

**Invitation to Quote**

**Invitation to Quote (ITQ) on behalf of Natural Environment Research Council (NERC)**

**Subject: Double Piston-Syringe Pumps and Spares**

**Sourcing Reference Number: RE17365**

**Table of Contents**

**Section Content**

1 [About UK Shared Business Services Ltd.](#Section_1_About_UK_SBS)

2 [About the Contracting Authority](#Section_2_About_our_Customer)

3 [Working with the Contracting Authority.](#Section_3_working_with_UK_SBS)

4 [Specification](#Section_4_Specification)

5 [Evaluation model](#Section_5_Evaluation_of_bids)

6 [Evaluation questionnaire](#Section_6_evaluation_questionnaire)

7 [General Information](#Section_7_general_information)

**Section 1 – About UK Shared Business Services**

**Putting the business into shared services**

### UK Shared Business Services Ltd (UK SBS) brings a commercial attitude to the public sector; helping Contracting Authorities improve efficiency, generate savings and modernise.

### It is our vision to become the leading service provider for Contracting Authorities for of shared business services in the UK public sector, continuously reducing cost and improving quality of business services for Government and the public sector.

Our broad range of expert services is shared by our Contracting Authorities. This allows Contracting Authorities the freedom to focus resources on core activities; innovating and transforming their own organisations.

Core services include Procurement, Finance, Grants Admissions, Human Resources, Payroll, ISS, and Property Asset Management all underpinned by our Service Delivery and Contact Centre teams.

UK SBS is a people rather than task focused business. It’s what makes us different to the traditional transactional shared services centre. What is more, being a not-for-profit organisation owned by the Department for Business, Energy & Industrial Strategy (BEIS), UK SBS’ goals are aligned with the public sector and delivering best value for the UK taxpayer.

UK Shared Business Services Ltd changed its name from RCUK Shared Services Centre Ltd in March 2013.

**Our Customers**

Growing from a foundation of supporting the Research Councils, 2012/13 saw Business, Energy and Industrial Strategy (BEIS) transition their procurement to UK SBS and Crown Commercial Services (CCS – previously Government Procurement Service) agree a Memorandum of Understanding with UK SBS to deliver two major procurement categories (construction and research) across Government.

UK SBS currently manages £700m expenditure for its Contracting Authorities.

Our Contracting Authorities who have access to our services and Contracts are detailed [here](http://www.uksbs.co.uk/services/procure/contracts/Pages/default.aspx).

**Section 2 – About the Contracting Authority**

**Natural Environment Research Council (NERC)**

NERC is the UK's main agency for funding and managing research, training and knowledge exchange in the environmental sciences.

NERC’s work covers the full range of atmospheric, Earth, biological, terrestrial and aquatic science, from the deep oceans to the upper atmosphere and from the poles to the equator.

The organisation coordinates some of the world's most exciting research projects, tackling major issues such as climate change, environmental influences on human health, the genetic make-up of life on Earth, and much more.

Working internationally, NERC have bases at some of the most hostile places on the planet; running a fleet of research ships and aircraft and investing in satellite technology to monitor gradual environmental change on a global scale. NERC provide forewarning of, and solutions to, the key environmental challenges facing society.

**Examples of funded research**

* Showing the importance of mature tropical forests to the global climate.
* Developing a safer and cleaner way to mine gold by reducing the use of mercury.
* Studying the hole in the ozone layer - discovered by our British Antarctic Survey - and monitoring climate change.
* Playing a major role in the International Census of Marine Life that monitors our oceans.

**NERC also runs six organisations of world renown:**

* British Antarctic Survey, in Cambridge.
* British Geological Survey, in Nottingham.
* National Oceanography Centre, in Southampton.
* Centre for Ecology & Hydrology, in Oxfordshire.
* National Centre for Atmospheric Science, in Leeds.
* National Centre for Earth Observation, Swindon.

[www.nerc.ac.uk](http://www.nerc.ac.uk)

**Section 3 - Working with the Contracting Authority.**

In this section you will find details of your Procurement contact point and the timescales relating to this opportunity.

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| **Section 3 – Contact details** | | |
| 3.1 | Contracting Authority Name and address | Natural Environment Research Council  Polaris House, North Star Avenue, Swindon, SN2 1EU |
| 3.2 | Buyer name | Mary Cheston- Burt |
| 3.3 | Buyer contact details | Research.tenders@uksbs.co.uk |
| 3.4 | **Maximum** value of the Opportunity | **£46,000.00** Excluding VAT  This is circulated on an indicative value of:  2x piston-syringe pumps or 1 x Double piston-syringe pump. Estimated £44k  Recommended Spares: estimated £2k. |
| 3.5 | Process for the submission of clarifications and Bids | **All correspondence shall be submitted within the Emptoris e-sourcing tool. Guidance Notes to support the use of Emptoris is available** [**here**](http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx)**.**  **Please note submission of a Bid to any email address including the Buyer will result in the Bid not being considered.** |

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| **Section 3 - Timescales** | | |
| 3.6 | Date of Issue of Contract Advert and location of original Advert | Wednesday 22nd November 2017  Contracts Finder |
| 3.7 | Latest date/time ITQ clarification questions shall be received through Emptoris messaging system | Friday 1st December 2017  11.00 |
| 3.8 | Latest date/time ITQ clarification answers should be sent to all Bidders by the Buyer through Emptoris | Tuesday 5th December 2017  14.00 |
| 3.9 | Latest date/time ITQ Bid shall be submitted through Emptoris | Friday 8th  December 2017  14.00 |
| 3.10 | Anticipated Award date | Wednesday 13th December 2017 |
| 3.11 | Anticipated Contract Start date | Monday 18th December 2017 |
| 3.12 | Anticipated Contract End date | Tuesday 17th December 2019 |
| 3.13 | Bid Validity Period | 60 Days |

**Section 4 – Specification**

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| **Item Description**  **Key Features & Capabilities**  The Natural Environment Research Council requires two OR a double piston-syringe pump/pumps; high-pressure, volumetric pumps.  The requirements are as follows:   * Servo- valve controls. Cylinder volume range accepted: 70 to 300 mL. * Pressure range accepted: 1000-1500 bar (100-150 MPa). * Working temperature range expected: 15-25 oC as minimum requirement. * Material: corrosion resistant (the pumps will work with gas, including but not exclusive: helium, nitrogen and argon, water and brines). * Flow rates within the range of: 0.01L/min to 100mL/min. * The maximum size is 80 x 80 x 180 cm per single pump. * If double pump, the maximum dimensions are 160 x 160 x 180cms.   **Equipment must be delivered and installed by Friday March 16th 2018**   |  |  | | --- | --- | | **Installation** | To be Installed by Vendor at:  Rock Physics and Mechanics Laboratory  British Geological Survey  Environmental Science Centre  Nicker Hill, Keyworth  Nottingham  NG12 5GG  United Kingdom | | **Software** | Where applicable, vendor must provide annual corrective upgrades for their product with all required training, instructions, hardware and software for the users to perform the annual corrective upgrades. | | **User Training On Site** | Provide general level user training on the equipment during installation of the equipment. This will be provided by the installer. | | **Service Maintenance and Support** | Must provide in country support for maintenance and be able to respond to equipment failure within 24 -48 hours | | **User and Service Manuals** | These must be provided upon installation and be in English language | | **Service Spare Parts** | The bidder shall provide a list of recommended spare parts that are typically required during service over two year- and covered under two year guarantee. | | **Power Requirements** | Voltage:220-240V,  Frequency: 50Hz  Voltage stabilisation incorporated | | **Operational Requirements** | The purchasing organisation shall expect the proposed system be fully compliant with the following usage assumptions.  Continuous running of the system for:  7 days a week | | **Relevant Standards** | All devices listed must meet relevant British/European or equivalent standards. Documentation providing proof of compliance should be provided. | | **Warranty** | Equipment and device parts listed must have a minimum 2 year parts and labour warranty.  Warranty will begin upon full receipt and acceptance of all requested items | | **Delivery** | Equipment and Accessories will be delivered to:  Rock Physics and Mechanics Laboratory  British Geological Survey  Environmental Science Centre  Nicker Hill, Keyworth  Nottingham  NG12 5GG  United Kingdom | | **OEM** | If the vendor is not the Original Equipment Manufacturer (OEM) the vendor **MUST** provide, in writing a recently dated (i.e., within the past year) and signed letter from the OEM recognizing them as the fully authorized and qualified vendor of the products and accessories |   **Terms and Conditions**  Bidders are to note that any requested modifications to the Contracting Authority Terms and Conditions on the grounds of statutory and legal matters only, shall be raised as a formal clarification during the permitted clarification period. |

**Section 5 – Evaluation model**

The evaluation model below shall be used for this ITQ, which will be determined to two decimal places.

Where a question is ‘for information only’ it will not be scored.

The evaluation team may comprise staff from UK SBS, and the Contracting Authority and any specific external stakeholders the Contracting Authority deems required. After evaluation the scores will be finalised by performing a calculation to identify (at question level) the mean average of all evaluators (Example – a question is scored by three evaluators and judged as scoring 5, 5 and 6. These scores will be added together and divided by the number of evaluators to produce the final score of 5.33 (5+5+6 =16÷3 = 5.33)

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| **Pass / fail criteria** | | | |
| **Questionnaire** | **Q No.** | **Question subject** |
| Commercial | SEL1.2 | Employment breaches/ Equality |
| Commercial | SEL3.11 | Compliance to Section 54 of the Modern Slavery Act |
| Commercial | FOI1.1 | Freedom of Information Exemptions |
| Commercial | AW1.1 | Form of Bid |
| Commercial | AW1.3 | Certificate of Bona Fide Bid |
| Commercial | AW3.1 | Validation check |
| Commercial | AW4.1 | Contract Terms Part 1 |
| Commercial | AW4.2 | Contract Terms Part 2 |
| Quality | AW6.1 | Compliance to the Specification |
| Quality | PROJ1.1 | Delivery Date |
| Price | PROJ1.3 | Maximum Price |

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| **Scoring criteria** | | | |
| Evaluation Justification Statement In consideration of this particular requirement the Contracting Authority has decided to evaluate Potential Providers by adopting the weightings/scoring mechanism detailed within this ITQ. The Contracting Authority considers these weightings to be in line with existing best practice for a requirement of this type. | | | |
| **Questionnaire** | **Q No.** | **Question subject** | **Maximum Marks** |
| Price | AW5.2 | Price | 50% |
| Quality | PROJ1.4 | Temperature | 50% |

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| **Evaluation of criteria** |
| **Non-Price elements**  Each question will be judged on a score from 0 to 100, which shall be subjected to a multiplier to reflect the percentage of the evaluation criteria allocated to that question.  Where an evaluation criterion is worth 20% then the 0-100 score achieved will be multiplied by 20**%**.  Example if a Bidder scores 60 from the available 100 points this will equate to 12% by using the following calculation:  Score = {weighting percentage} x {bidder's score} = 20% x 60 = 12  The same logic will be applied to groups of questions which equate to a single evaluation criterion.  The 0-100 score shall be based on (unless otherwise stated within the question): |
| |  |  | | --- | --- | | 0 | The Question is not answered or the response is completely unacceptable. | | 10 | Extremely poor response – they have completely missed the point of the question. | | 20 | Very poor response and not wholly acceptable. Requires major revision to the response to make it acceptable. Only partially answers the requirement, with major deficiencies and little relevant detail proposed. | | 40 | Poor response only partially satisfying the selection question requirements with deficiencies apparent. Some useful evidence provided but response falls well short of expectations. Low probability of being a capable supplier. | | 60 | Response is acceptable but remains basic and could have been expanded upon. Response is sufficient but does not inspire. | | 80 | Good response which describes their capabilities in detail which provides high levels of assurance consistent with a quality provider. The response includes a full description of techniques and measurements currently employed. | | 100 | Response is exceptional and clearly demonstrates they are capable of meeting the requirement. No significant weaknesses noted. The response is compelling in its description of techniques and measurements currently employed, providing full assurance consistent with a quality provider. |   All questions will be scored based on the above mechanism. Please be aware that the final score returned may be different as there may be multiple evaluators and their individual scores will be averaged (mean) to determine your final score.  **Example**  Evaluator 1 scored your bid as 60  Evaluator 2 scored your bid as 60  Evaluator 3 scored your bid as 40  Evaluator 4 scored your bid as 40  Your final score will (60+60+40+40) ÷ 4 = 50 |
| **Price elements** will be judged on the following criteria. |
| The lowest price for a response which meets the pass criteria shall score 100.  All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.  For example - Bid 1 £100,000 scores 100.  Bid 2 £120,000 differential of £20,000 or 20% remove 20% from price scores 80  Bid 3 £150,000 differential £50,000 remove 50% from price scores 50.  Bid 4 £175,000 differential £75,000 remove 75% from price scores 25.  Bid 5 £200,000 differential £100,000 remove 100% from price scores 0.  Bid 6 £300,000 differential £200,000 remove 100% from price scores 0.  Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50.  In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 (80/100 x 50 = 40)  The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price. |

**Section 6 – Evaluation questionnaire**

Bidders should note that the evaluation questionnaire is located within the **e-sourcing questionnaire.**

**Guidance on completion of the questionnaire is available at** [**http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx**](http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx)

**PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY**

**Section 7 – General Information**

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| **What makes a good bid – some simple do’s ☺** |

**DO:**

7.1 Do comply with Procurement document instructions. Failure to do so may lead to disqualification.

7.2 Do provide the Bid on time, and in the required format. Remember that the date/time given for a response is the last date that it can be accepted; we are legally bound to disqualify late submissions. Unless formally requested to do so by UK SBS e.g. Emptoris system failure

7.3 Do ensure you have read all the training materials to utilise e-sourcing tool prior to responding to this Bid. If you send your Bid by email or post it will be rejected.

7.4 Do use Microsoft Word, PowerPoint Excel 97-03 or compatible formats, or PDF unless agreed in writing by the Buyer. If you use another file format without our written permission we may reject your Bid.

7.5 Do ensure you utilise the Emptoris messaging system to raise any clarifications to our ITQ. You should note that we will release the answer to the question to all Bidders and where we suspect the question contains confidential information we may modify the content of the question to protect the anonymity of the Bidder or their proposed solution

7.6 Do answer the question, it is not enough simply to cross-reference to a ‘policy’, web page or another part of your Bid, the evaluation team have limited time to assess bids and if they can’t find the answer, they can’t score it.

7.7 Do consider who the Contracting Authority is and what they want – a generic answer does not necessarily meet every Contracting Authority’s needs.

7.8 Do reference your documents correctly, specifically where supporting documentation is requested e.g. referencing the question/s they apply to.

7.9 Do provide clear, concise and ideally generic contact details; telephone numbers, e-mails and fax details.

7.10 Do complete all questions in the questionnaire or we may reject your Bid.

7.11 Do check and recheck your Bid before dispatch.

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| **What makes a good bid – some simple do not’s ☹** |

**DO NOT**

7.12 Do not cut and paste from a previous document and forget to change the previous details such as the previous buyer’s name.

7.13 Do not attach ‘glossy’ brochures that have not been requested, they will not be read unless we have asked for them. Only send what has been requested and only send supplementary information if we have offered the opportunity so to do.

7.14 Do not share the Procurement documents, they are confidential and should not be shared with anyone without the Buyers written permission.

7.15 Do not seek to influence the procurement process by requesting meetings or contacting UK SBS or the Contracting Authority to discuss your Bid. If your Bid requires clarification the Buyer will contact you. All information secured outside of formal Buyer communications shall have no Legal standing or worth and should not be relied upon.

7.16 Do not contact any UK SBS staff or the Contracting Authority staff without the Buyers written permission or we may reject your Bid.

7.17 Do not collude to fix or adjust the price or withdraw your Bid with another Party as we will reject your Bid.

7.18 Do not offer UK SBS or the Contracting Authority staff any inducement or we will reject your Bid.

7.19 Do not seek changes to the Bid after responses have been submitted and the deadline for Bids to be submitted has passed.

7.20 Do not cross reference answers to external websites or other parts of your Bid, the cross references and website links will not be considered.

7.21 Do not exceed word counts, the additional words will not be considered.

7.22 Do not make your Bid conditional on acceptance of your own Terms of Contract, as your Bid will be rejected.

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| **Some additional guidance notes 📫** |

7.23 All enquiries with respect to access to the e-sourcing tool and problems with functionality within the tool must be submitted to Crown Commercial Service (previously Government Procurement Service), Telephone **0345 010 3503.**

7.24 Bidders will be specifically advised where attachments are permissible to support a question response within the e-sourcing tool. Where they are not permissible any attachments submitted will not be considered as part of the evaluation process.

7.25 Question numbering is not sequential and all questions which require submission are included in the Section 6 Evaluation Questionnaire.

7.26 Any Contract offered may not guarantee any volume of work or any exclusivity of supply.

7.27 We do not guarantee to award any Contract as a result of this procurement

7.28 All documents issued or received in relation to this procurement shall be the property of the Contracting Authority. / UKSBS.

7.29 We can amend any part of the procurement documents at any time prior to the latest date / time Bids shall be submitted through Emptoris.

7.30 If you are a Consortium you must provide details of the Consortiums structure.

7.31 Bidders will be expected to comply with the Freedom of Information Act 2000 or your Bid will be rejected.

7.32 Bidders should note the Government’s transparency agenda requires your Bid and any Contract entered into to be published on a designated, publicly searchable web site. By submitting a response to this ITQ Bidders are agreeing that their Bid and Contract may be made public

7.33 Your bid will be valid for 60 days or your Bid will be rejected.

7.34 Bidders may only amend the contract terms during the clarification period only, only if you can demonstrate there is a legal or statutory reason why you cannot accept them. If you request changes to the Contract terms without such grounds and the Contracting Authority fail to accept your legal or statutory reason is reasonably justified we may reject your Bid.

7.35 We will let you know the outcome of your Bid evaluation and where requested will provide a written debrief of the relative strengths and weaknesses of your Bid.

7.36 If you fail mandatory pass / fail criteria we will reject your Bid.

7.37 Bidders are required to use IE8, IE9, Chrome or Firefox in order to access the functionality of the Emptoris e-sourcing tool.

7.38 Bidders should note that if they are successful with their proposal the Contracting Authority reserves the right to ask additional compliancy checks prior to the award of any Contract. In the event of a Bidder failing to meet one of the compliancy checks the Contracting Authority may decline to proceed with the award of the Contract to the successful Bidder.

7.39 All timescales are set using a 24 hour clock and are based on British Summer Time or Greenwich Mean Time, depending on which applies at the point when Date and Time Bids shall be submitted through Emptoris.

7.40 All Central Government Departments and their Executive Agencies and Non Departmental Public Bodies are subject to control and reporting within Government. In particular, they report to the Cabinet Office and HM Treasury for all expenditure. Further, the Cabinet Office has a cross-Government role delivering overall Government policy on public procurement - including ensuring value for money and related aspects of good procurement practice.

For these purposes, the Contracting Authority may disclose within Government any of the Bidders documentation/information (including any that the Bidder considers to be confidential and/or commercially sensitive such as specific bid information) submitted by the Bidder to the Contracting Authority during this Procurement. The information will not be disclosed outside Government. Bidders taking part in this ITQ consent to these terms as part of the competition process.

7.41 The Government is introducing its new Government Security Classifications (GSC) classification scheme on the 2nd April 2014 to replace the current Government Protective Marking System (GPMS). A key aspect of this is the reduction in the number of security classifications used. All Bidders are encouraged to make themselves aware of the changes and identify any potential impacts in their Bid, as the protective marking and applicable protection of any material passed to, or generated by, you during the procurement process or pursuant to any Contract awarded to you as a result of this tender process will be subject to the new GSC. The link below to the Gov.uk website provides information on the new GSC:

<https://www.gov.uk/government/publications/government-security-classifications>

The Contracting Authority reserves the right to amend any security related term or condition of the draft contract accompanying this ITQ to reflect any changes introduced by the GSC. In particular where this ITQ is accompanied by any instructions on safeguarding classified information (e.g. a Security Aspects Letter) as a result of any changes stemming from the new GSC, whether in respect of the applicable protective marking scheme, specific protective markings given, the aspects to which any protective marking applies or otherwise. This may relate to the instructions on safeguarding classified information (e.g. a Security Aspects Letter) as they apply to the procurement as they apply to the procurement process and/or any contracts awarded to you as a result of the procurement process.

**USEFUL INFORMATION LINKS**

* [Emptoris Training Guide](http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx)
* [Emptoris e-sourcing tool](https://gpsesourcing.cabinetoffice.gov.uk/sso/jsp/login.jsp)
* [Contracts Finder](https://online.contractsfinder.businesslink.gov.uk/)
* [Bribery Act introduction](https://www.gov.uk/government/publications/bribery-act-2010-guidance)
* [Freedom of information Act](http://www.ico.org.uk/for_organisations/guidance_index/freedom_of_information_and_environmental_information)