

Further Competition Questionnaire

701551786

Provision of ADS Security Operating Centre (SOC) Support

(DInfoCom/0186)

Supplier:	Little Fish (UK) Ltd
Date:	21 Jun 2021

The below will be marked in-line with the scoring criteria detailed at Paragraph 16 of the Further Competition.

Maximum 3500 words including tables and any attachments, excludes CVs, SLA/KPIs, drawings and graphs.

You will be evaluated on how well your proposal meets the Buyer's requirements detailed within Annex B (Statement of Requirement).

Name of Requirement:	Provision of ADS Security Operating Centre (SOC) Support
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Technical Written Proposal		Total 50%
Q1	Say how you will meet the Buyer's requirements. (3%)	
Supplier Response	REDACTED	
Q2	Describe the approach and methodology to meeting the requirements outlined in Annex B: Statement of Requirement. (2%)	
Supplier Response	REDACTED	
Q3	Please detail previous experience working in a Security Operations Centre. (10%)	
Supplier Response	REDACTED	
Q4	Please detail any previous knowledge, and/or experience, as appropriate, of the deliverables listed at Paragraph 14 of Annex B: Statement of Requirement. (10%)	
Supplier Response	REDACTED	
Q5	Resources must have current working knowledge of managing the performance, security and availability of a tech environment. (10%)	
Supplier Response	REDACTED	
Q6	Provide evidence of skills and experience of the team who could be delivering the work. (5%)	

Supplier Response	REDACTED
Q7	Describe the approach to knowledge transfer and working in a multi-vendor environment. (2%)
Supplier Response	REDACTED
Q8	Detail how your proposal will optimise costs, and generate savings. In particular, minimising transition costs between the current team and you as the new supplier. (2%)
Supplier Response	REDACTED
Q9	Explain how you plan to retain key resources/skills for the duration of the contract and how you can commit to meet ADS's continuous need for Security Operations. (2%)
Supplier Response	REDACTED
Q10	Give examples of KPIs and SLAs that you would be prepared to commit to for this contract. (2%)
Supplier Response	REDACTED
Q11	Provide an exit plan for the transition to an alternative supplier at the end of the contract to enable the transition. (2%)
Supplier Response	REDACTED

Cultural Fit		Total 10%
Q1	Recent proven experience of an open and collaborative working relationship at all levels, with excellent communication and co-ordination skills when conducting team meetings, presentation and demonstrations. (5%)	
Supplier Response	REDACTED	
Q2	Has a no-blame culture and encourages people to learn from their mistakes, working as "one team". (5%)	
Supplier Response	REDACTED	

Social Value		Total 10%
Q1	Demonstrate action to identify and manage cyber security risks in the delivery of the contract including in the supply chain. (5%)	
Supplier Response	REDACTED	
Q2	Demonstrate collaboration throughout the supply chain, and a fair and responsible approach to working with supply chain partners in delivery of the contract. (5%)	
Supplier Response	REDACTED	