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CUSTOMER:	ECAS_nprocude
NO_DOC_EXT:	2018-021183
SOFTWARE VERSION:	9.6.5
ORGANISATION:	ENOTICES
COUNTRY:	EU
PHONE:	V
E-mail:	epbi@dfid.gov.uk
NOTIFICATION TECHNICAL:	YES
NOTIFICATION PUBLICATION:	YES

### **Contract notice**

#### Services

#### Directive 2014/24/EU

### Section I: Contracting authority

### I.1) Name and addresses

Department for International Development Abercrombie House, Eaglesham Road East Kilbride G758EA United Kingdom Contact person: Ross McGarry Telephone: +44 01355843228 E-mail: R-McGarry@dfid.gov.uk

E-mail: R-McGarry@uliu.gov.uk

# NUTS code: UKM95

# Internet address(es):

Main address: https://www.gov.uk/government/organisations/department-for-international-development Address of the buyer profile: https://www.gov.uk/government/organisations/department-for-internationaldevelopment/about/procurement

## I.2) Joint procurement

### I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: https://supplierportal.dfid.gov.uk/selfservice/

Additional information can be obtained from the abovementioned address Tenders or requests to participate must be submitted electronically via: https://supplierportal.dfid.gov.uk/ selfservice/

Tenders or requests to participate must be submitted to the abovementioned address

### 1.4) Type of the contracting authority

Ministry or any other national or federal authority, including their regional or local subdivisions

### I.5) Main activity

Other activity: International aid

### Section II: Object

- II.1) Scope of the procurement
- II.1.1) Title:

BRILHO - Energy Africa Mozambique Reference number: 8210

- II.1.2) Main CPV code 75211200 - KA12 - KA16 - CB13
- II.1.3) Type of contract Services
- II.1.4) Short description:

DFID's aim through this programme is to increase energy access in Mozambique through innovative private sector provision of, and investment in, off grid renewables, expanding market access of off-grid renewable energy products and related services to rural communities and businesses in Mozambique. The ultimate beneficiaries of this programme will be poor households and micro, small and medium enterprises in rural Mozambique. DFID intends to award a contract for an initial term of 6 years and 4 months with a maximum budget of £22.8m (inclusive of VAT and all applicable Government taxes). DFID may extend the duration up to an additional 2 years with a maximum total contract value of £33m (inclusive of VAT and all applicable taxes)

II.1.5) Estimated total value

Value excluding VAT: 33 000 000.00 GBP

- II.1.6) Information about lots This contract is divided into lots: no
- II.2) Description
- II.2.1) Title:
- II.2.2) Additional CPV code(s)
- II.2.3) Place of performance NUTS code: UKM95

# II.2.4) Description of the procurement:

DFID will contract one supplier, or lead consortium member, who will be responsible for delivering the contract. The contract will consist of two phases (i) inception and (ii) implementation. The inception phase will last for 4 months; the implementation phase is planned to start immediately upon satisfactory completion of the inception phase and will last 60 months. The supplier will be directly responsible for the delivery of 4 main programme components.

Component 1: Market Development Fund and Technical Assistance.

This is the major component of BRILHO and involves providing start-up grants and loans, together with technical assistance, to new businesses, seeding innovation and supporting early stage market work. Component 2: Demand Activation.

This activity will utilise the comparative advantages of GoM support (most likely FUNAE and/or MITADER) and their relationships with rural communities to facilitate private sector engagement with potential consumers in an efficient and collaborative manner, including education of the benefits of clean off-grid energy solutions as well as practical instruction in the use of mobile money and PAYG systems.

Component 3: Research and Dissemination.

BRILHO will support core market intelligence and will research a number of key complementary areas such as: improving the policy and regulatory environment; quality standards and control; and models and approaches that most impact on the poor, women and girls. This component will also look to strengthen Mozambique's own capacity to deliver off-grid energy related research, including potential support to the solar and biomass labs at Eduardo Mondlane University.

Component 4: Policy Reform and Institutional Strengthening.

This will involve working with the key GoM institutions responsible for off-grid energy to help deliver programme objectives over the next 6 years and after BRILHO has finished.

# II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

### II.2.6) Estimated value

Value excluding VAT: 33 000 000.00 GBP

### II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system** Duration in months: 64

This contract is subject to renewal: no

## II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

Competitive Procedure with Negotiation

Bidders should note that under this negotiation procedure, the minimum requirements set out in the Terms of Reference (ICPN Volume 3) must be met in Stage 1 (as defined below) of your submission and must continue to be met in the final tender submission.

The Competitive Procedure with Negotiation will be conducted through the following process:

DFID intends to conduct the exercise in 3 stages.

### STAGE 1 – INITIAL TENDERS

Suppliers should complete the Stage 1 tender documents and submit their initial tender by the closing date stipulated. DFID will assess the initial tender submission in accordance with the award criteria set out in the contract notice as more fully described in ICPN Volume 2.

If DFID, upon receipt of initial tenders, is able to identify the Potential Supplier which is the most economically advantageous and meets the Requirement and there is no requirement to negotiate on any terms, then it may proceed to identification and selection of a preferred supplier at that stage without further negotiation.

If on completion of the assessment DFID identifies a need to negotiate then it may proceed to do so and select a maximum of five Potential Suppliers to participate in Stage 2 - Negotiation. The Potential Suppliers moving to stage 2 will have met the Requirement and be the highest scoring Potential Suppliers based on the assessment of the initial tender and all Potential Suppliers who score lower will be notified at this stage that their tender will not be taken further.

# STAGE 2 - NEGOTIATION

DFID will invite those Potential Suppliers who are successful at Stage 2 to take part in negotiation meetings. In advance of the meeting, DFID will provide an agenda which will set out points for discussion, including the areas of the Initial Tender which have not fully satisfied the award criteria.

DFID reserves the right to hold multiple rounds of negotiation and reduce the number of tenders to be negotiated at the following round by applying the award criteria published.

STAGE 3 – DFID will notify the remaining tenderers its intent to close the negotiation phase and will ask for Final Tenders to be submitted. On receipt of the final tenders, bids will be evaluated in accordance with the criteria set out in ICPN Volume 2 and a preferred supplier will be identified. Once a preferred supplier is selected there will be no further opportunity for parties to negotiate

Potential Suppliers should note that DFID reserve the right to accept the initial tender and conclude the process at stage 1. Potential Suppliers must therefore submit their best Tenders at the outset.

# II.2.10) Information about variants

Variants will be accepted: no

# II.2.11) Information about options

Options: yes

# Description of options:

The contract will be awarded for 64 months. There will be an option to extend the contract by up to a further 24 months. The value advertised for this requirement includes any potential extension budget covering this additional 24 months.

#### II.2.12) Information about electronic catalogues

### II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

### II.2.14) Additional information

The contract will be governed by English law. Prices must be quoted in GBP Sterling. All payments for the contract will be made in GBP Sterling. DFID reserves the right to annul the process at any point and not award the conttract.

Please note, ICPN stage documentation is included for information, these documents are classified as "draft - to be finalised".

### Section III: Legal, economic, financial and technical information

- III.1) Conditions for participation
- III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers
- III.1.2)Economic and financial standingSelection criteria as stated in the procurement documents
- III.1.3) Technical and professional ability Selection criteria as stated in the procurement documents
- III.1.5) Information about reserved contracts
- III.2) Conditions related to the contract
- III.2.1) Information about a particular profession
- III.2.2) Contract performance conditions:
- III.2.3) Information about staff responsible for the performance of the contract
  Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

### Section IV: Procedure

- IV.1) Description
- IV.1.1) **Type of procedure** Competitive procedure with negotiation
- IV.1.3) Information about a framework agreement or a dynamic purchasing system
- IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated
- IV.1.5) Information about negotiation The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations
- IV.1.6) Information about electronic auction
- IV.1.8) Information about the Government Procurement Agreement (GPA) The procurement is covered by the Government Procurement Agreement: yes
- IV.2) Administrative information
- IV.2.1) **Previous publication concerning this procedure** Notice number in the OJ S: 2017/S 229-477243
- IV.2.2) Time limit for receipt of tenders or requests to participate

Date: 13/03/2018 Local time: 14:00

- IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates Date: 17/04/2018
- IV.2.4) Languages in which tenders or requests to participate may be submitted: English
- IV.2.6) Minimum time frame during which the tenderer must maintain the tender Duration in months: 6 (from the date stated for receipt of tender)

### IV.2.7) Conditions for opening of tenders

# Section VI: Complementary information

### VI.1) Information about recurrence This is a recurrent procurement: no

- This is a recurrent procurement. no
- VI.2) Information about electronic workflows Electronic ordering will be used Electronic invoicing will be accepted Electronic payment will be used
- VI.3) Additional information:

# VI.4) Procedures for review

### VI.4.1) Review body

Gerry O'Connor, Department for International Development Eaglesham Road East Kilbride G75 8EA United Kingdom

# VI.4.2) Body responsible for mediation procedures

Gerry O'Connor, Department for International Development Eaglesham Road East Kilbride G75 8EA United Kingdom

### VI.4.3) Review procedure

### VI.4.4) Service from which information about the review procedure may be obtained

VI.5) Date of dispatch of this notice: 07/02/2018