

## 1. Description

Manchester Airport Group (MAG) are looking to procure an end-to-end solution for the installation of Electric Vehicle Charging Infrastructure (EVCI) across its landside estate for all three MAG airports, Manchester Airport, East Midlands Airport and Stansted Airport. This Early Market Engagement has been produced to present MAGs requirements for EVCI and in turn gauge the market's interest, supplier requirements and commercial offerings/ business models.

A high-level scope has been identified at present. Three key demand groups have been identified across the landside estate which have been deemed a high priority for EVCI rollout. These are:

- Airport passengers and visitors
- Car hire
- Taxi / private hire

The approach for EVCI provision for each of the demand groups has been steered towards:

- **Food and Beverage (F&B) with an EV Forecourt hub model:** Airport passengers and visitors;
- **EVCI provision dedicated for the specific demand group:** Car hire, and taxi / private hire.

## 2. The Invitation

This early engagement is a formal invitation to a MAG delivered presentation on Tuesday 12<sup>th</sup> December at 10:30. The hour and a half long presentation will highlight further details and high-level figures for each of the three MAG airports, such as, potential locations for EVCI installation, average parking occupancy and approximate utilisation.

This invitation is an open invitation to all suppliers on the Crown Commercial Services framework RM612 – Vehicle Charging Infrastructure Solutions (VCIS) and those outside of the framework who are interested in this opportunity.

The presentation will be held on Microsoft Teams.

## 3. The Presentation

The presentation will cover MAG's assessment of the landside estate, potential sites for EVCI installation, known constraints and potential risks. Information will be provided on the high-level scope in terms of the targeted demand group. This will include; mode share in reference to taxis for each of the three airports, vehicle count arriving to the airports, allocation for car hire spaces and average car park occupancy.

## 4. Overall Market Engagement Exercise

The following provides an overview of the overall market engagement exercise with key dates attributed to each stage prior to the submission of the Invitation to Tender (ITT).

Following the presentation, one-to-one 30min slots will be available for any supplier that would like to go over clarifications/ key questions with MAG. The one-to-one sessions will take place on Wednesday 13<sup>th</sup> December, whereby slots will be allocated on a first come, first served basis. Sessions will start at 09:30AM till 17:00PM, with time between 12:00PM till 13:00PM blocked out as a break.

All MAG responses and questions, alongside Supplier asked questions and answers during the presentation, will be documented, anonymised (in reference to supplier asked questions and answers) and distributed to ensure each supplier has fair standing. The aforementioned information will only be distributed to the suppliers that were in attendance of the presentation on the 12<sup>th</sup> December. This will be distributed shortly after the 14<sup>th</sup> December, once all one-to-one sessions have been concluded.

It should be noted, the one-to-one slots will only be available to suppliers that were in attendance of the presentation on the 12<sup>th</sup> December.

Additionally, on the 14<sup>th</sup> December, a questionnaire from MAG will be sent to all suppliers that were in attendance of the presentation, seeking additional information for which will inform the final ITT document. We request that the responses for the questionnaire are to be returned by Friday 5<sup>th</sup> January 2024.

Suppliers must ensure they are registered on the Crown Commercial Services (CCS) framework RM6213 – Vehicle Charging Infrastructure Solutions following this early market engagement process. In order to participate in any future opportunity. Please contact [transporttechnology@crownccommercial.gov.uk](mailto:transporttechnology@crownccommercial.gov.uk) for any support.

## **5. Confirming Attendance**

If you would like to confirm your attendance for the presentation, please contact Daniel Gibson using the details below.

We thank you for your interest and look forward to seeing everyone on the call on Tuesday 12<sup>th</sup> December at 10:30.

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### **About the buyer**

#### **Contact Name**

Daniel Gibson

#### **Address**

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