

## **TECHNICAL QUESTIONS FOR THE HELS ENTERPRISE CONSULTANCY**

### **Scoring**

There are 3 Technical Questions which require a written answer in an attachment of no more than 4 side of A4 (10 point Arial) per Question. Each question has 5 criteria that the Potential Provider is required to provide evidence against. The score is marked as follows:

<b>High Confidence (100%)</b>	<p>The Authority considers that the Potential Provider has provided evidence against the criteria 1-5.</p> <p>Based on the evidence provided against the criteria, the Authority has high confidence in the Potential Providers ability.</p>
<b>Good Confidence (70%)</b>	<p>The Authority considers that the Potential Provider has provided evidence against criteria 1 and no less than three of the criteria 2-5.</p> <p>Based on the evidence provided against the criteria, the Authority has good confidence in the Potential Providers ability.</p>
<b>Moderate Confidence (30%)</b>	<p>The Authority considers that the Potential Provider has provided evidence against criteria 1 and no less than two of the criteria 2-5.</p> <p>Based on the evidence provided against the criteria, the Authority has moderate confidence in the Potential Providers ability.</p>
<b>Satisfactory Confidence (10%)</b>	<p>The Authority considers that the Potential Provider has provided evidence against criteria 1.</p> <p>Based on the evidence provided against the criteria, the Authority has satisfactory confidence in the Potential Providers ability.</p>
<b>Unacceptable (0%)</b>	<p>The Authority considers that the conditions required to award the score above have not been met.</p>

		If the Potential Provided scores 0, the Authority reserves the right to exclude from the tender process.			
ID	Question	Type	Description	Score	Weight
1	Proposal	Attachment	<p>Outline your proposed approach to the Statement Of Requirement (SOR) and how you will deliver the task. Evidence is required against the following criteria:</p> <ol style="list-style-type: none"> <li>1. Strategy and Level 0 Project Plan to conduct the study to deliver the outcomes of the SOR</li> <li>2. Evidence of understanding of the task and intent for innovation</li> <li>3. Intended assessment methodologies that will be used</li> <li>4. Stakeholder engagement plan</li> <li>5. Structure of the teams to deliver 2 simultaneous bilateral studies</li> </ol> <p>Evidence must not exceed more than 4 sides of A4 Arial Font size 10. Evidence in excess of this limit will not be considered, only the first 4 sides of A4 will be evaluated.</p>	0-100%	40%
2	Capacity & Capability	Attachment	<p>Provide evidence of your capacity to deliver the task within the expected timeframe across 2 separate study teams. Evidence is required against the following criteria:</p> <ol style="list-style-type: none"> <li>1. Relevant experience of putting in place and making effective use of a team with appropriate capabilities, capacity and experience to support performance throughout the contract term</li> <li>2. Relevant capabilities that cover the technical disciplines needed to support this study</li> <li>3. The broader company ability to meet an increased surge demand in the task should this be needed</li> <li>4. The ability, and intended initiation plan, to start immediately after Contract Award</li> <li>5. The ability and IT to work within a hybrid working environment to enable remote working</li> </ol>	0-100%	30%

**Appendix D – Response Guidance**

			Evidence must not exceed more than 4 sides of A4 Arial Font size 10. Evidence in excess of this limit will not be considered, only the first 4 sides of A4 will be evaluated.		
3	Skills & Experience	Attachment	<p>Provide evidence of your skills, experience and knowledge to deliver the project. Evidence is required against the following criteria:</p> <ol style="list-style-type: none"><li>1. Experience and knowledge of aircraft in-service support and contracting for availability</li><li>2. Experience and knowledge of Integrated Logistics Support and the Supply Chain</li><li>3. Experience and knowledge of undertaking strategic studies of a similar nature</li><li>4. Experience and knowledge of Government Finance</li><li>5. Experience of working with other UK Government Bodies (where relevant to the SOR)</li></ol> <p>Evidence must not exceed more than 4 sides of A4 Arial Font size 10. Evidence in excess of this limit will not be considered, only the first 4 sides of A4 will be evaluated.</p>	0-100%	30%