



Finance, Benefits and Debt In-Custody & Community Services for South West

Annex A -

Technical Questionnaire Ingeus UK

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1. Introduction

- 1.1 This document allows us to evaluate the quality of your Service proposal for Finance, Benefits and Debt In-Custody & Community Services for the PCC Region selected in the question before the Mandatory Declarations.
- 1.2 The document is split into three (3) sections

1.2.1 Region of this response

1.2.1.1 Please submit one copy of this template per lot you are bidding, this template is applicable to the following Lots:

Lot 1 – Finance, Benefits and Debt In-Custody & Community Services South

West – Avon and Somerset

Lot 2 – Finance, Benefits and Debt In-Custody & Community Services South

West - Devon and Cornwall

Lot 3 – Finance, Benefits and Debt In-Custody & Community Services South

West - Dorset

Lot 4 - Finance, Benefits and Debt In-Custody & Community Services South

West - Gloucestershire

Lot 5 - Finance, Benefits and Debt In-Custody & Community Services South

West - Wiltshire

1.2.2 Mandatory Declarations

- 1.2.2.1 Please populate the checkbox table selecting 'Yes/No' from the drop down in the end column, and entering any additional information in the bottom row;
- 1.2.2.2 If you state "No", you must provide an explanation, detailing which areas of the specification you cannot comply with, and how you propose to mitigate these failings to ensure there will be no gaps in service delivery. The Authority shall assess the mitigation provided and may, at its discretion, request additional information in relation to the submission where this requirement has not been substantially met and;
- 1.2.2.3 reserves the right to disqualify the Bidder from the Call-Off Competition, in accordance with 1.2.2.2.

1.2.3 Technical Criteria

- 1.2.3.1 Please provide a written response in the section marked 'Response' on each table.
- 1.3 Bidders should complete all sections within this document if they wish to bid for Finance, Benefits and Debt South West for any of the Lots.
- 1.4 The Methodology given within table 1 below will be used for the evaluation of the quality criteria unless otherwise specified within the response requirement.
- 1.5 Bidders should fully explain their answers and provide evidence backed up with examples to the question specifics. Bidders should aim to give the evaluator confidence that they can deliver the proposed service with features and benefits to MoJ. Unsubstantiated claims will not be given higher marks. Under no circumstances include any marketing information, materials and/or handbooks within your bid unless specifically requested to do so within the Limitation boxes.
- 1.6 Bidders should always provide their best possible proposal and answers for each individual question.

- 1.7 The Bidders Responses to each of the Award Criteria questions will be scored and weighted as shown in each individual question. These scores will determine the most economically advantageous Tender.
- 1.8 A statement that a particular requirement will be met is not in itself sufficient. Such Responses, or Responses that are ambiguous, may be taken as failing to meet the Requirement. Detailed information regarding how, when and to what extent a Requirement can be met must be provided where appropriate. Furthermore, if any requirement or part of a requirement cannot be met, this must be stated explicitly along with the reason why.
- 1.9 Bidders should be mindful that each criteria question may be evaluated in isolation. Where a bidder has already provided information that addresses a specific requirement in another question, this information should be re-stated, not simply referenced. Please note that any Response simply making reference to handbooks, marketing material or accreditations and not describing how this will be applied to the Requirement will not be accepted.
- 1.10 Please provide Responses clearly and concisely in a question answer format.
- 1.11 Word Count All word counts stated for each specific question must be adhered to, if a response exceeds the relevant side limit, or the Authority determines a Supplier has included additional text it will not be considered by the Authority and will not be taken into account for the purposes of evaluation or moderation.
- 1.12 The technical evaluation will be split into a Mandatory Declaration checklist, and 8 Technical Criteria sections which have been weighted accordingly;
- 1.13 The Weightings of these sections will total 100% the weighting of each question is detailed below in the relevant section of the criteria, the response to each question will be evaluated and scored based on either;
 - (a) a pass/fail basis
 - (b) a weighted score with a minimum quality threshold; or
- 1.14 The Questions listed below will be evaluated against the criteria and scoring matrix detailed.
- 1.15 Technical Questionnaire responses should be uploaded as a <u>word document</u> to the appropriate question on the eSourcing portal. PDF documents will not be accepted unless explicitly stated as otherwise in the limitations.

2. Scoring Methodology

2.1 The methodology given in the table below will be used for the evaluation of the award criteria unless otherwise specified within the Response requirement.

QUALITY THRESHOLD SCORE (%)	ASSESSMENT	INTERPRETATION
100	Exceptional	The Supplier's response: (a) meets all of the minimum stated criteria in an exceptional manner with a robust proposal that provides full confidence of an overall extremely effective solution , including the relevant ability, understanding, expertise, skills and/or resources OR (b) meets all of the minimum stated criteria in an acceptable manner with a proposal that provides full confidence effective solution, including the relevant ability, understanding, expertise, skills and/or resources, <u>AND</u> provides evidence of factor(s) that will add exceptional value beyond what is described in the criteria.
86.6	Very Good	The Supplier's response: (a) meets all of the minimum stated criteria in a very good manner with a robust proposal that provides full confidence of an overall very effective solution , including the relevant ability, understanding, expertise, skills and/or resources <i>OR</i> (b) meets all of the minimum stated criteria in an acceptable manner with a proposal that provides full confidence effective solution, including the relevant ability, understanding, expertise, skills and/or resources, <u>AND</u> provides evidence of factor(s) that will add significant value beyond what is described in the criteria.
73.3	Good	The Supplier's response: (a) meets all of the minimum stated criteria in a good manner with a robust proposal that provides full confidence of an overall effective solution , including the relevant ability, understanding, expertise, skills and/or resources <i>OR</i> (b) meets all of the minimum stated criteria in an acceptable manner with a proposal that provides full confidence effective solution, including the relevant ability, understanding, expertise, skills and/or resources, <u>AND</u> provides evidence of factor(s) that will add some value beyond what is described in the criteria.
60	Acceptable	The Supplier's response: meets all of the minimum stated criteria in an acceptable manner with a proposal that provides full confidence in an acceptable solution, including the relevant ability, understanding, expertise, skills and/or resources. There may be minor concerns which are easily resolvable and in any event which do not have a material impact on the overall acceptability of the proposal.
40	Minor Reservations	The Supplier's response: does not fully meet one or more of the minimum stated criteria in an acceptable manner and/or meets the minimum stated criteria in an acceptable manner but does not provide full confidence in an acceptable solution, including the relevant ability, understanding, expertise, skills and/or resources causing some minor reservations in one or more areas which may be resolvable but, if not, may have a material impact on the overall acceptability of the proposal.
20	Major Reservations	The Supplier's response: does not fully meet one or more of the minimum stated criteria in an acceptable manner and/or meets the minimum stated criteria in an acceptable manner but does not provide full confidence in an acceptable solution, including the relevant ability, understanding, expertise, skills and/or resources, causing one or more major reservations in one or more areas are unlikely to be resolvable but and may have a material impact on the overall acceptability of the proposal.
0	Unacceptable	The Supplier's response: does not meet one or more of the minimum stated criteria in an acceptable manner and/or contains insufficient information to provide full confidence in an acceptable solution, including the relevant ability, understanding, expertise, skills and/or resources, causing major reservations in one or more areas that are not resolvable and will have an impact on the overall acceptability of the proposal.

3. Region of this response

Ple	ease select the region of this response:					
\boxtimes	Lot 1 – Avon and Somerset					
	Lot 2 – Devon and Cornwall					
	Lot 3 – Dorset					
	Lot 4 – Gloucestershire					
	Lot 5 - Wiltshire					

Please rename this file with the same name convention described in the Annex B – Financial Model, but replacing FRT for TQ.

4. Mandatory Declarations

	Question Area	Requirement – Select Yes/No		
		1- Please confirm compliance with regards to vetting requirements within Pl 2014/03	Yes	
	Workforce	2- Please confirm compliance with regards to vetting requirements within Pl 2014/23	Yes	
		3- Please confirm compliance with regards to vetting requirements within Pl 2014/60	Yes	
		4 - Confirm that you will appropriately engage and communicate the outcome and implications of this competition with your employees.	Yes	
		5 - Please confirm that you will have sufficient staff in place to deliver the services from service commencement?	Yes	
		6 - Please confirm that all staff will be adequately trained and experienced to deliver the service by the service commencement date?	Yes	
		7 - Please confirm your compliance that services will be delivered in a way that supports environmental sustainability, in accordance with Schedule 2.3 of the Framework Agreement.	Yes	
MD1	Estates	8 - The Provider shall have a duty of care to provide a facility that meets basic H&S standards and is accessible to People on Probation and Provider Personnel with protected characteristics (in the main but not limited to physical impairments), and takes into account the specific needs of users of the service in question. Please can you confirm that you will comply with this requirement?	Yes	
		9 - Please can you confirm your organisation will be compliant with the Legal and Regulatory Requirements as outlined in Appendix 1 – Supplier Own Site Suitability Review?	Yes	
		10.a - Please can you confirm your organisation will be compliant with the Best Practice Requirements as outlined in Appendix 1 – Supplier Own Site Suitability Review? (where this isn't possible please confirm you will comply with 10b to pass this mandatory question)	Yes	
		10.b - Where you can not comply with 10a please confirm you agree that adequate consideration has been applied and where necessary, mitigations are in place or are in development, and will be agreed by the Authority?	Yes	
		11 - Please can you confirm that you understand the mandatory locations that represent the minimum expectations for service delivery?	Yes	
		12 - Please can you confirm that your estates solution will deliver an appropriate number of suitably geographically dispersed sites that reflect the needs of the service?	Yes	
		13 - Please can you confirm that either the necessary sites are already secured, or that you have an implementation plan in place that will allow you to mobilise your estate by the point of contract commencement?		
	Cyber	14 - Please can you confirm you have reviewed, understood and will be compliant with Schedule 2.3 (Standards) and Schedule and 2.4 (Information Security and Assurance) of the Framework Agreement?	Yes	

15 - Please can you confirm your Users of the Customer Approved Systems will be operating from a device and infrastructure compliant with the Authority information security requirements as detailed in schedule 2.3 and 2.4 of the framework agreement and using a modern Internet browser (as detailed at www.gov.uk/help/browsers)	Yes
16 - Please can you confirm your organisation will be compliant with the requirements of Security Level 3 (SL3) or SL4, as relevant depending on the aggregate number of data sets as set out in Schedule 2.4, two (2) weeks prior to Call-off Commencement Date? (note; this includes accreditation to Cyber Essentials Plus) unless your organisation has IASME or ISO27001 (or equivalent, in line with sch 2.4) certification in place by this time.	Yes
17 - Please can you confirm your organisation will submit to the Authority for approval an Information Security Management Plan for the Service being delivered within [one month] of award of Call-off Effective Date.	Yes
18 - Please can you confirm your organisation will obtain ISO27001 or IASME certification within [6 months] of Call-off Commencement Date.	Yes
Response Comments:	

5. Technical Criteria Questions

The tables below set out the Criteria Questions, weightings and any guidance or limitations relating to the provision of the Finance, Benefits and Debt In-Custody & Community Services.

Please provide your responses to each requirement in the 'Response' box and upload the completed document to ITT_6755 question 1.2.1 in the technical envelope on the Jaggaer esourcing portal.

In responding to the Technical Criteria Questions, Bidders are required to provide detail on <u>all</u> the following areas (these are the Authority's "minimum requirements").

Bidders should have regard to the appropriate scoring Matrix and the Specification (Schedule 2.1 of the Draft Call-Off Contract) and the wider Draft Call-Off Contract Documentation where appropriate when responding to the question (and should note that since the requirements listed are expected to be covered as a minimum, it may be appropriate for Bidders to include additional information as part of the response to the question in order to achieve a higher score).

	Specification Compliance							
	Quality Threshold	Pass/Fail	Quality Weighting	Pass/Fail	Limitations			
		Que	stion		(insert wording – n/a)			
		ill be able to comply with the set out in Schedule 2.1 of						
	If you state "No", you must provide an explanation, detailing which areas of the specification you cannot comply with, and how you propose to mitigate these failings to ensure there will be no gaps in service delivery.							
SD-001	Response							
	{REDACTED}							
	Total Word Count – (Provid	ders to self-populate)						

Understanding the Local Landscape

	Quality Threshold	60	Quality Weighting	15%	Limitations
		Que		Up to 2750 words;	
		Provider the build and maintaints tables of the specification.	The response should be entered in this table in the cell below;		
SD-002	Benefit and Debt Service ReDate, including examples spithe service. If you have exist A-2) Please explain how you region, including how you will A-3) Please detail how you statutory assistance offered all risk/offence types. PART B: B-1) Please explain how you Probation and People in Prisillustrate how this understand B-2) Please outline how you in services developing due to in the event that a new provis	equirements, FBD1 Engagements of the Geographical Lotting relationships, please detains will ensure and utilise an upill monitor and engage with new envisage your service provisibly DWP, to deliver consistent usually will tailor service delivery action. You must evidence a cleading will shape your service do reservice delivery will be responsed to existing provision no longer to	e organisations listed in Schedule 2. ent and Relationship, prior to the Capcation, and how you will continue eail how you will develop and maintain to-to-date record of services (including wentrant organisations or services the sion will work alongside local available provision for People on Probation and cross the local landscape to meet the ar understanding of the challenges delivery approach to ensure there are consive to changes within the landscape in the local profile of People on 19.	all-Off Commencement engagement to deliver in these. In g statutory) within the proughout the contract. The services, such as and People in Prison of the needs of People on across the region, and the no gaps in provision. The pe, specifically: - Gaps apping service delivery	Additional diagrams and tables can be submitted within your response, however any wording within these shall be included in the overall word count Line spacing 1.0 Arial font size 11
			Response		
	{REDACTED}				

	Total Word Count – (Providers to self-populate)	2,742

		De	elivering Services to People on Pro	bation			
	Quality Threshold	60	Quality Weighting	20%	Limitations		
		Ques	stion		Up to 1250 words;		
	The Authority requires the P Requirements tables of the s	rovider to deliver, at a minimuspecification.	rvice Specific	The response should be entered in this table in the cell below;			
	PART A:				Additional diagrams and tables can be submitted within your response, however any		
		proach to delivering each of the		wording within these shall be included in the overall word count			
	A-2) FBD-3 Core Activities for	or Low Complexity People on or Medium Complexity People for High Complexity People	Line spacing 1.0				
	specified service delivery me each activity.	ethod and the relevant suppli	Arial font size 11				
SD-003							
	Response						
	{REDACTED}						
	Total Word Count – (Provi	ders to self-populate)			1243		

	Delivery Services to People in Prison						
	Quality Threshold	60	Quality Weighting	20%	Limitations		
SD-004	PART A: Please describe you including detail on how you skills and knowledge that will part B: Please explain how evidence a clear understand shape your service delivery a part C: Please explain how transferred to a different cust delivery is completed in the compared to a complete of the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed in the compared to a different cust delivery is completed.	our full approach to delivering will utilise the specified serold be utilised for each activity ow you will tailor service dealing of the challenges of in capproach. We your service provision will todial establishment within P	Up to 1750 words; The response should be entered in this table in the cell below; Additional diagrams and tables can be submitted within your response, however any wording within these shall be included in the overall word count Line spacing 1.0 Arial font size 11				
	of the invention. {REDACTED} Total Word Count – (Providence of the invention.	ders to self-populate)	Response		1,750		

Delivery of Services to all People on Probation and People in Prison

	Quality Threshold	60	Quality Weighting	10%	Limitations		
	Question				Up to 750 words;		
		Provider to have clear proced Prison that may indicate an i	e behaviour of People	The response should be entered in this table in the cell below;			
		ethod of assessment to devally how this will enable you	Additional diagrams and tables can be submitted within your response, however any wording within these shall be included in the overall word count Line spacing 1.0				
	A-2) Please describe how you in the Action Plan, including	ou will account for the individu I:	Arial font size 11				
SD-005	- Complexity Level - Risk of Serious Harm - Any identified risks/limitation	ons relating to the offence					
		w you will seek to continuous erson in Prison's feedback ca					
	Response						
	{REDACTED}						
	Total Word Count – (Provi	iders to self-populate)			748		

			Quality of Staff		
	Quality Threshold	60	Quality Weighting	10%	Limitations
SD-006	The Authority requires that Probation's Protected Charles PART A - Please outline that activities in each of: A-1) FBD-2 Core Activities A-2) FBD-3 Core Activities A-3) FBD-4 Core Activities A-4) FBD 5 Core Activities each role. PART B B-1) Please describe how services will have the appose activities apposed to the activities activities and the activities ac	Up to 1000 words; The response should be entered in this table in the cell below; Additional diagrams and tables can be submitted to support your response, however any wording within these shall be included in the overall word count Line spacing 1.0 Arial font size 11			
	included in response to ar				
	{REDACTED}				
	Total Word Count – (Pro	viders to self-populate)			993

	Risk Management and Information Sharing					
	Quality Threshold	60	Quality Weighting	10%	Limitations	
	Question				Up to 750 words;	
	PART A				The response should be entered in this table in the cell below;	
	A-1) How will you ensure that all Supplier Personnel will recognise and respond to both subtle and overt changes in behaviour that may indicate an increase in risk to People on Probation/People in Prison, Staff Personnel, Probation Practitioners or members of the public? A-2) How will you deliver activities to People on Probation/People in Prison where concerns around safeguarding, risk of serious harm or public protection have been identified by the Probation Practitioner in a way that takes full account of identifying, recording and informing the Probation Practitioner to a change in these risks?				Additional diagrams and tables can be submitted to support your response, however any wording within these shall be included in the overall word count Line spacing 1.0 Arial font size 11	
SD- 007						
	Response					
	{REDACTED}					
	Total Word Count – (Provide	ers to self-populate)			750	

			Equalities		
	Quality Threshold	60	Quality Weighting	10%	Limitations
SD-008	PART A: Please confirm to 2010 Equalities Act, particonneeds of each protected of the Act - Eliminate unlawforthe Act - Advance equality who do not - Foster good relative to the Act and the Act and the Act to the Act and	that you will both comply we cularly in respect of the public haracteristic to: ul discrimination, harassmot of opportunity between protions between people who now your service provision d below: Users, hority ethnic (BAME), hysical and/or mental heal earning difficulties and disanders, re Veterans,	estion with and enact your responsibilities olic-sector equality duty to have depend and victimisation and other concepte who share a protected characteristic and will be tailored to ensure improve the difficulties,	onduct prohibited in racteristic and those and those who do not	Limitations Up to 2000 words; The response should be entered in this table in the cell below; Additional diagrams and tables can be submitted within your response, however any wording within these shall be included in the overall word count. Line spacing 1.0 Arial font size 11

Total Word Count – (Providers to self-populate)	1,913

			Implementation		
	Quality Threshold	60	Quality Weighting	5%	Limitations
IM-001	PART A Please complete and attace PART B B-1) Please explain how your Commencement Date. As How critical activity and technology, in A named response A named response B-2) Please detail all of the 1 in Schedule 6.1 of the Carbon Please explain what recruited by Implementation PART C Please complete a RAID (F	dence and assurance frable. The an Implementation Plant on will ensure the implementation are minimum this should in ties will be completed to a formation security, establicativities that will be under activities that will be under all-Off Contract. The activities of the complete of the contract of	ensure the delivery of services, es and workforce.	eved by the Call-Off supported by digital mentation Milestone nt that staff are not it.	Part A - up to 3 A4 Pages Part B - up to 1000 words Part C - up to 3 A4 Pages The response should be entered in this table in the cell below; Additional diagrams and tables can be submitted within your response, however any wording within these shall be included in the overall word count. Line spacing 1.0 Arial font size 11

	{REDACTED}	
	Total Word Count – (Providers to self-populate)	980



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