**Pre-Market Engagement**

**Recovery House Tender**

**Trust Overview**

# Birmingham Women’s and Children’s NHS Foundation Trust (BWC)

Birmingham Women’s and Children’s NHS Foundation Trust is proud to bring together the expertise of Birmingham Children’s Hospital and Birmingham Women’s Hospital.

This Authority is the first of its type in the UK, formed in February 2017 to drive forward the commitment to providing the highest quality, world-class care that women, children, and families want and deserve. Further information can be obtained from <https://bwc.nhs.uk/>

The Trust is made up of the following:

* Birmingham Children’s Hospital
* Birmingham Women’s Hospital
* Forward Thinking Birmingham Mental Health Service

**Birmingham and Solihull Mental Health NHS Foundation Trust (BSMH)**

Birmingham and Solihull Mental Health NHS Foundation Trust provides a comprehensive mental healthcare service for residents of Birmingham and Solihull, and a range of specialist mental health services to communities across the West Midlands and beyond.

The Trust operates out of more than 40 sites, serves a culturally and socially diverse population of 1.3 million spread over 172 square miles, has an income of more than £240million and a dedicated workforce of around 4,000 staff. A wide range of local and regional services and partnerships covering inpatient, community and specialist mental healthcare make it one of the most innovative and complex mental health foundation trusts in the country. Further information can be obtained from <https://www.bsmhft.nhs.uk/>

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**Service Overview**

Birmingham and Solihull Mental Health NHS Foundation Trust and Birmingham Women’s and Children’s NHS Foundation Trust Forward Thinking Birmingham are looking to develop a multi-agency collaborative to provide short stay environments for individuals experiencing an acute mental health crisis, aged 18+.

Such a facility would provide a viable recovery-based resource for those who may be escalating toward a psychiatric inpatient admission and for those who may be considered for a step-down provision from an acute inpatient bed. It is intended to support those who would benefit from brief biopsychosocial interventions during short term crisis. The crisis would be viewed as “the moment when the typical activities of the service user’s day break down”.

Access to the Recovery House facility will be managed through a number of clinical referral routes. Whilst not excluding any individual meeting the above criteria, users of the service will need to be fully compliant with the behavioural expectations of the Recovery House and have a clear understanding that non-compliance with such agreement will lead to termination of stay.

Commissioners are seeking an organisation that can either;

1. Provide the accommodation only
2. Provide accommodation and a shared staffing model
3. Provide accommodation and all staff

It is suggested the Recovery House would provide a maximum total of 14 beds, preferably comprising 8 mixed and 6 female only with a maximum financial envelope of circa £794,189 (for option 2) and £1,080,433 (for option 3); to include flexibility for on-going transformational development, vision and potentials for invest to save.

Users of the service can have several strictly time limited admissions throughout the year to support crisis, prevent escalation and hospital admission avoidance.

The Recovery House will be a 24 hours service and needs to be accessible 7 days a week. The facility must provide a safe environment and support in which service users will receive immediate assistance in identifying the nature of the crisis and how this may be addressed. This will be achieved by using a model of co-production, solution focused and other brief interventions. The expected duration of a service users stay will be 7 nights.

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**Recovery House Tender**

Pre-Market Engagement Process / Presentation

Information and Guidance

**INTRODUCTION**

The information documents provided through this premarket engagement process are being made publicly available to any organisations which are interested in the Birmingham and Solihull Mental Health NHS Foundation Trust and Birmingham Women’s and Children’s NHS Foundation Trust Forward Thinking Birmingham requirement for a Recovery House Facility.

This exercise is intended to provide potential bidders with the opportunity to review BWC’s and BSMH’s briefing note and to provide information regarding the solution(s) that could meet these outline requirements. This builds BWC’s and BSMH’s commitment to engage with the market, by sharing information and seeking input from the market to enable us to develop the final specification and determine the appropriate route to market in a fair and transparent manner.

**NEXT STEPS**

This briefing note and presentation notes forms part of BWC’s and BSMH’s market engagement process in respect of a Recovery House Facility.

Potential bidders are asked to note that the route to market and therefore the procurement timetable have not been finalised at this stage. BWC and BSMH will make a final decision on their most appropriate route market following this engagement exercise.

**GUIDANCE FOR SUPPLIERS**

1. The presentation forms part of the pre-market engagement activity to support the procurement of a Recovery House Facility.
2. The purpose of the presentation is to explore the market reaction to the requirements outlined. To maximise the success of the subsequent procurement process we request that potential bidders are open and honest in their responses and provide as much detail as possible.
3. Participation in this pre-market engagement exercise is voluntary. Potential bidders will not be prejudiced by any response or participate in any part of the pre-market engagement exercise. BWC and BSMH wishes to encourage participation at this stage to ensure a wide number of responses. The market engagement processes described above do not form part of the formal procurement process. When the formal procurement process commences, any supplier may join the competition and all supplier bids will be evaluated on the same basis subject to meeting any minimum requirements stipulated by BWC and BSMH.
4. Whilst BWC and BSMH expects to proceed to procurement in due course, there is no obligation to do so as a consequence of this early market engagement activity.
5. The publication of any documents at this stage is intended to provide potential bidders with the opportunity to view and comment. BWC and BSMH does not intend to be bound by any information at this stage. BWC and BSMH makes no commitment to incorporate any recommendations or suggestions within the final suite of procurement documents. Once published, the ITT will contain the final requirements in relation to this procurement. All previous versions, including any documents published at this pre-market engagement stage, should be disregarded.
6. Each supplier will be allocated 35 minutes, consisting of a 5-minute introduction, 15 minute presentation and 15 minute questions and answers.
7. Each supplier will be sent their own dedicated invitation for a time slot for a pre-market engagement session.
8. Currently BWC and BSMH is considering the following options and your presentation should take this into account for the service options proposed:
   1. Premises only
   2. Premises and partnership staffing
   3. Premises and all staff with provider

**Required Presentation Content**

**Please clearly structure your presentation on the following areas and in this order:**

1. **Please provide an overview of the solution you could offer including the following areas:**
2. **Delivering a Recovery House facility for two NHS Trusts**
3. **Multi-agency collaborative**
4. **Short stay environment for individuals experiencing an acute mental health crisis, aged 18+.**
5. **Clinical referral routes**
6. **Patient behavioural expectations**
7. **Time limited admissions**
8. **A model of co-production, solution focused and other brief interventions**
9. **Premises (to include cleaning, catering & security)**
10. **24/7 staffing**
11. **Third party suppliers, where appropriate**
12. **Future developments**
13. **Training support**
14. **Governance (policies and procedures)**

**Based on your preferred option, please ensure that you cover all relevant areas:**

* + **Option 1 Premises only**
  + **Option 2 Premises and partnership staffing**
  + **Option 3 Premises and all staff with provider**

1. **Please include how BWC and BSMH could benefit from supplier lessons learnt on previous contracts you have been awarded and manage; including any efficiencies or cost improvements made.**