

Consultancy Value Statement: Value to be delivered

Name of Supplier: *Knight Frank*

Title of contract: *Developing Car Parks for Homes Toolkit*

Requirement Summary: *The Ministry of Housing, Communities and Local Government (MHCLG) wishes to develop a more enhanced understanding of how car park land, owned by central government, could be used as a catalyst for building homes. A specialist is required to help the Public Sector Land Programme better understand the potential of using car parks for housing development. The objective is to develop an easy to use toolkit that land owning departments can use to assess their car park sites to understand if each site meets certain characteristics to merit further viability assessment for development.*

Financial Value Statement:

The outlay cost of the toolkit will be offset by:

- *The development potential of sites. Over 50% of car park land in the UK is in public ownership a tool that will assist government in a high level appraisal of their development potential presents the opportunity unlock sites it will unlock more land for potentially thousands of homes and contribute £millions to HMT from land sales and rental.*

- *Were 5 major land owning Departments to commission their own toolkit/consulting approaches this could cost c£150 – 200k. A single toolkit reduces this cost replication significantly.*
- *The use of a single toolkit across departments will enable us to take a strategic view of development, so where departments have car parks in similar local areas they can consider joint commissioning and partnership working to reduce development costs.*

Non-Financial Value Statement:

By contracting this for a limited time, the Department will benefit from years of experience and expertise in the sector which can be deployed immediately. This will enable the Department to offer commercially robust advice to Ministers and ensure that it has a robust set of tools to benefit other Departments.

[Section 2: To be completed and published at the end of contract]

Consultancy Value Statement: Actual Value Delivered

Financial Value Statement: *[insert details of the actual financial/quantifiable value delivered by the contract, as identified as part of the end contract performance review]*

Non-Financial Value Statement: *[insert details of the actual non-financial/unquantifiable value to be delivered by the contract, as identified as part of the end contract performance review]*