

Nivus GmbH
Im Taele 2
D-75031
Eppingen
Germany

Our ref: Project_25944
Your ref:
Date: 01/02/2021

Dear Sirs

ENVIRONMENT AGENCY TENDER REF: Project_25944
OJEU REF:
Title: National Contract for Hydro Acoustic Instruments

I am pleased to inform you that the Environment Agency hereby formally accepts your tender dated 30 November 2020 in respect of the above contract. The contract shall be carried out in accordance with:

This contract award letter
Our Invitation to Tender dated 19/10/2020
Your tender received 30/11/2020 including all clarifications

The contract is awarded for a period of 2 years with 3 12 month extension options.

Purchase Order numbers will be provided in due course. Invoices should be sent to:

SSCL
Environment Agency
PO BOX 797
Newport
Gwent
NP10 8FZ

Or emailed to: ea_procure_to_pay@sscl.gov.uk

Invoices not containing the correct Purchase Order number will mean we are unable to process them and they will be returned to you.

This contract will be managed on behalf of the Environment Agency by [REDACTED] email:
[REDACTED] the contract reference and title given above should
be quoted on all correspondence.

The contract will be governed by the Environment Agency's Conditions of Contract – goods as contained within the Invitation to Tender and appended to this letter.

Please acknowledge receipt of this letter and confirm your acceptance of the terms and conditions of contract by signing and returning the slip below.

I set out below the scores that your tender received in the evaluation process.

Successful Tenderer	Quality	Price	Total
Nivus GmbH	50	50	100

The evaluation of the tenders was conducted against the criteria and weightings detailed in the Invitation to Tender. The table below details your quality score and your weighted score against each.

Quality Criteria	Quality Score	Weighted Score	Evaluation comments
Technical Performance Lot 2d	8	440	Specification of proposed NivuStick meets all of the requirements. You provided a detailed response with relevant supporting information.
Technical Performance Lot 3b	8	440	Specification of proposed NivuFlow 550 meets all of the requirements. You provided a detailed response with relevant supporting information. Very minor weaknesses with the need for improved low power performance and the addition of SDI-12 data communication would be beneficial to supporting wider implementation within the Agency's monitoring network.
After Sales Provision	8	200	The bid met expectations regards to service provision. Full details were provided regards contact services with key personnel at Nivus, including second line contacts for accessing additional support staff and follow up calls. Overall this section gave good confidence in supporting ongoing and future service provision.
Quality Assurance	8	120	Warranty specs and timescales met expectations. The details provided clearly demonstrated the processes

