

RM6187 Framework Schedule 6 (Order Form and Call-Off Schedules)

Order Form

CALL-OFF REFERENCE: C168696

THE BUYER: The Secretary of State for Health * Social Care acting on behalf of the crown

BUYER ADDRESS 39 Victoria Street, London, SW1H 0EU

THE SUPPLIER: PA Consulting Services LTD

SUPPLIER ADDRESS: 10 Bressenden Place, London, SW1E 5DN

REGISTRATION NUMBER: 00414220

DUNS NUMBER: 211000617

Applicable framework contract

This Order Form is for the provision of the Call-Off Deliverables and dated 20th April 2023. It's issued under the Framework Contract with the reference number RM6187 for the provision of Consultancy Services.

Call-off incorporated terms

The following documents are incorporated into this Call-Off Contract.

Where schedules are missing, those schedules are not part of the agreement and can not be used. If the documents conflict, the following order of precedence applies:

1. This Order Form includes the Call-Off Special Terms and Call-Off Special Schedules.
2. Joint Schedule 1 (Definitions and Interpretation) RM6187
3. The following Schedules in equal order of precedence:

Joint Schedules for RM6187 Management Consultancy Framework Three

- Joint Schedule 1 (Definitions) - Mandatory
- Joint Schedule 2 (Variation Form) - Mandatory
- Joint Schedule 3 (Insurance Requirements) - Mandatory
- Joint Schedule 4 (Commercially Sensitive Information) - Mandatory
- Joint Schedule 6 (Key Subcontractors) - Applies
- Joint Schedule 10 (Rectification Plan) - Mandatory
- Joint Schedule 11 (Processing Data) - Mandatory

Call-Off Schedules

- Call-Off Schedule 5 (Pricing Details) - Applies

- Call-Off Schedule 20 (Call-Off Specification) - Applies

4. CCS Core Terms
5. Joint Schedule 5 (Corporate Social Responsibility) - Mandatory
6. Call-Off Schedule 4 (Call-Off Tender) as long as any parts of the Call-Off Tender that offer a better commercial position for the Buyer (as decided by the Buyer) take precedence over the documents above.

Supplier terms are not part of the Call-Off Contract. That includes any terms written on the back of, added to this Order Form, or presented at the time of delivery.

Call-off special terms

The following Special Terms are incorporated into this Call-Off Contract:

Special Term 1 - The Buyer is only liable to reimburse the Supplier for any expense or any disbursement which is

- (i) specified in this Contract or
- (ii) which the Buyer has Approved prior to the Supplier incurring that expense or that disbursement. The Supplier may not invoice the Buyer for any other expenses or any other disbursements

(iii) Work for Phase 2 is contingent on the buyer receiving all necessary internal approvals before any work proceeds. The supplier agrees to get the express written consent from the buyer to commence any work on phase 2 before incurring any costs

Special Term 2 - The Buyer will make its own back-ups of Government Data. Accordingly, the requirements of Clause 14.3 and 14.8(a) of the Core Terms are waived by the Buyer in respect of this Call-Off Contract. The requirement to erase all Government Data in Clauses 10.6.1(d), 14.8(d) of the Core Terms are not applicable.

Special Term 3 - Direct confidentiality undertakings from Supplier Staff are not required under Core Terms 15.3

Call-off start date: 1st May 2023

Call-off expiry date: 1st August 2023

Call-off initial period: 3 months

CALL-OFF OPTIONAL EXTENSION PERIOD – up to 31st December 2023

Call-off deliverables:

See details in Call-Off Schedule 20 (Call-Off Specification)

Security

Short form security requirements apply

Maximum liability

The limitation of liability for this Call-Off Contract is stated in Clause 11.2 of the Core Terms.

The Estimated Year 1 Charges used to calculate liability in the first contract year are:

Up to £496,480.00 (Phase 1 up to £247,000, Phase 2 up to £249,480.00) Estimated Year 1 Charges of the Contract. Work for Phase 2 is contingent upon the Buyer gaining appropriate internal approvals.

Call-off charges

See details in Call-Off Schedule 5 (Pricing Details)

All changes to the Charges must use procedures that are equivalent to those in Paragraphs 4, 5 and 6 (if used) in Framework Schedule 3 (Framework Prices)

The Charges will not be impacted by any change to the Framework Prices. The Charges can only be changed by agreement in writing between the Buyer and the Supplier because of:

- Specific Change in Law
- Benchmarking using Call-Off Schedule 16 (Benchmarking)

Reimbursable expenses

Recoverable as stated in Framework Schedule 3 (Framework Prices) paragraph 4.

Payment method

All invoices must be send quoting a valid purchase order number. DHSC is Redacted

Within 10 Business Days of receipt of your countersigned copy of the Contract, we will send you a unique Purchase Order number (the "PO Number"). You must be in receipt of a valid PO Number before submitting an invoice. All invoices must be send quoting a valid purchase order number. Every payment request must be accompanied by a Order Form and current statement of accounts; this is a standard commercial process and should show all invoices raised and amounts outstanding. Copy invoices requiring payment must be sent with all statement of accounts with supporting documents. To avoid delay in payment it is important that the invoice is compliant and that it includes a valid PO Number, PO item number (if applicable) and the details (name and telephone number) of your Buyer contact (i.e. Contract Manager). Non- compliant invoices will be sent back to you, which may lead to a delay in payment. If you have a query regarding an outstanding payment please contact our Accounts Payable section by email to Redacted

Buyer's invoice address

Redacted

FINANCIAL TRANSPARENCY OBJECTIVES

The Financial Transparency Objectives do not apply to this Call-Off Contract.

Redacted



Redacted

Redacted

Progress report frequency

Not applicable

Progress meeting frequency

Not applicable

Redacted

Address for all:
PA Consulting Group,
10 Bressenden Place,
London
SW1E 5DN

Key subcontractor(s)

PA Holdings Limited

Commercially sensitive information

Redacted

Service credits

Not applicable

Additional insurances

Not applicable

Guarantee

Not applicable

Social value commitment

The Supplier agrees, in providing the Deliverables and performing its obligations under the Call-Off Contract, that it will comply with the social value commitments in Call-Off Schedule 4 (Call-Off Tender)]

Formation of call off contract

By signing and returning this Call-Off Order Form the Supplier agrees to enter a Call-Off Contract with the Buyer to provide the Services in accordance with the Call-Off Order Form and the Call-Off Terms.

The Parties hereby acknowledge and agree that they have read the Call-Off Order Form and the Call-Off Terms and by signing below agree to be bound by this Call-Off Contract.

For and on behalf of the Supplier:

Redacted

For and on behalf of the Buyer:

Redacted

Role: Category manager

Date: 02/05/23

Call-Off Schedule 5 (Pricing Details)

Redacted

Redacted

Redacted

Redacted



Redacted

Redacted

Redacted

Call-Off Schedule 20 (Call-Off Specification)

This Schedule sets out the characteristics of the Deliverables that the Supplier will be required to make to the Buyers under this Call-Off Contract

YOUR REQUIREMENT

The Department of Health and Social Care is seeking a trusted partner to provide commercial and analytical support to help evidence the basis for future pricing policy mechanisms, appraise complex commercial transaction options, provide intelligence on the implications for the NHS and pharmaceutical industry, and ultimately support negotiations for the next medicine pricing arrangements.

Commercial and policy advice services will include, but not be restricted to: development of negotiation position papers, providing commercial advice on industry proposals, rapid assessments of the impact of proposals across the healthcare sector, translation of the evidence into productive outputs and briefing senior Government officials.

Analytical support services will include, but not be restricted to:

- analytical work to clarify how policy levers and system features impact on different areas of medicines expenditure
- ensure the underpinning data and its consolidation/segmentation will allow running models (policy levers) to provide desired outputs
- forecasting frameworks and associated product-level datasets for the next voluntary scheme
- provide scenario analysis and modelling using all available sources of evidence
- model and present policy impact on healthcare systems and wider environment
- risk assessments on supplies of medicines to the UK
- Consider different affordability mechanism designs applied on top of the spend forecast, e.g. an allowed growth rate as in the current VPAS, with the ability to consider different levels/rates for each option.
- Consider option designs which by nature will impact the underlying level of medicines spend.

- Model exemptions from the scheme, e.g. new active substances, exceptional central procurements, with ability to change the definitions and levels related to each exemption.
- Ability to apply differential option designs to subgroups of spend.
- Ability to consider behavioural responses to certain option designs over the course of the scheme.
- Ability to consider break even analysis across different option designs, i.e. what parameters of option design A are required in order to achieve the same total spend as estimated for option design B.
- Outputs should be produced recognising the principles of the HMT Aqua Book.

There are a number of different affordability mechanism designs and exemptions/definitions that could be considered when designing the next VPAS. This can result in a large number of combinations of scenarios which need to be modelled, potentially in real time, as negotiations progress.

The desired modelling would allow for stakeholders to select various option design parameters involving spend and other metrics.

Certain policy options may also influence the underlying level of gross spend. In addition, certain policy options may be expected to result in interactions with exemptions and/or first and second order behavioural impacts and work would require the flexibility to model the implications of this.

The successful bidder will have the necessary skills and knowledge of:

- Working at the intersection of health and life sciences
- must have knowledge of the pharmaceutical sector and experience in analysing commercial drivers and incentives for companies
- Knowledge and experience of conducting projects related to the pharmaceutical sector and pharmaceutical product lifecycles.
- Familiarity and understanding of the affordability mechanism of the current VPAS, including how the scheme operates, which products are included/exempt and the implications for total medicine spend.
- Experience working with data related to pharmaceuticals, including spend, volume and pricing data.
- Experienced quantitative analysts with working knowledge of range of statistical and econometric methods
- Experience in the quality assurance of business-critical analytical models,

including both model validation and model verification.

- Strong quantitative analytical skills, including the use and development of both deterministic and probabilistic forecasting techniques.
- Experience and skills in the development of dynamic, front-end analytical tools to model policy options with a number of varying parameters.
- Strong experience in the use of the Python coding language.
- Ability to carry out robust desk research.
- Communication skills, both verbal and written (writing recommendations, QA documents).
- Project management skills.
- understanding of NHS expenditure and how medicines drive current growth in expenditure
- knowledge of healthcare policy and broader political context

Supporting with large and complex negotiations:

- It would be beneficial to have knowledge of public negotiations, healthcare financing and NHSE pricing negotiations.
- It would be beneficial to have experience advising on policy direct to senior officials