PARACHUTE EQUIPMENT SUPPORT CONTRACT

2.3 Pricing matrix

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PRICING MATRIX

1. The price will be made up of:

   A. an element for the Parachute Support Facility in the UK (based on zero arisings, but to be defined by the Contractor)

   B. an element for Technical & Logistics Support

   C. a price per man-hour for parachute maintenance

   D. a price for transportation of parachutes to/from MOD locations and drop zones

   E. a mileage rate for transportation

   G. a one-off set-up cost for the UK arrangements

   H. a one-off set-up cost for the West Coast USA arrangements

   I. an element for the Parachute Support Facility in the USA (based on zero arisings, but to be defined by the Contractor)

   J. a fee for despatching Cypres units to and receipting from Airtec GmbH, assuming 300 units per annum in batches of 10 units

   M and N elements which will be subject to ad hoc funding or tasking.

2. The Authority will calculate prices for the UK and USA capability combined (L), and the UK capability only (K).

Item	1 Year 1	2 Year 2	3 Year 3	4 Year 4	5 Year 5	6 Year 6	7 Year 7	8 Year 8	Comments
A. Non-variable costs, UK									Based on zero arisings. Parachute outputs incorporated in F
B. Technical & Logistics Support									
C. Price per man-hour									
D. Transportation									Per task (leg of journey which requires activity). 400 instances per year for tender assessment purposes.
E. Transportation, mileage									20,000 miles per year for tender assessment purposes
F. Estimated total man-hour requirement		88,100	88,100	88,100	88,100	88,100	88,100	88,100	
G. Set-up costs UK facility									
H. Set-up costs USA facility									
I. Non-variable cost, USA									Based on zero arisings. Parachute outputs incorporated in F
J. Despatch and receipt of Cypres units to OEM									Price per batched items of 10 units. 30 instances per year for tender assessment purposes. OEM is Airtec GmBH.
K. Total core cost UK only {A+B+(CxF)+(Dx400)+(Ex20,000)+G+(JX30)+(Ox7500)}. NOTE: years 1-6 only									
L. Total core cost UK+USA (H+I+K)	T_1	T_2	T_3	T_4	T_5	T_6			**Cell L10** Total cost of tender, not including optional years 7 and 8, is $\sum T_1 : T_6$
M. Ad hoc tasking, technical services									Man-hour rate
N. Training per person									Daily rate

O. Priority Price									Assume 300 man-hours per day for tender assessment purposes, representing 25 instances of 100 parachutes.

NB: Only white cells require figures