



Please quote the following order
number in all correspondence

Q82855

Astor-Bannerman (Medical) Ltd

Unit M1
The Elephant Works
Andoversford Link
Cheltenham
Gloucestershire

01242 820820
sales@astorbannerman.co.uk
www.astorbannerman.co.uk

Mark Kingsley
Lavigne Lonsdale

Delivery Address: Lemon Quay Public Toilets
Truro

Thursday, 20 October, 2022

Your Reference:

Dear Mark Kingsley

Thank you for your recent enquiry regarding Astor-Bannerman equipment. Please find our Quotation and Order form attached.

Should you wish to place an order, please confirm the items that you wish to order by ticking them on the Quotation and Order Form. To help us process your order accurately and efficiently, please also provide us with the delivery information as requested in this document. We have also provided a copy of our Terms and Conditions for your information.

Please remember that all of our equipment comes with a 3 year manufacturers warranty (subject to conditions) and that we also provide service contracts for Astor-Bannerman and other manufacturers equipment.

If you have any further questions, or would like to discuss anything further, please do not hesitate to contact me.

Yours Sincerely,

Dan Brice
Sales Consultant
Mob: 07872 042010

Orders must be placed by completing this Quotation and Order Form. Completed forms should be emailed to orders@astorbannerman.co.uk or posted to Customer Services, Astor-Bannerman, 11f Colin Park, Andoversford, Cheltenham, Gloucestershire, GL54 4HJ

Unless stated, this quotation does not include preparatory works. The site will need to be prepared in accordance with our Pre-Installation Check-Sheets prior to the arrival of the installation engineer. A copy of the Check-Sheet for each product is attached.

A free site survey is available upon request. A follow up visit may be required by an Astor-Bannerman Technical Surveyor.

We have assumed in the preparation of this quotation that all the above works are to be continuous in phases to be agreed; continuous access to the working area will be made available for the duration of the works as described in this quotation.

Where other items of equipment etc. are to be fitted by others then it is essential that their work and timescales are integrated into our own works before any work commences as delay caused by other contractors to our works may incur additional costs and delays to the proposed completion date.

All drawings, plans and other technical details accompanying and related to this quotation are the property of Astor-Bannerman (Medical) Limited and/or its subsidiaries and are issued as 'Commercial in Confidence'.

Astor-Bannerman (Medical) Ltd capital equipment can be specialist equipment and can only be installed by Astor-Bannerman or one of its approved installation contractors.

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Optional extra are shown in BLUE and are not included in the total value of this quotation.
Please indicate which optional items you wish to order and add their net value to the box at the bottom of the quotation

Quotation & Order Form

*Our leadtimes vary according to capacity and parts availability and will be confirmed at the time of order placement.			Valid Until 18/01/2023		Please tick each item you wish to order and then complete the order information form on the next page	
Item	Qty	Net	VAT	Gross	tick to order	Notes: (eg: please tell us about colour options, etc)
<u>Quote covers supply, installation and commissioning of our full Changing Place package.</u> <u>For the OT200 Ceiling Hoist and XY Track System.</u> <u>Assuming fixing to the walls using either wall posts or brackets (dependant on wall type).</u> <u>Assuming pre-installation requirements are in place: 13AMP switched fused spur in-situ.</u>						
Hoist, ceiling, X-Y, A2B OT200, 3x4m, 200kg, 2 function	1	2,675.0000	535.00	3,210.00		
Permanent Charge System	1	295.0000	59.00	354.00		
<u>For the Height Adjustable Changing Table.</u>						
Invincible - 1800mm	1	4,950.0000	990.00	5,940.00		
<u>For the Height Adjustable Washbasin.</u> <u>Assuming pre-installation requirements are met.</u>						
ABW-CP (inc TMV3) Electrically Height Adjustable from Handset. size/colour 750mm - Glacier White	1	2,694.0000	538.80	3,232.80		
Astor Aquba, height adjustable wash basin, 600mm, Helium Silver handrail	1	3,497.0000	699.40	4,196.40		
<u>For the Ancillary Items.</u>						
Kit, toilet, inc; cistern, pan and seat, DocM compliant, Changing Places	1	222.0000	44.40	266.40		
Support rail, hinged, duo + toilet roll holder, stainless steel	2	275.0000	110.00	660.00		
Rail, support, 600mm, stainless steel	5	68.0000	68.00	408.00		
Screen, privacy, 6 section, wall mounted, white, Changing Places	1	898.0000	179.60	1,077.60		
300.200001 Dryer, hand, Ultra Pro 1 (stainless steel) - Changing Places	1	215.0000	43.00	258.00		
Shelf, colostomy bag, stainless steel, Changing Places	1	75.0000	15.00	90.00		
Dispenser, paper towel, Maxi, stainless steel, Changing Places	1	82.0000	16.40	98.40		
Dispenser, soap, stainless steel, Changing Places	1	105.0000	21.00	126.00		
Mirror, acrylic, 600x1200x3mm, rounded corners, smooth edges, Changing Places	1	147.0000	29.40	176.40		
Fixing kit for Mirror, anti-tamper, screws, 6off	1	11.0000	2.20	13.20		
300.200004 Hook, robe, single, stainless steel, Changing Places	6	18.0000	21.60	129.60		
Dispenser, roll, couch, 20inch	1	37.0000	7.40	44.40		
300.200012 Bin, waste, 30L, stainless steel, Changing Places	1	257.0000	51.40	308.40		

Company Reg No.: 2849299

VAT Reg No.: GB630609068



Bin, sanitary towel disposal, stainless steel, integrated bag holder, Changing Places	1	213.0000	42.60	255.60		
Sign, logo, entrance door, aluminium, 190x274x1mm, 25mm radii corners, laminated braille strip	1	65.0000	13.00	78.00		
Sign, A2B hoist, A-B branded, 'Charge here'	1	11.0000	2.20	13.20		
Sign, A2B hoist, A-B branded, 'Quick guide'	1	16.0000	3.20	19.20		
Design, Installation, Delivery and Commissioning	1	3,200.0000	640.00	3,840.00		
Please indicate which items you are ordering by ticking the relevant items on the Quotation Form.					TOTAL Net Value (excl optional extras)	£17,166.00
					TOTAL Gross Value (excl optional extras)	20,599.20
Please also inform us of any specifications including colour options where required.					TOTAL Net value of Optional extras	
					Grand Total (Net)	

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this order is subject to VAT at the standard rate*This section should be completed only if you are eligible for claiming relief from Value Added Tax (VAT)
under Group 14 of Schedule 5 of the Value Added Tax Act 1983.*

GOODS AND SERVICES FOR DISABLED PERSONS: ELIGIBILITY DECLARATION BY:

a Charity☐**an individual**☐*Please tick as applicable*I, _____ of _____
*Name Address*declare that the charity or individual named above is receiving from Astor-Bannerman (Medical) Ltd of 11f Coln Park,
Andoversford, Cheltenham, GL54 4HJ, the following goods which are to be made available to a specified disabled person
or persons for their domestic or personal use:All items being ordered on this order form ☐ or the following items only (please list) :

Signature: _____ Date: _____

**NOTE: If you are in any doubt as to whether you are eligible to receive goods or services zero-rated for VAT you
should consult VAT Notice 701/7 or seek advice from your local VAT office before signing the declaration.**

**Warning: Section 39.2 of the VAT Act 1983 provides for severe penalties for anyone who makes use of a
document which they know to be false for the purposes of obtaining VAT relief .**



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Delivery Details

Name
Role / Position
Department
Telephone
Email

**Delivery
Address**

*Tick if same
as above*

☐

**Special
Delivery
Instructions**

Installation Details

This installation is subject to CDM 2015 Regulations meaning that responsibilities for Health and Safety must be identified.

Who is the Principle Contractor?

This is normally the 'main contractor' carrying out the works on site but could be a 'project manager' If Astor-Bannerman are arranging contractors on your behalf, please tick the box below:

☐

Name

Role / Position

Organisation

Telephone

Email

If you are aware of any delays to this project, please let us know here:

We will schedule the manufacture of the equipment appropriately. If we are not aware of any substantial delayed start to the project, we may charge for storage of the equipment.

Purchaser Details

Customer Purchase Order Reference:

Name
Role / Position
Department
Telephone
Email

**Organisation
Address**

**Invoice
Address**
*(if different from
above)*

I am authorised to place this order on behalf on my organisation. By submitting this order form to Astor-Bannerman (Medical) Ltd, I confirm that I am accepting Astor-Bannerman (Medical) Ltd's "Condition of Order & Sales" and understand that the equipment that I am ordering is bespoke equipment and that this order cannot be cancelled without incurring charges.

Signature: _____ Date: _____

Astor-Bannerman (Medical) Ltd - Terms and Conditions

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1. Definitions

"The Company" means Astor-Bannerman Group. "The Customer" means the person to whom the Company may agree to sell goods or services in accordance with the Company's conditions of sale or that person's agent. "Goods" means articles or things or any part or parts of them to be provided by the Company in accordance. "Services" means any work done by the Company on behalf of the customer

2. General

All orders are accepted and Goods or Services supplied subject to the following express terms & conditions (the Company's conditions of contract) and, to the extent that the exclusion or restriction of liability may be prohibited by statute, all other conditions, warranties and representations, express or implied and statutory or otherwise, except as to title, are hereby excluded. Any order placed by a Customer shall constitute an offer to contract up on these express terms and conditions, and no addition to or variation there from whether contained in the Customer's order or otherwise shall apply unless expressly agreed in writing by the Company

3. Orders

All orders are subject to acceptance by the Company and to the Company's ability to supply the Goods. Any prior confirmation by the Company shall be provisional. The Company reserves the right to charge a cancellation fee on any order that it has accepted and which is subsequently cancelled by the Customer. This fee may be up to 100% of the order value.

4. Quotations

The price of the Goods and Services provided shall be the price listed in the Company's written quotation (all errors and omissions excepted). This price shall remain valid for 90 days from the date of the quotation unless stated to the contrary in writing. In the event that there is no current written quotation the price shall be the price quoted in the Company's sales order (all errors and omissions excepted). If the Customer requires any further Goods or Services not stated in the Company's quotation or sales order as the case may be then the Company shall be entitled to charge for the provision such Goods and Services. If, in the opinion of the Company, any work undertaken requires Services extra to those included in the quotation or sales order then the Company reserves the right to charge for the extra Services

5. Prices

Catalogues, price lists and other advertising literature or material as used by the Company are intended only as an indication to price and range of Goods and Services offered and no prices or other particulars thereon shall be binding on the Company.

Variation Orders

Generally, variation orders by nature reflect a need identified during ongoing work for either a change, or an additional requirement to that originally quoted.

A variation order will be issued upon the need for works detected or required which were outside of the original non-invasive quotation which cannot be identified or allowed for within the original quotation.

This variation will set out the required additional works and also state a cost to carry out these works.

It is in the interests of ALL parties to identify, notify and authorise where required such works in a timely manner to reduce delays to the works schedules and also to prevent any delay of works waiting on such authorisation.

Where a variation order will affect the completion date of works this will be clearly identified and also discussed with client.

We cannot accept any liability for such delays outside of our control.

6. Passing of risk and property a. Risk in the Goods shall pass to the Customer on delivery

b. Title in the Goods shall be the Company's until payment in full of all outstanding monies owed has been made by the Customer to the Company

c. If payment in full is not made in accordance with the Company's conditions of contract, the Company may require the customer to return the Goods forthwith and if the requirement is not immediately complied with the Company may be entitled at any time and without notice to retake possession of the whole or any part of the Goods (and for that purpose to enter the premises occupied by the Customer) without prejudice to any other remedy that may be available to the Company.

7. Payment

Unless otherwise specifically negotiated and agreed, a deposit of 50% of the value of the goods must be paid before an order is accepted. The balance of monies owed for any order will be payable before supply of the Goods or Service to which the order relates. The Company may, at its discretion, offer the Customer credit terms. Credit terms shall not apply unless expressly agreed in writing by the Company. Under such terms all accounts are payable by the end of the calendar month following invoice date. All payments are applied against the oldest outstanding debt. In the event that the Company commences collection proceedings against the Customer, interest at the rate of 2.5% per calendar month or part of from the due date will be charged on all outstanding debts.

8. Despatch, service and installation

Any times for despatch, service or installation are to be treated as estimates only and without prejudice. All despatch times are quoted from receipt of full order, including all information necessary to process the order and, where applicable, a deposit. Carriage may be charged on all orders. In the event that the customer is not prepared to receive Goods when the Goods are ready for despatch, the Company reserves the right either to invoice for the goods and make a storage charge of 2.5% per month of the total order or to resell the goods elsewhere. Where the goods are installed by the Company, the Customer agrees to prepare the site for installation prior to the agreed installation date. In the event that the site is not ready the Company will make a charge to rectify or revisit the site.

9. Returns

All Goods are made to order. As such, the company does not accept returns, except for faulty Goods. It is the responsibility of the Customer to determine the fitness of Goods for the Customer's proposed purpose.

10. Severability

If and to the extent that any provision of the Company's conditions of contract is illegal, void or unenforceable for any reason, then such provision or part thereof (as the case may be) shall be deemed to be severable from the remaining provisions or parts of the relevant provision (as the case may be) all of which remain in full force and effect

11. Waiver

The waiver by the Company of any breach of any term hereunder shall not prevent the subsequent enforcement of that term, and shall not be deemed a waiver of any subsequent breach

12. Damages

In no event shall the Company be liable for indirect or consequential damages. The Company disclaims all liability to the Customer for any losses or damage whether as a result of negligence or other tortious act by the Company, its employees or agents, or through any other cause.

13. Assignment

Customer agrees not to assign or transfer this agreement or any of its rights herein without the prior written consent of the Company.

14. Receipt of Goods

The condition of all Goods should be checked at the time of delivery. All Goods must be signed for. Claims for shortages or damaged Goods must be marked on the carrier delivery note at the time of delivery, or marked "unchecked" on the carrier delivery note and made within 72 hours of delivery or they will not be entertained. Claims for Goods signed for as "In good condition" will not be entertained.

15. Guarantee

All Goods are fully guaranteed against manufacturing defect for twelve months from date of supply.

16. Customers Default

If the Customer shall make default in or commit any breach of its obligations to the Company or if the Customer being an individual (or when the Customer is a firm any partner in that firm) shall at any time become bankrupt or shall have a receiving order or administration order made against him or shall make any composition or arrangement with or for the benefit of his creditors or shall propose to do so if in Scotland he shall be made insolvent or not our bankrupt or any application shall be made under any Bankruptcy Act for the time being in force for sequestration of his estate or a Trust deed shall be granted by him on behalf of his creditors or the Customer being incorporated body any resolution or petition to wind up its business will be passed or presented otherwise than for reconstruction or amalgamation or if a liquidator or receiver or manager of such corporate body or its undertaking property or assets if any part thereof shall be appointed or if the Customer shall be insolvent or shall be unable or shall admit its inability to meet its commitments promptly as and when the Company shall have the right (without prejudice to any further or other claims or right which the Company might have) forthwith to cancel any uncompleted order or to cancel or to suspend delivery and notwithstanding any other provisions of the Company's conditions of sale payments for any delivery already made shall immediately become due.

17. Jurisdiction

The construction validity and performance of this agreement shall be governed by the laws of England.

