**Invitation to Tender**

|  |  |
| --- | --- |
| Title: | Alternate delegates for three (3) International Energy Agency Technology Collaboration Programmes |
| Tender Reference Number: | Prj\_1479 |
| Deadline for Responses: | 13th April 2023 2:00pm |

Date: 27/03/2023

The Department for Business, Energy & Industrial Strategy (referred throughout these documents as “BEIS” or the “Department”) wishes to commission a project to commission technical experts to act as Alternate delegates for three (3) International Energy Agency Technology Collaboration Programmes (TCPs).

Enclosed are the following sections:

* Section 1 (page 6) Instructions on tendering procedures
* Section 2 (page 11) Specification of Requirements
* Section 3 (page 23) Further information on tender procedure
* Section 4 (page 26) Declarations to be submitted by the tenderer;

Statement of non-collusion

Form of tender

Conflict of interest

Standard Selection Questionnaire

The General Data Protection Regulation Assurance Questionnaire for Contractors

Code of Practice for Research

* Annex A: Pricing schedule
* Annex B: Exclusion grounds
* Annex C: Terms and conditions
* Annex D: Expenses policy and eligible costs guidance

Please register your interest in submitting a tender through the BEIS e-Tendering platform, Jaggaer. It can be accessed via your web browser at https://beisgroup.ukp.app.jaggaer.com/. This will ensure you receive immediate notification of updates to the ITT process or answers to questions raised by potential bidders.

Please read the instructions on the tendering procedures carefully since failure to comply with them may invalidate your tender. Your tender must be returned by the closing date of 6th April 2023 2:00pm clearly displayed in the Jaggaer portal marked as “TENDER – Lot X”

I look forward to receiving your response.

Yours sincerely,

Name: George Bennett

Email: george.bennett2@beis.gov.uk

**Privacy Notice**

This notice sets out how we will use your personal data, and your rights. It is made under Articles 13 and/or 14 of the General Data Protection Regulation (GDPR).

**YOUR DATA**

We will process the following personal data:

Names and contact details of employees involved in preparing and submitting the bid; names and contact details of employees proposed to be involved in delivery of the contract; names, contact details, age, qualifications and experience of employees whose CVs are submitted as part of the bid.

*Purpose*

We are processing your personal data for the purposes of the tender exercise described within the remainder of this Invitation to Tender, or in the event of legal challenge to such tender exercise.

If you intend to use the above personal data collected in the procurement exercise to evaluate the procurement exercise and obtain feedback from tenderers, you need to highlight this here and update the section on retention.

*Legal basis of processing*

The legal basis for processing your personal data is processing is necessary for the performance of a task carried out in the public interest or in the exercise of official authority vested in the data controller, such as the exercise of a function of the Crown, a Minister of the Crown, or a government department; the exercise of a function conferred on a person by an enactment; the exercise of a function of either House of Parliament; or the administration of justice.

*Recipients*

Your personal data will be shared by us with other Government Departments or public authorities where necessary as part of the tender exercise. We may share your data if we are required to do so by law, for example by court order or to prevent fraud or other crime.

*Retention*

All tenders will be retained for a period of 6 years from the date of contract expiry, unless the contract is entered into as a deed in which case it will be kept for a period of 12 years from the date of contract expiry.

**YOUR RIGHTS**

You have the right to request information about how your personal data are processed, and to request a copy of that personal data.

You have the right to request that any inaccuracies in your personal data are rectified without delay.

You have the right to request that any incomplete personal data are completed, including by means of a supplementary statement.

You have the right to request that your personal data are erased if there is no longer a justification for them to be processed.

You have the right in certain circumstances (for example, where accuracy is contested) to request that the processing of your personal data is restricted.

You have the right to object to the processing of your personal data where it is processed for direct marketing purposes.

* You have the right to object to the processing of your personal data.

**INTERNATIONAL TRANSFERS**

Your personal data will not be processed outside of the UK and EEA until the contract is appointed. Upon contract appointment, only name, email address and organisation of the awarded delegate will be communicated with the secretariat of the relevant IEA TCP. This may sit outside the UK and EEA. Details of the secretariat location can be found on the individual TCP website. The name and email address of the UK delegates which will be communicated in ExCo meeting minutes, which will be stored by the IEA TCP Secretariat with restricted access. The name of the UK delegate will also be published on the relevant IEA TCP website.

As your personal data is stored on the BEIS IT infrastructure and shared with our data processors Microsoft and Amazon Web Services, it may be transferred and stored securely in the UK and EEA. Where your personal data is stored outside the UK and EEA it will be subject to equivalent legal protection through the use of Model Contract Clause

**COMPLAINTS**

If you consider that your personal data has been misused or mishandled, you may make a complaint to the Information Commissioner, who is an independent regulator. The Information Commissioner can be contacted at:

Information Commissioner's Office
Wycliffe House
Water Lane
Wilmslow
Cheshire
SK9 5AF

0303 123 1113

casework@ico.org.uk

Any complaint to the Information Commissioner is without prejudice to your right to seek redress through the courts.

**CONTACT DETAILS**

The data controller for your personal data is the Department for Business, Energy Industrial Strategy (BEIS).

You can contact the BEIS Data Protection Officer at: BEIS Data Protection Officer, Department for Business, Energy and Industrial Strategy, 1 Victoria Street, London SW1H 0ET. Email: dataprotection@beis.gov.uk.

**Section 1**

**Instructions and Information on Tendering Procedures**

Invitation to tender for: Alternate delegates for three (3) International Energy Agency Technology Collaboration Programmes

Tender reference number: Prj\_1479

Deadline for tender responses: 13th April 2023 (2.00PM)

**Contents**

A. Indicative Timetable 5

B. Procedure for Submitting Tenders 5

C. Conflict of Interest 6

D. Evaluation of Responses 7

E. Terms and conditions applying to this Invitation to Tender 7

F. Further Instructions to Contractors 7

G. Checklist of Documents to be Returned 7

# Indicative Timetable

The anticipated timetable for this tender exercise is as follows. The Department reserves the right to vary this timetable. Any variations will be published on contracts finder or circulated to all organisations who have registered an interest in notifications.

|  |  |
| --- | --- |
| **Tender Timeline** | **Date** |
| Advert and full invitation to tender issued | 27th March 2023 |
| Deadline for questions relating to the tender | 11:00am 31st March 2023 |
| Responses to questions published  | 5th April 2023 |
| Deadline for receipt of tender | 13th April 2023 2:00pm |
| Evaluation of submitted tenders | 19th – 27th April 2023 |
| Invite suppliers for bid clarification(if needed) | 22th-27th April 2023 |
| Moderation of evaluations | 27th- 28th April 2023 |
| All suppliers alerted of outcome | 3th May 2023 |
| 10 day Standstill period | 4th May– 14th May 2023 |
| Contract award on signature by both parties | By 21st May 2023 |
|  | Week commencing |
| Contract start date | 24th May 2023 |

The contract is to be for a period of 22 months, from week commencing 24th May 2023 until 31st March 2025, unless terminated or extended by the Department in accordance with the terms of the contract.

# Procedure for Submitting Tenders

The maximum page limit for tenders is 12 for Lots 1-2 and 9 for Lot 3 (excluding declarations, pricing schedule and CVs). If applying for more than one Lot then separate submission must be made for each Lot. To apply for this tender please register on the following website <https://beisgroup.ukp.app.jaggaer.com/> For any registration queries, please contact the Jaggaer Helpdesk on 08000 698 632 or email customersupport@jaggaer.com.

Please upload your proposal before the deadline via <https://beisgroup.ukp.app.jaggaer.com/>.

For questions regarding the procurement process please contact us via the “Messages” tab of the ITT on Jaggaer.

Tenders will be received up to the time and date stated. Please ensure that your tender is delivered not later than the appointed time on the appointed date. The Department does not undertake to consider tenders received after that time. The Department requires tenders to remain valid for a period indicated in the specification of requirements.

The Department shall have the right to disqualify you from the procurement if you fail to fully complete your response, or do not return all of the fully completed documentation and declarations requested in this ITT. The Department shall also have the right to disqualify you if it later becomes aware of any omission or misrepresentation in your response to any question within this invitation to tender. If you require further information concerning the tender process, or the nature of the proposed contract, use the “Messages” tab of the ITT on the Jaggaer portal. All questions should be submitted by 11:00am 31st March 2023; questions submitted after this date may not be answered. Should questions arise during the tendering period, which in our judgement are of material significance, we will publish these questions with our formal reply by the end of 5th April 2023 and circulate – unnamed - to all organisations that have expressed an interest in bidding. All contractors should then take that reply into consideration when preparing their own bids, and we will evaluate bids on the assumption that they have done so.

You will not be entitled to claim from the Department any costs or expenses that you may incur in preparing your tender whether or not your tender is successful.

# Conflict of Interest

The Department’s standard terms and conditions of contract include reference to conflict of interest and require contractors to declare any potential conflict of interest to the Secretary of State.

For research and analysis, conflict of interest is defined the presence of an interest or involvement of the contractor, subcontractor (or consortium member) which could affect the actual or perceived impartiality of the research or analysis.

Where there may be a potential conflict of interest, it is suggested that the consortia or organisation designs a working arrangements such that the findings cannot be influenced (or perceived to be influenced) by the organisation which is the owner of a potential conflict of interest. For example, consideration should be given to the different roles which organisations play in the research or analysis, and how these can be structured to ensue maintain an impartial approach to the project is maintained.

The process by which this is managed in the procurement process is as follows:

1. **During the bidding process, organisations may contact BEIS to discuss whether or not their proposed arrangement is likely to yield a conflict of interest.** Any responses given to individual organisations or consortia will be published on contract finder (in a form which does not reveal the questioner’s identity). Any organisation thinking of submitting a bid, should share their contact details with the staff member responsible for this procurement, to ensure they receive an update when any responses to questions are published.
2. **Contractors are asked to sign and return ‘Declaration 3’ to indicate whether or not any conflict of interest may be, or be perceived to be, an issue.** If this is the case, the contractor or consortium should give a full account of the actions or processes that it will use to ensure that conflict of interest is avoided. In any statement of mitigating actions, contractors are expected to outline how they propose to achieve a robust, impartial and credible approach to the research.
3. **When tenders are scored, this declaration will be subject to a pass/fail score**, according to whether, on the basis of the information in the proposal and declaration, there remains a conflict of interest which may affect the impartiality of the research.

Failure to declare or avoid conflict of interest at this or a later stage may result in exclusion from the procurement competition, or in the Department exercising its right to terminate any contract awarded.

# Evaluation of Responses

The tender process will be conducted to ensure that bids are evaluated fairly and transparently, in accordance with agreed assessment criteria. Further details are provided in the specification.

# Terms and conditions applying to this Invitation to Tender

The Department’s Standard Terms and Conditions of Contract will apply to this contract. These are available to download on <https://beisgroup.ukp.app.jaggaer.com/>

Please read the Procurement Guidance on GDPR and Cyber-Security. If the Contractor will be a Joint Data Controller, the data protection provisions contained in the Standard Terms and Conditions will be replaced by a Data Sharing Agreement drafted by Government Legal Department. If this applies to your procurement, the change from the standard data protection provisions should be described in this section of the Invitation to Tender.

If the Contractor will transfer personal data outside of the European Economic Area or the countries highlighted in Procurement Guidance on GDPR and Cyber-Security, please inform your Procurement Business Partner, who will highlight the changes which will need to be made to the standard data protection provisions.

# Further Instructions to Contractors

The Department reserves the right to amend the enclosed tender documents at any time prior to the deadline for receipt of tenders. Any such amendment will be numbered, dated and issued by 5th April 2023. Where amendments are significant, the Department may at its discretion extend the deadline for receipt of tenders.

The Department reserves the right to withdraw this contract opportunity without notice and will not be liable for any costs incurred by contractors during any stage of the process. Contractors should also note that, in the event a tender is considered to be fundamentally unacceptable on a key issue, regardless of its other merits, that tender may be rejected. By issuing this invitation the Department is not bound in any way and does not have to accept the lowest or any tender and reserves the right to accept a portion of any tender unless the tenderer expressly stipulates otherwise in their tender.

# Checklist of Documents to be Returned

* Proposal (maximum 12 pages for Lots 1-2 and 9 pages for Lot 3)
* Annex A: Pricing schedule
* Declaration 1: Statement of non-collusion
* Declaration 2: Form of Tender
* Declaration 3: Conflict of Interest
* Declaration 4: Standard Selection Questionnaire
* Declaration 5: The General Data Protection Regulation Assurance Questionnaire for Contractors

* Annex B: Processing, Personal Data and Data Subjects

**Section 2**

**Specification of Requirements**

Invitation to tender for: Alternate delegates for three (3) International Energy Agency Technology Collaboration Programmes

Tender reference number: Prj\_1479

Deadline for tender responses: 13th April 2023 (2.00PM)

**Contents**

1. Introduction and summary of requirements 12

2. Background 12

3. Aims and Objectives 12

4. Methodology 12

5. Outputs Required 12

6. Ownership and Publication 12

7. Quality Assurance 12

8. Timetable 12

9. Challenges 12

10. Ethics 12

11. Working Arrangements 12

12. Data Protection 13

13. Cyber Security 17

14. Skills and Experience 18

15. Consortium Bids 19

16. Budget 19

17. Evaluation of Tenders 20

# Introduction and summary of requirements

BEIS is looking for experts in their field with a strong network of contacts across their industry to act as an alternate delegate for the following International Energy Agency (IEA) Technology Collaboration Programmes

Table

|  |  |
| --- | --- |
| Lot 1 | Energy Conservation through Energy Storage (ECES)<https://iea-es.org/> |
| Lot 2 | Solar Heating and Cooling (SHC)<https://www.iea-shc.org/> |
| Lot 3 | Bioenergy<https://www.ieabioenergy.com/> |

Acronyms and terminology

Table

|  |  |
| --- | --- |
| IEA TCP | International Energy Agency (IEA) Technology Collaboration Programmes (TCPs): multilateral working groups established by the IEA across 8 themes (Buildings, Electricity, Industry, Transport, Renewable Energy, Fossil Energy, Fusion Power, cross-cutting)  |
| IEA TCP Secretariat | Organises the general TCP administration (requesting invoices, organising annual activities), liaises with the IEA and stakeholders |
| BEIS delegate | Government representative in the IEA TCPs. Drawn from across technical and policy teams. Primarily responsible for administration and knowledge transfer within BEIS, quality assessment of UK outputs to IEA, but can get more involved depending on expertise and resource. |
| Alternate delegate (AD) | Experts in their field appointed through open competition. In charge of running the UK’s TCP activities and producing main outputs.  |
| BEIS TCP Co-ordinator | Oversees all the TCPs at a working level within BEIS and is responsible for the procurement of BEIS and alternate delegates, the collection of short annual reports for BEIS governing procedures and any general admin tasks not specific to individual TCPs.  |
| Annexes | Sub-tasks produced by TCPs, where members create working groups to produce reports, gather international data on technologies/policies/ business models, etc. Known variously as tasks, sub-tasks, working groups, and annexes in different TCPs, but referred to as ‘annexes’ for clarity in this specification. |
| Operating agent | Project manager or technical lead of an annex. In charge of defining the programme of work of the annexes, and ensuring delivery of outputs. Known under different terminology across TCPs, but used here for clarity. |
| National Team | A team of UK experts from industry, third sector and academia convened by the alternate delegate. |
| ExCo | Executive committee meeting which typically occurs twice a year (generally at least once in person). |

The role of alternate delegate includes general tasks common to all TCPs, including additional tasks such as active participation in annex work. All delegates are expected to be able to complete all tasks, and the general tasks below are considered a minimum requirement. The Programme of Work will vary by TCP, and will be agreed at the beginning of the contract and of each subsequent year (May 2023 and May 2024) with the BEIS delegate. The minimum requirement is expected to correspond to 11 days per financial year. The minimum time requirement for the first financial year of the contract (May 23-March 24) is 10 days, leading to the total minimum time requirement over the duration of the contract to be 21 days.

The general tasks are:

* Represent the UK in ExCo Meetings
* Act as the primary liaison between UK industry and the TCP
* Prepare national annual reports for the IEA on the state of research, technology deployment, policy support and projects
* Manage and develop the National Team of interested experts, to coordinate tasks and knowledge dissemination
* Participate in and propose TCP tasks or annexes, which are working groups aimed at delivering a specific task or output, advancing the knowledge base of the relevant TCP area.
* Knowledge transfer from the TCP to BEIS through the BEIS delegate
* Prepare a short annual report summarising TCP activities for BEIS’s monitoring and reviewing purposes.

In addition, for Lots 1 and 2 (Energy Conservation through Energy Storage (ECES) and Solar Heating and Cooling (SHC) TCPs), the alternate delegate is expected to act as the operating agent for newly set up annexes. This corresponds to additional funding for around 14 days of work per year, with a value up to £11.5k per year, and up to £23k for the duration of the contract. This will involve creating an international working group on the subject topic, and delivering specific outputs. Please find further details under Section 3 (Tasks).

Please state clearly which lot you are applying for in your submission in the bid title. The application must be submitted by an organisation for a specific individual (or individuals in the case of Lots 1 & 2 where AD and Annex work is required) within the organisation. This can be a company, university, NGO or sole trader. An organisation may submit bids for several lots, but no single individual may be put forward for more than one lot. Each lot will be assessed individually so please provide a separate application for each lot applied for (including declarations). Each lot will only be awarded to one bidder.

# Background

The IEA works to ensure reliable, affordable and clean energy for its 29 member countries and beyond. Founded in 1974, the IEA was initially designed to help countries co-ordinate a collective response to major disruptions in the supply of oil, such as the crisis of 1973/4. While this remains a key aspect of its work, the IEA has evolved and expanded. It is at the heart of global dialogue on energy innovations.

Technology Collaboration Programmes (TCPs) are independent, international groups of experts that enable governments and industries from around the world to lead programmes and projects on a wide range of energy technologies and related issues. TCPs currently cover topics related to:

* efficient end-use (buildings, electricity, industry, transport)
* cleaner fossil fuels (greenhouse-gas mitigation, extraction, supply, transformation)
* renewable energy and hydrogen (technologies and policies for deployment)
* cross-cutting issues (modelling, technology transfer, project financing)
* fusion power (safety, physics, materials, technologies).

The 6,000 experts in the TCPs work to advance the research, development and commercialisation of energy technologies. The scope and strategy of each TCP is in keeping with the IEA Shared Goals of energy security, environmental protection and economic growth, as well as engagement worldwide. Depending on the TCP, activities may include:

* basic and applied research, technology development and pilot plants
* technology assessment, feasibility studies, environmental impact studies, market analysis, policy implications
* information exchange of research results and programmes
* scientist exchanges
* databases, modelling and systems analysis
* experts’ networks.

More information on the IEA and the TCPs is available here <https://www.iea.org/tcp/>.

Each TCP typically has two delegates who represent each country at the Executive Committee; a primary delegate and an alternate delegate.

Each TCP is its own entity and therefore have different methods for organising activities. The types of activities are, however, broadly consistent across the TCPs.

The UK is currently participating in 20 TCPs. The Science and Innovation for Climate and Energy (SICE) directorate in BEIS is seeking Alternate Delegates for 3 of these, under the Net Zero Innovation Portfolio[[1]](#footnote-2) to represent the UK industry alongside the primary BEIS delegate:

* Energy Storage (ECES) - <https://iea-es.org/>
* Solar Heating and Cooling (SHC) - <https://www.iea-shc.org/>
* Bioenergy – <https://www.ieabioenergy.com/>

# Aims and Objectives

The primary aims of this commission are to ensure that:

The activities of the TCPs are fully disseminated to their respective UK industries and researchers.

The UK takes an active role in the participation, management and development of the TCPs and ensures their activities are beneficial for the UK.

Activities across related TCPs are joined up, to avoid duplication and maximise added value through collaboration.

# Methodology

Some of these tasks will be shared with the BEIS primary delegate. The division of responsibilities will be determined with the BEIS delegate, and include general tasks (Section 4.1) and additional TCP-specific tasks (Section 4.2). For lots 1 and 2, the alternate delegate is also to be the operating agent for an annex (Section 4.3).

The general tasks (Section 4.1) below should be considered a minimum requirement. The general tasks of the TCP alternate delegates are estimated to correspond to around 11 days per financial year. Additional tasks are active participation in annex work expected to represent 14 days per year.

The types of task vary across TCP and depend on the annual activities, location of meetings, and the number of new projects proposed in a given year. As this may vary by TCP and year, the scope and budget of the work is to be agreed with the BEIS delegate at the start of each year at a kick-off meeting. A BEIS TCP coordinator will manage the 3 alternate delegate contracts, and will sign off the programme of work. For the bidding process, we present a pricing scenario in Section 16.2 based on a representative set of tasks for the alternate delegate role.

The tasks are summarised in Table 3

Table

|  |  |  |  |
| --- | --- | --- | --- |
| Type of task | Lots | Time requirement (days/year) | Description |
| General tasks | 1-3 | 11 days minimum | This is the minimum requirement of the alternate delegate role. This includes participation in the Executive Committee and associated work and leading the National Team. See details of tasks in Section 4.1 |
| Operating agent for Energy Storage annex | 1 | ~14 days | Technical lead for a research task on Energy Storage. Details in Section 4.2. |
| Operating agent for Solar Heating annex | 2 | ~14 days | Technical lead for a research task on Smart Hot Water Heating. Details in Section 4.2. |

## 4.1 General tasks

This section describes the types of general tasks expected of the alternate delegate role. The total time indicated may vary depending on the year, the TCP, and the alternate delegate’s profile.

**Participation in the Executive Committee and associated work (between 6-10 days per year)**

This includes:

* Participate in the two Executive Committee meetings (ExCo) per year (requirement to attend at least one in person). These may be held in any TCP member country, therefore you should be able to travel anywhere as required. Each meeting typically lasts 1.5-3 days, and will vary depending on whether the meetings take place virtually or not. The annual travel budget is £1,750 which may influence which ExCo to attend. This does not need to be included in your pricing as there is a ring-fenced budget for travel.
* Participate in other ad hoc workshops/meetings where necessary, as part of your duties as an ExCo member.
* Provide expert review and comment on relevant TCP documents (including annexes) and proposals outside of ExCo meetings.
* Where appropriate, investigate opportunities to link up with other related TCPs for joint activities.
* Preparation and research for the annual report for the IEA, which involves gathering relevant national information on innovations in the TCP area, market developments, research progress, total UK funding, and summarising into a short report.
* Respond to requests asking for expert advice from TCP members.

**Leading the UK National Team (between 1-5 days per year)**

For each TCP, a group of interested parties for that particular field are brought together to form a National Team. This group does not need to be formalised, but will provide active participation in the activities of the TCP, in particular research tasks or annexes. The group can include any interested parties e.g. manufacturers, researchers, government departments, trade bodies, consultancies etc. The tasks for the alternate delegate in regards to the National Team include:

* Work with the primary delegate from BEIS to establish this group if it is not already established.
* Act as the primary liaison between the TCP and the National Team, including co-ordinating participation of members of the National Team in research tasks/annexes and dissemination of TCP activities to the National Team.
* If not in place already, establish a regular method of communication between the TCP and the National Team e.g. an annual workshop.
* Organise and manage the regular communication between the TCP and the National Team.

## 4.2 Operating agent for annexes for Lots 1 and 2

This procurement also includes the requirement for the alternate delegates for Lots 1 and 2 to act as operating agents for an annex. This is to maximise cooperation and links with the TCP. Participation in the annexes is subject to an annual vote at the Executive Committee meetings, and may be discontinued if objectives are completed. The evaluation criteria for Lots 1 and 2 are thus slightly different due to the general responsibilities of the role.

Lot 1 To lead the “System flexibility from Medium-Duration Energy Storage (MDES)” Task 42. It was accepted by the Energy Storage TCP at its most recent ExCo meeting in November 2022 and is now known as Task 42, led by the UK. It has also been designed to align closely with the types of technologies supported under the BEIS Longer Duration Energy Storage (LODES) programme, which is the UK Government’s main innovation programme for energy storage. This would involve coordinating the organisation of task meetings and deliverables (See section 5) covering the following objectives

* Forming a community around MDES and activating this community so that best practice is shared throughout and knowledge is spread.
* Achieving clarity on definitions and nomenclature.
* Reviewing existing LS-MDES plant and those that are in development already.
* Exploring what technologies are suited to LS-MDES duty and characterising these as best possible using available information and modelling based on physics and/or experience.
* Understanding the relative importance of MDES as a flexibility provision for future energy systems through modelling.
* Understanding and tracking the progress of energy service flexibility provisions that may cater for significant components of the overall medium-duration flexibility requirements.
* Assessing what resources (mountains, deep water, salt deposits etc.) are available in each of the major independent territories where MDES is needed.
* Understanding where GIES (Generation-integrated energy storage) systems (particularly those based on wind power and solar power) can contribute into MDES systems.
* Developing an understanding of the policy and financial frameworks that may be needed to elicit the development and build-out of MDES systems in the future.

Lot 2 To lead the ‘Smart Hot Water’ task 69 sub task C under Solar Heating and Cooling TCP which was accepted at the 2023 ExCo meeting as part of the Task 69, Solar Hot Water for 2023. The role involves coordinating the sub task including all sub-task meetings and collation of reports. The objectives of the task are as follows:

* To scope the energy bill saving potential of smart water heaters compared to other solutions such as battery storage, assess the ability to integrate with other hot water and space heating technologies to provide an optimal whole home solution, and consider potential network benefits.
* To contribute to improving the SAP methodology (the calculation methodology behind domestic Energy Performance Certificates) by better understanding the diverter market and the various types of technology in the category, their operating characteristics and energy saving potential. The SAP methodology only recently (drafted in 2016 implemented in 2022) included PV diverters (including smart power diverters) with basic methodology and conservative factors for energy savings in the absence of more in depth understanding of the real-world use of PV/smart power diverters.
* To identify the innovation opportunities (technical and market) which can increase the performance, reduce the cost, and improve the reliability of smart water heaters using smart power diverters.
* Although the focus of this project is on domestic smart solar water heaters, the information from the project will also provide intelligence for larger scale systems (industrial & district smart water heaters) and other types of domestic power diverters (for example car chargers, space heaters and cookers).

# Outputs Required

Two specific outputs are required for Lots 1-3:

* An annual report for the IEA TCP on the state of the technology in the UK
* An annual report on TCP activities for the BEIS governing board

For lots 1 and 2 where the alternate delegate is also to take on a role of operating agent of a sub-task, the following additional outputs are also required:

* Lot 1: Report for Annex project Energy Storage (System flexibility from Medium-Duration Energy Storage (ECES TCP).
* Lot 2: Report for Annex project ‘Solar Heating and Cooling (sub task C on Smart Hot Water) (SHC TCP).

# Ownership and Publication

As described in the terms and conditions, BEIS is to own all IP arising. The annual report on TCP activities for the BEIS governing board is not to be published publicly and is for internal monitoring purposes only. Outputs produced for the IEA TCP such as the annual country report, annex outputs are to be published on the relevant IEA TCP websites by the IEA TCP Secretariat.

# Quality Assurance

The annual report is to be quality assured by the BEIS delegate. Any tasks designed for annexes will include a Quality Assurance process to be developed when relevant.

# Timetable

The timetable varies according to each TCP and is voted on each year by the Executive Committee. ExCo meetings take place twice a year, and the alternate delegates are expected to attend both, at least one in person. The meetings are every six months, usually in May/June and October/November. At the start of the contract, a workshop will be organised with BEIS and alternate delegates to encourage cross-TCP collaboration and maximise the potential of TCP participation.

An annual report is due once a year, but the deadline varies by TCP. There may be other deadlines relating to annexes and national team meetings. The timetable is thus to be agreed with the BEIS delegate at the start of the contract, and will change over the 2 years depending on the working groups and annexes the delegates become involved

# Challenges

The nature of the Alternate Delegate role requires flexibility to deal with the changing demands of the TCP work and the international aspect. Travel is required and virtual meetings can be held outside of normal UK working hours to accommodate the global participants.

# Ethics

Where applicable, applicants will need to identify and propose arrangements for initial scrutiny and on-going monitoring of ethical issues.

We expect contractors to adhere to the following [Government Social Research Principals:](https://eur02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.gov.uk%2Fgovernment%2Fpublications%2Fethical-assurance-guidance-for-social-research-in-government&data=04%7C01%7CRebecca.Evans%40beis.gov.uk%7Cb0bbb32753c948fc7c4208d9f86429dd%7Ccbac700502c143ebb497e6492d1b2dd8%7C0%7C0%7C637813931337381362%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C3000&sdata=bdhYWPCFVjXZOOY2F%2BMlCoMOIGjWf6zuTzZlJrzOul8%3D&reserved=0)

* Sound application and conduct of social research methods and appropriate dissemination and utilisation of findings
* Participation based on valid consent
* Enabling participation
* Avoidance of personal harm
* Non-disclosure of identity and personal information

# Working Arrangements

The contractor will name a specific individual to be the alternate delegate and a specific individual to be the operating agent in the case of Lots 1 and 2. Alternatively, the contractor can choose to specify one individual to perform both roles for Lots 1 and 2. Where two individuals are specified then the roles cannot be shared between the two. In the case of Lot 3 only one individual must be specified. The individual may be supported by a team (e.g. administrative, research support), but the bid should be priced for the individual only with a single day rate (which could include overheads and or costs for support staff). If two individuals are specified (as is possible in the case of Lots 1 and 2) then two separate day rates can be used. The named individual fulfilling the Alternate delegate role will be the sole point of contact and will work with the BEIS delegate in all associated activities. The BEIS delegate will also be contract manager for the AD contract and QA the outputs. Regular meetings should take place between the BEIS and alternate delegates (typically every 2 months) for monitoring, quality assessment, and knowledge transfer. The BEIS TCP coordinator, overseeing the 3 TCPs, will review and approve the yearly proposed workplan, and review the outputs of the BEIS annual report.

# Data Protection

The Contractor will be compliant with the Data Protection Legislation, as defined in the terms and conditions applying to this Invitation to Tender. A guide to The General Data Protection Regulation published by the Information Commissioner’s Office can be found [here](https://ico.org.uk/for-organisations/guide-to-the-general-data-protection-regulation-gdpr/lawful-basis-for-processing/).

The only processing that the Contractor is authorised to do is listed in Annex B by BEIS, “the Authority” and may not be determined by the Contractor.

# Cyber Security

Any successful bidder should take reasonable cyber security precautions and ensure any IT equipment used when working on their respective TCPs is suitably secured (e.g. software patches are installed, and anti-virus software is up to date).

# Skills and experience

BEIS would like the bidder to demonstrate that the nominated individual to be alternate delegate has the experience and capabilities to undertake the role. The tender response should include a detailed summary of the proposed individual’s skills and experience, and clearly link them to the alternate delegate tasks. The individual can be supported by a team within the organisation, e.g. personal assistant, administrative staff, research staff. Such support should be entirely managed by the alternate delegate. For Lots 1 and 2 where operating agent tasks are specified, the proposed individual should demonstrate their capability for the outlined Annex Tasks. Where a second person has been nominated, the tender response should include a detailed summary of the proposed individual’s skills and experience, and clearly link them to the Annex tasks. The Alternate Delegate remains the single point of contact.

In particular, evidence and details are sought for the network of contacts available to the bidder within the relevant industry, their technical background and understanding of the technology area, and any other experience that makes them suitable for this role.

Evidence of experience for all required tasks must be demonstrated.

# Consortium Bids

Consortium bids are not considered appropriate for this tender due to the nature of the requirement for an individual alternate delegate. If the individual is supported by a team (e.g. administrative or research staff), these cannot be from another organisation. In the case of Lot 1 and 2, the specified individual responsible for the Annex work can be from a second subcontracted company.

There will be one contract per Lot with the lead organisation which would be the organisation supplying the Alternate Delegate.

Contractors must provide details as to how they will manage any sub-contractors and what percentage of the tendered activity (in terms of monetary value) will be sub-contracted.

# Budget and pricing scenario

## 16.1 Budget

The maximum budget available per year is:

• For lot 3: up to £10,500/year

• For lots 1 and 2: up to £22,000/year

This includes a budget of up to £1,750 (exc VAT) for Lot 3 and £2,750 (exc VAT) for Lots 1 & 2, per financial year, which is available for travel. The rates for contractors to claim for T&S will be in line with BEIS standards. These are outlined in the T&S Rates (Annex E). The alternate delegate should discuss travel arrangements in advance of need with the BEIS delegate, and organise their own travel.

As the scope of work is likely to vary year-on-year and by TCP, the budget and scope of work would be agreed at the start each year at a kick-off meeting, and signed off by the BEIS TCP Coordinator. Price will be evaluated based on total price for the representative pricing scenario described in Section 16.2. Work will be paid on a time and materials basis (based upon the unit prices submitted in your bid’s Pricing Schedule) upon completion of tasks agreed, linked to the delivery of indicative milestones. The indicative milestones are the attendance of at least one of the executive committee meeting per year, regular contact with the BEIS delegate, and the production of the annual report for BEIS. Contractors should provide a consolidated day rate at which costs will be reimbursed. Invoices are expected to be annually or every 6 months, according to the contractor’s preference, with at least one invoice each year, submitted towards the end of the financial year (March). The maximum inflation rate that will be applied to contracts will be 1.8% applied at April 2024

Price will be marked using proportionate pricing as set out on p. 34. However, any bid price submitted that exceeds the price caps will be excluded from the competition.

In submitting full tenders, Contractors confirm in writing that the price offered will be held for a minimum of 60 calendar days from the date of submission. Any payment conditions applicable to the prime contractor must also be replicated with sub-contractors.

The Department aims to pay all correctly submitted invoices as soon as possible with a target of 10 days from the date of receipt and within 30 days at the latest in line with standard terms and conditions of contract.

## 16.2 Pricing scenario based on one full year

As the alternate delegates for each TCP are expected to be able to do all tasks, the following representative pricing scenario has been developed for lots 1-3. Total price for Lot 3 £10,500 total price for Lots 1 and 2 £22,000 including travel and subsistence value. Even though the alternate delegate may be supported by a team (e.g. for administrative or research tasks), the bidders should propose a single consolidated day rate which may include overhead costs or costs for support staff.

The pricing scenario should also be used as a basis for Question 4: Service Delivery Plan.

General tasks (Representative of the minimum requirement 11 days)

- Attendance to ExCo Meetings (4 days a year)

- Gathering information for an annual report (2 days per year)

- TCP administration, meeting minutes, invoicing (1 day per year)

- Coordinating a National Team and relevant adhoc meetings (3 days per year)

- Producing a report of TCP activities for BEIS (1 day per year)

For lots 1 and 2 only, in addition, the following tasks should also be priced:

Operating agent for an annex (14 days)

* Attending annex group meetings, including meeting prep (3 days per year)
* Gathering information pertaining to the sub-task, e.g. costs, regulations, business models, technologies used (3 days per year)
* Report writing (6 days per year)
* Administrative tasks, such as invoicing, project management, sending minutes (2 days per year)

# Evaluation of Tenders

Contractors are invited to submit full tenders of no more than 9 pages for Lots 3 and 12 pages for Lots 1-2, excluding declarations, reference lists, and CVs. Tenders will be evaluated by at least three BEIS staff and other experts

BEIS will select the bidder that scores highest against the criteria and weighting listed below:

• **Conflict of interest**: pass/fail. See Section C: Conflict of Interest of the ITT for further information.

**EVALUATION CRITERIA AND SCORING METHODOLOGY**

Table 3 presents the evaluation criteria for Lot 3. Table 4 presents the evaluation criteria for Lots 1 and 2. The evaluation criteria differ for questions 1a, 1b, 2, 4 and pricing. The scoring descriptors are presented in Table 5.

Table 3 - Evaluation Criteria for lot 3

|  |  |  |
| --- | --- | --- |
| Criterion | Description | Weighting |
| 01 | Technical experience in the TCP area.  | 35% |
|  | 01a – **Understanding of the sector in the UK and internationally**Please provide your interpretation of the challenges and opportunities in the technology area. Your answer can include (but is not limited to): markets, technologies, standards, regulations, innovations, research areas, knowledge gaps, barriers and issues. An excellent answer will be backed up by evidence (e.g. related publications, presentations, projects), and demonstrate the individual’s expertise both within the UK and internationally.The answer to this question is limited to 2 pages, excluding reference list. Anything beyond two pages will not be read, but the reference list will be cross-referenced. | 20% |
|  | 01b – **Developing research tasks and leading working groups**Please provide evidence of expertise for participating and leading specific research tasks. Skills required include: setting up new tasks relative to the subject area, identifying gaps, preparing review reports, reviewing research proposals, chairing or participating in steering boards or international committees. An excellent answer will demonstrate ability through past examples.Based on your answer for 1a, please propose at least two research topics for annexes which could benefit from the IEA international platform to develop better understanding or deployment of the technology area.Please demonstrate your capability to chair at a level commensurate with the role i.e. at a UK/international level for relevant bodies such as BEIS or other leading institutions or bodies in their field.The answer to this question is limited to 2 pages, excluding reference list. Anything beyond two pages will not be read, but the reference list will be cross-referenced. A CV of max 3 pages must be included as an appendix to this question. | 15% |
| 02 | **Links with community in the technology area** – Part of the tasks as Alternate Delegate is to develop a National Team of UK experts in the technology area. Please present your links to individuals and organisations working in the technology area in the UK. Please map out the links across industry, academia, NGOs and government. An excellent answer will be determined through evidence of participating in collaborative projects, with higher levels of assurance linked to evidence since 2015. Examples could include grant applications, participation in steering boards, etc.The answer to this question is limited to 2 pages. Anything beyond this will not be included in the assessment. Short supporting letters can be included as appendices. | 20% |
| 03 | **Knowledge transfer plan** – Part of the role requirement is to build knowledge and understanding of the technology area in BEIS. Please indicate a plan to impart technical knowledge and links with industry to the BEIS delegates and the IEA TCP as a whole. This answer can include suggestions of conferences to attend, presentations, jointly preparing reports, etc.The answer to this question is limited to 1 page. Anything beyond this will not be included in the assessment. | 10% |
| 04 | **Service delivery** – please indicate how you plan on delivering the requirement. The answer should explain how you plan on fitting the role with your existing responsibilities, including working across time zones, your planned communication style with the BEIS delegate, and a plan for participating in IEA TCP annexes and working groups. The answer should use the tasks mapped out in the relevant pricing model (Section 16.2) as a basis of the service delivery plan. Excellent answers would explain how you plan on delivering the suggested tasks, how they fit with your working pattern, and include an example high level timetable, showing periods where you are likely to be unavailable (e.g. due to teaching). The answer to this question is limited to 2 pages. Anything beyond this will not be included in the assessment. | 20% |
| Pricing Criteria |
| Pricing 01 | As the scope of work may vary by TCP and year, and will be agreed at the kick off meeting. Cost will be evaluated for this bid using the pricing scenario described in Section 16.2, based on total price.The price is capped at £10,500/year. Any price submitted which exceeds the price cap will be excluded from the competition. | 15% |
|  |  | 100% |

Table 4 – Evaluation criteria for Lots 1 and 2

|  |  |  |
| --- | --- | --- |
| Criterion | Description | Weighting |
| 01 | Technical experience in the TCP area.  | 35% |
|  | 01a – **Understanding of the sector in the UK and internationally**Please provide your interpretation of the challenges and opportunities in the technology area. Your answer can include (but is not limited to): markets, technologies, standards, regulations, innovations, research areas, knowledge gaps, barriers and issues? An excellent answer will be backed up by evidence (e.g. related publications, presentations, projects), and demonstrate the individual’s expertise both within the UK and internationally.Please provide your interpretation of challenges in the annex area in particular (System flexibility from Medium-Duration Energy Storage (MDES)for Lot 1 and Smart Hot Water Heating for Lot 2).The answer to this question is limited to 3 pages, excluding reference list. Anything beyond three pages will not be read, but the reference list will be cross-referenced. | 20% |
|  | 01b – **Developing research tasks and leading working groups**Please provide evidence of expertise for participating and leading specific research tasks. Skills required include: setting up new tasks relative to the subject area, identifying gaps, preparing review reports, reviewing research proposals, chairing or participating in steering boards or international committees. An excellent answer will demonstrate ability through past examples.Based on your answer for 1a, please propose at least two research topics for annexes which could benefit from the IEA international platform to develop better understanding or deployment of the technology area.Please demonstrate your capability to chair at a level commensurate with the role i.e. at a UK/international level for relevant bodies such as BEIS or other leading institutions or bodies in their field.The answer to this question is limited to 2 pages, excluding reference list. Anything beyond two pages will not be read, but the reference list will be cross-referenced. A CV of max 3 pages must be included as an appendix to this question. | 15% |
| 02 | **Links with community in the technology area** – Part of the tasks as Alternate Delegate is to develop a National Team of UK experts in the technology area. Please present your links to individuals and organisations working in the technology area in the UK. Please map out the links across industry, academia, NGOs and government. An excellent answer will be determined through evidence of participating in collaborative projects, with higher levels of assurance linked to evidence since 2015. Examples could include grant applications, participation in steering boards, etc.Demonstration of links related to the annex area are required for an excellent answer.The answer to this question is limited to 3 pages. Anything beyond this will not be included in the assessment. Short supporting letters can be included as appendices. | 20% |
| 03 | **Knowledge transfer plan** – Part of the role requirement is to build knowledge and understanding of the technology area in BEIS. Please indicate a plan to impart technical knowledge and links with industry to the BEIS delegates and the IEA TCP as a whole. This answer can include suggestions of conferences to attend, presentations, jointly preparing reports, etc.The answer to this question is limited to 1 page. Anything beyond this will not be included in the assessment. | 10% |
| 04 | **Service delivery** – please indicate how you plan on delivering the requirement. The answer should explain how you plan on fitting the role with your existing responsibilities, including working across time zones, your planned communication style with the BEIS delegate, and a plan for participating in IEA TCP annexes and working groups. The answer should include the likely working pattern, and periods where you are likely to be unavailable (e.g. due to teaching).The answer should use the tasks mapped out in the relevant pricing scenario (Section 16.2) as a basis of the service delivery plan. Excellent answers would explain how you plan on delivering the suggested tasks, how they fit with your working pattern, and include an example high level timetable, showing periods where you are likely to be unavailable (e.g. due to teaching). As this lot includes being the operating agent an annex, the service delivery plan should present a brief programme of work for leading the relevant annex. This can include key collaborators, suggestions of dates for meetings, and types of information that the AD intends to gather through the annex work.The answer to this question is limited to 3 pages. Anything beyond this will not be included in the assessment. | 20% |
| Pricing Criteria |
| Pricing 01 | As the scope of work may vary by TCP and year, and will be agreed at the kick off meeting. Cost will be evaluated for this bid using the pricing scenario described in Section 16.2, based on total cost.The price is capped at £22,000. Any price submitted which exceeds the price cap will be excluded from the competition. | 15% |
|  |  | 100% |

**Scoring Method**

Tenders will be scored against each of the criteria above, according to the extent to which they meet the requirements of the tender. The meaning of each score is outlined in the table below.

The total score will be calculated by applying the weighting set against each criterion, outlined above; the maximum number of marks possible will be 100. Should any bidder score 1 in any of the criteria, they will be excluded from the tender competition.

Subject to the conditions set out in Section F, p.10, the highest scoring bid in each lot (which scores 2 or more for each criteria) will be offered a contract.

Table 5 - Scoring Guidance

|  |  |
| --- | --- |
| **Score** | **Description** |
| 1 | Not Satisfactory: Proposal contains significant shortcomings and does not meet the required standard |
| 2 | Partially Satisfactory: Proposal partially meets the required standard, with one or more moderate weaknesses or gaps  |
| 3 | Satisfactory: Proposal mostly meets the required standard, with one or more minor weaknesses or gaps. |
| 4 | Good: Proposal meets the required standard, with moderate levels of assurance |
| 5 | Excellent: Proposal fully meets the required standard with high levels of assurance.  |

**Scoring for Pricing Evaluation**

**Price will be marked using proportionate pricing. Please see the example below.**

 **Marking proportionate to the lowest price**

Price will be scored as set out below. Any price submitted which exceeds the price cap will be excluded from the competition. For bids compliant with the price cap, there will be a maximum of e.g. 15 marks. The lowest priced bid will receive the full 15 marks, all other bids will then be marked as set out below.

Proportionate Pricing scoring example

If 15% = 15 marks

|  |  |  |
| --- | --- | --- |
| Supplier | Price | Marks |
| 1 (lowest bid) | £50,000 | 15 |
| 2 | £60,000 | 50/60 \* 15 = 12.5 |
| 3 | £75,000 | 50/75 \* 15 = 10 |

**Structure of Tenders**

Contractors are strongly advised to structure their tender submissions to cover each of the criteria above. Complete the price schedule attached at Annex A, specifying the daily rate (ex-VAT) you will charge.

**Bid Clarification**

After reviewing and evaluating the written proposals, BEIS may decide to hold bid clarifications with suppliers.

**Feedback**

Feedback will be given in the unsuccessful letters or emails

.

**Section 3**

**Further Information on Tender Procedure**

Invitation to Tender for: Alternate delegates for three (3) International Energy Agency Technology Collaboration Programmes

Tender Reference Number: Prj\_1479

Deadline for Tender Responses: 13th April 2023 (2:00pm)

**Contents:**

A. Definitions 24

B. Data security 24

C. Non-Collusion 25

# Definitions

Please note that references to the "Department" throughout these documents mean The Secretary of State for Business, Energy and Industrial Strategy acting through his/her representatives in the Department for Business Energy & Industrial Strategy.

The Freedom of Information Act 2000 (“FOIA”) and the Environmental Information Regulations 2004 (“EIR”) apply to the Department. You should be aware of the Department’s obligations and responsibilities under FOIA or EIR to disclose, on written request, recorded information held by the Department. Information provided in connection with this procurement exercise, or with any contract that may be awarded as a result of this exercise, may therefore have to be disclosed by the Department in response to such a request, unless the Department decides that one of the statutory exemptions under the FOIA or the exceptions in the EIR applies. If you wish to designate information supplied as part of this response as confidential, of if you believe that its disclosure would be prejudicial to any person’s commercial interests, you must provide clear and specific detail as to the precise information involved and explain (in broad terms) what harm may result from disclosure if a request is received, and the time period applicable to that sensitivity. Such designation alone may not prevent disclosure if in the Department’s reasonable opinion publication is required by applicable legislation or Government policy or where disclosure is required by the Information Commissioner or the First-tier Tribunal (Information Rights).

Additionally, the Government’s transparency agenda requires that tender documents (including ITTs such as this) are published on a designated, publicly searchable web site. The same applies to other tender documents issued by the Department (including the original advertisement and the pre-qualification questionnaire (if used)), and any contract entered into by the Department with its preferred supplier once the procurement is complete. By submitting a tender you agree that your participation in this procurement may be made public. The answers you give in this response will not be published on the transparency web site (but may fall to be disclosed under FOIA or EIR (see above)). Where tender documents issued by the Department or contracts with its suppliers fall to be disclosed the Department will redact them as it thinks necessary, having regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.

# Data security

The successful tenderer must comply with all relevant Data Protection Legislation, as defined in the terms and conditions applying to this Invitation to Tender.

Section 4 contains a “The General Data Protection Regulation Assurance Questionnaire for Contractors” (Declaration 5) to evidence the extent of readiness. The Authority may ask the Contractor to provide evidence to support the position stated in the questionnaire. The Authority may require the successful Contractor to increase their preparedness where the Authority is not satisfied that the Contractor will be in a position to meet its obligations under the terms and conditions. If the Contractor fails to satisfy the Authority that it will be in a position to meet its obligations under the terms and conditions in the event that the Contractor is successful, the Authority reserves the right to exclude the bidder from this procurement.

# Non-Collusion

No tender will be considered for acceptance if the contractor has indulged or attempted to indulge in any corrupt practice or canvassed the tender with an officer of the Department. Section 4 contains a "Statement of non-collusion" (declaration 1); any breach of the undertakings covered under items 1 - 3 inclusive will invalidate your tender. If a contractor has indulged or attempted to indulge in such practices and the tender is accepted, then grounds shall exist for the termination of the contract and the claiming damages from the successful contractors. You must not:

* Tell anyone else what your tender price is or will be, before the time limit for delivery of tenders.
* Try to obtain any information about anyone else's tender or proposed tender before the time limit for delivery of tenders.
* Make any arrangements with another organisation about whether or not they should tender, or about their or your tender price.

Offering an inducement of any kind in relation to obtaining this or any other contract with the Department will disqualify your tender from being considered and may constitute a criminal offence.

**Section 4**

**Declarations to be submitted by the Tenderer**

Invitation to Tender for: Alternate delegates for three (3) International Energy Agency Technology Collaboration Programmes

Tender Reference Number: Prj\_1479

Deadline for Tender Responses: 13th April 2023 (2:00pm)

**Contents**

Declaration 1: Statement of non-collusion 27

Declaration 2: Form of Tender 28

Declaration 3: Conflict of Interest 29

Declaration 4: Standard Selection Questionnaire 31

Declaration 5: The General Data Protection Regulation Assurance Questionnaire for Contractors)………………………………………………………………………………………….47

# Declaration 1: Statement of non-collusion

To: The Department for Business, Energy & Industrial Strategy

1. We recognise that the essence of competitive tendering is that the Department will receive a bona fide competitive tender from all persons tendering. We therefore certify that this is a bona fide tender and that we have not fixed or adjusted the amount of the tender or our rates and prices included therein by or in accordance with any agreement or arrangement with any other person.

2. We also certify that we have not done and undertake not to do at any time before the hour and date specified for the return of this tender any of the following acts:

1. communicate to any person other than the Department the amount or approximate amount of our proposed tender, except where the disclosure, in confidence, of the approximate amount is necessary to obtain any insurance premium quotation required for the preparation of the tender;
2. enter into any agreement or arrangement with any other person that he shall refrain for submitting a tender or as to the amount included in the tender;
3. offer or pay or give or agree to pay or give any sum of money, inducement or valuable consideration directly or indirectly to any person doing or having done or causing or having caused to be done, in relation to any other actual or proposed tender for the contract any act, omission or thing of the kind described above.

3. In this certificate, the word “person” shall include any person, body or association, corporate or unincorporated; and “any agreement or arrangement” includes any such information, formal or informal, whether legally binding or not.

……………………………………………………………………………….….

Signature (duly authorised on behalf of the tenderer)

……….………………………………………………………………………….

Print name

…………………………………………………………….…………………….

On behalf of (organisation name)

…………………………………………………………………….…………….

Date

# Declaration 2: Form of Tender

To: The Department for Business, Energy & Industrial Strategy

1. Having considered the invitation to tender and all accompanying documents

(including without limitation, the terms and conditions of contract and the Specification) we confirm that we are fully satisfied as to our experience and ability to deliver the goods/services in all respects in accordance with the requirements of this invitation to tender.

2. We hereby tender and undertake to provide and complete all the services required to be performed in accordance with the terms and conditions of contract and the Specification for the amount set out in the Pricing Schedule.

3. We agree that any insertion by us of any conditions qualifying this tender or any unauthorised alteration to any of the terms and conditions of contract made by us may result in the rejection of this tender.

4. We agree that this tender shall remain open to be accepted by the Department for 8 weeks from the date below.

5. We understand that if we are a subsidiary (within the meaning of section 1159 of (and schedule 6 to) the Companies Act 2006) if requested by the Department we may be required to secure a Deed of Guarantee in favour of the Department from our holding company or ultimate holding company, as determined by the Department in their discretion.

6. We understand that the Department is not bound to accept the lowest or any tender it may receive.

7. We certify that this is a bona fide tender.

…………………………………………………………………………........

Signature (duly authorised on behalf of the tenderer)

…………………………………………………………………………………

Print name

………………………………………………………………………….

On behalf of (organisation name)

………………………………………………………………………….

Date

# Declaration 3: Conflict of Interest

I have nothing to declare with respect to any current or potential interest or conflict in relation to this research (or any potential providers who may be subcontracted to deliver this work, their advisers or other related parties). By conflict of interest, I mean, anything which could be reasonably perceived to affect the impartiality of this research, or to indicate a professional or personal interest in the outcomes from this research.

Signed …………………………………….

Name …………………………………….

Position …………………………………….

***OR***

I wish to declare the following with respect to personal or professional interests related to relevant organisations\*;

* X
* X

*Where a potential conflict of interest has been declared for an individual or organisation within a consortia, please clearly outline the role which this individual or organisation will play in the proposed project and how any conflict of interest has or will be mitigated.*

* X
* X

Signed …………………………………….

Name …………………………………….

Position …………………………………….

Please complete this form and return this with your ITT documentation - Nil returns **are** required.

**\*** These may include (but are not restricted to);

* A professional or personal interest in the outcome of this research
* For evaluation projects, a close working, governance, or commercial involvement in the project under evaluation
* Current or past employment with relevant organisations
* Payment (cash or other) received or likely to be received from relevant organisations for goods or services provided (Including consulting or advisory fees)
* Gifts or entertainment received from relevant organisations
* Shareholdings (excluding those within unit trusts, pension funds etc) in relevant organisations
* Close personal relationship or friendships with individuals employed by or otherwise closely associated with relevant organisations

***All of the above apply both to the individual signing this form and their close family / friends / partners etc.***

If your situation changes during the project in terms of interests or conflicts, you must notify the Department straight away.

A DECLARATION OF INTEREST WILL NOT NECESSARILY MEAN THE INDIVIDUAL OR ORGANISATION CANNOT WORK ON THE PROJECT; BUT IT IS VITAL THAT ANY INTEREST OR CONFLICT IS DECLARED SO IT CAN BE CONSIDERED OPENLY.

# Declaration 4: Standard Selection Questionnaire

***Financial Credit Checks:***

*BEIS use Dun & Bradstreet to assist them with their financial due diligence and will request Dun and Bradstreet to provide comprehensive reports on the preferred bidder/s where the opportunity being tendered for exceeds £1M (excluding VAT).*

*BEIS will review the Dun and Bradstreet report prior to notifying bidders of the result of the competition and may need to check [with bidders] that the information within the report is correct. BEIS may also request the latest accounts and financial information from the preferred bidder/s.*

*Suppliers assessed with a high financial risk status may not be awarded a contract at this stage we will revert to the bidder to discuss further.*

**Potential Supplier Information and Exclusion Grounds: Part 1 and Part 2.**

The standard Selection Questionnaire is a self-declaration, made by you (the potential supplier), that you do not meet any of the grounds for exclusion[[2]](#footnote-3). If there are grounds for exclusion, there is an opportunity to explain the background and any measures you have taken to rectify the situation (we call this self-cleaning).

A completed declaration of Part 1 and Part 2 provides a formal statement that the organisation making the declaration has not breached any of the exclusions grounds. Consequently we require all the organisations that you will rely on to meet the selection criteria to provide a completed Part 1 and Part 2. For example these could be parent companies, affiliates, associates, or essential sub-contractors, if they are relied upon to meet the selection criteria. This means that where you are joining in a group of organisations, including joint ventures and partnerships, each organisation in that group must complete one of these self-declarations. Sub-contractors that you rely on to meet the selection criteria must also complete a self-declaration (although sub-contractors that are not relied upon do not need to complete the self-declaration).

When completed, this form is to be sent back to the contact point given in the procurement documents along with the selection information requested in the procurement documentation.

**Supplier Selection Questions: Part 3**

The procurement document will provide instructions on the selection questions you need to respond to and how to submit those responses. If you are bidding on behalf of a group (consortium) or you intend to use sub-contractors, you should complete all of the selection questions on behalf of the consortium and/or any sub-contractors.

If the relevant documentary evidence referred to in the Selection Questionnaire is not provided upon request and without delay we reserve the right to amend the contract award decision and award to the next compliant bidder.

**Consequences of misrepresentation**

If you seriously misrepresent any factual information in filling in the Selection Questionnaire, and so induce an authority to enter into a contract, there may be significant consequences. You may be excluded from the procurement procedure, and from bidding for other contracts for three years. If a contract has been entered into you may be sued for damages and the contract may be rescinded. If fraud, or fraudulent intent, can be proved, you or your responsible officers may be prosecuted and convicted of the offence of fraud by false representation, and you must be excluded from further procurements for five years.

**ALTERNATE DELEGATES FOR THREE (3) INTERNATIONAL ENERGY AGENCY TECHNOLOGY COLLABORATION PROGRAMMES**

**PRJ-1479**

**OPEN PROCEDURE**

**Notes for completion**

1. The “authority” means the contracting authority, or anyone acting on behalf of the contracting authority, that is seeking to invite suitable candidates to participate in this procurement process.
2. “You” / “Your” refers to the potential supplier completing this standard Selection Questionnaire i.e. the legal entity responsible for the information provided. The term “potential supplier” is intended to cover any economic operator as defined by the Public Contracts Regulations 2015 (referred to as the “regulations”) and could be a registered company; the lead contact for a group of economic operators; charitable organisation; Voluntary Community and Social Enterprise (VCSE); Special Purpose Vehicle; or other form of entity.
3. Please ensure that all questions are completed in full, and in the format requested. If the question does not apply to you, please state ‘N/A’. Should you need to provide additional information in response to the questions, please submit a clearly identified annex.
4. The authority recognises that arrangements set out in section 1.2 of the standard Selection Questionnaire, in relation to a group of economic operators (for example, a consortium) and/or use of sub-contractors, may be subject to change and will, therefore, not be finalised until a later date. The lead contact should notify the authority immediately of any change in the proposed arrangements and ensure a completed Part 1 and Part 2 is submitted for any new organisation relied on to meet the selection criteria. The authority will make a revised assessment of the submission based on the updated information.
5. For Part 1 and Part 2 every organisation that is being relied on to meet the selection must complete and submit the self-declaration.
6. All sub-contractors are required to complete Part 1 and Part 2[[3]](#footnote-4).
7. For answers to Part 3 -If you are bidding on behalf of a group, for example, a consortium, or you intend to use sub-contractors, you should complete all of the questions on behalf of the consortium and/ or any sub-contractors, providing one composite response and declaration.

The authority confirms that it will keep confidential and will not disclose to any third parties any information obtained from a named customer contact, other than to the Cabinet Office and/or contracting authorities defined by the regulations, or pursuant to an order of the court or demand made by any competent authority or body where the authority is under a legal or regulatory obligation to make such a disclosure.

**Part 1: Potential Supplier Information**

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection must complete and submit the Part 1 and Part 2 self-declaration.

|  |  |
| --- | --- |
| **Section 1** | **Potential supplier information** |
| **Question number** | **Question** | **Response** |
| 1.1(a) | Full name of the potential supplier submitting the information |  |
| 1.1(b) – (i) | Registered office address (if applicable) |  |
| 1.1(b) – (ii) | Registered website address (if applicable) |  |
| 1.1(c) | Trading status 1. public limited company
2. limited company
3. limited liability partnership
4. other partnership
5. sole trader
6. third sector
7. other (please specify your trading status)
 |  |
| 1.1(d) | Date of registration in country of origin |  |
| 1.1(e) | Company registration number (if applicable) |  |
| 1.1(f) | Charity registration number (if applicable) |  |
| 1.1(g) | Head office DUNS number (if applicable) |  |
| 1.1(h) | Registered VAT number  |  |
| 1.1(i) - (i) | If applicable, is your organisation registered with the appropriate professional or trade register(s) in the member state where it is established? | Yes ☐No ☐N/A ☐ |
| 1.1(i) - (ii) | If you responded yes to 1.1(i) - (i), please provide the relevant details, including the registration number(s). |  |
| 1.1(j) - (i) | Is it a legal requirement in the state where you are established for you to possess a particular authorisation, or be a member of a particular organisation in order to provide the services specified in this procurement? | Yes ☐No ☐ |
| 1.1(j) - (ii) | If you responded yes to 1.1(j) - (i), please provide additional details of what is required and confirmation that you have complied with this. |  |
| 1.1(k) | Trading name(s) that will be used if successful in this procurement |  |
| 1.1(l) | Relevant classifications (state whether you fall within one of these, and if so which one)1. Voluntary Community Social Enterprise (VCSE)
2. Sheltered Workshop
3. Public service mutual
 |  |
| 1.1(m) | Are you a Small, Medium or Micro Enterprise (SME)[[4]](#footnote-5)? | Yes ☐No ☐ |
| 1.1(n) | Details of Persons of Significant Control (PSC), where appropriate: [[5]](#footnote-6) - Name; - Date of birth; - Nationality; - Country, state or part of the UK where the PSC usually lives; - Service address; - The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used); - Which conditions for being a PSC are met;  - Over 25% up to (and including) 50%,  - More than 50% and less than 75%,  - 75% or more. [[6]](#footnote-7)(Please enter N/A if not applicable) |  |
| 1.1(o) | Details of immediate parent company: - Full name of the immediate parent company- Registered office address (if applicable)- Registration number (if applicable)- Head office DUNS number (if applicable)- Head office VAT number (if applicable)(Please enter N/A if not applicable) |  |
| 1.1(p) | Details of ultimate parent company:- Full name of the ultimate parent company- Registered office address (if applicable)- Registration number (if applicable)- Head office DUNS number (if applicable)- Head office VAT number (if applicable)(Please enter N/A if not applicable) |  |

Please note: A criminal record check for relevant convictions may be undertaken for the preferred suppliers and the persons of significant in control of them.

Please provide the following information about your approach to this procurement:

|  |  |
| --- | --- |
| **Section 1** | **Bidding model** |
| **Question number** | **Question** | **Response** |
| 1.2(a) - (i) | Are you bidding as the lead contact for a group of economic operators? | Yes ☐No ☐ If yes, please provide details listed in questions 1.2(a) (ii), (a) (iii) and to 1.2(b) (i), (b) (ii), 1.3, Section 2 and 3.If no, and you are a supporting bidder please provide the name of your group at 1.2(a) (ii) for reference purposes, and complete 1.3, Section 2 and 3. |
| 1.2(a) - (ii) | Name of group of economic operators (if applicable) |  |
| 1.2(a) - (iii) | Proposed legal structure if the group of economic operators intends to form a named single legal entity prior to signing a contract, if awarded. If you do not propose to form a single legal entity, please explain the legal structure. |  |
| 1.2(b) - (i) | Are you or, if applicable, the group of economic operators proposing to use sub-contractors? | Yes ☐No ☐ |
| 1.2(b) - (ii) | If you responded yes to 1.2(b)-(i) please provide additional details for each sub-contractor in the following table: we may ask them to complete this form as well.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Name |  |  |  |  |  |
| Registered address |  |  |  |  |  |
| Trading status |  |  |  |  |  |
| Company registration number |  |  |  |  |  |
| Head Office DUNS number (if applicable) |  |  |  |  |  |
| Registered VAT number |  |  |  |  |  |
| Type of organisation |  |  |  |  |  |
| SME (Yes/No) |  |  |  |  |  |
| The role each sub-contractor will take in providing the works and /or supplies e.g. key deliverables |  |  |  |  |  |
| The approximate % of contractual obligations assigned to each sub-contractor |  |  |  |  |  |

 |

**Contact details and declaration**

I declare that to the best of my knowledge the answers submitted and information contained in this document are correct and accurate.

I declare that, upon request and without delay I will provide the certificates or documentary evidence referred to in this document.

I understand that the information will be used in the selection process to assess my organisation’s suitability to be invited to participate further in this procurement.

I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.

I am aware of the consequences of serious misrepresentation.

|  |  |
| --- | --- |
| **Section 1** | **Contact details and declaration** |
| **Question number** | **Question** | **Response** |
| 1.3(a) | Contact name |  |
| 1.3(b) | Name of organisation |  |
| 1.3(c) | Role in organisation |  |
| 1.3(d) | Phone number |  |
| 1.3(e) | E-mail address  |  |
| 1.3(f) | Postal address |  |
| 1.3(g) | Signature (electronic is acceptable) |  |
| 1.3(h) | Date |  |

**Part 2: Exclusion Grounds**

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection must complete and submit the Part 1 and Part 2 self-declaration.

|  |  |
| --- | --- |
| **Section 2** | **Grounds for mandatory exclusion** |
| **Question number** | **Question** | **Response** |
| 2.1(a) | **Regulations 57(1) and (2)** The detailed grounds for mandatory exclusion of an organisation are set out on this [web page](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and_Discretionary_Exclusions.pdf), which should be referred to before completing these questions. Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below and listed on the [webpage](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and_Discretionary_Exclusions.pdf). |
|  | Participation in a criminal organisation.  | Yes ☐No ☐If Yes please provide details at 2.1(b) |
|  | Corruption.  | Yes ☐No ☐If Yes please provide details at 2.1(b) |
|  | Fraud.  | Yes ☐No ☐If Yes please provide details at 2.1(b) |
|  | Terrorist offences or offences linked to terrorist activities | Yes ☐No ☐If Yes please provide details at 2.1(b) |
|  | Money laundering or terrorist financing | Yes ☐No ☐If Yes please provide details at 2.1(b) |
|  | Child labour and other forms of trafficking in human beings | Yes ☐No ☐If Yes please provide details at 2.1(b)  |
| 2.1(b) | If you have answered yes to question 2.1(a), please provide further details.Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction,Identity of who has been convictedIf the relevant documentation is available electronically please provide the web address, issuing authority, precise reference of the documents. |  |
| 2.2 | If you have answered Yes to any of the points above have measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion ? (Self Cleaning) | Yes ☐No ☐ |
| 2.3(a) | **Regulation 57(3)**Has it been established, for your organisation by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions? | Yes ☐No ☐ |
| 2.3(b) | If you have answered yes to question 2.3(a), please provide further details. Please also confirm you have paid, or have entered into a binding arrangement with a view to paying, the outstanding sum including where applicable any accrued interest and/or fines. |  |

Please Note: The Authority reserves the right to use its discretion to exclude a potential supplier where it can demonstrate by any appropriate means that the potential supplier is in breach of its obligations relating to the non-payment of taxes or social security contributions.

|  |  |
| --- | --- |
| **Section 3** | **Grounds for discretionary exclusion**  |
|  | **Question** | **Response** |
| 3.1 | **Regulation 57 (8)**The detailed grounds for discretionary exclusion of an organisation are set out on this [web page](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and_Discretionary_Exclusions.pdf), which should be referred to before completing these questions. Please indicate if, within the past three years, anywhere in the world any of the following situations have applied to you, your organisation or any other person who has powers of representation, decision or control in the organisation. |
| 3.1(a) | Breach of environmental obligations?  | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1 (b) | Breach of social obligations?  | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1 (c) | Breach of labour law obligations?  | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1(d) | Bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation’s assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State? | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1(e) | Guilty of grave professional misconduct? | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1(f) | Entered into agreements with other economic operators aimed at distorting competition? | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1(g) | Aware of any conflict of interest within the meaning of regulation 24 due to the participation in the procurement procedure? | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1(h) | Been involved in the preparation of the procurement procedure? | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1(i) | Shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions? | Yes ☐No ☐If yes please provide details at 3.2 |
| 3.1(j)3.1(j) - (i)3.1(j) - (ii)3.1(j) –(iii)3.1(j)-(iv) | Please answer the following statementsThe organisation is guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria.The organisation has withheld such information. The organisation is not able to submit supporting documents required under regulation 59 of the Public Contracts Regulations 2015.The organisation has influenced the decision-making process of the contracting authority to obtain confidential information that may confer upon the organisation undue advantages in the procurement procedure, or to negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award. | Yes ☐No ☐If Yes please provide details at 3.2Yes ☐No ☐If Yes please provide details at 3.2Yes ☐No ☐If Yes please provide details at 3.2Yes ☐No ☐If Yes please provide details at 3.2 |

|  |  |  |
| --- | --- | --- |
| 3.2 | If you have answered Yes to any of the above, explain what measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning) |  |

**Part 3: Selection Questions**[[7]](#footnote-8)

|  |  |
| --- | --- |
| **Section 4** | **Economic and Financial Standing**  |
|  | Question | Response |
| **4.1** | Are you able to provide a copy of your audited accounts for the last two years, if requested?If no, can you provide **one** of the following: answer with Y/N in the relevant box. | Yes ☐No ☐ |
| (a) A statement of the turnover, Profit and Loss Account/Income Statement, Balance Sheet/Statement of Financial Position and Statement of Cash Flow for the most recent year of trading for this organisation. | Yes ☐No ☐ |
| (b) A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position. | Yes ☐No ☐ |
|  | (c) Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status). | Yes ☐No ☐ |
| **4.2** | Where we have specified a minimum level of economic and financial standing and/ or a minimum financial threshold within the evaluation criteria for this procurement, please self-certify by answering ‘Yes’ or ‘No’ that you meet the requirements set out. | Yes ☐No ☐ |

|  |  |
| --- | --- |
| **Section 5** | **If you have indicated in the Selection Questionnaire question 1.2 that you are part of a wider group, please provide further details below:**  |
| **Name of organisation** |  |
| **Relationship to the Supplier completing these questions** |  |

|  |  |  |
| --- | --- | --- |
| **5.1** | Are you able to provide parent company accounts if requested to at a later stage? | Yes ☐No ☐ |
| **5.2** | If yes, would the parent company be willing to provide a guarantee if necessary? | Yes ☐No ☐ |
| **5.3** | If no, would you be able to obtain a guarantee elsewhere (e.g. from a bank)?  | Yes ☐No ☐ |
| **Section 6** | **Technical and Professional Ability**  |
| **6.1** | **Relevant experience and contract examples**Please provide details of up to three contracts, in any combination from either the public or private sector; voluntary, charity or social enterprise (VCSE) that are relevant to our requirement. VCSEs may include samples of grant-funded work. Contracts for supplies or services should have been performed during the past three years. Works contracts may be from the past five years.The named contact provided should be able to provide written evidence to confirm the accuracy of the information provided below.Consortia bids should provide relevant examples of where the consortium has delivered similar requirements. If this is not possible (e.g. the consortium is newly formed or a Special Purpose Vehicle is to be created for this contract) then three separate examples should be provided between the principal member(s) of the proposed consortium or Special Purpose Vehicle (three examples are not required from each member).Where the Supplier is a Special Purpose Vehicle, or a managing agent not intending to be the main provider of the supplies or services, the information requested should be provided in respect of the main intended provider(s) or sub-contractor(s) who will deliver the contract.If you cannot provide examples see question 6.3 |

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Contract 1** | **Contract 2** | **Contract 3** |
| **Name of customer organisation** |  |  |  |
| **Point of contact in the organisation** |  |  |  |
| **Position in the organisation** |  |  |  |
| **E-mail address** |  |  |  |
| **Description of contract**  |  |  |  |
| **Contract Start date** |  |  |  |
| **Contract completion date** |  |  |  |
| **Estimated contract value** |  |  |  |

|  |  |
| --- | --- |
| **6.2** | Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s)Evidence should include, but is not limited to, details of your supply chain management tracking systems to ensure performance of the contract and including prompt payment or membership of the UK Prompt Payment Code (or equivalent schemes in other countries) |
|  |  |

|  |  |
| --- | --- |
| **6.3**  | If you cannot provide at least one example for questions 6.1, in no more than 500 words please provide an explanation for this e.g. your organisation is a new start-up or you have provided services in the past but not under a contract. |
|  |  |

|  |  |
| --- | --- |
| **Section 7** | **Modern Slavery Act 2015:** **Requirements under Modern Slavery Act 2015[[8]](#footnote-9)** |
| **7.1** | Are you a relevant commercial organisation as defined by section 54 ("Transparency in supply chains etc.") of the Modern Slavery Act 2015 ("the Act")? | Yes ☐N/A ☐ |
| **7.2** | If you have answered yes to question 1 are you compliant with the annual reporting requirements contained within Section 54 of the Act 2015? | Yes ☐Please provide relevant the url …No ☐Please provide an explanation |

|  |  |
| --- | --- |
| **Section 8** | **The General Data Protection Regulation (GDPR)[[9]](#footnote-10)** |
| **8.1** | Compliance with the GDPR is a mandatory requirement for all contracts or agreements that involve the transfer and processing of personal data from 25th May 2018. Will your organisation be compliant with the GDPR and all Data Protection Legislation (as defined in the terms and conditions applying to this Invitation to Tender) in regards to the processing required under this contract by the time of contract award?Contractors are also required to complete Declaration 5: The General Data Protection Regulation Assurance Questionnaire for Contractors, to evidence the extent of readiness. The Authority may ask the Contractor to provide evidence to support the position stated in the questionnaire. The Authority may require the successful Contractor to increase their preparedness where the Authority is not satisfied that the Contractor will be in a position to meet its obligations under the terms and conditions. If the Contractor fails to satisfy the Authority that it will be in a position to meet its obligations under the terms and conditions in the event that the Contractor is successful, the Authority reserves the right to exclude the bidder from this procurement.  | Yes ☐No ☐ |

**9. Additional Questions**

Suppliers who self-certify that they meet the requirements to these additional questions will be required to provide evidence of this if they are successful at contract award stage.

|  |  |
| --- | --- |
| **Section 9** | **Additional Questions**  |
| **9.1** | **Insurance** |
| a. | Please self-certify whether you already have, or can commit to obtain, prior to the commencement of the contract, the levels of insurance cover indicated below: Y/N Employer’s (Compulsory) Liability Insurance = £5mPublic Liability Insurance = £5mProfessional Indemnity Insurance = £2m\*It is a legal requirement that all companies hold Employer’s (Compulsory) Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to Sole Traders. |

#

# Declaration 5: The General Data Protection Regulation Assurance Questionnaire for Contractors



**Annex A: Pricing Schedule**

**Part A – Staff/project team charges per year**

Please provide a breakdown of costs to deliver the pricing scenario for one year. The daily rates and item charges provided in the schedule will increase by a maximum of 1.8% per year for inflation which will be adjusted in April 2024

|  |
| --- |
| Expenses  |
| Travel and Subsistence  | £1,750 (exc VAT) for Lot 3 £2,750 (exc VAT) for Lots 1 & 2  |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **\*Name/Grade/level of staff** | **Daily rate** **(ex VAT)** | **No. days offered per year** | **Tasks to be undertaken on this project** | **Total price offered per staff member** |
|  | £ |  |  | £ |
|  | £ |  |  | £ |
|  | £ |  |  | £ |
| - | £ |  |  | £ |
|  | £ |  |  | £ |
| **Sub-total**  |  | **£** |

[\*Suppliers should also include sub-contractors]

**Part B – Non-staff/project team charges**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **No. of items** | **Price per item** **(ex VAT)** | **Total price per offered** |
|  |  | £ | £ |
|  |  | £ | £ |
|  |  | £ | £ |
|  |  | £ | £ |
|  |  | £ | £ |
| **Sub-total**  | **£** |

**Part C – Full price offered**

|  |  |
| --- | --- |
| **Sub-total (Part A + Part B)** | **£** |
| **VAT** | **£** |
| **TOTAL (Sub-total + VAT)** | **£** |

**Annex B: Exclusion Grounds**

**Annex B: Exclusion Grounds**

**Mandatory Exclusion Grounds**

**Public Contract Regulations 2015 R57(1), (2) and (3)**

**Public Contract Directives 2014/24/EU Article 57(1)**

**Participation in a criminal organisation**

Participation offence as defined by section 45 of the Serious Crime Act 2015

Conspiracy within the meaning of

* section 1 or 1A of the Criminal Law Act 1977 or
* article 9 or 9A of the Criminal Attempts and Conspiracy (Northern Ireland) Order 1983

where that conspiracy relates to participation in a criminal organisation as defined in Article 2 of Council Framework Decision 2008/841/JHA on the fight against organised crime;

**Corruption**

Corruption within the meaning of section 1(2) of the Public Bodies Corrupt Practices Act 1889 or section 1 of the Prevention of Corruption Act 1906;

The common law offence of bribery;

Bribery within the meaning of sections 1, 2 or 6 of the Bribery Act 2010, or section 113 of the Representation of the People Act 1983;

**Fraud**

Any of the following offences, where the offence relates to fraud affecting the European Communities’ financial interests as defined by Article 1 of the convention on the protection of the financial interests of the European Communities:

* the common law offence of cheating the Revenue;
* the common law offence of conspiracy to defraud;
* fraud or theft within the meaning of the Theft Act 1968, the Theft Act (Northern Ireland) 1969, the Theft Act 1978 or the Theft (Northern Ireland) Order 1978;
* fraudulent trading within the meaning of section 458 of the Companies Act 1985, article 451 of the Companies (Northern Ireland) Order 1986 or section 993 of the Companies Act 2006;
* fraudulent evasion within the meaning of section 170 of the Customs and Excise Management Act 1979 or section 72 of the Value Added Tax Act 1994;
* an offence in connection with taxation in the European Union within the meaning of section 71 of the Criminal Justice Act 1993;
* destroying, defacing or concealing of documents or procuring the execution of a valuable security within the meaning of section 20 of the Theft Act 1968 or section 19 of the Theft Act (Northern Ireland) 1969;
* fraud within the meaning of section 2, 3 or 4 of the Fraud Act 2006;
* the possession of articles for use in frauds within the meaning of section 6 of the Fraud Act 2006, or the making, adapting, supplying or offering to supply articles for use in frauds within the meaning of section 7 of that Act;

**Terrorist offences or offences linked to terrorist activities**

Any offence:

* listed in section 41 of the Counter Terrorism Act 2008;
* listed in schedule 2 to that Act where the court has determined that there is a terrorist connection;
* under sections 44 to 46 of the Serious Crime Act 2007 which relates to an offence covered by the previous two points;

**Money laundering or terrorist financing**

Money laundering within the meaning of sections 340(11) and 415 of the Proceeds of Crime Act 2002

An offence in connection with the proceeds of criminal conduct within the meaning of section 93A, 93B or 93C of the Criminal Justice Act 1988 or article 45, 46 or 47 of the Proceeds of Crime (Northern Ireland) Order 1996

**Child labour and other forms of trafficking human beings**

An offence under section 4 of the Asylum and Immigration (Treatment of Claimants etc.) Act 2004;

An offence under section 59A of the Sexual Offences Act 2003

An offence under section 71 of the Coroners and Justice Act 2009;

An offence in connection with the proceeds of drug trafficking within the meaning of section 49, 50 or 51 of the Drug Trafficking Act 1994

An offence under section 2 or section 4 of the Modern Slavery Act 2015

**Non-payment of tax and social security contributions**

Breach of obligations relating to the payment of taxes or social security contributions that has been established by a judicial or administrative decision.

Where any tax returns submitted on or after 1 October 2012 have been found to be incorrect as a result of:

* HMRC successfully challenging the potential supplier under the General Anti – Abuse Rule (GAAR) or the “Halifax” abuse principle; or
* a tax authority in a jurisdiction in which the potential supplier is established successfully challenging it under any tax rules or legislation that have an effect equivalent or similar to the GAAR or “Halifax” abuse principle;
* a failure to notify, or failure of an avoidance scheme which the supplier is or was involved in, under the Disclosure of Tax Avoidance Scheme rules (DOTAS) or any equivalent or similar regime in a jurisdiction in which the supplier is established

**Other offences**

Any other offence within the meaning of Article 57(1) of the Directive as defined by the law of any jurisdiction outside England, Wales and Northern Ireland

Any other offence within the meaning of Article 57(1) of the Directive created after 26th February 2015 in England, Wales or Northern Ireland

**Discretionary exclusions**

**Obligations in the field of environment, social and labour law.**

Where an organisation has violated applicable obligations in the fields of environmental, social and labour law established by EU law, national law, collective agreements or by the international environmental, social and labour law provisions listed in Annex X to the Directive (see copy below) as amended from time to time; including the following:-

* Where the organisation or any of its Directors or Executive Officers has been in receipt of enforcement/remedial orders in relation to the Health and Safety Executive (or equivalent body) in the last 3 years.
* In the last three years, where the organisation has had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds of alleged unlawful discrimination.
* In the last three years, where any finding of unlawful discrimination has been made against the organisation by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or incomparable proceedings in any jurisdiction other than the UK).
* Where the organisation has been in breach of section 15 of the Immigration, Asylum, and Nationality Act 2006;
* Where the organisation has a conviction under section 21 of the Immigration, Asylum, and Nationality Act 2006;
* Where the organisation has been in breach of the National Minimum Wage Act 1998.

**Bankruptcy, insolvency**

Bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation’s assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State;

**Grave professional misconduct**

Guilty of grave professional misconduct

**Distortion of competition**

Entered into agreements with other economic operators aimed at distorting competition

**Conflict of interest**

Aware of any conflict of interest within the meaning of regulation 24 due to the participation in the procurement procedure

**Been involved in the preparation of the procurement procedure.**

**Prior performance issues**

Shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions.

**Misrepresentation and undue influence**

The organisation has influenced the decision-making process of the contracting authority to obtain confidential information that may confer upon the organisation undue advantages in the procurement procedure, or to negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Additional exclusion grounds

**Breach of obligations relating to the payment of taxes or social security contributions.**

**ANNEX X Extract from Public Procurement Directive 2014/24/EU**

**LIST OF INTERNATIONAL SOCIAL AND ENVIRONMENTAL CONVENTIONS REFERRED TO IN ARTICLE 18(2) —**

* ILO Convention 87 on Freedom of Association and the Protection of the Right to Organise;
* ILO Convention 98 on the Right to Organise and Collective Bargaining;
* ILO Convention 29 on Forced Labour;
* ILO Convention 105 on the Abolition of Forced Labour;
* ILO Convention 138 on Minimum Age;
* ILO Convention 111 on Discrimination (Employment and Occupation);
* ILO Convention 100 on Equal Remuneration;
* ILO Convention 182 on Worst Forms of Child Labour;
* Vienna Convention for the protection of the Ozone Layer and its Montreal Protocol on substances that deplete the Ozone Layer;
* Basel Convention on the Control of Transboundary Movements of Hazardous Wastes and their Disposal (Basel Convention);
* Stockholm Convention on Persistent Organic Pollutants (Stockholm POPs Convention)
* Convention on the Prior Informed Consent Procedure for Certain Hazardous Chemicals and Pesticides in International Trade (UNEP/FAO) (The PIC Convention) Rotterdam, 10 September 1998, and its 3 regional Protocols.

**Consequences of misrepresentation**

A serious misrepresentation which induces a contracting authority to enter into a contract may have the following consequences for the signatory that made the misrepresentation:-

* The potential supplier may be excluded from bidding for contracts for three years, under regulation 57(8)(h)(i) of the PCR 2015;
* The contracting authority may sue the supplier for damages and may rescind the contract under the Misrepresentation Act 1967.
* If fraud, or fraudulent intent, can be proved, the potential supplier or the responsible officers of the potential supplier may be prosecuted and convicted of the offence of fraud by false representation under s.2 of the Fraud Act 2006, which can carry a sentence of up to 10 years or a fine (or both).
* If there is a conviction, then the company must be excluded from procurement for five years under reg. 57(1) of the PCR (subject to self-cleaning).

# Annex D: Terms and conditions

**Annex C: Terms and conditions**

A copy of the Terms and Conditions will be uploaded to the attachments area in Jaggaer.


# Annex E: Expenses policy and eligible costs guidance

**Annex D: Expenses policy and eligible costs guidance**

1. **Background to guidance**

[Managing Public Money](https://www.gov.uk/government/publications/managing-public-money) (2022), HM Treasury guidance on the use of public funds, demonstrates the Government’s clear stated policy that taxpayers’ money is used as intended. In order to **increase transparency, clarity** and **consistency** in the spending of funds this eligible expenditure guidance forms part of this contract. In the event of any conflict between the contract or agreement terms and conditions and this document the contract or agreement will take precedence.

This guidance document provides details of both eligible expenditure and items of expenditure that are expressly ineligible and should be referred to when submitting the budget template supporting your proposal. The guidance will help organisations calculate the full cost of a particular project or service, including an appropriate share of all relevant support services and other overheads/indirect costs as appropriate.

The Authority reserves the right to make changes to this document from time to time in line with developments in Government policy.

1. **Principles of eligibility**

The contract amount is to be used solely for costs included in the budget for the delivery of the outputs and outcomes in the log frame or agreed results model framework. These costs must:

* Be actually incurred by the recipient
* Be incurred within the period set out
* Be indicated within the cost budget
* Be incurred in connection with and necessary for implementation
* Be identifiable, verifiable and recorded in the recipient’s accounts in accordance with applicable accounting standards and with the beneficiary’s usual cost accounting practices
* Be compliant with applicable national law on taxes, labour and any all other relevant national law
* Be reasonable, justifiable and compliant with the principles of sound financial management

**Expenditure cost categories containing specific eligible and ineligible definitions are defined within this guidance and the budget should be completed in line with the guidance**.

1. **Foreign exchange**

All costs within the budget must be in GBP. Suppliers operating in another currency must convert to GBP at the spot FX rate and the source and value of any exchange rates used should be referenced in the budget.

1. **Ineligible costs (applicable to all budget categories)**

The following expenditure items are explicitly ineligible across all expenditure cost categories unless permitting them is a specific requirement of the contract (this list is not exhaustive and does not override activities which are deemed eligible and explicitly agreed as part of the contract):

* Lobbying UK government, i.e. activities which aim to influence or attempt to influence Parliament, UK government or political activity, or UK legislative or regulatory action
* Activities which directly enable one part of government to challenge another on topics unrelated to the agreed purpose of the contract
* To petition UK Government for additional funding
* Activities which may lead to civil unrest
* Activities which discriminate against any group on the basis of age, gender reassignment, disability, race, colour, ethnicity, sex and sexual orientation, pregnancy and maternity, religion or belief
* Interest payments or service charge payments for finance leases
* Gifts
* Statutory fines, criminal fines or penalties
* Payments for works or activities that are fully funded by other sources whether in cash or in kind, for example if premises are provided free of charge, BEIS will not contribute to a notional rent
* Activities in breach of UK Legislation on Subsidy Control
* Bad debts to related parties
* Payments for unfair dismissal or other compensation
* Replacement or refund of any funds lost to fraud, corruption, bribery, theft, terrorist financing or other misuse of funds
* The cost of any fines or charges applied by local Governments or by any local public authority
* Costs or benefits provided to any public official or third party if there is a high likelihood that the payment or benefit was for improper purposes (e.g. facilitation payments)
* Fundraising (with the exception of any agreed allocated costs not attributable to the project (indirect costs))
* Foreign exchange as a standalone budget line
* Contingency or risk premium
* Depreciation (with the exception of any agreed allocated indirect costs)
* Debt repayment
* Costs associated with preparing bid or commercial proposal prior to a formal agreement being executed or in the preparation of proposals for the take up of contract extension options
* Costs incurred prior to a formal agreement being executed
* **Unless directly attributable to the programme,** advocacy and campaigning, marketing and communications, policy, retainer fees, capital expenditure, land, bank charges and insurance (unless, by exception, explicitly agreed in writing in advance).[[10]](#footnote-11)

Additional exclusions relating to specific expenditure cost categories are detailed in this guidance and are mandated in addition to the above general ineligible costs. In case of any doubt, the partner or potential supplier should consult BEIS in advance.

1. **Expenditure cost categories**

In an organisation there are two types of costs that are incurred as a result of running a project or service: Direct Programme Costs and Indirect Costs.

**Direct Programme Costs** are subdivided further into two types of Direct Costs:

1. **Direct project costs:** These are all the costs that are clearly and directly *incurred because of the project*. Typically, they include the salaries of project staff, their travel and subsistence, project materials, and all other costs easily identifiable as part of the project.
2. **Directly attributable project costs:** These are all the costs that are clearly and directly *attributable to the project*. Typically, they include country office resources specifically allocated to the project.

**Indirect costs** comprise those overhead costs that are not attributable to a project. These costs are incurred by an organisation in order to support the projects that it runs.

1. **Direct programme costs**

Direct programme costs are activities and costs directly incurred in the delivery and implementation of the programme and are directly linked to specific project outcomes and results. This generally includes frontline delivery costs and programme management and support costs.

* 1. **Staff costs (including payroll taxes and benefits)**

All individuals working under an employment contract, a direct contract (consultant), a sub-contractor or an individual seconded and assigned to the programmeare eligible costs. Each salaried and non-salaried staff member should be assigned a role and the daily fee rate should be individually listed:

The daily fee rate is deemed to cover the cost of salary remuneration and benefits including superannuation (pension) and payroll taxes. If the cost is that of a sub-contractor, the daily fee rate will be the total invoiced cost chargeable to the project. A line item stating total staff costs will not be accepted.

BEIS will only reimburse productive days’ work.

You should include details in your budget where time is being donated to programmes at no charge (in-kind contributions).

* 1. **Management fees**

The costs incurred by the Lead Organisation of managing both the recruitment and project work of external consultants and delivery partner programme staff where these are significant – i.e. they result in specific additional direct programme costs that are in excess of normal organisational establishment cost levels are eligible costs.

* 1. **Frontline programme delivery costs**

Frontline delivery expenditure includes commodities for beneficiaries or participants, transport of commodities (excluding vehicles which are capital expenditure and driver salaries which are included under travel costs, but including freight and logistics), storage of commodities, training and associated costs for beneficiaries or participants, disbursements to beneficiaries or participants, and any other frontline delivery costs associated with the delivery of programme outputs. This excludes staff costs, travel accommodation and subsistence, and capital expenditure which should be detailed separately under expenses.

* 1. **Capital expenditure items**

Capital expenditure includes specialist equipment, office furniture and equipment, standard and off-road motor vehicles and any other project related equipment. Any aspect of capital expenditure included must be fully justified as contributing to the sustainable outcome of the project. The cost should be recorded in the year in which the purchase is planned; do not spread the cost of a new purchase over the lifetime of the project**. Depreciation is not an allowable expense.**

Ownership of any capital items bought using BEIS funds is retained by BEIS throughout the lifetime of the project. The future use of an item will be discussed and agreed on project completion.

There is a requirement for a programme asset register to be maintained for all assets purchased at a value of £500 or more.

* 1. **Travel, subsistence and accommodation**

Travel undertaken for delivering the programme (including that related to monitoring, evaluation and learning activities) are eligible costs. This includes air, rail, car hire and other travel costs, hotel and accommodation costs, subsistence, travel management fees, travel documentation costs (e.g. passport/visa costs), travel vaccinations. The budget should include as much information as possible about travel plans.

**BEIS is committed to working towards Net Zero both domestically and internationally. As such all BEIS suppliers should look to minimise travel as much as possible. Where travel cannot be avoided the greenest option should be chosen.**

* + 1. **Ineligible expenses**

The following are ineligible expenses and may not be claimed. Exceptions must be agreed in writing with your BEIS contract or agreement manager.

* Alcohol
* Tobacco
* Personal entertainment/recreation or travel
* Per diems (N.B. at cost accommodation and subsistence can still be paid for supported by receipts)
* Business and first-class travel or fully flexible tickets for flights or ground transportation
* Clothing
* Laundry
* Excess baggage
* Extra legroom
* Other travel facilitation costs e.g. charges to select a seat in advance of travel
	+ 1. **Travel**

Travel and living expenses will be paid at a rate consistent with the [HMRC’s schedule of rates](https://www.gov.uk/guidance/expenses-rates-for-employees-travelling-outside-the-uk)[[11]](#footnote-12).

All journeys by rail or air will be budgeted by a class of travel that is no more than **“standard economy”** unless higher travel classes are representative of improved value for money or are required to adhere to specific legislation, for example the Equality Act 2010. Your BEIS representative will confirm if this is appropriate, and no travel should be booked in a class higher than “standard economy” **without express written permission**. First class travel will not be permitted under any circumstances. If a supplier books anything other than standard economy travel without prior written approval, these costs are incurred at their own risk and expense.

The most economical form of transportation must always be used. The use of taxis or car rental where safe, frequent and reliable public transport exists must be justified.

For car journeys less than or equal to 10,000 miles in a personal car, these will be reimbursed at 45p per mile.

* + 1. **Subsistence**

Alcohol and tobacco are not allowable subsistence items under any circumstances.

Where food, refreshments, transportation, accommodation or other expenses are required for the participants of a workshop, conference, seminar etc. (including staff of the supplier or project partners) all costs must be reasonable and follow these guidelines.

In the event that a supplier is not able to stick to these rates they must contact their BEIS contract manager to discuss and provide a rationale for any exemption. Exemptions must be provided in writing by BEIS in advance of any above-rate expenses being incurred. In the event that a supplier incurs above-rate expense without prior written approval, these costs are incurred at their own risk and expense.

As per the guidance in this document, expenses are to be claimed and paid for based on actual expenses incurred supported by receipts. BEIS will not pay fixed per diems.

* 1. **Claiming expenses**

To be reimbursed, expenses must be incurred during the period of the project and be linked to the approved budget lines and activities of the project. All expenses must be clearly detailed and evidenced, showing the actual cost incurred supported by receipts, tickets, hotel bills etc.

* Every expense claim should include sufficient information to justify each expense and should include what the expense is, the date it was incurred and the reason why. All travel claims must state the journey start and end location.
* Bank or credit/debit card statements alone are not acceptable evidence, though must also be provided if the receipt does not evidence payment.
* The currency in which the expense was incurred should always be detailed. If this is not GBP, evidence should be provided showing the exchange rate to GBP (ideally a bank statement showing the GBP cost debited or details of the exchange rate from [www.xe.com](http://www.xe.com) or [www.oanda.com](http://www.oanda.com)). There are several accepted approaches. So long as used consistently, reporting can use the exchange rate on the date each expense was paid; the date the invoice was submitted; or the monthly average. For advance payments, the rate used can be the date the money was paid from the bank.
* Per diem rates will not be reimbursed. However, actual expenditure (evidenced by receipts, invoices etc.) on accommodation, subsistence and travel can be reimbursed.
* Air miles or equivalent reward schemes should not be used to pay for the cost of flights as they will not be reimbursed.
1. **Indirect costs**

Indirect costs are overhead costs that relate to the overall operations, management and identity of the supplier rather than to programme services. These costs are necessary for programmes to function although cannot be clearly linked to specific project outcomes and results (i.e. business expenses not including or related to direct labour, direct materials or third-party expenses that are charged directly to projects).

Typically, they include overall management and employee costs, administration and support, equipment, space and premises costs, and activities that relate to the whole organisation and partly support your project, but also support your other projects. These may include:

* 1. **Premises and office costs**

This category relates to all costs associated with the organisation’s premises and office including rent and imputed rent, mortgage costs, depreciation, management of facilities, building insurance, rates, maintenance and cleaning, groundworks and gardening, utilities, catering, vending services and residential accommodation.

* 1. **Central function costs**

This category relates to all costs associated with the organisation’s Board of Directors including basic salary, maternity and sick pay, other paid leave (sabbatical, vacation, home leave, and paid holidays) overtime, allowances, payroll taxes, pensions, travel and subsistence and telephone.

It also relates to all salary and on-costs associated with the organisation’s central functions including but not limited to human resources, finance, information technology, secretarial, internal audit, policy and research and evidence departments, marketing, office management and any other central support functions, travel and subsistence, bank charges and recruitment costs.

* 1. **Governance and strategic development costs**

This category relates to external expert and professional services expertise brought in when in-house skills are not available, including payments for services contracted to provide strategic or governance direction, financial, management, procurement, legal, audit, human resources or technical advice. This includes any other internal governance and strategic development cost that is not a central function cost or premises and office cost.

* 1. **Share of indirect costs**

Since different projects make different demands on the organisation it is important to note that indirect costs are not necessarily proportional to the direct costs of a project. Indirect costs should be shared between on a fair and reasonable basis. This means:

* Each programme’s share of the indirect cost is appropriate given the nature and extent of its activities (i.e. a programme does not receive a share of overheads that it does not incur).
* There is a rational basis for the method used to share indirect costs that can be justified and supported.
* The allocation of indirect to the programme is only an estimate. The allocation method must be fair and reasonable based on the information you have.

A straight percentage allocation to the budget is not based on an understanding of your organisation’s overheads and is therefore unlikely to meet the principles detailed above.

If you intend to raise income for your programme from other sources, we expect those sources to cover their fair share of the programme’s indirect costs. BEIS will only fund its share of the programme’s overheads. We would not expect to fund a greater share of indirect costs than the share of the programme direct costs we are funding.

* 1. **Accounting and budgeting for indirect costs**

We anticipate that, in the vast majority of cases, indirect costs will be included in the daily fee rates of staff and a further breakdown is not required at the time of bidding. If indirect costs are not included in daily rates and you need to list them separately, please speak to BEIS.

1. **Payment basis and cost verification**

BEIS and HMG operate on a policy of operational need. Payments are made in arrears according to BEIS policy rules unless in exceptional circumstances and where otherwise expressly agreed in writing. We expect our partners to follow the same principles downstream.

An assessment of the eligibility of the costs included within your proposal will be conducted prior to the award of any contract or funding agreement.

1. <https://www.gov.uk/government/collections/net-zero-innovation-portfolio> [↑](#footnote-ref-2)
2. For the list of exclusion please see https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/551130/List\_of\_Mandatory\_and\_Discretionary\_Exclusions.pdf [↑](#footnote-ref-3)
3. See PCR 2015 regulations 71 (8)-(9) [↑](#footnote-ref-4)
4. See EU definition of SME: http://ec.europa.eu/enterprise/policies/sme/facts-figures-analysis/sme-definition/ [↑](#footnote-ref-5)
5. UK companies, Societates European (SEs) and limited liability partnerships (LLPs) will be required to identify and record the people who own or control their company. Companies, SEs and LLPs will need to keep a PSC register, and must file the PSC information with the central public register at Companies House. [See PSC guidance](https://www.gov.uk/government/publications/guidance-to-the-people-with-significant-control-requirements-for-companies-and-limited-liability-partnerships). [↑](#footnote-ref-6)
6. Central Government contracting authorities should use this information to have the PSC information for the preferred supplier checked before award. [↑](#footnote-ref-7)
7. [See Action Note 8/16 Updated Standard Selection Questionnaire](https://www.gov.uk/government/collections/procurement-policy-notes) [↑](#footnote-ref-8)
8. [Procurement Policy Note 9/16 Modern Slavery Act 2015](https://www.gov.uk/government/collections/procurement-policy-notes) [↑](#footnote-ref-9)
9. [Procurement Policy Note 02/18 Changes to Data Protection Legislation & General Data Protection Regulation](https://www.gov.uk/government/publications/procurement-policy-note-0218-changes-to-data-protection-legislation-general-data-protection-regulation) [↑](#footnote-ref-10)
10. There are limited circumstances where it is appropriate to include insurance costs, for example to meet legal obligations or where doing so provides value for money (this is an extract from [Managing Public Money)](https://www.gov.uk/government/publications/managing-public-money) [↑](#footnote-ref-11)
11. <https://www.gov.uk/government/publications/scale-rate-expenses-payments-employee-travelling-outside-the-uk>- [↑](#footnote-ref-12)