**College of Policing: International Partner organisation to support the continued growth of its international activity.**

College of Policing

Published date: 6th February 2023

Open early engagement - This means that a procurement idea is currently active, it is in the early stage of development and judging interest from potential suppliers.

**Contract summary**

**Industry**

75241100 Police services

80510000 Specialist training services

80511000 Staff training services

80000000 Education and Training services

**Location of contract**

Any region

**Procurement reference**

COP34\_2022

**Published date**

6th February 2023

**Closing date**

20th March 2023

**Contract is suitable for SMEs?**

Yes

**Contract is suitable for VCSEs?**

Yes

**Description:**

This PIN is for a market engagement only.

It does not signify the commencement of any procurement process and does not constitute any commitment by the College of Policing.

If the College of Policing decides to commence any procurement process as contemplated by this notice, a separate notice will be published at the relevant time. The requirements and values set out in this PIN may be subject to change.  
  
**Summary:**

The College of Policing is seeking a partner organisation to support the continued growth of its international activity and revenue generation.

**Context:**

The College of Policing was established in 2012 as the professional body for everyone working in policing in England and Wales and is an arms-length body of the Home Office. Further information on the College can be found at:

http://www.college.police.uk/Pages/Home.aspx

The purpose of the College is to support everyone in policing to reduce crime and keep people safe. The College’s work is themed into four subject areas and the organisation works together with policing and stakeholders to:

Prevent crime;

* Setting standards, such as APP, and keeping everyone in policing informed about any changes and updates to legislation
* Providing everyone in policing with the training and operational knowledge they need, helping officers to determine the most effective ways to reduce crime
* Maintaining records of those who are unsuitable for employment in policing

Share knowledge;

* Gathering and sharing local experience at a national and regional level, to improve practice across the service
* Collaborating to identify what works based on practice and research evidence, to help keep the public safe

Achieve their potential;

* Supporting personal progress and wellbeing, by delivering learning materials and professional development programmes in response to the challenges of policing
* Ensuring that our standards, assessment processes and guidance are fair for all and help to increase diversity across policing

Give policing a voice;

* Providing officers, staff and volunteers with opportunities to connect and learn from each other’s experiences
* Identifying and responding to future demands on policing, and giving decision makers the evidence, they need to support their case in national forums.

The College has a mixture of fixed term posts, Permanent, Police Secondees, Government Secondees and Agency staff.

A fundamental review of the College of Policing was published in early 2022.

The review considered the College’s role and effectiveness, as well as how we operate alongside other organisations in the policing landscape.

Alongside wider recommendations, the review specifically identified that the College should undertake more international work to ‘boost innovation in UK policing and increase revenue for the College.’

**More detailed overview of the requirement:**

The College has undertaken international activity for a number of years – more details are available via at: [Our international work | College of Policing](https://www.college.police.uk/about/international)

The fundamental review recommendation around ‘undertaking more international work’ led to the development and approval of our new international strategy for the College.

The strategy itself addresses the two aspects of innovation and revenue. It sets out a broad approach to increasing income generation in tandem with a proactive stance on knowledge exchange. This proactive stance will see the College working with international policing organisations to share our knowledge, as well as bringing good practice back to the UK to strengthen and enhance our own practice.

Whilst we have some of the skills and expertise required to do this ourselves, we are looking at the potential opportunity to seek a partner to work with us to meet an accelerated ambition and timeline.

Currently the College earns a relatively modest income from internationally delivery.

**The ask:**

The College’s exact requirements for its international partner are being refined and we are seeking input from potential partners/market players to help us understand what possible and how potential solutions is could operate.

At present, we anticipate any partnership would be based upon a Joint Venture type arrangement but are open to considering other options.

A partnering agreement would include supporting processes, governance and agreeing a financial model agreed up front covering the partners contributions/responsibilities and associated profit-sharing arrangements from any partnership generated income.

At this stage we have overarching ideas regarding requirements from any international partner which are;

* They would have established international networks that the College would gain access to.
* They would bring commercial insight of the international market to the partnership and business/market intelligence.
* They would help promote and grow the awareness and recognition of the College brand internationally and so increasing the volume and value of College services offered/ delivered.
* They would support in further development of the College’s product offerings for international clients, driven by additional market insight.
* They would contribute to resourcing/ delivery capacity where needed due to excess demand, providing qualified/specific skill sets, as required, to deliver any joint undertakings.

Any partnership activities undertaken with the College in the arrangement will fully comply with all public sector procurement processes and applicable UK Government Guidance such as [Overseas Security And Justice Assessments](https://www.gov.uk/government/publications/overseas-security-and-justice-assistance-osja-guidance).

The College believe that it can, in return, offer a partner benefit such as;

* The College and UK policing community have established a strong brand with selected international markets. The brand encapsulates the ‘British Model of Policing’ in both its historic and future facing aspects and this association/link with the College brand brings associated credibility of working alongside the College internationally.
* Aside from its brand identity, as a systems player within UK policing the College can offer access to;
* UK policing standards, knowledge and research.
* College assets both physical and digital comprising a vast array of learning standards/products contained within the UK national policing curriculum (e.g., College Learn digital and e-learning platform
* Engagement with wider UK Policing/NPCC and Government.
* Potential for profit-sharing opportunities of co-created products and/or services.

**The process:**

We recognise that our ambition to select an international policing partner is an innovation not undertaken by the College previously and hope this PIN will generate market interest and enable the College to establish a better understanding of the interest from potential partners and help us build a greater understanding of how a partnership could work in practice.

We therefore are asking for interested parties to:

Indicate their interest in participating to assist the College in developing the opportunity for a potential international partner.

Sign a Non-Disclosure Agreement (NDA) & then receive & review additional information sent out along with accompanying questions that ask for inputs.

* Setting out your thoughts/ideas/information to assist us to better understand and define how a partnership could work in practice, alongside outlining relevant areas of your expertise that could potentially contribute to the College’s international ambitions.
* Offering views on any underpinning financial/governance approach to a partnership including any areas in which financial transactions between the College may take place, including but not limited to, the allocation of income generated from activities under this partnership.
* Providing any other relevant information or considerations or questions that you feel would assist the College in developing our formal requirement.

To participate in this PIN exercise please email the following mailbox with your details.

* alozie.nwabughuogu@college.police.uk

**More information**

This PIN/pre-market engagement exercise is schedule to run for from 6th February 2023 until 20th March 2023.

The closing date for registering your interest in this pre-market engagement event is 14:00 GMT on 17th March 2023.

Please use the email address as above to submit any questions you may have relating to this PIN or the requirement.

**How to apply / register interest**

Follow the instructions given in the more information section above.

**About the buyer**

**Contact details**

alozie.nwabughuogu@college.police.uk

College of Policing

**Address**

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