# Call-Off Schedule 4 (Call Off Tender)

Q4.1 Experience: Process Reviews and Guidance Documentation

4.1.1 Our experience in undertaking procurement planning and governance process reviews

REDACTED TEXT under FOIA Section 43 Commercial Interests. 4.1.2 Our experience in producing high quality process and guidance documentation

REDACTED TEXT under FOIA Section 43 Commercial Interests. 4.1.3 Our project insights and relevance for Cabinet Office

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4.1.5 Our case study from Central Government

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Q4.2 Expertise: Change Management

* + 1. Our experience in providing change management with a focus on rollout of technology
    2. REDACTED TEXT under FOIA Section 43 Commercial Interests.
    3. Our project insights and relevance for Cabinet Office

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* + 1. Our case study from Central Government

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Q4.3 Expertise: Analysis of Commercial and Financial Data

4.3.1 Background

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4.3.2 Relevance to Cabinet Office

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4.3.3 Our scope of activities

REDACTED TEXT under FOIA Section 43 Commercial Interests. 4.3.4 How we worked with BEIS commercial finance teams and relevance to the Cabinet Office

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4.3.7 Our deliverables

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Q5.1 Approach to Delivery: Initial Scoping Period

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REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.2 We will listen (week 1 Cabinet Office briefing workshop)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.3 Our project plans (week 1 project planning workshop)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.4 Our blended team including roles and responsibilities (week 1 teaming workshop)

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5.1.5 Our stakeholder landscape mapping and engagement (week 1 stakeholder workshop)

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5.1.6 Our joint governance plans (week 1 governance workshop)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.7 Our knowledge transfer plans (week 1 knowledge transfer meeting)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.8 Our business process review planning (week 1 planning workshop)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.9 Our documentation planning (week 1 document planning workshop)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.10 Our change management planning (week 1 Change Management planning workshop)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.1.11 Our spend analysis planning (week 1 spend analysis planning workshop)

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.2.1 Our overall approach to process review and identifying opportunities for improvement

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.2.2 Our proposed approach for the as is review

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.2.3 Our proposed approach for the to-be development phase

REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.2.4 Our proposed approach for integrating spend analysis findings into the process review

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5.2.5 Our approach to ongoing knowledge transfer

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Q5.3 Approach to Delivery: Delivering Change

5.3.1 Our overall approach to change management

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REDACTED TEXT under FOIA Section 43 Commercial Interests. 5.3.3 Our approach to increasing and improving use of CMS (including non-commercial users)

**REDACTED TEXT under FOIA Section 43 Commercial Interests**. Q6.1 Proposed Team

* + 1. Names and roles of proposed team members (including our team lead)
    2. REDACTED TEXT under FOIA Section 43 Commercial Interests. Summary of relevant experience for each team member (including in central Govt)

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6.1.3 Our availability

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7.1.1 Our approach for ensuring knowledge transfer to HMG colleagues

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REDACTED TEXT under FOIA Section 43 Commercial Interests. 7.1.3 How we will transfer knowledge relating to development of quality guidance materials

REDACTED TEXT under FOIA Section 43 Commercial Interests. 7.1.4 How we will transfer knowledge relating to the change management activities

REDACTED TEXT under FOIA Section 43 Commercial Interests. 7.1.5 How we will transfer knowledge relating to the supplier spend analysis

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8.1.1 Our commitments

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8.1.3 Our timed action plan

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8.1.4 How we bring transparency to all our commitments

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Our Assumptions

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