



**Attachment 1**

**Request to Participate / Selection Questionnaire on behalf of UK  
Space Agency (UKSA)**

**Subject: Threat Led Penetration Testing – Black Team**

**Sourcing Reference Number: UKSAC25\_0071**

## INTRODUCTION

In order to participate in the Procurement and be considered for the opportunity to submit an initial Tender, Bidders must submit this Selection Questionnaire a signed copy of annex 1 – Non Disclosure Agreement and any other information as required, as laid out in this document.

The objective of this Selection questionnaire is to identify a-list of capable potential Bidders (on the basis of the evaluation criteria set out herein) who will participate in a subsequent Tender exercise for the award of a Contract for “Thread Led Penetration Testing – Black Team”.

Prospective bidders should note that no material changes to the Non Disclosure agreement will be considered.

All communication with the Authority must be conducted via the Procurement Portal: Jaggaer.

Where a supplier is unsure or requires any clarification, they should check with the contracting authority by the date set out in the notice.

**PLEASE NOTE THE QUESTIONS ARE NUMBERED SEQUENTIALLY, HOWEVER SOME QUESTIONS HAVE NOT BEEN USED FOR THIS COMPETITION AND THAT IS WHY SOME SEQUENTIAL NUMBERS DO NOT APPEAR.**

The Contracting Authority confirms that it will keep confidential and will not disclose to any third parties any information obtained from a named Potential Supplier's, other than to the other collaborating parts of the Crown that are supporting the UK Space agency with the competition and/or Contracting Authorities obligations hereby advised herein and defined by the regulations, or pursuant to an order of the court or demand made by any competent authority or body where the authority is under a legal or regulatory obligation to make such a disclosure e.g. a Freedom of Information Request.

Please note that the Contracting Authority does not have any involvement in regard to the running and or maintenance control over the CDP, therefore any queries in regard to using this system will need to be via the Cabinet Office CDP Technical help options.

**Guidance on how to register and use the eSourcing portal is available at**

<https://beisgroup.ukp.app.jaggaer.com/>

## Overview of Requirements

### Summary:

The UK Space Agency (UKSA) is seeking a supplier who can provide physical penetration testing in order to assess the security posture of a number of companies through simulated adversarial attacks. This will strengthen the UK Space Agency's work in this area by directly contributing activities to ensure UK space companies are able to grow with security in mind and space services and capabilities are more resilient to the risk of disruption.

### Background:

The UK Space Agency exists to boost prosperity, understand the Universe, and protect our planet and outer space. We support a thriving UK space ecosystem – a network of investors, scientists, engineers, universities and research labs – and a sector that generates an annual income of £18.9 billion and employs 52,000 people across the country. Our staff includes scientists, engineers, commercial experts, project managers and policy officials who:

- catalyse investment to advance space-based technology and maximise UK space sector growth;
- deliver missions and capabilities that responsibly meet national needs and advance our understanding of the Universe; and
- champion the power of space to inspire people, offer greener, smarter solutions and support a sustainable future.

We are an executive agency of the Department for Science, Innovation and Technology (DSIT).

The Space, Security & Resilience Team promote a safe, sustainable and more secure space environment through international engagement and the development of national policy, plans and procedures to enable the delivery of space-based services and capabilities that are resilient to disruptive challenge. The UK Space Agency cyber security aims are to:

- Future proof by building a more resilient space community.
- Proactively demonstrate the secure intentions within the UK sector in order support international collaboration and investment.

### Scope of the Opportunity:

UKSA is seeking a supplier to provide physical penetration testing for companies working in the space industry.

The full specification will be disclosed to shortlisted suppliers upon signature of a Non-Disclosure Agreement. Given the nature of the requirement and the national security considerations, no information will be disclosed to shortlisted bidders without a fully executed Non-Disclosure Agreement in place. Any shortlisted bidder who does not submit a Non-Disclosure Agreement will not be eligible to receive further documentation or participate in subsequent stages following shortlisting.

This requirement seeks suppliers who can:

- Support companies with understanding their existing security and resilience to physical attack.

- Inform corrections and upgrades to physical security by identifying vulnerabilities and providing recommendations for improvement.
- There is a likely to be the requirement to work with multiple (up to 4) companies at the same time in order to complete work packages within the timescale of the contract.

Operational requirements will be provided to shortlisted suppliers following NDA signature in the form of a Request for Proposals (RFP) document. Interested suppliers should note that owing to the national security implications of this requirement, bidders must be UK-registered companies where all strategic decisions are undertaken in the UK.

#### **Funding & Duration:**

- The maximum contract value is up to £240,000 (including VAT). 5 months + 1-year optional extension to be granted at the Contracting Authority's discretion, subject to budget availability. Up to £120,000 (including VAT) for initial 5 months and £120,000 (including VAT) for subsequent extension period.
- This is a call off value and not necessarily the full value of the contract as payment will only be made on completion of deliverables.
- This is a call off value and not necessarily the full value of the contract as payment will only be made on completion of deliverables.
- Duration: contract will end 31<sup>st</sup> March 2026, with option to extend to 31<sup>st</sup> March 2027.

#### **Eligibility:**

Responses are invited from UK-registered companies with proven capabilities in physical penetration testing (also known as "black teaming" or "red teaming") who meet the following requirements:

- Public sector experience of delivering sensitive projects.
- The ability to field personnel with Security Check (SC) clearance by the time of contract award.
- Cyber Essentials accredited, with robust processes for handling and storing classified or sensitive information (noting there is no requirement to handle information above OFFICIAL-SENSITIVE within this contract)
- CREST accreditation for physical penetration or QNUK Level 4 award in Physical Penetration Testing Operations (RQF)

### Section 3 – Timescales

3.1.	Date of posting of Tender Notice on the CDP	Wednesday 24th September 2025
3.2.	Latest date / time for EoI Requests to Participate shall be received through the eSourcing Portal	Wednesday 1st October 2025 @ 14:00
3.3.	Anticipated notification of suppliers invited to participate in Request for Proposal (RFP) stage	Wednesday 8th October 2025
3.4.	Latest date / time RFP clarification questions shall be received through the eSourcing Portal	Wednesday 15th October 2025 @11:00
3.5.	Latest date / time RFP clarification answers should be sent to all Bidders by the Buyer through the eSourcing Portal	Monday 20th October 2025 @14:00
3.6.	Latest date and time for invited Bidders to request access to the RFP documents	Monday 20th October 2025 @14:00
3.7.	Latest date and time RFP Bid shall be submitted through the eSourcing Portal ( <b>the Deadline</b> )	Monday 3 <sup>rd</sup> November 2025 @14:00
3.8.	Anticipated notification and issue of Bidder Assessment Summaries of proposed Contract award decision to successful and unsuccessful Bidders.	Monday 17 <sup>th</sup> November 2022
3.9.	Anticipated commencement of Contract	Friday 28 <sup>th</sup> November 2025
3.10.	Completion of Contract	Tuesday 31st March 2026 (unless extended to 31st March 2027)
3.11.	Anticipated publication of Contract Details Notice	N/A
3.12.	Bid Validity period required	90 Days

## PART A -AI DISCLOSURE

<b>AW6.1</b>	<b>AI Disclosure Question</b>
Bidder guidance	<p>Please detail any instances where AI or machine learning tools, including large language models have been used to generate written content, or support your response to the Selection Questionnaire OR confirm that no AI or machine learning tools have been used to generate written content, or support your response to the Selection Questionnaire.</p> <p>If you have responded that AI or machine learning tools have been used, please answer AW6.1.1</p> <p>Where you have confirmed that no AI or machine learning tools have been used, please proceed to SQ1.</p>
Scoring criteria	For information only
Answer Type	<b>TEXT</b>

<b>AW6.1.1</b>	<b>AI Disclosure Question</b>
Bidder guidance	Where AI tools have been used to support the generation of your Selection Questionnaire responses, please confirm that the Selection Questionnaire responses have been checked and verified for accuracy.
Scoring criteria	For information only
Answer Type	<b>Selection Yes / No</b>

## PART 1 – PRELIMINARY QUESTIONS

Part 1	Preliminary Questions	
Question Number	Question	Response
Guidance	<p>Please note, all questions are Mandatory for Potential Suppliers to respond to. Failure to provide a response may result in your response being disqualified.</p> <p>Please confirm that you:</p> <ul style="list-style-type: none"> <li>are completing the following information on the eSourcing platform for the organisation structure that is bidding this procurement opportunity.</li> </ul>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>

	<ul style="list-style-type: none"> <li>understand that failure to complete mandatory questions, or provide relative supporting information where required to support / validate your response, may result in your response being disqualified</li> <li>understand that if any Potential Supplier is found to be non-compliant or provides misleading or false information, this may result in exclusion from further consideration and any potential award of contract under this procedure.</li> </ul>	
SQ_1	What is your Organisation name	Text
SQ_2	<p>You must be registered on the central digital platform (CDP).</p> <p>What is your central digital platform unique identifier?</p>	Text
SQ_3	<p>Please confirm if you are bidding as a single supplier (with or without sub-contractors) or as part of a group or consortium.</p> <p>Where you confirm you are bidding as part of a group or consortium, please provide further details in SQ_3.1</p> <p>Where you confirm you are bidding as a single supplier, please move to SQ_5</p>	<p>Single Supplier <input type="checkbox"/></p> <p>Group / Consortium <input type="checkbox"/></p>
SQ_3.1	<p>If you are bidding as part of a group or consortium, please provide:</p> <ol style="list-style-type: none"> <li>the name of the group/consortium</li> <li>the proposed structure of the group / consortium,</li> <li>confirmation that if awarded the Contract you the consortium will establish a legal identity,</li> <li>the name of the lead member in the group / consortium</li> <li>your role in the group / consortium (e.g. lead member, consortium member, sub-contractor)</li> <li>details of the actual or proposed percentage shareholding of the constituent members of the Consortium</li> </ol>	Attachment
SQ_5	<p>Are you on the Debarment List?</p> <p>If yes, please provide full details within SQ_5.1</p> <p>If no, please move to SQ_6</p>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>

SQ_5.1	<p>If yes, please provide full details of the Debarment / Investigation, if this is not provided within the CDP PDF upload.</p> <p>Where Potential Suppliers responded yes, the Contracting Authority will at its sole discretion and by reference to the Procurement Act 2023 and Procurement Regulations 2024, review the information provided to determine if your submission is compliant and can be progressed further, or if it must be disqualified.</p> <p>Failure to provide the required supporting information may result in your submission being disqualified</p>	Attachment
SQ_6	<p>You must submit up-to-date core supplier information on the CDP and share this information with us via the CDP (either a share code or PDF download).</p> <p>This includes:</p> <ul style="list-style-type: none"> <li>a. basic information</li> <li>b. economic and financial standing information</li> <li>c. Connected Person information (these are persons with the right to exercise, or who actually exercise, significant influence or control over the supplier, or persons whom the supplier has the right to exercise, or actually exercises, significant influence or control over, for example: directors, majority shareholders and parent and subsidiary companies)</li> <li>d. exclusion grounds information</li> </ul> <p>Please confirm that your details are correct within the CDP and that you have shared this information with us within SQ_6.1</p> <p>Yes, the details are correct – Pass</p> <p>No – Fail</p>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>
SQ_6.1	Please provide the share code or PDF download of your CDP supplier information.	Attachment
SQ_6.2	Are any of your Connected Person(s) on the Debarment List?	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>



	If yes, please provide full details within SQ_6.3	
SQ_6.3	<p>If you responded yes to SQ_6.2, please provide full details of the Debarment / Investigation, if this is not provided within the CDP PDF upload.</p> <p>Where Potential Suppliers responded yes to SQ_6.2, the Contracting Authority will at its sole discretion and by reference to the Procurement Act 2023 and the Procurement Regulations 2024, review the information provided to determine if your submission is compliant and can be progressed further, or if will be disqualified.</p> <p>Failure to provide the required supporting information may result in your submission being disqualified</p>	Attachment

## PART 2 – ADDITIONAL EXCLUSIONS INFORMATION

Part 2A	Associated Persons	
Question Number	Question	Response
Guidance	<p>Please note, all questions are Mandatory for Potential Suppliers to respond to. Failure to provide a response may result in your bid being disqualified.</p> <p>Please confirm that you:</p> <ul style="list-style-type: none"> <li>are completing the following information on the eSourcing platform for the organisation structure that is bidding this procurement opportunity.</li> <li>understand that failure to complete mandatory questions, or provide relative supporting information where required to support / validate your response, may result in your bid response being disqualified</li> <li>understand that if any Potential Supplier is found to be non-compliant or provides misleading or false information, this may result in exclusion from further consideration and or any potential award of contract under this procedure.</li> </ul>	Yes <input type="checkbox"/> No <input type="checkbox"/>
SQ_7	<p>Are you relying on any Associated Persons to satisfy the Conditions of Participation? (these are other suppliers who might be sub-contractors or consortium members but not a guarantor).</p> <p>If yes, please complete SQ_8, SQ_9 &amp; SQ_10.</p> <p>If no, please move to SQ_13.2</p>	Yes <input type="checkbox"/> No <input type="checkbox"/>
SQ_8	For each supplier / Associated Person, please confirm which condition(s) of participation you are relying on them to satisfy.	Text
SQ_9	<p>For each Associated Person, you must confirm they are registered on the CDP and have shared with us their information (either a share code or PDF download):</p> <ol style="list-style-type: none"> <li>basic information</li> <li>economic and financial standing information (if they are being relied upon to meet conditions of participation regarding financial capacity)</li> <li>connected person information</li> <li>exclusion grounds information</li> </ol>	Text

	Please confirm the name of each supplier / Associated Person and that you have shared this CDP download information with us within SQ_9.1	
SQ_9.1	<p>For each supplier / Associated Person, please provide the share code or PDF download of the CDP supplier information.</p> <p>The eSourcing Portal only permits 1 document upload per question therefore Potential Suppliers must attach their response as a Zip folder where multiple attachments are being submitted.</p>	Attachment
SQ_10	<p>Are any of your Associated Persons on the Debarment List?</p> <p>Where Potential Suppliers have responded yes, the Contracting Authority will at its sole discretion and by reference to the Procurement Act 2023 and the Procurement regulations 2024, review the information provided to determine if your submission is compliant and can be progressed further, or if it must be disqualified. Failure to provide the required supporting information may result in your bid being disqualified</p>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>
SQ_10.1	<p>If yes, please provide full details of the Debarment / Investigation, if this is not provided within the CDP PDF upload.</p> <p>Where Potential Suppliers have responded yes, the Contracting Authority will at its sole discretion and by reference to the Procurement Act 2023 and the Procurement Regulations 2024, review the information provided to determine if your submission is compliant and can be progressed further, or if it must be disqualified.</p> <p>Failure to provide the required supporting information may result in your bid being disqualified</p>	Attachment

## PART 3 – QUESTIONS RELATING TO CONDITIONS OF PARTICIPATION

Please note, all questions are Mandatory for Potential Suppliers to respond to.

Part 3A	Financial Capacity	
Question Number	Question	Response
Guidance	<p>Please note, all questions are Mandatory for Potential Suppliers to respond to. Failure to provide a response may result in your bid being disqualified.</p> <p>Please confirm that you:</p> <ul style="list-style-type: none"> <li>• are completing the following information on the eSourcing platform for the organisation structure that is bidding this procurement opportunity.</li> <li>• understand that failure to complete mandatory questions, or provide relative supporting information where required to support / validate your response, may result in your bid response being disqualified</li> <li>• understand that if any Potential Supplier is found to be non-compliant or provides misleading or false information, this may result in exclusion from further consideration and any potential award of contract under this procedure.</li> <li>• understand that at any stage of the Procurement, if upon evaluation of all information provided by the Potential Supplier, the assessment determines that the Potential Supplier's financial standing is unacceptable as detailed in SQ 13, this may result in exclusion from further consideration and any potential award of contract under this procedure.</li> </ul>	Yes <input type="checkbox"/> No <input type="checkbox"/>
SQ_13	<p><b>Financial Capacity Conditions of Participation</b></p> <p>Please confirm you understand and agree to the Contracting Authority undertaking a Financial Assessment / Credit Check through Dun and Bradstreet to validate the financial stability of your organisation or guarantor (where applicable) to deliver this Contract.</p> <p>Where your Financial Assessment / Credit Check score falls below the credit rating threshold specified in the terms and conditions, the bidder will be required to provide the Financial information as requested by the Contracting Authority.</p> <p>Yes – Pass No – Fail</p>	Yes <input type="checkbox"/> No <input type="checkbox"/>

SQ_13.2	<p>The Contracting Authority reserves the right to request a Parent Company Guarantee. Please confirm that you will provide parent company Guarantee if requested by the Contracting Authority.</p> <p>Potential Supplier guidance:</p> <p>Mandatory Pass / Fail question</p> <p>Yes = The Potential Supplier acknowledges and agrees that when a parent company Guarantee is required, this will be provided = Pass</p> <p>No= Fail</p>	
SQ_15	<p>Please confirm whether you already have, or can commit to obtain, prior to the award of the contract, the levels of insurance cover indicated below:</p> <ul style="list-style-type: none"> <li>a. Employer's (Compulsory) Liability Insurance* = £5 million per claim</li> <li>b. Public Liability Insurance = £1 million per claim</li> <li>c. Professional Indemnity Insurance = £1 million per claim</li> <li>d. Product Liability insurance = £5 million per claim</li> <li>e. Loss, damage or destruction of any UKSA's property under the custody and control of the Supplier = £5 million per claim</li> </ul> <p>*There is a legal requirement for certain employers to hold Employer's (Compulsory) Liability Insurance of £5 million as a minimum. See the Health and Safety Executive website for more information: <a href="http://www.hse.gov.uk/pubns/hse39.pdf">www.hse.gov.uk/pubns/hse39.pdf</a>.</p> <p>Mandatory Pass / Fail</p> <p><b>Yes – Pass</b> <b>No – Fail</b></p>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>
SQ_15.1	<p>Insert details of your insurances already in place or which would be obtained following contract award, including information on how you will obtain the insurance - e.g. a quote.</p>	Text

Part 3A	Legal Capacity	
Question Number	Question	Response
SQ_17	<p>Please confirm that you have in place, or that you will have in place by the award of the contract, the human and technical resources to perform the contract to</p>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>

	<p>ensure compliance with the UK General Data Protection Regulation and to ensure the protection of the rights of data subjects.</p> <p>Potential Supplier Guidance:</p> <p>Mandatory Pass / Fail</p> <p><b>Yes</b> – Pass</p> <p><b>No</b> – Fail</p>	
SQ_17.1	<p>If yes, please provide details of the technical facilities and measures (including systems and processes) you have in place, or will have in place by contract award, to ensure compliance with UK data protection law and to ensure the protection of the rights of data subjects. Your response should include, but should not be limited to facilities and measures:</p> <ul style="list-style-type: none"> <li>• to ensure ongoing confidentiality, integrity, availability and resilience of processing systems and services</li> <li>• to comply with the rights of data subjects in respect of receiving privacy information, and access, rectification, deletion and portability of personal data</li> <li>• to ensure that any consent-based processing meets standards of active, informed consent, and that such consents are recorded and auditable</li> <li>• to ensure legal safeguards are in place to legitimise transfers of personal data outside the UK (if such transfers will take place)</li> <li>• to maintain records of personal data processing activities</li> <li>• to regularly test, assess and evaluate the effectiveness of the above measures</li> </ul>	Attachment
SQ_18	<p>Please confirm the Bidder is a UK-registered company where all strategic decisions are undertaken in the UK on grounds of national security.</p> <p>Potential Supplier Guidance:</p> <p>Mandatory Pass / Fail</p> <p><b>Yes</b>, We confirm the Bidder is a UK-registered company where all strategic decisions are undertaken in the UK – Pass</p>	

	<b>No - Fail</b>	
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<b>Part 3A</b>	<b>Technical Ability</b>	
<b>Question Number</b>	<b>Question</b>	<b>Response</b>
SQ_19	<p>Please confirm that you have in place, or that you will have in place by the award of the contract, Cyber Essentials OR Cyber Essentials Plus accreditation.</p> <p>Potential Supplier Guidance:</p> <p>Mandatory Pass / Fail</p> <p><b>Yes – Pass</b></p> <p><b>No – Fail</b></p>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>
SQ_20	<p>Please confirm and provide evidence that you and/or any other relevant staff members performing the activities have achieved:</p> <ul style="list-style-type: none"> <li>• CREST accreditation for physical penetration OR QNUK Level 4 award in Physical Penetration Testing Operations (RQF)</li> </ul> <p>Potential Supplier guidance:</p> <p>Mandatory Pass / Fail question</p> <p><b>Pass –The potential supplier has demonstrated the relevant accreditations required to evidence technical capacity</b></p> <p><b>Fail – The Potential Supplier failed in the response provided to satisfy the Contracting Authority that the Potential Supplier has the necessary technical capacity to deliver the contract</b></p>	Attachment
SQ_21	<p><b>Relevant experience and contract examples (800 words)</b></p> <p>The competition is to find supplier(s) who can undertake threat led security penetration activities that addresses the challenge as set out in the Notice and this document.</p> <p>Potential suppliers are asked to set out, in no more than 800 words, how they are equipped to deliver this Threat Led Penetration Testing requirement. Responses</p>	Attachment

	<p>should focus on forward-looking performance capabilities and address the following areas:</p> <ol style="list-style-type: none"> <li>1. Target Identification – How the organisation will identify and access secure buildings</li> <li>2. Team Expertise &amp; Resources – The skills, facilities, infrastructure, and tools available to the organisation that would directly support delivery of this requirement, including how these resources will be applied in practice.</li> <li>3. Delivery Approach – A high-level outline of how you deploy personnel with the appropriate level of UK security clearance to required locations</li> </ol> <p>Responses can include reference to previous contracts undertaken where these demonstrate ability to meet technical conditions of participation.</p> <p><b>Pass –The potential supplier has demonstrated to a level that satisfies the contracting authority the potential supplier has the necessary technical capacity to deliver the Contract</b></p> <p><b>Fail –</b> The Potential Supplier failed in the response provided to satisfy the Contracting Authority that the Potential Supplier has the necessary technical capacity to deliver the contract</p>	
SQ_22	<p><b>Health and safety</b></p> <p>Please describe the arrangements you have in place to manage health and safety effectively and control significant risks relevant to the contract (including risks from the use of contractors, where relevant). Please use no more than 500 words.</p>	Attachment
SQ_23	<p><b>Experience of sub-contractor management</b></p> <p>Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s) (which may be the intended sub-contractor(s) for this procurement, or any others used previously).</p> <p>The description should be limited to 500 words and include, but is not limited to, details of your supply chain management tracking systems to ensure performance of the contract and including prompt payment and whether you are a signatory of the UK Prompt Payment</p>	Attachment



	Code (or have given commitments under other equivalent schemes)	
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Part 3B	Confirmations	
Question Number	Question	Response
SQ_24	<p>I confirm that:</p> <ul style="list-style-type: none"> <li>to the best of my knowledge the answers submitted, and information contained in this document are complete, accurate and not misleading (Part 1, 2 &amp; 3)</li> <li>upon request and without delay I will provide any additional information requested of us</li> <li>I understand that the response to this questionnaire will be used to assess whether our organisation is entitled to participate in, or continue to participate in, this procurement</li> <li>I understand that our organisation may be excluded from the procurement if requested information has not been provided, if any of this response or any follow up responses are incomplete, inaccurate or misleading, if confidential information has been accessed or if we have unduly influenced your decision-making in this procurement</li> </ul>	<p>Yes <input type="checkbox"/></p> <p>No <input type="checkbox"/></p>
	Name – By way of signature, please enter your name	
	Date – Date confirmed	
	Role – Enter your role within your organisation	
	Phone Number – Enter your phone number	
	Email – Enter your email	
	Postal Address - Enter postal address	

