



## **Cumbria Business Growth Hub**

### **Business Advisers**

#### **Award Criteria**

All tenders will be marked according to the criteria below:

<b><u>Criteria - quality</u></b>	<b>Weighting</b>
<ul style="list-style-type: none"><li>• Demonstrable relevant expertise, qualifications and experience</li></ul>	40
<ul style="list-style-type: none"><li>• Proactive approach to client management and ensuring clients progress in a timely manner</li></ul>	20
<ul style="list-style-type: none"><li>• Good paperwork and organisation</li></ul>	20
<ul style="list-style-type: none"><li>• Awareness, understanding and knowledge of the relevant issues facing businesses in Cumbria</li></ul>	10
<ul style="list-style-type: none"><li>• Availability</li></ul>	10

**Tender Assessment Method**      **\*\*\*score will be multiplied by weighting**

Assessment	Score	Interpretation
Compliance with Significant Added Value	5	Exceeds the requirement. Exceptional demonstration by the applicant of the relevant ability, understanding, skills, resource and quality measures required to provide the services. Response identifies factors that will offer potential added value, with evidence to support the response.
Compliance with partial added value	4	Satisfies the requirement with minor additional benefits. Above average demonstration by the applicant of the relevant ability, understanding, skills, resource and quality measures required to provide the services. Response identifies factors that will offer potential added value, with evidence to support the response.
Compliance	3	Satisfies the requirement. Demonstration by the applicant of the relevant ability, understanding, skills, and resource and quality measures required to provide the services, with evidence to support the response.
Partial Compliance but conflict in detail	2	Satisfies the requirement with major reservations. Considerable reservations of the applicant's relevant ability, understanding, skills, and resource and quality measures required to provide the services, with little or no evidence to support the response.
Non-compliance	0	Does not meet the requirement. Does not comply and/or insufficient information provided to demonstrate that the applicant has the ability, understanding, skills, resource and quality measures required to provide the services, with little or no evidence to support the response.