# ANNEX A – RN Software House Supplier Questionnaire

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| **Q No.** | **Theme** | **Information requested** |
| 1 | Contract Duration | Please confirm that the contract duration period sits comfortably with current industry assumptions |
| 2 | Contract Duration | What future challenges / changes might emerge over the course of the contract that your Company would wish to draw our attention to? |
| 3 | Agile | Please outline any opportunities for DNA to maximise its' objective to provide cost effective, flexible and scalable development and delivery service using agile delivery methods. Is the objective deliverable, feasible and sustainable? |
| 4 | Volumes | How can we mitigate the risk of demand fluctuations in respect of tasking volumes whilst meeting DNA's objective to provide cost effective, flexible and scalable services? |
| 5 | Value for Money | Are there any opportunities / challenge over the course of the contract in respect of DNA's objective to seek professional services at competitive rates? What are the primary drivers that will aid in improved rates? |
| 6 | Benefits | What opportunities might exist for additional benefits / savings and what might be the incentivisation mechanisms employed? |
| 7 | Supply Chain | What supply chain vulnerabilities might exist in relation to the supply of services and how might the Authority consider mitigating these? |
| 8 | Competition | How can we ensure we maximise the opportunity for competition and include all comers? Are we hitting the right media to generate the right level of interest? |
| 9 | Social Value | In addition to the extant legislative commitments (e.g. Anti-Slavery), what Social Value commitments do you see your Company employing in the provision of the services? |
| 10 | Bidding Intention | Please confirm if you intend to bid?  Do you intend to Bid as a single entity or as part of a consortium? |
| 11 | Pricing | How would you expect to price or cost for this type of requirement – i.e. per milestone or task required, lists of services to be selected from, day rates for personnel delivering outcomes (if this would you remain interested if MOD set day rate limits). |