



Department
for Transport

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1st February 2018

Dear J ██████████

PPRO 04/101/144: Rail Fares Policy Advisor

On behalf of the Secretary of State for Transport, I am writing to thank you for your proposal which was submitted in response to the Department's invitation to tender for the above named Specialist Technical Advice for Rail Framework work package.

You will be pleased to be informed that your proposal was successful.

The Department's Project Sponsor has provided some high level feedback against the evaluation, as set out below.

Feedback

Q	Score	Commentary
Q1	80	Good CV provided , clearly showing a wealth of relevant experience, although could be stronger regarding direct policy experience.
Q2	60	Bid clearly shows a range of relevant experience and senior positions relevant to the contract, in particular work relevant to the Brighton Mainline. The bid could have gone further to expand upon the examples given, to illustrate the considerations and experience he applied in undertaking the work.
Q3a	60	Understood broad policy issues and revenue impact. Could have expanded on inter-TOC distribution point and didn't identify issues of setting precedents
Q3b	60	Good examples and showed how he would tailor approach to the audience and deploy evidence to support his evidence.

Q3c	60	Good answer identifying the key considerations when interacting with different stakeholders with different outlooks.
Q3d	60	Good, unprompted understanding of specific anomalies but also wider policy objectives.

As part of giving effective feedback, and to enable you to rank your response against the other bids, please find below your Quality and overall ranking and scores.

Overall Bidder Ranking	Quality Ranking
1 Pillar Strategy (75.0%)	1 (45.0%)
2 (65.8%)	2 (36.0)

The Department will not be providing any additional information with regards to other bidder's proposals.

Please email the STAR Framework Team (STAR-Framework@dft.gsi.gov.uk) if you would like to discuss the above feedback.

Yours sincerely,



By authority of the Secretary of State for Transport