



**Whitecroft Lighting  
Limited**  
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**Company Reg.** 3848973  
**VAT Reg.** GB 707 897 390

**Nigel Smith**  
CREATE CONSULTING ENGINEERS LTD  
15 PRINCES ST  
NORWICH NR3 1AF  
United Kingdom

29th September 2017

**Project:** SHRUB END CLINIC MARINE COASTGUARD TRAINING BUILDING  
COLCHESTER  
**Project Number:** 10802  
**Quotation Number:** 20037423

Dear Sirs,

We thank you for your valued enquiry for the above project.

From the information provided we have offered the most appropriate Whitecroft Lighting products to meet the general requirements of this project. The details of our proposal are covered in the attached.

1. Detailed Quotation

Our Quotation and Clarifications have comprehensive technical information regarding the products offered and further information can be found at [www.whitecroftlight.com](http://www.whitecroftlight.com).

Prior to placing an order with us we would recommend that you review the quotation to ensure compliance to your specific requirements. Should you need any further help or information please do not hesitate to contact me.

Your sales representative for this project:

Darren Read  
Sales Engineer  
Mobile: 07831 392222  
E-mail: [darren.read@whitecroftlight.com](mailto:darren.read@whitecroftlight.com)

For terms and conditions associated with this quotation please go to [www.whitecroftlighting.com/terms&conditions](http://www.whitecroftlighting.com/terms&conditions)



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Item	Luminaire Ref	Part Number	Description	Optic	Mounting	Ceiling	Product Colour	Lamp			Actual Lumens	Gear	Emergency	Lead/Plug	Qty	Status A**	Unit Price	Total Price
								Inc	Type	Colour								
10	AD	SNSY151W	SELENE SURFACE STANDALONE - White Linear LED luminaire with Quadraprism diffuser for all round glare control, 4000K.	Diffuser	Surface	N/A	White	Y	1x 28W LED	4000K	N/A	DALI LED Driver	N/A		11		162.30	1,785.30
20	ADE	SNSY151WEM	SELENE SURFACE STANDALONE - Linear LED luminaire with Quadraprism diffuser for all round glare control, 4000K.	Diffuser	Surface	N/A	White	Y	1x 28W LED	4000K	N/A	DALI LED Driver	3hr Maint		8		257.97	2,063.76
30	AEQ	SNSQ4H151WEM	SELENE SURFACE STANDALONE - Linear LED luminaire with Quadraprism diffuser for all round glare control, 4000K.	Diffuser	Surface	N/A	White	Y	1x 28W LED	4000K	N/A	Fixed Output	3hr Maint		1		362.88	362.88
40	A1D	SNPCY151W	SELENE SUSPENDED CONTINUOUS - Linear LED luminaire with Quadraprism diffuser for all round glare control, 4000K, 65/35 lighting distribution.	Diffuser	Suspended	N/A	White	Y	1x 39W LED	4000K	N/A	DALI LED Driver	N/A		4		193.59	774.36
50	A1DE	SNPCY151WEM	SELENE SUSPENDED CONTINUOUS - Linear LED luminaire with Quadraprism diffuser for all round glare control, 4000K, 65/35 lighting distribution.	Diffuser	Suspended	N/A	White	Y	1x 39W LED	4000K	N/A	DALI LED Driver	3hr Maint		3		269.47	808.41
60	A1	SNP1200INFW	Infill for continuous mounted Selene - White with through wire		Suspended	N/A	White	N			N/A	N/A	N/A		4		66.70	266.80
70	A1	SNSUSKIT	Suspension Kit for Selene Luminaires and Infills		N/A	N/A	N/A	N			N/A	N/A	N/A		11		15.25	167.75
80	A1	SNCENDKITW	SELENE END CAP KIT FOR CONTINUOUS MOUNTING WHITE	N/A	N/A		White	N			N/A	N/A	N/A		3		17.82	53.46

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90	B	STSH2	STYLUS - IP40 cylindrical LED luminaire with co-extruded opal polycarbonate diffuser. Diffuser retained along complete length via rolled body profile, with BESA fixings to rear. For surface mounting with optional suspension kit supplied separately.	Diffuser	Surface	N/A	White	Y	1x 37W LED	4000K	3910	Fixed Output	N/A		1		111.60	111.60
100	BE	STSH2EM	STYLUS - IP40 cylindrical LED luminaire with extruded opal polycarbonate diffuser. Diffuser retained along complete length via pressed body profile, with BESA fixings to rear. For surface mounting with optional suspension kit supplied separately.	Diffuser	Surface	N/A	White	Y	1x 37W LED	4000K	3910	Fixed Output	3hr Maint		1		197.38	197.38
110	C	PTH24K	PORTAL - IP44 architectural circular surface mounted LED luminaire with injection moulded polycarbonate body and opal flame retardant polycarbonate diffuser. Diffuser split into two lit segments with contrast ration of 3:1 from inner to outer circle. Lit outer edge creates a wash of light on the wall or ceiling plane. 367mm diameter and 87mm protrusion from surface.	Diffuser	Surface	N/A	White	Y	1x 15W LED	4000K	1643	Fixed Output	N/A		1		116.34	116.34

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								Inc	Type	Colour								
111	CQ	PTQ5H24K	PORTAL WITH INTEGRAL COM5 -IP44 architectural circular surface mounted LED luminaire with injection moulded polycarbonate body and opal flame retardant polycarbonate diffuser. Diffuser split into two lit segments with contrast ration of 3:1 from inner to outer circle. Lit outer edge creates a wash of light on the wall or ceiling plane. 367mm diameter and 87mm protrusion from surface. Integral Com5 microwave switching detector with set-back functionality. Onsite commissioning is required. Contact Whitecroft Controls department.	Diffuser	Surface	N/A	White	Y	1x 15W LED	4000K	1643	Fixed Output	N/A		2		154.28	308.56
120	CEQ	PTQ5H24KEM	PORTAL WITH INTEGRAL COM5 -IP44 architectural circular surface mounted LED luminaire with injection moulded polycarbonate body and opal flame retardant polycarbonate diffuser. Diffuser split into two lit segments with contrast ration of 3:1 from inner to outer circle. Lit outer edge creates a wash of light on the wall or ceiling plane. 367mm diameter and 87mm protrusion from surface. Integral Com5 microwave switching detector with set-back functionality. Onsite commissioning is required. Contact Whitecroft Controls department.	Diffuser	Surface	N/A	White	Y	1x 15W LED	4000K	1643	Fixed Output	3hr Maint		3		230.16	690.48
140	EX1U	EX1SMU/7010	CONCERT EX1S - Surface/suspended LED exit luminaire with double sided UP arrow screen print legend panel in compliance with ISO 7010. Ceiling, wall, flag and suspended mounting kits supplied separately.	N/A	Surface / Suspended	See Desc.	White	Y	1x 5W LED	White	N/A	N/A	3hr Maint		3		65.98	197.94

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150	EX1U	EX1SCBRK	CONCERT EX1S - Ceiling mounting bracket for use with EX1SM.	N/A	Surface			N	N/A		N/A	N/A	N/A		3		8.49	25.47
160	FEQ	K6Q54274KBEM	KOLO IP65 - Circular cast aluminium body LED luminaire with injection moulded base. 400mm diameter. For surface mounting. High grade LED specific polymer diffuser for uniformed diffusion of light. Optional emergency integration and integral microwave sensor with set-back functionality available. Trim ring to be ordered separately.	Diffuser	Surface	N/A	Black	Y	1x 28W LED	4000K	N/A	Fixed Output	3hr Maint		2		273.23	546.46
170	2CS	EVHSM	Command EVO - EVHSM - Surface mounted switching programmable PIR presence/absence detector. 7m diameter micro detection to 10m diameter walking detection range at 2.5m. Programmable time-out. Excessive daylight contribution hold-off. Local override by infrared handheld controller supplied separately. 3.5m maximum mounting height. Requires onsite commissioning.	N/A	Surface / Recessed	N/A	N/A	N	99x N/A		N/A	N/A	N/A	See Desc.	9		56.50	508.50

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180		COMCMGDAY	CONTROLS COMMISSIONING PER DAY. We have estimated a number of days for on site commissioning for the products proposed within this quotation. The commissioning engineers operate a seven hour working day during normal working hours (8am to 6pm Monday to Friday); all other times are charged at a higher rate and subject to prior agreement. Rate excludes travel and over night stay expenses. The charges assume a fault free installation with clear access-any specialised access equipment should also be available. It is a condition that 'as installed' drawings and completed commissioning schedules are available prior to attending site. Failure to fulfill his condition may result in additional visits which will be charged at Whitecroft standard rates.								N/A				1		635.00	635.00

**Totals Excluding VAT: 9,620.45**  
**All prices in STERLING**

The prices are based upon the total package, therefore, ordering of individual items may result in revised prices.

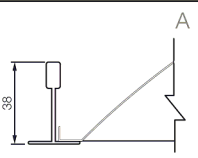
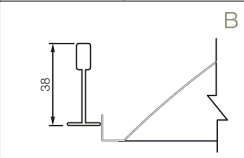
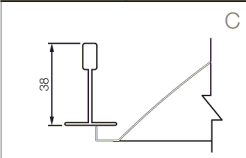
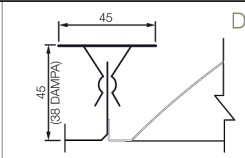
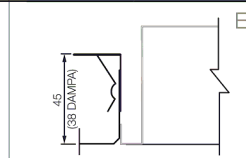
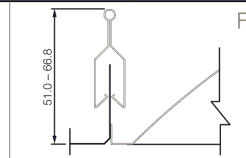
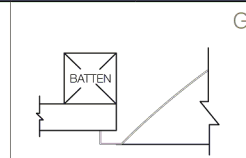
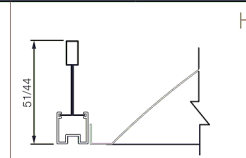
This quotation is valid until 28th December 2017.

Please note that any quoted commissioning and related application/training works are nett prices and not available to discount.

Whitecroft are a member of the Electrolink WEEE compliance scheme. We have not charged a levy in advance for the luminaires as it is more appropriate to be applied at the time of disposal, however, because the lamp manufacturers charge in advance of disposal our quoted lamp prices include this levy.

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Integration Details								
	T25 Exposed T Lay in T15 Exposed T Lay in	T15 Tegral	T15/T25 Pull Up	SAS 120 Spring T Armstrong Orcal 1800 Spring T Burgess Clip in Spring T Dampa Clip in Tile	Half Spring T Detail	SAS 150 Spring T Armstrong Orcal 3000 Spring T Burgess A Bar Spring T	Cut/Prepared Aperture	SAS Alugrid AL15/16 Decorative T SAS Alugrid AL15/08 Decorative T
Notes	1 – Half spring T and must run perpendicular to lamp (as integration detail E) 2 – Additional support bracket kit required 3 – Additional ceiling integration frame required			4 – T25 only – contact Whitecroft Technical for T15 application 5 – Luminaire to be supported from full height T25/T15 main runners only 6 – Spring T orientation parallel to lamp unless stated otherwise			Please contact Whitecroft Technical Department for any application not shown Refer to the product webpage for specific part number to fit each ceiling type	



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#### **Quotation Clarifications**

Commissioning  
Whitecroft Lighting Limited supply equipment and provides commissioning on a purchase only basis. We are unable to accept sub-contract orders or retention of monies.