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Global Young Innovators (Pilot Programme) Supplier Webinar

Zoe Jones, Programme Lead – Equality, Diversity & Inclusion, Innovate UK

Agenda

- 9.30 Welcome
- 9.45 Presentation from Innovate UK
- 10.30 Q&A
- 11.00 Close



Global Young Innovators Pilot

- Maximum £580,000 Excluding VAT for 12 month contract from October 2020
- Open OJEU procurement to establish a contract for the provision of a 12-month contract for the Global Young Innovators pilot programme which will bring together, support, fund and champion young innovators (aged 18-30) from the UK and developing partner countries to address and solve global challenges
- Funded through the Global Challenge Research Fund (GCRF)



Intro – Networking Questions

1. An overview of your role and organisation
2. Why are you interested in this opportunity?
3. Are you looking to connect with other suppliers? Y/N If yes, what expertise are you looking for?
4. Your email address and confirmation that you are happy for your contact details to be shared

Introduction to Innovate UK

- We are the UK's Innovation Agency – a part of UK Research and Innovation
- Innovate UK is a non-departmental public body funded in grant aid by UK government (Department for Business, Energy & Industrial Strategy)
- Innovate UK drives productivity and economic growth by supporting businesses to develop and realise the potential of new ideas
- We connect businesses to the partners, customers and investors that can help them turn ideas into commercially successful products, services and business growth.
- We fund business and research collaborations to accelerate innovation and drive business investment into R&D
- Our support is available to businesses across all economic sectors, value chains and UK regions.



Introduction to Innovate UK

Investment of
£2.5bn
since 2007



Industry match funding
taking
the total value of
projects above



£4.3bn

Up to
£18bn
in added value
to the economy



Up to
£6-7
for every
£1 we've
invested



We've funded around
11,000
projects




8,500
unique
organisations
involved



9 jobs
for each
organisation
involved

70,000
jobs created in total



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Equality, Diversity & Inclusion at Innovate UK

- At Innovate UK, we are committed to encouraging EDI in business led-innovation:
 - The best ideas for innovation can come from anyone
 - Diversity within business is proven to contribute to enhanced commercial performance and success
 - Diverse teams produce better outcomes
- We currently have 2 flagship EDI programmes that address under-representation in business-led innovation – Women in Innovation and Young Innovators
 - Young Innovators, a partnership with Prince's Trust
 - Women in Innovation
- We also work with teams across Innovate UK and UKRI to embed EDI across everything we do
- We work in partnership with global innovation agencies and partners to share best practice



Global Challenge Research Fund

- GCRF forms part of the ODA research and innovation funding from the Department for Business, Energy and Industrial Strategy (BEIS). It aims to reduce poverty by generating and putting into use knowledge and technology to address development challenges and advance development for the poorest people and countries.
- BEIS aims to maximise the practical impact of research and innovation to improve the lives and opportunities of the global poor. In achieving this, the fund will grow the research and innovation capacity of developing countries, as well as contributing to the continued strength of the UK's research and innovation system, and support wider UK prosperity and global influence.
- GCRF harnesses the expertise of the UK's world-leading researchers and innovators, focusing on:
 - funding challenge-led disciplinary and interdisciplinary research
 - **strengthening capability for research, innovation and knowledge exchange in the UK and developing countries**
 - providing an agile response to emergencies where there is an urgent research or on-the-ground need

What is Official Development Assistance (ODA)?

- “ODA is defined as those flows to countries and territories on the DAC List of ODA Recipients and to multilateral development institutions which are: provided by official agencies, including state and local governments, or by their executive agencies; and each transaction of which: a. is administered with the **promotion of the economic development and welfare of developing countries as its main objective**; and b. is concessional in character and conveys a grant element of at least 25% (discounted at a rate of 10%).”
- The Foreign & Commonwealth Office (FCO) uses its Official Development Assistance (ODA), also known as its overseas aid budget to support and deliver the 4 strategic objectives of the government’s 2015 Aid Strategy which aligns the government’s global efforts to defeat poverty, tackle instability and create prosperity in developing countries
- The 4 objectives are:
 - strengthening global peace, security and governance
 - strengthening resilience and response to crises
 - promoting global prosperity
 - tackling extreme poverty and helping the world’s most vulnerable
- ODA DAC list

Gender equality and social inclusion

- Gender equality means that women, men and other genders should have equal rights and entitlements to human, social, economic and cultural development and an equal voice in civil and political rights
- UKRI wants to ensure that through GCRF and Newton Fund funding, inequality is not perpetuated; that the different rights and needs of all genders are recognised and addressed; and that women and men share the benefits of research and innovation projects.
- All Innovate UK-led ODA programmes consider gender equality and social inclusion
- Compliance with the International Development (Gender Equality) Act 2014



Why South Africa?

- South Africa has a youthful population
- South Africa has a fundamental challenge with youth unemployment– the World Bank reports that the current rate stands at 55%
- Next Generation South Africa report by the British Council clearly identifies that “young people demonstrate that where they have clear goals, coupled with a clear action plan to realise these goals, they are more likely to succeed in getting a job or growing their own businesses”
- Gap in support available
- ODA DAC list



GYI Programme Objectives

1. Develop new global peer groups – bringing together young innovators (aged 18-30) from the UK and South Africa
2. Engage and build equitable partnerships with stakeholders in South Africa and UK who support young people
3. Provide business support and coaching to young people to develop their entrepreneurial skills and ideas into viable businesses
4. Enable young people to contribute their ideas and develop new solutions to critical global challenges
5. Deliver funding to young people with great ideas
6. Create new role models and case studies
7. Promote gender equality and social inclusion
8. Measure and demonstrate impact
9. Inform future iterations of the programme



Proposed timeline

Date	Milestone
October 2020	Planning, awareness raising with partners, communications
November 2020	Competition to open and award holders selected
December 2020	First bootcamp event
January 2021	Ongoing business support and peer to peer activities
February 2021	Ongoing business support and peer to peer activities
March 2021	Second bootcamp event
April 2021	Projects live
May 2021	Projects live
June 2021	Projects live
July 2021	Projects live
August 2021	Projects live
September 2021	Projects to finish, final reports submitted to Innovate UK



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Work Packages

1. Developing new global peer groups

- Recruiting a diverse range of young people/business owners with great ideas through a competitive application process from the UK and South Africa – creating a fair and balanced portfolio, in collaboration with Innovate UK
- Ensuring that gender equality and social inclusion is considered
- Delivery of at least 2 bootcamp events (in South Africa and the UK) to be attended by the Global Young Innovators award holders (between October 2020-October 2021)
 - The first event must include a hackathon style activity e.g. focused on a Sustainable Development Goal and framed within the context of South Africa
 - The second event must include pitching opportunity with judges to assess the best innovative project plans for funding
- All travel and subsistence costs for any UK and overseas travel to be covered by supplier – for both employees and award holders throughout the programme
- Collect and report to Innovate UK insights and feedback from event attendees in order to track success of the programme about partnerships and impact – Innovate UK wants to hear about the ideas young people have for solving global challenges
- Facilitation of group and project working between UK and South African young innovators

2. Providing business support

- Providing each award holder (24-30 award holders in total) with access to an innovation champion (mentor) who will provide key pre start-up and early stage business support including pitching, marketing, communications, value proposition etc)
- An action plan should be created for every successful award holder and innovation champions (mentors) will be responsible for progress of these
- Business support should be tailored to the young people and businesses taking part in the programme (e.g. stage of business, location, specific challenges faced)
- Innovation champions should provide support to develop pitches and project plans to access seed funding as part of the programme
- Provide ongoing ad hoc support throughout the duration of the programme by monitoring progress, answering any questions or support needs award holders have
- Connecting with other partners and signposting to support

3. Seed funding

- Developing assessment criteria for award holders to be assessed for seed funding e.g. value add to the individual, progress on action plans, expected impact, ambition of the individual
- Ensuring that gender equality and social inclusion is embedded throughout the process
- Delivering smooth grant payments to successful GYI award holders
- Monitoring grant payments and expenditure and reporting to Innovate UK on this e.g. ensuring that any expenditure is receipted and costs can be justified
- Likely to be funding in advance of need and De Minimis
- Approx £150k of seed funding included in the maximum cost

4. Communications

- Create new role models, case studies, success stories, press opportunities and to demonstrate the value of the programme and the ideas developed
- Developing and promoting content – to raise the profile of young innovators participating in the programme
- Ensuring to promote the way young people involved in the programme are working together to solve global challenges and the value of collaboration
- Encouraging continuity between Innovate UK Young Innovators programme in terms of branding and campaign activity e.g. #IdeasMeanBusiness campaign and branding

5. Measuring impact and advising on next steps

- Working with Innovate UK to report on the impact of the Global Young Innovators pilot programme as a whole
- Completion of an Equality Impact Assessment
- Advise on how Innovate UK can work with further developing partner countries to better support young innovators to turn their ideas into a business
- **Note:** There is no further confirmed budget for future rounds of the Global Young Innovators programme

Key things to remember

- We are looking for innovation in the proposed delivery mechanism given the current Covid-19 pandemic
- Consider what and how can be delivered effectively virtually
- We will accept single or joint consortium bids
- ODA funding – primary impact has to be in the partner developing country although we are bringing young innovators and business owners together to come up with solutions to global challenges

UK SBS CS20143 Global Young Innovators Pilot Programme

Procurement Process and Timelines
Kerry Hammond



Procurement Process

- Market engagement is being conducted through the use of a Prior Information Notice (PIN) issued via Tenders Electronic Daily (TED) and Early Engagement Notice released on Contracts Finder (CF)
- Pre-Procurement Market Activity
 - Supplier Engagement Days: 5th May 2020
- A Contract Notice will be issued via TED and Contracts Finder to launch an Open OJEU tender procedure

Timetable (estimated)

Open OJEU Tender Procedure:

- Issue OJEU notice –19th May 2020
- Contracts Finder Notice & Launch Delta exercise – 22nd May 2020
- Clarification Period Ends –24th June 2020
- Bid return deadline – 1st July 2020
- Technical and Commercial Evaluation – 2nd July 2020
- Notify all bidders of outcome – 20th August 2020
- Standstill – 10 calendar days from the working day after outcome letters are issued
- Contract award –3rd September 2020
- Commencement date – 14th September 2020

DELTA

- This tender will be run through the Delta Portal e-sourcing portal
- Register an account within Delta <https://uksbs.delta-esourcing.com/>
- OJEU Notice will provide the Delta access code to be able to see the documents.
- Full usage instructions will be issued within the Delta portal and are also available at <https://www.uksbs.co.uk/services/procure/Pages/supplier.aspx>

Delta eSourcing :

Email: Delta@uksbs.co.uk

Telephone: 0845 270 7050

Submission of Bids

- Once the contract notice is issued, the Supplier will need to follow the instructions within the notice to access the documents.
- All communications, including tender documentation clarifications, should be submitted via Delta
- All bids are to be submitted via Delta
- Submission Requirements:
 - A full detailed response to the questions
 - All questions must be answered
 - All required evidence – for some questions bidders might need to provide supporting documentation as evidence, it will be made clear within the bidder guidance of each question where this is applicable.
 - Completed pricing schedule
 - We require that all prices provided are in GBP. We will only accept bids submitted in GBP.

Summary

- Today's slides, minutes, questions and answers from the group will be shared after the Supplier Days and will form part of the tender pack.
- Please note the timescales mentioned above are estimates only as it is suppliers responsibility to look out for the Tender advertisement.



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Q&A



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