# Request for Proposal

Request for Proposal (RFP) on behalf of UK Space Agency Subject: UK Participation in the International Charter 'Space and Major Disasters' – Strategic Support

Sourcing reference number UK SBS PR18096

UKSBS



UK Shared Business Services Ltd (UK SBS) www.uksbs.co.uk

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## Section 6 – Selection and Award questionnaires

## Section 6 – Selection questionnaire

#### 6.1 Introduction

The Selection questionnaires are located in the within the e-sourcing tool.

Guidance on completion of the question is available at <a href="http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx">http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx</a>

# UK Participation in the International Charter 'Space and Major Disasters' – Strategic Support

#### **UK SBS PR18096**

#### **OPEN PROCEDURE**

#### Bidder Guidance notes for completion for Parts 1,2,3 and definitions for all sections

- 1. The "authority" means the named Contracting Authority or anyone acting on behalf of the Contracting Authority, that is seeking to invite suitable candidates to participate in this procurement process.
- 2. "You" / "Your" refers to the potential Supplier or Bidder completing this standard Selection Questionnaire i.e. the legal entity responsible for the information provided. The term "potential supplier" is intended to cover any economic operator as defined by the Public Contracts Regulations 2015 (as amended) (referred to as the "regulations") and could be a registered company; the lead contact for a group of economic operators; charitable organisation; Voluntary Community and Social Enterprise (VCSE); Special Purpose Vehicle; or other form of entity.
- 3. Please ensure that all questions are completed in full, and in the format requested. If the question does not apply to you, please state 'N/A'. Should you need to provide additional information in response to the questions, please submit a clearly identified annex.
- 4. The authority recognises that arrangements set out in section 1.2 of the standard Selection Questionnaire, in relation to a group of economic operators (for example, a consortium) and/or use of sub-contractors, may be subject to change and will, therefore, not be finalised until a later date. The lead contact should notify the authority immediately of any change in the proposed arrangements and ensure a completed Part 1 and Part 2 is submitted for any new organisation relied on to meet the selection criteria. The authority will make a revised assessment of the submission based on the updated information.
- 5. For Part 1 and Part 2 every organisation that is being relied on to meet the selection must complete and submit the self-declaration.
- 6. For answers to Part 3 If you are bidding on behalf of a group, for example, a consortium, or you intend to use sub-contractors, you should complete all of the questions on behalf of the consortium and/ or any sub-contractors, providing one composite response and declaration.

The authority confirms that it will keep confidential and will not disclose to any third parties any information obtained from a named customer contact, other than to the Cabinet Office and/or contracting authorities defined by the regulations, or pursuant to an order of the court or demand made by any competent authority or body where the authority is under a legal or regulatory obligation to make such a disclosure.

#### PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY

## **Part 1: Potential supplier Information**

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection shall complete and submit the Part 1 and Part 2 self-declaration.

Potential supplier information			
Question	Response		
Bidders are required to complete the below table.			
Bidder guidance - The information should be based on the details of the organisation bidding (or organisation acting as lead contact where a consortium bid is being submitted).			
Scoring criteria - For information only;	g criteria - For information only;		
Full name of the potential supplier submitting the info	name of the potential supplier submitting the information		
Registered office address (if applicable)			
Registered website address (if applicable)			
Date of registration in country of origin			
Company registration number (if applicable)			
Charity registration number (if applicable)			
Head office DUNS number (if applicable)			
Registered VAT number			
Trading name(s) that will be used if successful in this	sprocurement		
Please select from the below options to indicate your trading status			
Bidder Guidance - the Bidder shall select from the following options;			
i) a public limited company			
ii) a limited company			
iii) a limited liability partnership			
iv) other partnership			
v) sole trader			
	Question         Bidders are required to complete the below table.         Bidder guidance - The information should be base organisation bidding (or organisation acting as consortium bid is being submitted).         Scoring criteria - For information only;         Full name of the potential supplier submitting the info Registered office address (if applicable)         Registered website address (if applicable)         Date of registration in country of origin         Company registration number (if applicable)         Head office DUNS number (if applicable)         Registered VAT number         Trading name(s) that will be used if successful in this         Please select from the below options to indicate your         Bidder Guidance - the Bidder shall select from the fo         i)       a public limited company         ii)       a limited liability partnership         iv)       other partnership		

	vi) Third Sector	
	vii) Other (Please Specify your trading status)	
	Scoring Criteria - For information only)	
SEL1.3	SEL1.3 If applicable, is your organisation registered with the appropriate professional or trade register(s) in the member state where it is established?	Yes □ No □ N/A □
	Bidder guidance - The bidder shall answer Yes or No	
	Yes - If you responded yes, please provide the relevant details, including the registration number(s).	
	No - no further information required	
	Scoring Criteria - For Information Only	
SEL1.4	SEL1.4 Is it a legal requirement in the state where you are established for you to possess a particular authorisation, or be a member of a particular organisation in order to provide the services specified in this procurement?	Yes □ No □
	Bidder Guidance - The bidder shall answer Yes or No	
	Yes - If you responded yes please provide additional details of what is required and confirmation that you have complied with this.	
	No - no further information required	
	Scoring Criteria - For Information Only	
SEL1.5	Please select from the below options to indicate whether any of the following classifications apply to you Bidder Guidance - The bidder shall select from the	i) Voluntary, Community and Social Enterprise (VCSE)
	following options	ii) Micro, Small or
	i) Voluntary, Community and Social Enterprise (VCSE)	Medium Enterprise (SME)*
	ii) Micro, Small or Medium Enterprise (SME)*	iii) Sheltered workshop
	iii) Sheltered workshop	Terronop
	iv) Other (Please Specify in the comments) Bidder Guidance	iv) Other (Please Specify in the comments)

	See EU definition of SME: http://ec.europa.eu/enterprise/policies/sme/facts-	
	figures-analysis/sme-definition/	
	Scoring Criteria - For information only	
SEL1.6	<ul> <li>SEL1.6 - Please detail information concerning Persons of Significant Control (PSC) by uploading an attachment with the following information;</li> <li>i) - Name;</li> <li>ii) - Date of birth;</li> <li>iii) - Nationality;</li> <li>iv) - Country, state or part of the UK where the PSC usually lives;</li> <li>v) - Service address;</li> <li>vi) - The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used);</li> <li>vii) - Which conditions for being a PSC are met;</li> <li>Over 25% up to (and including) 50%,</li> <li>More than 50% and less than 75%,</li> <li>75% or more.</li> <li>N/A</li> </ul> (Please enter N/A if none of the above are applicable) Bidder guidance -The Bidder shall complete the below table. Guidance on PSC can be found at https://www.gov.uk/government/publications/guidan ce-to-the-people-with-significant-control-requirements-for-companies-and-limited-liability-partnerships	<ul> <li>i) - Name;</li> <li>ii) - Date of birth;</li> <li>iii) - Nationality;</li> <li>iv) - Country, state or part of the UK where the PSC usually lives;</li> <li>v) - Service address;</li> <li>vi) - The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used);</li> <li>vii) - Which conditions for being a PSC are met;         <ul> <li>Over 25% up to (and including)</li> <li>50%,</li> <li>More than 50% and less than 75%,</li> <li>75% or more.</li> <li>N/A</li> </ul> </li> </ul>
	Scoring criteria - For information only	
SEL1.7	SEL1.7 Please provide details of your immediate Parent Company (if applicable) by completing the below table.	i) Full Name of Immediate Parent Company
	Bidder Guidance - The bidder shall complete the table or answer N/A	ii) Registered Office Address
	Scoring Criteria - for information only	iii) Registration Number
		iv) Head Office DUNS number
		v) Head Office VAT

	Number
SEL1.8 Please provide details of your Ultimate Parent Company (if applicable) by completing the below table.	i) Full Name of Ultimate Parent Company
Bidder Guidance - The bidder shall complete the table or answer N/A	ii) Registered Office Address
Scoring Criteria - for information only	iii) Registration Number
	iv) Head Office DUNS number
	v) Head Office VAT Number
	Parent Company (if applicable) by completing the below table. Bidder Guidance - The bidder shall complete the table or answer N/A

Please note: A criminal record check for relevant convictions may be undertaken for the preferred suppliers and the persons of significant in control of them.

## Please provide the following information about your approach to this procurement:

Section 1	Bidding model	
Question number	Question	Response
SEL1.9	<ul> <li>SEL1.9 Are you bidding as the lead contact for a group of economic operators?</li> <li>Bidder Guidance - The Bidder Shall answer Yes or no</li> <li>Yes - If yes, please provide details listed in questions SEL1.10, and to SEL1.11, SEL1.12 Section 2 and 3.</li> <li>No - If no, and you are a supporting bidder, please provide the name of your group at SEL1.10 for reference purposes, and complete SEL 1.13.</li> <li>Scoring Criteria - For Information Only</li> </ul>	Yes No If yes, please provide details listed in questions SEL1.10, and to SEL1.11, SEL1.12 Section 2 and 3. If no, and you are a supporting bidder, please provide the name of your group at SEL1.10 for reference purposes, and complete SEL 1.13.

SEL1.10	SEL1.10 Please provide the name and details of group of economic operators (if applicable)			
	Bidder Guidance - the bidder shall include details of the following			
	Name of group of economic operators and the proposed legal structure if the group of economic operators intends to form a named single legal entity prior to signing a contract, if awarded. If you do not propose to form a single legal entity, please explain the legal structure.			
	Scoring Criteria - For Information Only			
SEL1.11	SEL1.11 Are you or, if applicable, the group of economic operators No Deproposing to use sub-contractors?			
	Bidder Guidance - The Bidder Shall answer yes or no			
	Yes – Please respond to SEL1.12 No – Please respond N/A to SEL1.12			
	Scoring Criteria - For Information Only			
SEL1.12	SEL1.12 If you responded Yes to SEL1.11, please provide additional details for each subcontractor as follows as an attachment to this question, we shall ask them to complete this form as well; If you responded no- please select N/A			
	Name	_		
	Registered       address			
	Trading status			
	Company registration number			
	Head Office DUNS number (if applicable)			
	Registered VAT number			
	Type of			
	organisation SME (Yes/No)	-		
	The role each	-		
	sub-contractor			
	will take in providing the			
	works and /or			
	supplies e.g. key deliverables			

The approximate %		
of contractual obligations assigned to		
each sub- contractor		

SEL1.13	Contact details and declaration
	I declare that to the best of my knowledge the answers submitted and information contained in this document are correct and accurate.
	I declare that, upon request and without delay I will provide the certificates or documentary evidence referred to in this document.
	I understand that the information will be used in the selection process to assess my organisation's suitability to be invited to participate further in this procurement.
	I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.
	I am aware of the consequences of serious misrepresentation.
	Bidder guidance Please complete the below table, by adding your signature you confirm that you understand the above statements.
	Scoring criteria Mandatory Pass / Fail

SEL1.13	Contact details and declaration
Question	Response
Contact name	
Name of organisation	
Role in organisation	
Phone number	
E-mail address	
Postal address	
Signature (electronic is acceptable)	

Date	Dato
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## **Part 2: Exclusion Grounds**

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection must complete and submit the Part 1 and Part 2 self-declaration.

Section 2	Grounds for mandatory exclusion		
Question number	Question	Response	
SEL2.1	Regulations 57(1) and (2) The detailed grounds for mandatory exclusion this web page, which should be referred to be		
	Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below and listed on the webpage.		
SEL2.2	SEL2.2 - Participation in a criminal organisat Bidder Guidance - The bidder Shall answer		Yes □ No □ If Yes please provide details
	Yes - If you have answered Yes please provide further details as an attachment to this question;		
	Date of conviction, specify which of the gro the conviction was for, and the reasons for Identity of who has been convicted. Whe documentation or web addresses please issuing authority and precise reference documents.	conviction, n attaching include the	
	No - Pass		
	Scoring Criteria - Mandatory Pass/Fail		
SEL2.3	SEL2.3 - Corruption Bidder Guidance - The bidder Shall answer N	∕es or No	Yes □ No □ If Yes please provide details at
	Yes - If you have answered Yes please pro details as an attachment to this question;	vide further	
	Date of conviction, specify which of the gro the conviction was for, and the reasons for Identity of who has been convicted. Whe documentation or web addresses please issuing authority and precise reference documents.	conviction, n attaching include the	
	No - Pass		

	Scoring Criteria - Mandatory Pass/Fail	
SEL2.4	SEL2.4 - Fraud	Yes □ No □ If Yes please provide
	Bidder Guidance - The bidder Shall answer Yes or No	details
	Yes - If you have answered Yes please provide further details as an attachment to this question;	
	Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction, Identity of who has been convicted. When attaching documentation or web addresses please include the issuing authority and precise reference of the documents.	
	No - Pass	
	Scoring Criteria - Mandatory Pass/Fail	
SEL2.5	SEL2.5 - Terrorist Offences or offences link to terrorist activities	Yes  No If Yes please provide details
	Bidder Guidance - The bidder Shall answer Yes or No	
	Yes - If you have answered Yes please provide further details as an attachment to this question;	
	Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction, Identity of who has been convicted. When attaching documentation or web addresses please include the issuing authority and precise reference of the documents.	
	No - Pass	
	Scoring Criteria - Mandatory Pass/Fail	
SEL2.6	SEL2.6 - Money laundering or Terrorist financing Bidder Guidance - The bidder Shall answer Yes or No	Yes  No If Yes please provide
	Yes - If you have answered Yes please provide further details as an attachment to this question; Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction, Identity of who has been convicted. When attaching	details

	documentation or web addresses please include the issuing authority and precise reference of the documents. No - Pass	
	Scoring Criteria - Mandatory Pass/Fail	
SEL2.7	SEL2.7 - Child Labour and other forms of trafficking in human beings	Yes No If Yes please provide details
	Bidder Guidance - The bidder Shall answer Yes or No	
	Yes - If you have answered Yes please provide further details as an attachment to this question;	
	Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction, Identity of who has been convicted. When attaching documentation or web addresses please include the issuing authority and precise reference of the documents.	
	No – Pass	
	Searing Criteria Mandatory Base/Fail	
	Scoring Criteria - Mandatory Pass/Fail	Yes 🗆
SEL2.8	If you have answered Yes to any of the Questions above have measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	No □ N/A □
	Bidder Guidance - The bidder shall provide evidence of all measures taken to demonstrate their self cleaning. The information provided will be taken into account by the authority, in considering whether or not you will be permitted to proceed any further in respect of this procurement.	
	Scoring Criteria - Mandatory Pass/fail	
SEL2.9	Regulation 57(3)	Yes 🗆
	Has it been established, for your organisation by a	No 🗆
	judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions?	
	Bidder Guidance - The bidder shall answer Yes or No	

Yes - Fail No - Pass

In the event of a bidder responding "Yes" they should provide further details as an attachment to this question. The attachment should also confirm you have paid, or have entered into a binding arrangement with a view to paying, the outstanding sum including where applicable any accrued interest and/or fines. Please Note: The authority reserves the right to use its sole discretion to exclude a potential supplier where it can demonstrate by any appropriate means that the potential supplier is in breach of its obligations relating to the non-payment of taxes or social security contributions.

Scoring Criteria - Mandatory Pass/fail

ide a compliant answer - ssible that your application iny of the below do apply attachment to the quest ent and any remedial action been done. The information e authority, in considerin oceed any further in responds for discretionary exc k/government/uploads/sy List_of_Mandatory_and_ eferred to before comple within the past three years of situations have applied on who has powers of repondent.	rther consideration if any of may decide to allow you to – (No) to the below on might not be accepted. To by answering – (Yes), ion providing details of on taken including self ion provided will be taken g whether or not you will bect of this procurement. Iusion of an organisation ystem/uploads/attachment _Discretionary_Exclusions. ting these questions. ars, anywhere in the world d to you, your organisation presentation, decision or	Yes 🗆
ssible that your application any of the below do apply attachment to the quest ent and any remedial action been done. The informate e authority, in considerin oceed any further in resp nds for discretionary exc k/government/uploads/sy List_of_Mandatory_and_ eferred to before comple within the past three years on who has powers of rep unisation.	on might not be accepted. by answering – (Yes), ion providing details of on taken including self ion provided will be taken g whether or not you will bect of this procurement. lusion of an organisation ystem/uploads/attachment _Discretionary_Exclusions. ting these questions. ars, anywhere in the world d to you, your organisation presentation, decision or	
attachment to the quest ent and any remedial acti- been done. The informat e authority, in considerin oceed any further in resp nds for discretionary exc k/government/uploads/sy List_of_Mandatory_and_ eferred to before comple within the past three yea g situations have applied on who has powers of rep inisation.	ion providing details of on taken including self ion provided will be taken g whether or not you will bect of this procurement. lusion of an organisation ystem/uploads/attachment _Discretionary_Exclusions. ting these questions. ars, anywhere in the world d to you, your organisation presentation, decision or	
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within the past three yea g situations have applied on who has powers of rep inisation.	ars, anywhere in the world d to you, your organisation presentation, decision or	
g situations have applied on who has powers of rep inisation. dders shall answer Yes t	d to you, your organisation presentation, decision or	
	hey understand this	
ance - Bidders shall answer Yes they understand this t and the above guidance		
h of environmental ne Bidder shall answer	No □ If yes please provide details	
No will be considered		
tability to be considered the procurement at the e authority. If you have		
i f	Yes will be subject to itability to be considered f the procurement at the le authority. If you have ain what measures have	

	Scoring Criteria - Pass/fail	
SEL3.3	SEL3.3 - Breach of social obligations?	Yes 🗆
	Bidder guidance: The Bidder shall answer	No □ If yes please provide details
	Yes or No	
	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered further, in respect of the procurement at the sole discretion of the authority. If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
	Scoring Criteria - Pass/fail	
SEL3.4	SEL3.4 - Breach of labour law obligations?	Yes 🗆
	Bidder guidance: The Bidder shall answer Yes or No	No If yes please provide details
	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered further, in respect of the procurement at the sole discretion of the authority. If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
	Scoring Criteria - Pass/fail	
SEL3.5	SEL3.5 - Bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation's assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State?	Yes No If yes please provide details
	Bidder guidance: The Bidder shall answer Yes or No	

	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered further, in respect of the procurement at the sole discretion of the authority. If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
	Scoring Criteria - Pass/fail	
SEL3.6	SEL3.6 Guilty of grave professional misconduct?	Yes □ No □ If yes please provide details
	Bidder guidance: The Bidder shall answer Yes or No	
	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered further, in respect of the procurement at the sole discretion of the authority. If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
	Scoring Criteria - Pass/fail	Yes 🗆
SEL3.7	SEL3.7 Entered into agreements with other economic operators aimed at distorting competition?	No $\Box$ If yes please provide details
	Bidder guidance: The Bidder shall answer Yes or No	
	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered	

	further, in respect of the procurement at the sole discretion of the authority. If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
	Scoring Criteria - Pass/fail	
SEL3.8	SEL3.8 Aware of any conflict of interest within the meaning of Regulation 24 of the Public Contracts Regulations 2015 (as amended) due to the participation in this procurement procedure?	Yes □ No □ If yes please provide details
	Bidder guidance: The Bidder shall answer Yes or No	
	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered further, in respect of the procurement at the sole discretion of the authority. If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
	Scoring Criteria - Pass/fail	
SEL3.9	SEL3.9 Been involved in the preparation of the procurement procedure within the meaning of Regulation 41 of the Public Contracts Regulations 2015 (as amended)	Yes □ No □ If yes please provide details
	Bidder guidance: The Bidder shall answer Yes or No	
	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered further, in respect of the procurement at the sole discretion of the authority. If you have	

	answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning) Scoring Criteria - Pass/fail	
SEL3.10	Prior Performance issues	Yes 🗆
	Shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions?	No D
	Bidder guidance: The Bidder shall answer Yes or No	
	Bidders answering No will be considered compliant	
	Bidders answering Yes will be subject to review as to your suitability to be considered further, in respect of the procurement at the sole discretion of the authority. If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
	Scoring Criteria - Pass/fail	
SEL3.11	SEL 3.11 The organisation is guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria.	Yes □ No □ If Yes please provide details
	Is the above Statement true of your organisation?	
	Bidder Guidance - The bidder shall answer Yes or No	

Yes - If you have answered Yes, explain what measures have been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	
No - Pass	
Scoring Criteria - Pass/ Fail	

SEL3.12		
SEL3.12	SEL3.12 The organisation has withheld	
	such information as described in SEL3.11	No
		If Yes please provide details
	Is the above Statement true of your	
	organisation?	
	Didden Ouidensen. The hidden shell ensure	
	Bidder Guidance - The bidder shall answer Yes or No	
	resorno	
	Yes - If you have answered Yes, explain	
	what measures have been taken to	
	demonstrate the reliability of the	
	organisation despite the existence of a relevant ground for exclusion? (Self	
	Cleaning)	
	No - Pass	
	NO - Pass	
	Scoring Criteria - Pass/ Fail	
SEL3.13	SEL3.13 The organisation is not able to	Yes 🗆
	submit supporting documents required	No 🗆
	under regulation 59 of the Public Contracts	If Yes please provide details
	Regulations 2015 (as amended).	
	Is the above Statement true of your	
	organisation?	
	Bidder Guidance - The bidder shall answer	
	Yes or No	
	Vac If you have an ward Vac surfain	
	Yes - If you have answered Yes, explain what measures have been taken to	
	demonstrate the reliability of the	
	organisation despite the existence of a	
	relevant ground for exclusion? (Self	
	Cleaning)	
	No - Pass	
	Scoring Criteria - Pass/ Fail	

SEL3.14	SEL3.14 The organisation has influenced	Yes 🗆
0220.17	•	
	the decision-making process of the	No 🗆
	contracting authority to obtain confidential	If Yes please provide details
	information that may confer upon the	
	organisation undue advantages in the	
	procurement procedure, or to negligently	
	provide misleading information that may	
	have a material influence on decisions	
	concerning exclusion, selection or award.	
	Is the above Statement true of your	
	organisation?	
	Bidder Guidance - The bidder shall answer	
	Yes or No	
	Yes - If you have answered Yes, explain	
	what measures have been taken to	
	demonstrate the reliability of the	
	organisation despite the existence of a	
	relevant ground for exclusion? (Self	
	Cleaning)	
	No - Pass	
	Scoring Criteria - Pass/ Fail	

## **Part 3: Selection Questions**<sup>1</sup>

Section 4	Economic and Financial Standing	
	Question	Response
SEL4.1	<ul> <li>SEL4.1 - Are you able to provide a copy of your audited accounts for the last two years, if requested?</li> <li>If no, can you provide one of the following;</li> <li>a. A statement of the turnover, Profit and Loss Account/Income Statement, Balance Sheet/Statement of Financial Position and Statement of Cash Flow for the most recent year of trading for this organisation</li> <li>b. A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position.</li> <li>c. Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status).</li> </ul>	Yes I will provide the attachment(s) if requested

	Bidder Guidance - The Contracting Authority will make a judgement based on the information provided to ascertain the financial stability of the Bidder. The Contracting Authority reserves the right to consider credit check information alongside the response to this question in order to ascertain the financial stability of the Bidder. Pass – The Contracting Authority considers the information provided demonstrates the financial stability of the Bidder is sufficient to be considered for this procurement. Fail – The Contracting Authority considers the information provided fails to demonstrate the financial stability of the Bidder is sufficient to be considered for this procurement. Bidders are invited to embed their attachments to this question in the 'Bidder response' section.	
SEL4.2	Scoring Criteria - Mandatory Pass/Fail SEL4.2 Where we have specified a minimum level of economic and financial standing and/ or a minimum financial threshold within the evaluation criteria for this procurement, please self-certify by answering 'Yes' or 'No' that you meet the requirements set out.	Yes □ No □
	Bidder guidance: The authority will make a judgement based on the information provided to ascertain the financial stability of the Bidder.	
	The authority reserves the right to consider credit check information alongside the response to this question in order to ascertain the financial stability of the Bidder.	
	Pass – The authority considers the information provided demonstrates the financial stability of the Bidder is sufficient to be considered for this procurement.	
	Fail – The authority considers the information provided fails to demonstrate the financial stability of the Bidder is sufficient to be considered for this procurement.	
	Bidders are invited to embed their attachments to this question in the 'Bidder response' section.	
	Scoring Criteria - Mandatory pass/fail	

SEL4.3	SEL4.3 Are you part of a wider group (e.g. a subsidiary of a holding/parent company)? If yes, please confirm the name of the company and its relationship to you.	
	If yes, please confirm if you are able to provide parent company accounts if requested to at a later stage?	
	If yes, would the ultimate / parent company be willing to provide a guarantee if necessary? If not, would you be able to obtain a guarantee elsewhere (from a bank?)	
	Bidder Guidance - If this question does not apply, please respond "N/A".	
	Please provide your response in the text box below	
	The Contracting Authority will make a judgement based on the information provided to ascertain the financial stability of the Bidder.	
	The Contracting Authority reserves the right to consider credit check information alongside the response to this question in order to ascertain the financial stability of the Bidder. Pass – The Contracting Authority considers the information provided demonstrates the financial stability of the Bidder is sufficient to be considered for this procurement.	
	Fail – The Contracting Authority considers the information provided fails to demonstrate the financial stability of the Bidder is sufficient to be considered for this procurement.	
	Bidders are invited to embed their attachments to this question in the 'Bidder response' section.	
	Any information submitted over and above the specified limit will be disregarded and not evaluated	
	Scoring Criteria – Mandatory Pass/fail	

Technical and Professional Ability

	either the that are re funded wo during the The name confirm the Consortia delivered s newly forn then three member(s examples	public or private sect levant to our requirer ork. Contracts for sup past three years. Wo d contact provided sh e accuracy of the info bids should provide r similar requirements. ned or a Special Purp separate examples s ) of the proposed cor are not required from	or; voluntary, charity ment. VCSEs may in plies or services sho orks contracts may be nould be able to prov ormation provided be relevant examples of If this is not possible pose Vehicle is to be should be provided b nsortium or Special P n each member).	where the consortium has e (e.g. the consortium is created for this contract) etween the principal Purpose Vehicle (three
	intending t requested contractor Bidder Gu requireme running or	to be the main provid should be provided i (s) who will deliver th idance - The Bidder s ints of having a simila	er of the supplies or n respect of the mair e contract. shall ensure all refere ar scope and value to ed in the last five year	r a managing agent not services, the information intended provider(s) or sub- ence(s) comply with the this procurement are still rs (works) and three years
	If you can provide ar have provi	not provide at least n explanation for this ided services in the p riteria - Mandatory Pa	one example, in no s e.g. your organisat ast but not under a c ass/Fail	
		Contract 1	Contract 2	Contract 3
Name of c organisatior				
Point of co				
	in the			
organisation E-mail addre				
Description of contract				
Contract Sta	art date			
Contract				
completion Estimated value				

SEL5.2	SEL5.2 Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s)
	Evidence should include, but is not limited to, details of your supply chain management tracking systems to ensure performance of the contract and including prompt payment or membership of the UK Prompt Payment Code (or equivalent schemes in other countries)
	Bidder guidance – Free text
	Scoring Criteria - For Information Only

	Modern Slavery Act 2015: Requirements under 2015	Modern Slavery Act
SEL5.3	<ul> <li>SEL5.3 Are you a relevant commercial organisation as defined by section 54 ("Transparency in supply chains etc.") of the Modern Slavery Act 2015?</li> <li>Bidder guidance - Bidder shall confirm they are or are not a relevant commercial organisation as defined by section 54 of the Modern Slavery Act 2015 by answering Yes or No.</li> <li>Yes - Please provide an answer to SEL5.4 No - Please answer N/A to SEL5.4</li> <li>Scoring Criteria - For Information Only</li> </ul>	Yes □ N/A □
SEL5.4	SEL5.4 If you have answered yes to question SEL5.3 are you compliant with the annual reporting requirements contained within Section 54 of the Modern Slavery Act 2015? If you are subject to the Modern Slavery Act then it is a requirement of the authority in its contractual terms, for you to comply with this obligation including the authority's right of audit under any contract awarded. Bidder Guidance - The bidder shall respond Yes or No Yes - Please provide relevant URL or attachment No - Please provide an explanation as an attachment Scoring Criteria - Mandatory Pass/fail	Yes □ Please provide relevant the url No □ Please provide an explanation N/A □ I have answered "no" to SEL5.3

### **Additional Questions**

Suppliers who self-certify that they meet the requirements to these additional questions will be required to provide evidence of this if they are successful at contract award stage.

	Insurance
SEL4.4	SEL4.4 Please self-certify whether you already have, or can commit to obtain, prior to the commencement of the contract, the levels of insurance cover indicated below:
	Employer's (Compulsory) Liability Insurance = £5,000,000 Public Liability Insurance = £1,000,000 Professional Indemnity Insurance = £1,000,000 Product Liability Insurance = N/A
	Bidder Guidance - It is a legal requirement that all companies hold Employer's (Compulsory) Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to Sole Traders.
	The Bidder shall answer yes or no
	Yes= Pass No= Fail
	Scoring Criteria - Mandatory Pass/fail

SEL5.5	Please self-certify that your organisation has a Health and Safety Policy that complies with current legislative requirements. These should consider not only were your organisation is based but also any needs that are required in the country of delivery of the procurement.
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass <b>No</b> - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

SEL5.6	Has your organisation or any of its Directors or Executive Officers been in receipt of enforcement/remedial orders in relation to the Health and Safety Executive (or equivalent body) in the last 3 years?
Bidder	The Bidder Shall answer yes or no
Guidance	Yes = *Fail
	No = Pass
	If your answer to this question is "Yes", please provide details in a separate Appendix of the conviction or notice and details of any remedial action or changes you have made as a result of conviction or notices served.
	The Contracting Authority will not select bidder(s) that have been prosecuted or served notice under Health and Safety legislation in the last 3 years, unless the authority is satisfied that appropriate remedial action has been taken to prevent future occurrences/breaches.
Scoring	Mandatory Pass/Fail
Criteria	

SEL5.7	Has your organization been convicted of breaching environmental
SELS.7	Has your organisation been convicted of breaching environmental
	legislation, or had any notice served upon it, in the last three years by any
	environmental regulator or authority (including local authority)?
Bidder	The Bidder shall answer yes or no
Guidance	Yes – Fail*
	No – Pass
	If your answer to this question is "Yes", please provide details in a separate Appendix of the conviction or notice and details of any remedial action or changes you have made as a result of conviction or notices served.
	The Contracting Authority will not select bidder(s) that have been prosecuted or served notice under environmental legislation in the last 3 years, unless the authority is satisfied that appropriate remedial action has been taken to prevent future occurrences/breaches.
Scoring Criteria	Mandatory Pass/fail
Bidder	Drop down menu - Yes / No
response	
10000100	

SEL5.8	If you use sub-contractors, do you have processes in place to check whether any of these organisations have been convicted or had a notice served upon them for infringement of environmental legislation?
Bidder Guidance	The Bidder Shall answer Yes/No/Not Applicable A response of ' <b>Yes'</b> or ' <b>Not Applicable'</b> will result in a <b>pass</b> and a response of ' <b>No'</b> will result in a <b>fail</b> against this question.
Scoring Criteria	Selection – Yes/No/ Not Applicable

SEL5.9	In the last three years, has any finding of unlawful discrimination been made against your organisation by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or in comparable proceedings in any jurisdiction other than the UK)? And/or;
	In the last three years, has your organisation had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds of alleged unlawful discrimination?
Bidder	The Bidder shall answer <b>Yes</b> or <b>No</b>
guidance	<b>Yes</b> – Fail*
	No – Pass

	*If you have answered "yes" please provide, as an attachment to this question, a summary of the nature of the investigation and an explanation of the outcome of the investigation to date.	
	If the investigation upheld the complaint against your organisation, please use the attachment to explain what action (if any) you have taken to prevent unlawful discrimination from reoccurring.	
	You may be excluded if you are unable to demonstrate to the Contracting Authority's satisfaction that appropriate remedial action has been taken to prevent similar unlawful discrimination reoccurring.	
Scoring criteria	Mandatory Pass / Fail	
Bidder response	Drop down menu - Yes / No	

SEL5.10	If you use sub-contractors, do you have processes in place to check whether any of the circumstances in regards to the last three years, has any finding of unlawful discrimination been made against your subcontractors by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or in comparable proceedings in any jurisdiction other than the UK)? And/or; In the last three years, has any of your subcontractors had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds of alleged unlawful discrimination?
Bidder	The Bidder Shall answer yes or no
Guidance	<b>Yes</b> – Fail*
	No – Pass
	*If you have answered "yes" please provide, as an attachment to this question, a summary of the nature of the investigation and an explanation of the outcome of the investigation to date.
	If the investigation upheld the complaint against your sub-contractors, please use the attachment to explain what action (if any) you have taken to prevent unlawful discrimination from reoccurring.
	You may be excluded if you are unable to demonstrate to the Contracting Authority's satisfaction that appropriate remedial action has been taken by your sub-contractors to prevent similar unlawful discrimination reoccurring.
Scoring	Mandatory Pass/fail

Criteria	
Bidder	Drop down menu - Yes / No
response	

SEL2.10	Cyber Essentials is mandatory for central government contracts advertised after 1 October 2014 which involve handling personal information and providing certain ICT products and services. It is mandatory for bidders to demonstrate that they meet the technical requirements prescribed by Cyber Essentials for those contracts featuring any of the characteristics set out below in bidders' guidance. Cyber Essentials is for all organisations, of all sizes, and in all sectors. This is not limited to companies in the private sector, but is also applicable to universities, charities, and public sector organisations. Further details are available at: <u>https://www.cyberstreetwise.com/cyberessentials/</u>
Bidder guidance	<ul> <li>Any of the following characteristics will necessitate the mandatory requirement for bidders to have an up to date Cyber Essentials Certificate: <ul> <li>i) Where personal information of citizens, such as home addresses, bank details, or payment information is handled by a supplier.</li> <li>ii) Where personal information of Government employees, Ministers and Special Advisors such as payroll, travel booking or expenses information is handled by a supplier.</li> <li>iii) Where ICT systems and services are supplied which are designed to store, or process, data at the OFFICIAL level of the Government Protective Marking scheme.</li> </ul> </li> <li>Bidders can answer <ul> <li>Yes – the Cyber Essential Certificate is currently in place</li> <li>No – the Cyber Essential Certificate is not in place and we have no intention of having it in place for commencement of the contract</li> <li>Intend – the Cyber Essential Certificate is not in place and we intend to have it in place for commencement of the contract.</li> <li>A response of 'Yes' or 'Intend' will result in a pass and a response of 'No' will result in a fail against this question.</li> </ul> </li> </ul>
Scoring criteria	Mandatory Pass / Fail

Bidder	Drop down menu – Yes / No/Intend
response	
SEL2.20	General Data Protection Regulations (GDPR)
	The GDPR is mandatory requirement for all contracts or agreements both in the contracting authority and the private sectors that involves the transfer and processing of personal data which came into force on the 25th May 2018.
	It is mandatory for bidders to demonstrate that they will be able to meet the technical requirements and obligations prescribed by the GDPR. All contracts or agreements that are awarded by the Contracting Authority (the data controller) shall contain terms and conditions that oblige the successful bidder and any bidder supply chain (data processor) to comply with the GDPR and indemnify the Contracting Authority (data controller).
	Further information and guidance relating to the GDPR is available from the Information Commissioners Office (ICO) at:
	https://ico.org.uk/
Bidder	
guidance	Bidders can answer
	<b>Yes</b> – We will are able to demonstrate compliance as is required by the GDPR now
	<b>No</b> – We will not be compliant prior to any award and we have no intention of being compliant
	<b>Intend</b> – We are not compliant with the GDPR but we confirm that we will be compliant prior to commencement of the contract.
	A response of 'Yes' or 'Intend' will result in a pass and a response of 'No' will result in a fail against this question.
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu – Yes / No / Intend

FOI1.1	FREEDOM OF INFORMATION ACT 2000 (FOIA) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR)
	Information provided in the course of the procurement process may be disclosed under Freedom of Information Act 2000 or Environmental

	<ul> <li>Information Regulations 2004.</li> <li>Please note that some of the information provided may be protected under the FOIA exemptions and EIR exceptions. More information on applying the exemptions or exceptions can be found under the Information Commissioners Office (ICO) website <a href="http://ico.org.uk">http://ico.org.uk</a></li> <li>Please confirm you have been informed that information provided under this Bid may be disclosed under the FOIA and EIR and agree to it being published.</li> </ul>
Bidder guidance	The Bidder shall answer Yes or No
guidance	<b>Yes</b> – Pass
	No - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder	Yes / No
response	

FOI1.2	FREEDOM OF INFORMATION ACT 2000 AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 EXEMPTIONS
	Please complete this section <u>only if you have agreed for your</u> information to be disclosed under the FOIA or EIR in FOI1.1
	If you have not agreed for your information to be disclosed under the FOIA or EIR in Question FOI1.1 please complete the table 'N/A' (not applicable)
	If you have agreed for your information to be disclosed under the FOIA or EIR in Question FOI1.1 please tell us what exemptions or exceptions may apply to your information and why? If you are not relying on any exemptions or exceptions please complete each field 'N/A' (not applicable).
Bidder guidance	The Bidder shall provide details of their proposed exemptions/exception in the table below.
	The Bidder shall note that if the Contracting Authority believes that the suggested exemptions or exceptions have not been applied properly, the Contracting Authority will disclose the requested information unless another exemption or exception can be applied by the Contracting Authority.

	Be aware that by completing FOI1.1 and answering 'yes' you have agreed for the Contracting Authority to disclose the provided information under the Freedom of Information Act 2000 or Environmental Information Regulation 2004, therefore you will not be approached for consent.	
Scoring criteria	For information only	
Bidder response	Confidential Information	Justification for exemption/exception under FOIA / EIR
	Commercially sensitive information	Justification for exemption/exception under FOIA / EIR

## Section 6 – Award questionnaire

- 6.2 The Award questionnaires are located within the e-sourcing tool.
- 6.3 Guidance on completion of the questions is available at <u>http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx</u>

PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENCIALLY

## COMMERCIAL QUESTIONNAIRE

#### **RFP Governance**

AW1.1	FORM OF BID
	I declare that to the best of my knowledge the answers submitted in this RFP are correct. I understand that the information will be used in the process to assess my organisation's suitability to be invited to bid for the Contracting Authority's requirement and I am signing on behalf of my organisation. I understand that the Contracting Authority may reject this RFP if there is a failure to answer all relevant questions fully or if I provide false/misleading information.
	I understand that the Government's transparency agenda requires that sourcing documents, including RFP templates such as this, are published on a designated, publicly searchable web site, and, that the same applies to other sourcing documents issued by the Contracting Authority, including the RFP, and any contract entered into by the Contracting Authority or its Customers with its preferred supplier once the procurement is complete.
	By submitting a response to this RFP I agree that our participation may be made public.
	I understand that the answers given in this response may be published on the web site (but elements may be redacted under Freedom of Information Act 2000 (FOIA) or Environmental Information Regulations 2004 (EIR)).
	By submitting a response to this RFP I agree and accept the justification for the Contracting Authority's evaluation criteria.
	By submitting a response to this RFP I agreed and accept that the Contracting Authority reserves the right to change without notice the procedure for awarding the Contract, to reject any or all bids for the Contract, to stop the process and not award the Contract (in whole or in part) at any time without any liability on its part.
	By submitting a response to this RFP I agree and accept that nothing in this process is intended to form any express or implied contractual relationship between the Parties unless and until a Contract is awarded. The Contracting Authority is not liable for any costs resulting from cancellation of this process nor any costs incurred by Bidders taking part in this procurement process.
	I understand that where sourcing documents issued by the Contracting Authority or contracts with its suppliers fall to be disclosed The Contracting Authority will redact them as it thinks necessary, having regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.

Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass <b>No</b> - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

AW1.2	<ul> <li>Having examined the contents of the RFP we offer to carry out the requirement in conformity with the said conditions for the maximum fixed prices detailed in the schedule attached in response to AW5.2.</li> <li>We undertake to carry out the requirements specified within the period stated in the enquiry letter.</li> <li>Our Bid offer shall be binding between us for a period of 90 days days from the closing date for receipt of Bids.</li> <li>Unless and until a formal agreement is prepared and executed this Bid and a written acceptance thereof shall constitute a binding contract between us.</li> <li>We understand that you are not bound to accept the lowest or any Bid you may receive.</li> </ul>
Bidder	The Bidder shall answer Yes or No
guidance	<b>Yes</b> – Pass
	No - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

AW1.3	CERTIFICATE OF BONA FIDE BID
	The essence of procurement is that the customer shall receive bona fide competitive Bids, from all those Bidding. In recognition of this principle, we certify that this is a bona fide Bid, intended to be competitive and that we have not fixed or adjusted the amount of Bid by or under or in accordance with any agreement with any other person.
	We also certify that we have not done and we undertake that we will not do at any time before the hour and date specified for the return of this Bid any of the following:
	(a) Communicate to a person other than the person calling for these Bids the amount or approximate amount of the proposed Bid, except where the disclosure, in confidence, of the approximate amount of the Bid was

		necessary to obtain insurance premium quotations for the preparation of the Bid;
	(b)	Enter into any agreement or arrangement with any other person that he shall refrain from bidding or as to the amount of any Bid to be submitted;
	(c)	Offer to pay or agree to pay or give any sum of money or valuable consideration directly or indirectly to any person for doing or having done or causing or have caused to be done in relation to any other Bid or proposed Bid for the said supply / service any act or thing of the sort described above.
	body or asso "agreement o	cate, the word "person" includes any persons and any ociation, corporate or unincorporated, and any or arrangement" includes any such transaction, formal or I whether legally binding or not.
	cancel the co resulting from with our with Bidding for the Authority or the	edge that the Contracting Authority will be entitled to ontract and to recover from us the amount of any loss in such cancellation if we or our representatives (whether out our knowledge) shall have practiced collusion in his contract or any other contract with the Contracting shall employ any corrupt or illegal practices either in the execution of this contract or any other contract with the Authority.
	information / during this P purpose of e	at the Contracting Authority may disclose the Bidders documentation (submitted to the Contracting Authority rocurement) more widely within Government for the nsuring effective cross-Government procurement
	processes, ir	ncluding value for money and related purposes.
Bidder	The Bidder sh	all answer <b>Yes</b> or <b>No</b>
guidance	<b>Yes</b> – Pass	
	<b>No</b> - Fail	
Scoring criteria	Mandatory Pa	iss / Fail
Bidder response	Drop down m	ienu - Yes / No

## Executive summary

AW2.1	Please provide an executive summary of your bid.
	The executive summary should focus on the key features of the Bidder's Response including all key assumptions made by the Bidder (but excluding all pricing/financial information)
	The objective of the executive summary is to provide the Contracting Authority with a clear, concise and complete summary of the Bidder's Response together with an insight into the reasoning and rationale behind the Response.
	It is intended that the executive summary should provide a useful introduction to the Response for evaluators, as well as senior stakeholders who may not be involved in the detailed evaluation.
	Whilst the executive summary will not be formally evaluated, it will be scrutinised for consistency with your Response and clarification will be sought if required.
	The executive summary must only contain information drawn from other areas of your Response and must not contain any new material. Whilst diagrams and photographs may be used, they should be high level and should not be used to support other parts of the Response where more detailed information is required.
Bidder	Maximum character count – maximum 4096 characters
guidance	Any information submitted over and above the specified limit will be disregarded and not evaluated
Scoring criteria	For information only
Bidder	Text
response	

## Compliance to the Contract Terms

AW4.1	Please confirm your acceptance of the attached Contract Terms.
Bidder	The Bidder shall answer Yes, No with justification or No
guidance	<b>Yes</b> – Pass
	<b>No with justification</b> –Pass. See question AW4.2 for details of what amounts to a valid justification.
	No – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No with justification, No

AW4.2	Where a Bidder has answered question AW4.1 with 'no with justification' they must detail the justification and the proposed change to the clause
Bidder guidance	A justification for not accepting a specific clause or series of clauses from the attached Contract Terms is that the Bidder would be in breach of legal requirements or statutory regulations by complying with that clause or series of clauses (i.e. for the avoidance of doubt, being unable to comply with a clause or series of clauses because of an internal policy reason will not be considered to be a justification for a legal requirement or statutory regulation).
	Where the Bidder has answered question AW4.1 as "no with justification", the Bidder shall provide a Contract mark-up utilising track changes detailing the relevant clause, the proposed changes to the clause and the justification for the changes. In this case, the Bidder shall score a pass if (but only if) the Contracting Authority considers both the following requirements are satisfied:
	• the reasons stated as justifying the Bidder's statement that it cannot accept the Contract Terms due to legal requirements or statutory regulations are valid; and
	<ul> <li>the changes submitted do not create significant risk for the Contracting Authority and are reasonably necessary and proportionate to ensure the Bidder complies with the legal requirements and statutory regulations.</li> </ul>
	Where a Bidder has answered Question AW4.1 with 'Yes' or 'No' it must answer 'not applicable' to achieve a Pass to question AW4.2 (noting that an answer of 'No' to question AW4.1 has already resulted in a fail).
	In the event of a Bidder answering Yes or No to Question AW4.1 and then providing a proposed mark up, rejection of a clause or a justification for a

	change then the response will be a Fail.
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu 'N/A' 'I have answered AW4.1 'No with justification' and attach modifications / requested / justification'.

## PRICE QUESTIONNIARE

AW5.1	Please confirm your pricing shall remain firm and fixed for 2 years. Thereafter they shall be subject to change in accordance with the terms of the contract.
Bidder	The Bidder shall answer <b>Yes</b> or <b>No</b>
guidance	<b>Yes</b> – Pass
	No – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No

AW5.2	<ul> <li>Bidders are required to complete the Excel Pricing Schedule attached in the 'RFX attachments' section in the e-sourcing tool.</li> <li>All prices shall be exclusive of VAT.</li> <li>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</li> <li>Please complete all tables within the pricing schedule as per guidance provided.</li> </ul>
Bidder guidance	Bidders shall confirm they have completed the Pricing Schedule. The scoring methodology for this question shall be:
	The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest
	price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.
	Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50
	In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 ( $80/100 \times 50 = 40$ )
	The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.

	The lowest score possible is 0. For example, assuming the lowest bid is £100,000.		
	Bid Price	Differential to the lowest price which meets the mandatory pass criteria at Award stage	Score
	£100,000	0	100
	£120,000	20%	80
	£140,000	40%	60
	£150,000	50%	50
	£175,000	75%	25
	£200,000	100%	0
	£300,000	200%	0
	years 3 & 4 usi National Statis effective from t compounded, a period. In years be the lesser o RPI indexation index ceases to and the contra- relevant index, will have subst	hange in accordance with a price adjustr ing the Retail Price Index (RPI) as publis tics. Year 3 & 4 prices shall be adjusted the date of contract extension, i.e. the ind and each adjustment will be fixed for the s 3 & 4 the maximum increase in any 12 f the Retail Price Index (RPI) or 4%. The shall be the contract award date. In the o be published, during the period of the of ctor shall agree a fair and reasonable ad or, if appropriate, shall agree a revised in antially the same effect as the RPI	hed by the Office for annually to be dexation shall not be 1 year extension month period shall base date for the event where an contract the authority justment to the
Scoring criteria	Maximum Marl	<s <b="">30%</s>	
Bidder response	Drop down me	nu – Yes	

AW5.3	Bidders maybe requested to provide open book policy to demonstrate how the annual charge is calculated (e.g. Staff, training, equipment, profit etc.).
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes - we will provide open book costing</b> – Pass
	No - we will not provide open book costing – Fail
Scoring	Mandatory Pass / Fail

criteria	
Bidder	Drop down menu - Yes, , No
response	

AW5.5	The Contracting Authority are committed to delivering payments to suppliers within the timescales stated within our Contract terms and intend to embrace e-invoicing.
	There are a number of options for suppliers to choose from outlined in the attached FAQ. Please confirm your preferred method of e- payment. AW5.5 ISupplier fact sheet.pdf
	ADI Consolidated Data Upload ISupplier
Bidder	The Bidder shall answer Yes or No
guidance	Yes we will utilise an e-invoicing option – Pass No we will not utilise an e-invoicing option – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder	Drop down menu – Yes, No
response	

AW5.6	Please confirm if you are successfully awarded this contract your implementation team will work with the Contracting Authority to ensure that e-invoicing is established within 28 days of Contract award by the Contracting Authority.
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass <b>No</b> – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No

## **QUALITY QUESTIONNIARE**

AW6.1	Please confirm your compliance to the requirements of Section 4 Specification
Bidder guidance	The Bidder shall answer <b>Yes</b> or <b>No</b> <b>Yes</b> – Pass
	No - Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes / No

AW6.2	Variable Bids
Bidder	The Contracting Authority shall not accept variable bids as part of this
guidance	Procurement. The criteria in regards to variable bids for this Procurement is outlined below.
	The Bidder shall answer <b>Yes</b> or <b>No</b>
	<b>Yes</b> - We have provided a variable bid only – <b>Fail</b> <b>No</b> - We have chosen to only offer a main bid and have not chosen to provide an alternative bid submission – <b>Pass</b>
Scoring criteria	Mandatory Pass / Fail
Bidder	Yes / No
response	

PROJ1.1	Delivery Methodology Bidders must attach a document clearly explaining their proposed approach/methodology to delivering the three core requirements and the associated sub-requirements therein, described in the specification. Bidders must explain their rationale for adopting this approach and demonstrate how they would apply their understanding of the requirements, the key stakeholders and exploit their professional knowledge to the delivery of the requirement. Attachments to support this response should be entitled as follows:
	"PROJ1.1 – Delivery Methodology [INSERT BIDDER NAME]"
Bidder	Bidder shall provide a response to the above question.
guidance	Response format – Attachments should not exceed 4 sides of A4 and be provided with a minimum 10pt font size. Your response should be broken down under headings of the three core requirements stated in the specification.
	Attachments are permitted in Word of PDF format
	Your response and may contain pictures and diagrams but these are included in the 4 sides of A4 page limit.
Scoring	Based on the 0-100 methodology
criteria	Maximum marks 15%
Bidder response	Attachment

PROJ1.2	Relevant Roles, Responsibilities and Expertise of Key Individuals
	Please provide details of <u>how</u> the proposed individual (s) /teams involved in the management and delivery of this contract will utilise their:
	<ul> <li>relevant skills and professional experience</li> <li>professional qualifications</li> <li>specific sector knowledge they possess</li> </ul>
	to effectively deliver the core requirements detailed in the specification to a high standard throughout the lifetime of this contract.
	Answers should also include an outline of the key roles and a description of envisaged responsibilities. Where multiple individuals are involved in delivery, bidders should also clearly explain how the interfaces between staff members will be managed.
	Bidders should describe how their proposed resourcing approach will deliver a sustained level of service, represents value for money and maximise opportunities on behalf of the UK and its partners.

Bidder guidance	Attachments to support this response should be entitled as follows: <u>"PROJ1.2 – Relevant Roles [INSERT BIDDER NAME]"</u> Bidder shall provide a response to the above question. Response format – Attachments should not exceed 4 sides of A4 and be provided with a minimum 10pt font size. Attachments are permitted in Word of PDF format Your response may contain pictures and diagrams but these are to be included in the 4 sides of A4 page limit.
Scoring criteria	Scoring will be based on the 0-100 methodology Marks available 25%
Bidder response	Attachment

PROJ1.3	Stakeholder Engagement
	Effective and informed stakeholder engagement is essential to the success of the Charter and meeting wider UKSA aims. Bidders will often be working in a capacity where they are deemed to represent the Agency and wider UK Government on a global stage.
	Please outline your approach and plan for effectively representing UKSA interests, engaging the key stakeholders associated with the Charter, clearly explaining why that approach has been adopted and how the effectiveness of your engagement activities will be assessed and monitored.
	Your response should include (as a minimum) Charter parties, UK Government Departments, the UK Operational Support provider and the UKSA. Please also provide details of how any perceived commercial conflicts of interest will be managed as part of your response.
	Attachments to support this response should be entitled as follows:
	"PROJ1.3 – Stakeholder Engagement [INSERT BIDDER NAME]"
Bidder	Bidder shall provide a response to the above question.
guidance	Response format – Attachments should not exceed 4 sides of A4 and be provided with a minimum 10pt font size.
	Attachments are permitted in Word of PDF format
	Your response and may contain pictures and diagrams but these are to be included in the 4 sides of A4 page limit.

Scoring criteria	Scoring will be based on the 0-100 methodology Marks available: 25%
Bidder response	Attachment

PROJ1.4	Delivery Risk Please provide details of the key risks you foresee in delivery of these requirements and your plans for mitigating these.
	Please explain how this plan is reflected in your delivery strategy, project management and resourcing approach in your response.
	Attachments to support this response should be entitled as follows:
	"PROJ1.4 – Delivery Risk [INSERT BIDDER NAME]"
Bidder	Bidder shall provide a response to the above question.
guidance	Response format – Attachments should not exceed 2 sides of A4 and be provided with a minimum 10pt font size.
	Attachments are permitted in Word of PDF format
	Your response and may contain pictures and diagrams but these are to be included in the 2 sides of A4 page limit.
Scoring	Scoring will be based on the 0-100 methodology
criteria	Marks available: 5%
Bidder response	Attachment

AW7.1	Assumptions
	Please provide details of any assumptions that you have made in formulating your response.
Bidder guidance	This question is for information purposes only. However the evaluation team may wish to clarify the question response if it contradicts another response elsewhere in the bid. Bidder shall provide a response to the above question.
	Response format – Attachments should not exceed 1 side of A4 and be provided with a minimum 10pt font size. Attachments are permitted in Word of PDF format

	Your response and may contain pictures and diagrams but these are to be included in the 1 side of A4 page limit.
	Attachments to support this response should be entitled as follows: "AW1.7 – Assumptions [INSERT BIDDER NAME]"
Scoring criteria	For information only
Bidder response	Attachment

AW7.2	Working effectively
	Please indicate how you will work effectively with the UK Space Agency to report progress efficiently, minimise and manage costs and ensure optimal value for money in all aspects of delivery of these requirements.
Bidder guidance	This question is for information purposes only. However the evaluation team may wish to clarify the question response if it contradicts another response elsewhere in the bid. Bidder shall provide a response to the above question.
	Response format – Attachments should not exceed 1 side of A4 and be provided with a minimum 10pt font size.
	Attachments are permitted in Word of PDF format
	Your response and may contain pictures and diagrams but these are to be included in the 1 side of A4 page limit.
	Attachments to support this response should be entitled as follows:
	"AW7.2 – Working Effectively [INSERT BIDDER NAME]"
Scoring criteria	For information only
Bidder response	Attachment

AW7.3	Optional – Additional Workpackages

	<ul> <li>Bidders are to confirm which of the requested optional additional work packages referred to in section 4 specification, they can offer and are to fully explain their offering.</li> <li>Please note any optional work packages will not be scored.</li> <li>All optional work packages which are referenced in the contract scope will</li> </ul>	
	be subject to additional approval prior to commitment and are subject to budget availability.	
Bidder guidance	If bidders are providing optional Additional Work Packages as part of their proposal response, bidders are requested to provide a response to the above question and complete the pricing schedule at Ref AW5.2 table 3.	
	Response format – Attachments should not exceed 3 sides of A4 and be provided with a minimum 10pt font size.	
	Attachments are permitted in Word of PDF format	
	Your response and may contain pictures and diagrams but these are to be included in the 3 side of A4 page limit.	
	Attachments to support this response should be entitled as follows:	
	"AW7.3 – Additional Work Packages [INSERT BIDDER NAME]"	
Scoring criteria	For information only - this is an optional response and will not be scored	
Bidder response	Attachment	

AW7.4	AW7.4 CVs Please provide CV(s) for the person/s that will carry out the work described in the specification including those who manage the contractual interface with the Agency. Bidder Guidance - Please provide the information requested as an attachment (Each CV should be no more than 2 sides of A4, 10pt font) Bidder shall select from the following options: Yes, I have attached CVs	Yes □ No □ If Yes, please provide details as an attachment
	No, I cannot provide the required information Scoring Criteria - Pass/ Fail Yes - We have attached the requested CV(s) – Pass No – CV(s) have not been attached - Fail	

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