4).

b. Programme of work that demonstrates how you will meet the proposed timetable and key milestones.

c. Details of any design proposals

d. Monthly valuation forecast

6.6 Budget including total amount (£) to be spent through contract with local micro, small and medium enterprises (MSMEs) as per the Form of Tender. Local is defined as any SME with a Cornwall and the Isles of Scilly Postcode

**7. Sub-contracting**

Tenderers should note that a consortia can submit a tender but the sub-contracting of aspects of this commission after appointment will only be allowed by prior agreement with Truro Farm Machinery Ltd.

**8. Conflicts of Interest**

Tenderers must provide a clear statement with regard to potential conflicts of interests. Therefore, **please confirm within your tender submission** whether, to the best of your knowledge, there is any conflict of interest between your organisation and Truro Farm Machinery Ltd or its programme team that is likely to influence the outcome of this procurement either directly or indirectly through financial, economic or other personal interest which might be perceived to compromise the impartiality and independence of any party in the context of this procurement procedure.

Receipt of this statement will permit Truro Farm Machinery Ltd to ensure that, in the event of a conflict of interest being notified or noticed, appropriate steps are taken to ensure that the evaluation of any submission will be undertaken by an independent and impartial panel.

# 9. Tender clarifications

Any clarification queries arising from this Invitation to Tender which may have a bearing on the offer should be raised by email to:

[kev@truromachinery.co.uk](mailto:kev@truromachinery.co.uk)

in accordance with the Tender and Commission Timetable in section 5.

Responses to clarifications will be anonymised and uploaded by Truro Farm Machinery Ltd to Contracts Finder and will be viewable to all tenderers.

No representation by way of explanation or otherwise to persons or corporations tendering or desirous of tendering as to the meaning of the tender, contract or other tender documents or as to any other matter or thing to be done under the proposed contract shall bind Truro Farm Machinery Ltd unless such representation is in writing and duly signed by a Director/Partner of the tenderer. All such correspondence shall be returned with the Tender Documents and shall form part of the contract.

# 10. Tender evaluation methodology

Each Tender will be checked for completeness and compliance with all requirements of the ITT. Tenders will be evaluated to determine the most economically advantageous offer taking into consideration the award criteria.

**Tender returns will be assessed on the basis of the following tender award criteria**

|  |  |
| --- | --- |
| Ref 6.1 Covering Letter |  |
| Acceptable covering letter including confirmation of the requirements detailed at 6.1 | Pass/ Fail |
| Ref 6.2 Environment and Sustainability. | 10 |
| The funders of this project require a strong focus on environmental sustainability and equality and diversity. Please provide information that demonstrate that there will be a system in place to monitor, maintain and deliver to the standard of quality required for the project including sustainability and accessibility. Your response should address such points as:    a. Attitude to collaborative problem solving within a defined team structure  b. Anticipate and note the likely challenges and how they would be accommodated  c. How you will reduce energy and fuel consumption in the provision of the contract  d. How you will re-use resources  e. How you will increase recycling levels and reduce the amount of waste  f. How you will use environmentally friendly and ethically sourced goods  g. How you will contribute to reducing the carbon footprint  h. How you will contribute to pollution reduction |  |
| Ref 6.3 Previous examples | 20 |
| Details of 2 similar projects of value and size. Each Example should be no more than 2 sides of A4 not including any photographs, but these can only have titles and no text. Links to websites will not be viewed. |  |
| Ref 6.4 Project Method Statement | 20 |
| Project Method Statement. This should include:  a. The management organisation of the company to include who will be responsible for Health and Safety onsite and who will be the Project Manager. Provide the CVs of both of these members of staff (the CV should be a maximum of 1 page of A4).  b. Programme of work that demonstrates how you will meet the proposed timetable and key milestones.  c. Details of any design proposals |  |
| Ref 6.5 Budget including Social Value | 50 |
| A **fixed fee** for this work (exc VAT) including travel and other expenses  The lowest bid will be awarded the full 40 marks. Other bids will be awarded a mark that is proportionate to the level of their bid in comparison to the lowest bid i.e. Marks awarded = 40 x lowest bid / bid  Total amount (£) spent through contract with local micro, small and medium enterprises (MSMEs) Local is defined as any SME with a Cornwall and the Isles of Scilly Postcode. This is to be detailed in your response. Marks awarded = 10 x Contract Value to be spent in Cornwall/Total Contract Value |  |

11**. Assessment of the Tender**

The reviewer will award the marks depending upon their assessment of the applicant’s tender submission using the following scoring to assess the response:

|  |  |  |
| --- | --- | --- |
| **Scoring Matrix for Award Criteria** | | |
| Score | Judgement | Interpretation |
| 100% | Excellent | Exceptional demonstration of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services. Full evidence provided where required to support the response. |
| 80% | Good | Above average demonstration of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services. Majority evidence provided to support the response. |
| 60% | Acceptable | Demonstration of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with some evidence to support the response. |
| 40% | Minor Reservations | Some minor reservations of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with little or no evidence to support the response. |
| 20% | Serious Reservations | Considerable reservations of the relevant ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with little or no evidence to support the response. |
| 0% | Unacceptable | Does not comply and/or insufficient information provided to demonstrate that there is the ability, understanding, experience, skills, resource and/or quality measures required to provide the goods/works/services, with little or no evidence to support the response. |

During the tender assessment period, Truro Farm Machinery Ltd reserves the right to seek clarification in writing from the tenderers, to assist it in its consideration of the tender. Tenders will be evaluated to determine the most economically advantageous offer taking into consideration the award criteria weightings in the table above.

Truro Farm Machinery Ltd is not bound to accept the lowest price or any tender. Truro Farm Machinery Ltd will not reimburse any expense incurred in preparing tender responses. Any contract award will be conditional on the Contract being approved in accordance with Truro Farm Machinery Ltd’s internal procedures and Truro Farm Machinery Ltd being able to proceed.

12**. Tender Award**

Any contract awarded as a result of this tender process will be in accordance with this tender document and the tenderer’s response.

# 13. Tender returns

Tenders are to be returned by email.

Tenders are to be returned in accordance with Section 5

Latest date to be returned: As per Section 5

Latest time to be returned: 17:00

Emailed tenders should be sent electronically to

[kev@truromachinery.co.uk](mailto:kev@truromachinery.co.uk)

with the following message clearly noted in the Subject box;

**‘Response to Supply and Fit Steel Building, Mitchell, Newquay’**

**Tenderers are advised to request an acknowledgement of receipt of their email.**

# 14. Disclaimer

The issue of this documentation does not commit Truro Farm Machinery Ltd to award any contract pursuant to the tender process or enter into a contractual relationship with any provider of the service. Nothing in the documentation or in any other communications made between Truro Farm Machinery Ltd or its agents and any other party, or any part thereof, shall be taken as constituting a contract, agreement or representation between Truro Farm Machinery Ltd and any other party (save for a formal award of contract made in writing by Truro Farm Machinery Ltd or on behalf of Truro Farm Machinery Ltd).

Tenderers must obtain for themselves, at their own responsibility and expense, all information necessary for the preparation of their tender responses. Information supplied to the tenderers by Truro Farm Machinery Ltd or any information contained in Truro Farm Machinery Ltd’s publications is supplied only for general guidance in the preparation of the tender response. Tenderers must satisfy themselves by their own investigations as to the accuracy of any such information and no responsibility is accepted by Truro Farm Machinery Ltd for any loss or damage of whatever kind and howsoever caused arising from the use by tenderers of such information.

Truro Farm Machinery Ltd reserves the right to vary or change all or any part of the basis of the procedures for the procurement process at any time or not to proceed with the proposed procurement at all.

Cancellation of the procurement process (at any time) under any circumstances will not render Truro Farm Machinery Ltd liable for any costs or expenses incurred by tenderers during the procurement process.

# 15. Enclosures

1. Location Plan
2. Site Plan
3. Elevation Plans
4. Form of Tender
5. Guide for Construction Projects With a Project Value Over £100,000