

## Digital Outcomes and Specialists 4 Framework Agreement Call-Off Contract

This Call-Off Contract for the Digital Outcomes and Specialists 4 Framework Agreement (RM1043.6) includes

### [Part A - Order Form](#)

### [Part B – Terms and conditions](#)

- [1. Contract start date, length and methodology](#)
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## Part C - The Schedules

Schedule 1 - Requirements

Schedule 2 - Supplier's response

Schedule 3 - Statement of Work (SOW), including pricing arrangements and Key Staff

Schedule 4 - Contract Change Notice (CCN)

Schedule 5 - Balanced Scorecard

Schedule 6 - Optional Buyer terms and conditions

Schedule 7 - How Services are bought (Further Competition process)

Schedule 8 - Deed of guarantee

Schedule 9 - Processing, Personal Data and Data Subjects

Schedule 10 – Alternative Clauses

The Order Form (Part A), the Terms and Conditions (Part B), and the Schedules (Part C) will become the binding contract after the Further Competition Process has been concluded. Specific details will be added after the award of the Framework Agreement. The Order Form may include:

- Buyer and Supplier details
- contract term

- Deliverables
- location
- warranties
- staffing needs
- staff vetting procedure
- notice period for termination
- standards required (including security requirements)
- charges, invoicing method, payment methods and payment terms
- additional Buyer terms and conditions
- insurances
- business continuity and disaster recovery
- security
- governance
- methodology
- Buyer and Supplier responsibilities

A mockup Order Form (Part A) and Schedules (Part C) are set out below.

During the lifetime of the Framework Agreement, the Call-Off Contract Order Form template will be regularly updated to ensure that it continues to meet user needs.

## Part A - Order Form

<b>Buyer</b>	Education and Skills Funding Agency			
<b>Supplier</b>	Magia CX UK Ltd			
<b>Call-Off Contract Ref.</b>	Project_4526			
<b>Call-Off Contract title</b>	Data Science Services – Oracle Policy Automation			
<b>Call-Off Contract description</b>	Project delivery and development services to support the development of a wide variety of Online Collection Services.			
<b><u>Call-Off Contract period</u></b>	16 <sup>th</sup> September 2020 – 15 <sup>th</sup> March 2022			
<b>Start date</b>	16 <sup>th</sup> September 2020 and is valid for 18 Months			
<b>End date</b>	15 <sup>th</sup> March 2022			
<b>(Optional) Maximum Call-Off Contract Extension Period</b>	N/A			
<b>Latest Extension Period End Date</b>	N/A			
<b>Notice period (prior to the initial Call-Off Contract period) to trigger Call-Off Contract Extension</b>	30 days			
<b><u>Call-Off Contract value</u></b>	The total maximum value of this contract is £1,500,000			
<b>Charging method</b>	<table border="1" style="width: 100%;"> <tr> <td style="width: 80%;">Capped time and materials (CTM)</td> <td style="width: 20%; text-align: center;">x</td> </tr> </table>		Capped time and materials (CTM)	x
Capped time and materials (CTM)	x			
<b>Notice period for termination for convenience</b>	30 days			
<b>Initial SOW package</b>	TBC			

This Order Form is issued in accordance with the Digital Outcomes and Specialists Framework Agreement (RM1043.6).

<b>Project reference:</b>	DOS-12672
<b>Buyer reference:</b>	Project_4526
<b>Order date:</b>	16/09/2020
<b>Purchase order:</b>	TBC
<b>From:</b>	the Buyer The Secretary of State for the Department for Education Sanctuary Buildings Great Smith Street London SW1P 3BT
<b>To:</b>	the Supplier Magia CX UK Ltd Nova North, 11 Bressenden Place, London, England, SW1E 5BY
<b>Together:</b>	Company number: 08557311 the "Parties"

### Principle contact details

For the Buyer:	Name:	Claire Douglas
	Title:	Senior Business Relationship Manager
	Email:	<a href="mailto:claire.douglas@education.gov.uk">claire.douglas@education.gov.uk</a>
	Phone:	07867 469624
For the supplier	Name:	Roger Miller
	Title:	Commercial Director
	Email:	<a href="mailto:Roger.miller@magiaconsulting.com">Roger.miller@magiaconsulting.com</a>
	Phone:	07963 444689

## Data Protection Officers

For the Buyer:	Name:	Emma Wharram
	Title:	Departmental Data Protection Officer
	Email:	emma.wharram@education.gov.uk
	Phone:	07384 521501
For the supplier:	Name:	Roger Miller
	Title:	Commercial Director
	Email:	<a href="mailto:Roger.miller@magiaconsulting.com">Roger.miller@magiaconsulting.com</a>
	Phone:	07963 444689

Buyer contractual requirements	
<b>Digital outcomes and specialists services required:</b>	For the provision of Data Science Services – Oracle Policy Automation
<b>Warranty period</b>	90 days from the date of Buyer acceptance of release.
<b>Location:</b>	Cheylesmore House, Quinton Road, Coventry CV1 2WT. Initial services will be delivered remotely. Should base location vary from this address it will be outlined and agreed upon within individual statements of work.
<b>Staff vetting procedures:</b>	The level of clearance for this requirement is: Enhanced DBS and BPSS
<b>Standards:</b>	Digital by Default Standard Government Digital Service Standard
<b>Limit on supplier's liability:</b>	As per clause 34
<b>Insurance:</b>	As per clause 10
Supplier's information	
<b>Commercially sensitive information:</b>	N/A
<b>Subcontractors / Partners:</b>	N/A
Call-Off Contract Charges and payment	

<b>The method of payment for the Call-Off Contract Charges</b> (GPC or BACS)	BACS
<b>Invoice (including Electronic Invoice) details</b>	The supplier will issue monthly invoices. The buyer will pay the supplier within 30 calendar days of receipt of a valid invoice
<b>Who and where to send invoices to:</b>	<a href="mailto:accountspayable.OCR@education.gov.uk">accountspayable.OCR@education.gov.uk</a> all invoices must quote the PO number in full
<b>Invoice information required</b> – eg PO, project ref, etc.	PO Number will be required for each invoice, this will relate to individual SoW.
<b>Invoice frequency</b>	Monthly in arrears
<b>Call-Off Contract value:</b>	The total maximum value of this contract is £1,500,000

### Call-Off Contract Charges:

Role	Day Rate			
	On-Site		Remote Working	
	Min	Max	Min	Max
Junior developer	£405	£405	£405	£405
Developer	£525	£525	£525	£525
Senior developer	£585	£585	£585	£585
Lead developer	£685	£685	£685	£685
Technical architect	£525	£525	£525	£525
Senior technical architect	£585	£585	£585	£585
Lead technical architect	£685	£685	£685	£685
Change and release manager	£655	£655	£655	£655

### Additional Buyer terms

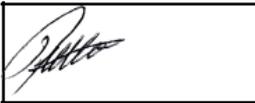
<b>Warranties, representations and acceptance criteria</b>	The Supplier warrants and undertakes to the Buyer that: Not Applicable
<b>Supplemental requirements in addition to the call-off terms</b>	All Travel and Subsistence (T&S) must be in alignment with DFE T&S Policy. Travel to and from the Primary Location will be met from the day rate. The primary location will be stipulated in each SoW.
<b>Buyer specific amendments to/refinements of the Call-Off Contract terms</b>	<p><b><u>DOS 4 Call off Contract – Security Clause</u></b></p> <p>“<b>Conviction</b>” – means other than for minor road traffic offences, any previous or pending prosecutions, convictions, cautions and binding over orders (including any spent convictions as contemplated by section 1(1) of the Rehabilitation of Offenders Act 1974 by virtue of the exemptions specified in Part II of Schedule 1 of the Rehabilitation of Offenders Act 1974 (Exemptions) Order 1975 (SI 1975/1023) or any replacement or amendment to that Order.</p> <p>“<b>Relevant Conviction</b>” – means a Conviction that is relevant to the nature of the Services to be provided, at the discretion of the Buyer.</p> <p><b><u>Clause 1</u></b></p> <p>The Supplier shall ensure that no Supplier Staff who discloses that they have a Relevant Conviction, or who is found to have any Relevant Convictions (whether as a result of a police check or through the vetting procedure of HMG Baseline Personnel Security Standard or through the Disclosure and Barring Service (DBS) or otherwise), is employed or engaged in any part of the provision of the Services without the prior written approval of the Buyer. Subject to the Data Protection Legislation, the Supplier shall disclose the results of their vetting process, immediately to the Buyer. The decision as to whether any of the Supplier’s Staff are allowed to perform activities in relation to the Call Off Contract, is entirely at the Buyer’s sole discretion</p> <p><b><u>Clause 2</u></b></p> <p>The Supplier shall be required to undertake annual periodic checks during the Call Off Contract Period of its Staff, in accordance with HMG Baseline Personnel Security Standard so as to determine the Supplier Staff suitability to continue to provide Services under the Call Off Contract. The Supplier shall ensure that any Supplier Staff who discloses a Relevant Conviction (either spent or unspent), or is found by the Supplier to have a Relevant Conviction through</p>

	<p>standard national vetting procedures or otherwise, is immediately disclosed to the Buyer. The Supplier shall ensure that the individual staff member immediately ceases all activity in relation to the Call Off Contract, until the Buyer has reviewed the case, on an individual basis, and has made a final decision.</p> <p><b><u>Clause 3</u></b></p> <p>Where the Buyer decides that a Supplier Staff should be removed from performing activities, as a result of obtaining information referred to in clause 1 and/or 2 above in relation to the Call Off Contract, the Supplier shall promptly and diligently replace any individual identified. The Supplier shall ensure that any replacement staff will meet the provision set out in clause 2.1 of the Call off Contract.”</p>
<b>Specific terms:</b>	N/A

<b>Formation of Contract</b>	
	<p>1.1 By signing and returning this Order Form (Part A), the Supplier agrees to enter into a Call-Off Contract with the Buyer.</p>
	<p>1.2 The Parties agree that they have read the Order Form (Part A), the Call-Off Contract terms and conditions (Part B), and the Schedules (Part C), and by signing below agree to be bound by this Call-Off Contract.</p>
	<p>1.3 In accordance with the Further Competition procedure set out in Section 3 of the Framework Agreement, this Call-Off Contract will be formed when the Buyer acknowledges the receipt of the signed copy of the Order Form from the Supplier (the “call-off effective date”).</p>
	<p>1.4 The Call-Off Contract outlines the Deliverables of the agreement. The Order Form outlines any amendment of the terms and conditions set out in Part B. The terms and conditions of the Call-Off Contract Order Form will supersede those of the Call-Off Contract standard terms and conditions.</p>
	<p><b>2. Background to the agreement</b></p> <p>(A) The Supplier is a provider of digital outcomes and specialists services and undertook to provide such Services under the terms set out in Framework Agreement number RM1043.6 (the “Framework Agreement”).</p> <p>(B) The Buyer served an Order Form for Services to the Supplier on the Order Date stated in the Order Form.</p>

(C) The Parties intend that this Call-Off Contract will not itself oblige the Buyer to buy or the Supplier to supply the Services. Specific instructions and requirements will have contractual effect on the execution of an SOW.

**SIGNED:**

	<b>Supplier:</b>	<b>Buyer:</b>
Name:	Roger Miller	David Craig
Title:	Commercial Director	Deputy Director for Data Science
Signature:		 David Craig (Sep 15, 2020 13:48 GMT+1)
Date:	15/09/2020	15/09/2020

## **Part B – Terms and conditions**

### **1. Call-Off Contract start date, length and methodology**

1.1 The Supplier will start providing the Services in accordance with the dates specified in any Statement of Work (SOW).

1.2 Completion dates for Deliverables will be set out in any SOW.

1.3 Unless the Call-Off Contract period has been either increased in accordance with Clause 1.4 or decreased in accordance with Clause 1.5 then the term of the Call-Off Contract will end when the first of these occurs:

- the Call-Off Contract period End Date listed in the Order Form is reached; or
- the final Deliverable, specified in the final SOW, is completed.

1.4 The Buyer can extend the term of the Call-Off Contract by amending the Call-Off Contract End Date where:

- an Extension Period was specified in the Order Form; and
- written notice was given to the Supplier before the expiry of the notice period set out in the Order Form. The notice must state that the Call-Off Contract term will be extended, and must specify the number of whole days of the extension.

After this, the term of the Call-Off Contract will end on the last day of the Extension Period listed in the notice (the “Extension Period End Date”).

1.5 If the Call-Off Contract is terminated early, either during the initial Call-Off Contract period, or during any Extension Period, the term of the Call-Off Contract will end on the termination date.

1.6 The Supplier will plan on using an agile process, starting with user needs. The methodology will be outlined in the SOW. Waterfall methodology will only be used in exceptional circumstances, and where it can be shown to best meet user needs. Projects may need a combination of both waterfall and agile methods, playing to their respective strengths.

### **2. Supplier Staff**

2.1 The Supplier Staff will:

- fulfil all reasonable requests of the Buyer;
- apply all due skill, care and diligence to the provisions of the Services;

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- be appropriately experienced, qualified and trained to supply the Services;
  - respond to any enquiries about the Services as soon as reasonably possible;
- and
- complete any necessary vetting procedures specified by the Buyer.

2.2 The Supplier will ensure that Key Staff are assigned to provide the Services for their Working Days (agreed between Supplier and Buyer) and are not removed from the Services during the dates specified in the relevant SOW.

2.3 The Supplier will promptly replace any Key Staff that the Buyer considers unsatisfactory at no extra charge. The Supplier will promptly replace anyone who resigns with someone who is acceptable to the Buyer. If the Supplier cannot provide an acceptable replacement, the Buyer may terminate the Call-Off Contract subject to clause 23.

2.4 Supplier Staff will comply with Buyer requirements for the conduct of staff when on Buyer's premises.

2.5 The Supplier will comply with the Buyer's staff vetting procedures for all or part of the Supplier Staff.

2.6 The Supplier will, on request (and subject to any obligations under the Data Protection Legislation), provide a copy of the contract of employment or engagement (between the Supplier and the Supplier Staff) for every member of Supplier Staff made available to the Buyer.

### **3. Swap-out**

3.1 Supplier Staff providing the Services may only be swapped out with the prior approval of the Buyer. For this approval, the Buyer will consider:

- the provisions of Clause 2.1; and
- their Statement of Requirements and the Supplier's response.

### **4. Staff vetting procedures**

4.1 All Supplier Staff will need to be cleared to the level determined by the Buyer prior to the commencement of work.

4.2 The Buyer may stipulate differing clearance levels for different roles during the Call-Off Contract period.

4.3 The Supplier will ensure that it complies with any additional staff vetting procedures requested by the Buyer.

### **5. Due diligence**

5.1 Both Parties acknowledge that information will be needed to provide the Services throughout the term of the Call-Off Contract and not just during the Further Competition process. Both Parties agree to share such information freely.

5.2 Further to Clause 5.1, both Parties agree that when entering into a Call-Off Contract, they:

5.2.1 have made their own enquiries and are satisfied by the accuracy of any information supplied by the other Party

5.2.2 are confident that they can fulfil their obligations according to the terms of the Call-Off Contract

5.2.3 have raised all due diligence questions before signing the Call-Off Contract

5.2.4 have entered into the Call-Off Contract relying on its own due diligence

## **6. Warranties, representations and acceptance criteria**

6.1 The Supplier will use the best applicable and available techniques and standards and will perform the Call-Off Contract with all reasonable care, skill and diligence, and according to Good Industry Practice.

6.2 The Supplier warrants that all Supplier Staff assigned to the performance of the Services have the necessary qualifications, skills and experience for the proper performance of the Services.

6.3 The Supplier represents and undertakes to the Buyer that each Deliverable will meet the Buyer's acceptance criteria, as defined in the Call-Off Contract Order Form.

6.4 The Supplier undertakes to maintain any interface and interoperability between third-party software or Services and software or Services developed by the Supplier.

6.5 The Supplier warrants that it has full capacity and authority and all necessary authorisations, consents, licences and permissions to perform the Call-Off Contract.

## **7. Business continuity and disaster recovery**

7.1 If required by the Buyer, the Supplier will ensure a disaster recovery approach is captured in a clear disaster recovery plan. All Supplier Staff must also adhere to the Buyer's business continuity and disaster recovery procedure as required in the delivery of the Services for this project.

## **8. Payment terms and VAT**

8.1 The Buyer will pay the Supplier within 30 days of receipt of an Electronic Invoice subject to the provisions of Clauses 8.5 and 8.6 or a valid invoice submitted in accordance with the Call-Off Contract.

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8.2 The Supplier will ensure that each invoice or Electronic Invoice contains the information specified by the Buyer in the Order Form.

8.3 The Call-Off Contract Charges are deemed to include all Charges for payment processing. All invoices and Electronic Invoices submitted to the Buyer for the Services shall be exclusive of any Management Charge.

8.4 All payments under the Call-Off Contract are inclusive of VAT.

8.5 The Buyer shall accept and process for payment an Electronic Invoice submitted for payment by the Supplier where the invoice is undisputed and where it complies with the standard on electronic invoicing.

8.6 For the purposes of Clause 8.5 an Electronic Invoice complies with the standard on electronic invoicing where it complies with the European standard and any of the syntaxes published in Commission Implementing Decision (EU) 2017/1870.

## **9. Recovery of sums due and right of set-off**

9.1 The Buyer may retain or set-off payment of any amount owed to it by the Supplier if notice and reasons are provided.

## **10. Insurance**

The Supplier will maintain the insurances required by the Buyer including those set out in this Clause.

### **10.1 Subcontractors**

10.1.1 The Supplier will ensure that, during the Call-Off Contract, Subcontractors hold third-party public and products liability insurance of the same amounts that the Supplier would be legally liable to pay as damages, including claimant's costs and expenses, for accidental death or bodily injury and loss of or damage to Property, to a minimum of £5,000,000.

### **10.2 Agents and professional consultants**

10.2.1 The Supplier will also ensure that all agents and professional consultants involved in the supply of Services hold professional indemnity insurance to a minimum indemnity of £1,000,000 for each individual claim during the Call-Off Contract, and for 6 years after the termination or expiry date to the Call-Off Contract to which the insurance relates.

### **10.3 Additional or extended insurance**

10.3.1 If requested by the Buyer, the Supplier will obtain additional insurance policies, or extend existing insurance policies procured under the Framework Agreement.

10.3.2 The Supplier will provide CCS and the Buyer, the following evidence that they have complied with Clause 10.3.1 above:

- a broker's verification of insurance; or
- receipts in respect of the insurance premium; or
- other satisfactory evidence of payment of the latest premiums due.

#### 10.4 Supplier liabilities

10.4.1 Insurance will not relieve the Supplier of any liabilities under the Framework Agreement or the Call-Off Contract.

10.4.2 Without limiting the other provisions of the Call-Off Contract, the Supplier will:

- take all risk control measures relating to the Services as it would be reasonable to expect of a contractor acting in accordance with Good Industry Practice, including the investigation and reports of claims to insurers;
- promptly notify the insurers in writing of any relevant material fact under any insurances of which the Supplier is, or becomes, aware; and
- hold all insurance policies and require any broker arranging the insurance to hold any insurance slips and other evidence of placing cover representing any of the insurance to which it is a Party.

10.4.3 The Supplier will not do or omit to do anything, which would entitle any insurer to refuse to pay any claim under any of the insurances.

#### 10.5 Indemnity to principals

10.5.1 Where specifically outlined in the Call-Off Contract, the Supplier will ensure that the third-party public and products liability policy will contain an 'indemnity to principals' clause under which the Buyer will be compensated for both of the following claims against the Buyer:

- death or bodily injury; and
- third-party Property damage arising from connection with the Services and for which the Supplier is legally liable.

#### 10.6 Cancelled, suspended, terminated or unrenewed policies

10.6.1 The Supplier will notify CCS and any Buyers as soon as possible if the Supplier becomes aware that any of the insurance policies have been, or are due to be, cancelled, suspended, terminated or not renewed.

#### 10.7 Premium, excess and deductible payments

10.7.1 Where any insurance requires payment of a premium, the Supplier will:

- be liable for the premium; and

- pay such premium promptly.

10.7.2 Where any insurance is subject to an excess or deductible below the Supplier will be liable for it. The Supplier will not be entitled to recover any sum paid for insurance excess or any deductible from CCS or the Buyer.

## 11. Confidentiality

11.1 Except where disclosure is clearly permitted by the Call-Off Contract, neither Party will disclose the other Party's Confidential Information without the relevant Party's prior written consent.

11.2 Disclosure of Confidential Information is permitted where information:

- must be disclosed to comply with legal obligations placed on the Party making the disclosure
- belongs to the Party making the disclosure (who is not under any obligation of confidentiality) before its disclosure by the information owner
- was obtained from a third party who is not under any obligation of confidentiality, before receiving it from the disclosing Party
- is, or becomes, public knowledge, other than by breach of this Clause or the Call-Off Contract
- is independently developed without access to the other Party's Confidential Information
- is disclosed to obtain confidential legal professional advice.

11.3 The Buyer may disclose the Supplier's Confidential Information:

- to any central government body on the basis that the information may only be further disclosed to central government bodies;
- to the UK Parliament, Scottish Parliament or Welsh or Northern Ireland Assemblies, including their committees;
- if the Buyer (acting reasonably) deems disclosure necessary or appropriate while carrying out its public functions;
- on a confidential basis to exercise its rights or comply with its obligations under the Call-Off Contract; or
- to a proposed transferee, assignee or novatee of, or successor in title to, the Buyer.

11.4 References to disclosure on a confidential basis will mean disclosure subject to a confidentiality agreement or arrangement containing the same terms as those placed on the Buyer under this Clause.

11.5 The Supplier may only disclose the Buyer's Confidential Information to Supplier Staff who are directly involved in the provision of the Services and who need to know the information to provide the Services. The Supplier will ensure that its Supplier Staff will comply with these obligations.

11.6 Either Party may use techniques, ideas or knowledge gained during the Call-Off Contract unless the use of these things results in them disclosing the other Party's Confidential Information where such disclosure is not permitted by the Framework Agreement, or is an infringement of Intellectual Property Rights.

11.7 Information about orders placed by a Buyer (including pricing information and the terms of any Call-Off Contract) may be published by CCS and may be shared with other Buyers. Where Confidential Information is shared with other Buyers, CCS will notify the recipient of the information that its contents are confidential.

## **12. Conflict of Interest**

12.1 The Supplier will take all appropriate steps to ensure that Supplier Staff are not in a position where there is or may be an actual conflict between the financial or personal interests of the Supplier Staff and another Supplier where both are providing the Services to the Buyer under any Call-Off Contract in accordance with the Framework Agreement.

12.2 Any breach of this Clause will be deemed to be a Material Breach.

12.3 A conflict of interest may arise in situations including where a member of the Supplier Staff:

- is related to someone in another Supplier team who both form part of the same team performing the Services under the Framework Agreement;
  - has a business interest in another Supplier who is part of the same team performing the Services under the Framework Agreement;
  - is providing, or has provided, Services to the Buyer for the discovery phase;
- or
- has been provided with, or had access to, information which would give the Supplier or an affiliated company an unfair advantage in a Further Competition procedure.

12.4 Where the Supplier identifies a risk of a conflict or potential conflict, they will (before starting work under the Call-Off Contract, unless otherwise agreed with the Buyer) inform the Buyer of such conflicts of interest and how they plan to mitigate the risk. Details of such mitigation arrangements are to be sent to the Buyer as soon as possible. On receiving this notification, the Buyer will, at its sole discretion, notify the Supplier if the mitigation arrangements are acceptable or whether the risk or conflict remains a Material Breach.

## **13. Intellectual Property Rights**

13.1 Unless otherwise specified in the Call-Off Contract:

- the Buyer will not have any right to the Intellectual Property Rights (IPRs) of the Supplier or its licensors, including the Supplier Background IPRs and any IPRs in the Supplier Software.
- the Buyer may publish any Deliverable that is software as open source.
- the Supplier will not, without prior written approval from the Buyer, include any Supplier Background IPR or third party IPR in any Deliverable in such a way to

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prevent its publication and failure to seek prior approval gives the Buyer the right to use all Deliverables.

- the Supplier assigns (by present assignment of future rights to take effect immediately on it coming into existence) to the Buyer with full guarantee (or shall procure assignment to the Buyer), title to and all rights and interest in the Project-Specific IPRs together with and including any documentation, source code and object code comprising the Project-Specific IPRs and all build instructions, test instructions, test scripts, test data, operating instructions and other documents and tools necessary for maintaining and supporting the Project-Specific IPRs.
- the Supplier will not have any right to the Intellectual Property Rights of the Buyer or its licensors, including:
  - the Buyer Background IPRs;
  - the Project-Specific IPRs;
  - IPRs in the Buyer Data.

13.2 Where either Party acquires, by operation of Law, rights to IPRs that are inconsistent with the allocation of rights set out above, it will assign in writing such IPRs as it has acquired to the other Party.

13.3 Except where necessary for the performance of the Call-Off Contract (and only where the Buyer has given its prior approval), the Supplier will not use or disclose any of the Buyer Background IPRs, Buyer Data or the Project-Specific IPRs to or for the benefit of any third party.

13.4 The Supplier will not include any Supplier Background IPRs or third-party IPRs in any release or Deliverable that is to be assigned to the Buyer under the Call-Off Contract, without approval from the Buyer.

13.5 The Supplier will grant the Buyer (and any replacement Supplier) a perpetual, transferable, sub-licensable, non-exclusive, royalty-free licence to copy, modify, disclose and use the Supplier Background IPRs for any purpose connected with the receipt of the Services that is additional to the rights granted to the Buyer under the Call-Off Contract and to enable the Buyer:

- to receive the Services;
- to make use of the Services provided by the replacement Supplier; and
- to use any Deliverables

and where the Supplier is unable to provide such a licence it must meet the requirement by creating new Project-Specific IPR at no additional cost to the Buyer.

13.6 The Buyer grants the Supplier a non-exclusive, non-assignable, royalty-free licence to use the Buyer Background IPRs, the Buyer Data and the Project-Specific IPRs during the term of the Call-Off Contract for the sole purpose of enabling the Supplier to provide the Services.

13.7 The Buyer gives no warranty as to the suitability of any IPRs licensed to the Supplier hereunder. Any such licence:

- may include the right to grant sub-licences to Subcontractors engaged in providing any of the Services (or part thereof) provided that any such Subcontractor

has entered into a confidentiality undertaking with the Supplier on the same terms as in clause 11 (Confidentiality) and that any such subcontracts will be non-transferable and personal to the relevant Subcontractor; and

- is granted solely to the extent necessary for the provision of the Services in accordance with the Call-Off Contract. The Supplier will ensure that the Subcontractors do not use the licensed materials for any other purpose.

13.8 The Supplier will ensure that no unlicensed software or open source software (other than the open source software specified by the Buyer) is interfaced with or embedded within any Buyer Software or Deliverable.

13.9 Before using any third-party IPRs related to the supply of the Services, the Supplier will submit to the Buyer for approval, all details of any third-party IPRs.

13.10 Where the Supplier is granted permission to use third-party IPRs in a request for approval, the Supplier will ensure that the owner of such third-party IPRs grants to the Buyer a licence on the terms informed to the Buyer in the request for approval.

13.11 If the third-party IPR is made available on terms equivalent to the Open Government Licence v3.0, the request for approval will be agreed and the Supplier will buy licences under these terms. If not, the Supplier shall notify the Buyer in writing giving details of what licence terms can be obtained and other alternatives and no third-party IPRs may be used without Buyer approval in writing.

13.12 The Supplier will, on written demand, fully indemnify the Buyer and the Crown for all losses which it may incur at any time as a result of any claim (whether actual alleged asserted and/or substantiated and including third party claims) that the rights granted to the Buyer in accordance with the Call-Off Contract or the performance by the Supplier of the provision of the Services or the possession or use by the Buyer of the Services or Deliverables delivered by the Supplier, including the publication of any Deliverable that is software as open source, infringes or allegedly infringes a third party's Intellectual Property Rights (an 'IPR Claim').

13.13 Clause 13.12 will not apply if the IPR Claim arises from:

- designs supplied by the Buyer;
- the use of data supplied by the Buyer which is not required to be verified by the Supplier under any provision of the Call-Off Contract; or
- other material provided by the Buyer necessary for the provision of the Services.

13.14 The indemnity given in Clause 13.12 will be uncapped.

13.15 The Buyer will notify the Supplier in writing of the IPR Claim made against the Buyer and the Buyer will not make any admissions which may be prejudicial to the defence or settlement of the IPR Claim. The Supplier will at its own expense conduct all negotiations and any litigation arising in connection with the IPR Claim provided always that the Supplier:

- consults the Buyer on all substantive issues which arise during the conduct of such litigation and negotiations;
- takes due and proper account of the interests of the Buyer;
- considers and defends the IPR Claim diligently using competent counsel and in such a way as not to bring the reputation of the Buyer into disrepute; and
- does not settle or compromise the IPR Claim without the prior approval of the Buyer (such decision not to be unreasonably withheld or delayed).

13.16 If an IPR Claim is made (or in the reasonable opinion of the Supplier is likely to be made) in connection with the Call-Off Contract, the Supplier will, at the Supplier's own expense and subject to the prompt approval of the Buyer, use its best endeavours to:

- modify the relevant part of the Services or Deliverables without reducing their functionality or performance, or substitute Services or Deliverables of equivalent functionality or performance, to avoid the infringement or the alleged infringement, provided that there is no additional cost or burden to the Buyer;
- buy a licence to use and supply the Services or Deliverables, which are the subject of the alleged infringement, on terms which are acceptable to the Buyer; and
- promptly perform any responsibilities and obligations to do with the Call-Off Contract.

13.17 If an IPR Claim is made (or in the reasonable opinion of the Supplier is likely to be made) against the Supplier, the Supplier will immediately notify the Buyer in writing.

13.18 If the Supplier does not comply with provisions of this Clause within 20 Working Days of receipt of notification by the Supplier from the Buyer under clause 13.15 or receipt of the notification by the Buyer from the Supplier under clause 13.17 (as appropriate), the Buyer may terminate the Call-Off Contract for Material Breach and the Supplier will, on demand, refund the Buyer with all monies paid for the Service or Deliverable that is subject to the IPR Claim.

13.19 The Supplier will have no rights to use any of the Buyer's names, logos or trademarks without the Buyer's prior written approval.

13.20 The Supplier will, as an enduring obligation throughout the term of the Call-Off Contract where any software is used in the provision of the Services or information uploaded, interfaced or exchanged with the CCS or Buyer systems, use software and the most up-to-date antivirus definitions from an industry-accepted antivirus software vendor. It will use the software to check for, contain the spread of, and minimise the impact of Malicious Software (or as otherwise agreed between CCS or the Buyer, and the Supplier).

13.21 If Malicious Software is found, the Supplier will co-operate with the Buyer to reduce the effect of the Malicious Software. If Malicious Software causes loss of operational efficiency or loss or corruption of Buyer Data, the Supplier will use all reasonable endeavours to help the Buyer to mitigate any losses and restore the provision of the Services to the desired operating efficiency as soon as possible.

13.22 Any costs arising from the actions of the Buyer or Supplier taken in compliance with the provisions of the above clause, and clause 20.3, will be dealt with by the Buyer and the Supplier as follows:

- by the Supplier, where the Malicious Software originates from the Supplier Software or the Buyer Data while the Buyer Data was under the control of the Supplier, unless the Supplier can demonstrate that such Malicious Software was present and not quarantined or otherwise identified by the Buyer when provided to the Supplier.
- by the Buyer if the Malicious Software originates from the Buyer Software or the Buyer Data, while the Buyer Data was under the control of the Buyer.

13.23 All Deliverables that are software shall be created in a format, or able to be converted into a format, which is suitable for publication by the Buyer as open source software, unless otherwise agreed by the Buyer, and shall be based on open standards where applicable. The Supplier warrants that the Deliverables:

- are suitable for release as open source;
- have been developed using reasonable endeavours to ensure that their publication by the Buyer shall not cause any harm or damage to any party using them;
- do not contain any material which would bring the Buyer into disrepute;
- can be published as open source without breaching the rights of any third party; and
- do not contain any Malicious Software.

13.24 Where Deliverables that are software are written in a format that requires conversion before publication as open source software, the Supplier shall also provide the converted format to the Buyer unless the Buyer agrees in advance in writing that the converted format is not required.

13.25 Where the Buyer has authorised a Supplier request not to make an aspect of the Deliverable open source, the Supplier shall as soon as reasonably practicable provide written details of what will not be made open source and what impact that exclusion will have on the ability of the Buyer to use the Deliverable and Project Specific IPRs going forward as open source.

13.26 The Buyer may assign, novate or otherwise transfer its rights and obligations under the licences granted pursuant to this clause to:

- a Central Government Body; or
- to any body (including any private sector body) which performs or carries on any of the functions and/or activities that previously had been performed and/or carried on by the Buyer.

If the Buyer ceases to be a Central Government Body, the successor body to the Buyer shall still be entitled to the benefit of the licences granted in this clause.

## 14. Data Protection and Disclosure

14.1 The Parties will comply with the Data Protection Legislation and agree that the Buyer is the Controller and the Supplier is the Processor. The only processing the Supplier is authorised to do is listed at Schedule 9 unless Law requires otherwise (in which case the Supplier will promptly notify the Buyer of any additional processing if permitted by Law).

14.2 The Supplier will provide all reasonable assistance to the Buyer to prepare any Data Protection Impact Assessment before commencing any processing (including provision of detailed information and assessments in relation to processing operations, risks and measures) and must notify the Buyer immediately if it considers that the Buyer's instructions infringe the Data Protection Legislation.

14.3 The Supplier must have in place Protective Measures, which have been reviewed and approved by the Buyer as appropriate, to guard against a Data Loss Event, which take into account the nature of the data, the harm that might result, the state of technology and the cost of implementing the measures.

14.4 The Supplier will ensure that the Supplier Personnel only process Personal Data in accordance with this Call-Off Contract and take all reasonable steps to ensure the reliability and integrity of Supplier Personnel with access to Personal Data, including by ensuring they:

- i) are aware of and comply with the Supplier's obligations under this Clause;
- ii) are subject to appropriate confidentiality undertakings with the Supplier or relevant Subprocessor
- iii) are informed of the confidential nature of the Personal Data and don't publish, disclose or divulge it to any third party unless directed by the Buyer or in accordance with this Call-Off Contract
- iv) are given training in the use, protection and handling of Personal Data

14.5 The Supplier will not transfer Personal Data outside of the European Economic Area unless the prior written consent of the Buyer has been obtained and the following conditions are met:

- i) the Buyer or the Supplier has provided appropriate safeguards in relation to the transfer (whether in accordance with GDPR Article 46 or LED Article 37) as determined by the Buyer;
- ii) the Data Subject has enforceable rights and effective legal remedies;

- iii) the Supplier complies with its obligations under the Data Protection Legislation by providing an adequate level of protection to any Personal Data that is transferred (or, if it is not so bound, uses its best endeavours to assist the Buyer in meeting its obligations); and
- iv) the Supplier complies with any reasonable instructions notified to it in advance by the Buyer with respect to the processing of the Personal Data

14.6 The Supplier will delete or return the Buyer's Personal Data (including copies) if requested in writing by the Buyer at the termination or expiry of this Call-Off Contract, unless required to retain the Personal Data by Law.

14.7 The Supplier will notify the Buyer immediately if it receives any communication from a third party relating to the Parties' obligations under the Data Protection Legislation, or it becomes aware of a Data Loss Event, and will provide the Buyer with full and ongoing assistance in relation to each Party's obligations under the Data Protection Legislation in accordance with any timescales reasonably required by the Buyer.

14.8 The Supplier will maintain complete and accurate records and information to demonstrate its compliance with this clause. This requirement does not apply where the Supplier employs fewer than 250 staff, unless:

- i) the Buyer determines that the processing is not occasional;
- ii) the Buyer determines the processing includes special categories of data as referred to in Article 9(1) of the GDPR or Personal Data relating to criminal convictions and offences referred to in Article 10 of the GDPR; and
- ii) the Buyer determines that the processing is likely to result in a risk to the rights and freedoms of Data Subjects.

14.9 Before allowing any Subprocessor to process any Personal Data related to this Call-Off Contract, the Supplier must obtain the prior written consent of the Buyer, and shall remain fully liable for the acts and omissions of any Subprocessor.

14.10 The Buyer may amend this Call-Off Contract on not less than 30 Working Days' notice to the Supplier to ensure that it complies with any guidance issued by the Information Commissioner's Office.

## **15. Buyer Data**

15.1 The Supplier will not remove any proprietary notices relating to the Buyer Data.

15.2 The Supplier will not store or use Buyer Data except where necessary to fulfil its obligations.

15.3 If Buyer Data is processed by the Supplier, the Supplier will supply the data to the Buyer as requested and in the format specified by the Buyer.

15.4 The Supplier will preserve the integrity of Buyer Data processed by the Supplier and prevent its corruption and loss.

15.5 The Supplier will ensure that any system which holds any Buyer Data complies with the security requirements prescribed by the Buyer.

15.6 The Supplier will ensure that any system on which the Supplier holds any protectively marked Buyer Data will be accredited as specific to the Buyer and will comply with:

- the government security policy framework and information assurance policy;
- guidance issued by the Centre for Protection of National Infrastructure on Risk Management and Accreditation of Information Systems; and
- the relevant government information assurance standard(s).

15.7 Where the duration of the Call-Off Contract exceeds one year, the Supplier will review the accreditation status at least once a year to assess whether material changes have occurred which could alter the original accreditation decision in relation to Buyer Data. If any changes have occurred, the Supplier will re-submit such system for accreditation.

15.8 If at any time the Supplier suspects that the Buyer Data that the Supplier has held, used, or accessed has or may become corrupted, lost, breached or significantly degraded in any way for any reason, then the Supplier will notify the Buyer immediately and will at its own cost comply with any remedial action proposed by the Buyer.

15.9 The Supplier will provide, at the request of CCS or the Buyer, any information relating to the Supplier's compliance with its obligations under the Data Protection Legislation. The Supplier will also ensure that it does not knowingly or negligently fail to do something that places CCS or any Buyer in breach of its obligations of the Data Protection Legislation. This is an absolute obligation and is not qualified by any other provision of the Call-Off Contract.

15.10 The Supplier agrees to use the appropriate organisational, operational and technological processes and procedures to keep the Buyer Data safe from unauthorised use or access, loss, destruction, theft or disclosure.

## **16. Document and source code management repository**

16.1 The Supplier will comply with any reasonable instructions given by the Buyer as to where it will store documents and source code, both finished and in progress, during the term of the Call-Off Contract.

16.2 The Supplier will ensure that all items that are uploaded to any repository contain sufficient detail, code annotations and instructions so that a third-party developer with the relevant technical abilities within the applicable role would be able to understand how the item was created and how it works together with the other items in the repository within a reasonable timeframe.

## **17. Records and audit access**

17.1 The Supplier will allow CCS (and CCS's external auditor) to access its information and conduct audits of the Services provided under the Call-Off Contract and the provision of Management Information (subject to reasonable and appropriate confidentiality undertakings).

## **18. Freedom of Information (FOI) requests**

18.1 The Supplier will transfer any Request for Information to the Buyer within 2 Working Days of receipt.

18.2 The Supplier will provide all necessary help reasonably requested by the Buyer to enable the Buyer to respond to the Request for Information within the time for compliance set out in section 10 of the Freedom of Information Act or Regulation 5 of the Environmental Information Regulations.

18.3 To the extent it is permissible and reasonably practical for it to do so, CCS will make reasonable efforts to notify the Supplier when it receives a relevant FOIA or EIR request so that the Supplier may make appropriate representations.

## **19. Standards and quality**

19.1 The Supplier will comply with any standards in the Call-Off Contract and Section 4 (How Services will be delivered) of the Framework Agreement, and with Good Industry Practice.

## **20. Security**

20.1 If requested to do so by the Buyer, the Supplier will, within 5 Working Days of the date of the Call-Off Contract, develop, obtain Buyer's approval of, maintain and observe a Security Management Plan and an Information Security Management System (ISMS) which, after Buyer approval, will apply during the term of the Call-Off Contract. Both the ISMS and the Security Management Plan will comply with the security policy of the Buyer and protect all aspects of the Services, and all processes associated with the delivery of the Services.

20.2 The Supplier will use software and the most up-to-date antivirus definitions available from an industry accepted antivirus software vendor to minimise the impact of Malicious Software.

20.3 If Malicious Software causes loss of operational efficiency or loss or corruption of Buyer Data, the Supplier will help the Buyer to mitigate any losses and will restore the Services to their desired operating efficiency as soon as possible.

20.4 The Supplier will immediately notify CCS of any breach of security in relation to CCS's Confidential Information (and the Buyer in relation to any breach regarding Buyer Confidential Information). The Supplier will recover such CCS and Buyer Confidential Information however it may be recorded.

20.5 Any system development by the Supplier must also comply with the government's '10 Steps to Cyber Security' guidance, as amended from time to time and currently available at: <https://www.ncsc.gov.uk/guidance/10-steps-cyber-security>

20.6 The Buyer will specify any security requirements for this project in the Order Form.

## **21. Incorporation of terms**

21.1 Upon the execution of a Statement of Work (SOW), the terms and conditions agreed in the SOW will be incorporated into the Call-Off Contract that the terms of the SOW are agreed under.

## **22. Managing disputes**

22.1 When either Party notifies the other of a dispute, both Parties will attempt in good faith to negotiate a settlement as soon as possible.

22.2 Nothing in this prevents a Party from seeking any interim order restraining the other Party from doing any act or compelling the other Party to do any act.

22.3 If the dispute cannot be resolved, either Party will be entitled to refer it to mediation in accordance with the procedures below, unless:

- the Buyer considers that the dispute is not suitable for resolution by mediation;
- the Supplier does not agree to mediation.

22.4 The procedure for mediation is as follows:

- A neutral adviser or mediator will be chosen by agreement between the Parties. If the Parties cannot agree on a mediator within 10 Working Days after a request by one Party to the other, either Party will as soon as possible, apply to the mediation provider or to the Centre for Effective Dispute Resolution (CEDR) to appoint a mediator. This application to CEDR must take place within 12 Working

Days from the date of the proposal to appoint a mediator, or within 3 Working Days of notice from the mediator to either Party that they are unable or unwilling to act.

- The Parties will meet with the mediator within 10 Working Days of the mediator's appointment to agree a programme for the exchange of all relevant information and the structure for negotiations to be held. The Parties may at any stage seek help from the mediation provider specified in this clause to provide guidance on a suitable procedure.
- Unless otherwise agreed, all negotiations connected with the dispute and any settlement agreement relating to it will be conducted in confidence and without prejudice to the rights of the Parties in any future proceedings.
- If the Parties reach agreement on the resolution of the dispute, the agreement will be recorded in writing and will be binding on the Parties once it is signed by their duly authorised representatives.
- Failing agreement, either Party may invite the mediator to provide a non-binding but informative opinion in writing. Such an opinion will be provided without prejudice and will not be used in evidence in any proceedings relating to the Call-Off Contract without the prior written consent of both Parties.
- If the Parties fail to reach agreement in the structured negotiations within 60 Working Days of the mediator being appointed, or such longer period as may be agreed by the Parties, then any dispute or difference between them may be referred to the courts.

22.5 Either Party may request by written notice that the dispute is referred to expert determination if the dispute relates to:

- any technical aspect of the delivery of the digital services;
- the underlying technology; or
- is otherwise of a financial or technical nature.

22.6 An expert will be appointed by written agreement between the Parties, but if there's a failure to agree within 10 Working Days, or if the person appointed is unable or unwilling to act, the expert will be appointed on the instructions of the President of the British Computer Society (or any other association that has replaced the British Computer Society).

22.7 The expert will act on the following basis:

- they will act as an expert and not as an arbitrator and will act fairly and impartially;
- the expert's determination will (in the absence of a material failure to follow the agreed procedures) be final and binding on the Parties;
- the expert will decide the procedure to be followed in the determination and will be requested to make their determination within 30 Working Days of their appointment or as soon as reasonably practicable and the Parties will help and provide the documentation that the expert needs for the determination;
- any amount payable by one Party to another as a result of the expert's determination will be due and payable within 20 Working Days of the expert's determination being notified to the Parties
- the process will be conducted in private and will be confidential;

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<https://www.gov.uk/government/publications/digital-outcomes-and-specialists-4-call-off-contract>

- the expert will determine how and by whom the costs of the determination, including their fees and expenses, are to be paid.

22.8 Without prejudice to any other rights of the Buyer under the Call-Off Contract, the obligations of the Parties under the Call-Off Contract will not be suspended, ceased or delayed by the reference of a dispute submitted to mediation or expert determination and the Supplier and the Supplier Staff will comply fully with the Requirements of the Call-Off Contract at all times.

## **23. Termination**

23.1 The Buyer will have the right to terminate the Call-Off Contract at any time by giving the notice to the Supplier specified in the Order Form, subject to clause 23.2 and 23.3 below. The Supplier's obligation to provide the Services will end on the date set out in the Buyer's notice.

23.2 The minimum notice period (expressed in Working Days) to be given by the Buyer to terminate under this Clause will be the number of whole days that represent 20% of the total duration of the current SOW to be performed under the Call-Off Contract, up to a maximum of 30 Working Days.

23.3 Partial days will be discounted in the calculation and the duration of the SOW will be calculated in full Working Days.

23.4 The Parties acknowledge and agree that:

- the Buyer's right to terminate under this Clause is reasonable in view of the subject matter of the Call-Off Contract and the nature of the Service being provided.
- the Call-Off Contract Charges paid during the notice period given by the Buyer in accordance with this Clause are a reasonable form of compensation and are deemed to fully cover any avoidable costs or losses incurred by the Supplier which may arise either directly or indirectly as a result of the Buyer exercising the right to terminate under this Clause without cause.
- Subject to clause 34 (Liability), if the Buyer terminates the Call-Off Contract without cause, they will indemnify the Supplier against any commitments, liabilities or expenditure which result in any unavoidable Loss by the Supplier, provided that the Supplier takes all reasonable steps to mitigate such Loss. If the Supplier holds insurance, the Supplier will reduce its unavoidable costs by any insurance sums available. The Supplier will submit a fully itemised and costed list of such Loss, with supporting evidence of unavoidable Losses incurred by the Supplier as a result of termination.

23.5 The Buyer will have the right to terminate the Call-Off Contract at any time with immediate effect by written notice to the Supplier if:

- the Supplier commits a Supplier Default and if the Supplier Default cannot, in the opinion of the Buyer, be remedied; or
- the Supplier commits any fraud.

23.6 Either Party may terminate the Call-Off Contract at any time with immediate effect by written notice to the other if:

- the other Party commits a Material Breach of any term of the Call-Off Contract (other than failure to pay any amounts due under the Call-Off Contract) and, if such breach is remediable, fails to remedy that breach within a period of 15 Working Days of being notified in writing to do so;
- an Insolvency Event of the other Party occurs, or the other Party ceases or threatens to cease to carry on the whole or any material part of its business
- a Force Majeure Event occurs for a period of more than 15 consecutive calendar days.

23.7 If a Supplier Insolvency Event occurs, the Buyer is entitled to terminate the Call-Off Contract.

## **24. Consequences of termination**

24.1 If the Buyer contracts with another Supplier, the Supplier will comply with Clause 29.

24.2 The rights and obligations of the Parties in respect of the Call-Off Contract (including any executed SOWs) will automatically terminate upon the expiry or termination of the relevant Call-Off Contract, except those rights and obligations set out in clause 24.6.

24.3 At the end of the Call-Off Contract period (howsoever arising), the Supplier must:

- immediately return to the Buyer:
  - all Buyer Data including all copies of Buyer Software and any other software licensed by the Buyer to the Supplier under the Call-Off Contract;
  - any materials created by the Supplier under the Call-Off Contract where the IPRs are owned by the Buyer;
  - any items that have been on-charged to the Buyer, such as consumables; and
  - all equipment provided to the Supplier. This equipment must be handed back to the Buyer in good working order (allowance will be made for reasonable wear and tear).
- immediately upload any items that are or were due to be uploaded to the repository when the Call-Off Contract was terminated (as specified in Clause 27);
- cease to use the Buyer Data and, at the direction of the Buyer, provide the Buyer and the replacement Supplier with a complete and uncorrupted version of the Buyer Data in electronic form in the formats and on media agreed with the Buyer and the replacement Supplier;
- destroy all copies of the Buyer Data when they receive the Buyer's written instructions to do so or 12 months after the date of expiry or termination (whichever is the earlier), and provide written confirmation to the Buyer that the data has been destroyed, except where the retention of Buyer Data is required by Law;
- vacate the Buyer premises;

- work with the Buyer on any work in progress and ensure an orderly transition of the Services to the replacement supplier;
- return any sums prepaid for Services which have not been delivered to the Buyer by the date of expiry or termination;
- provide all information requested by the Buyer on the provision of the Services so that:
  - the Buyer is able to understand how the Services have been provided;
  - and
  - the Buyer and the replacement supplier can conduct due diligence.

24.4 Each Party will return all of the other Party's Confidential Information. Each Party will confirm that it does not retain the other Party's Confidential Information except where the information must be retained by the Party as a legal requirement or where the Call-Off Contract states otherwise.

24.5 All licences, leases and authorisations granted by the Buyer to the Supplier in relation to the Services will be terminated at the end of the Call-Off Contract period (howsoever arising) without the need for the Buyer to serve notice except where the Call-Off Contract states otherwise.

24.6 Termination or expiry of the Call-Off Contract will not affect:

- any rights, remedies or obligations accrued under the Call-Off Contract prior to termination or expiration;
- the right of either Party to recover any amount outstanding at the time of such termination or expiry;
- the continuing rights, remedies or obligations of the Buyer or the Supplier under clauses:
  - 8 - Payment Terms and VAT
  - 9 - Recovery of Sums Due and Right of Set-Off
  - 11 - Confidentiality
  - 12 - Conflict of Interest
  - 13 - Intellectual Property Rights
  - 24 - Consequences of Termination
  - 28 - Staff Transfer
  - 34 - Liability
  - 35 - Waiver and cumulative remedies
- any other provision of the Framework Agreement or the Call-Off Contract which expressly or by implication is to be performed or observed notwithstanding termination or expiry will survive the termination or expiry of the Call-Off Contract.

## 25. Supplier's status

25.1 The Supplier is an independent Contractor and no contract of employment or partnership is created between the Supplier and the Buyer. Neither Party is authorised to act in the name of, or on behalf of, the other Party.

## 26. Notices

26.1 Any notices sent must be in writing. For the purpose of this Clause, an email is accepted as being in writing.

26.2 The following table sets out the method by which notices may be served under the Call-Off Contract and the respective deemed time and proof of Service:

Delivery type	Deemed delivery time	Proof of Service
Email	9am on the first Working Day after sending	Dispatched in a pdf form to the correct email address without any error message

26.3 The address and email address of each Party will be the address and email address in the Order Form.

## 27. Exit plan

27.1 The Buyer and the Supplier will agree an exit plan during the Call-Off Contract period to enable the Supplier Deliverables to be transferred to the Buyer ensuring that the Buyer has all the code and documentation required to support and continuously develop the Service with Buyer resource or any third party as the Buyer requires. The Supplier will update this plan whenever there are material changes to the Services. A Statement of Work may be agreed between the Buyer and the Supplier to specifically cover the exit plan.

## 28. Staff Transfer

28.1 The Parties agree that nothing in the Call-Off Contract or the provision of the Services is expected to give rise to a transfer of employment to which the Employment Regulations apply.

28.2 The Supplier will fully indemnify the Buyer against all Supplier Staff Liabilities which arise as a result of any claims brought against the Buyer due to any act or omission of the Supplier or any Supplier Staff.

28.3 The indemnity given in Clause 28.2 will be uncapped.

## 29. Help at retendering and handover to replacement supplier

29.1 When requested, the Supplier will (at its own expense where the Call-Off Contract has been terminated before end of term due to Supplier cause) help the Buyer to migrate the Services to a replacement Supplier in line with the exit plan (Clause 27) to ensure continuity of the Services. Such help may include Supplier demonstrations of the existing code and development documents, software licences used and Buyer approval documents. The Supplier will also answer Service and development-related clarification questions.

29.2 Within 10 Working Days of a request by the Buyer, the Supplier will provide any information needed by the Buyer to prepare for any procurement exercise or to facilitate any potential replacement Supplier undertaking due diligence. The exception to this is where such information is deemed to be Commercially Sensitive Information, in which case the Supplier will provide the information in a redacted form.

### **30. Changes to services**

30.1 It is likely that there will be changes to the scope of the Services during the Call-Off Contract period. Agile projects have a scope that will change over time. The detailed scope (eg as defined in user stories) can evolve and change during the Call-Off Contract Period. These changes do not require formal contract changes but do require the Buyer and Supplier to agree these changes.

30.2 Any changes to the high-level scope of the Services must be agreed between the Buyer and Supplier. The Supplier will consider any request by the Buyer to change the scope of the Services, and may agree to such request.

### **31. Contract changes**

31.1 All changes to the Call-Off Contract which cannot be accommodated informally as described in Clause 30 will require a Contract Change Note.

31.2 Either Party may request a contract change by completing and sending a draft Contract Change Note in the form in Schedule 4 of Part C - The Schedules ('the **Contract Change Notice**') to the other Party giving sufficient information to enable the other Party to assess the extent of the change and any additional cost that may be incurred. The Party requesting the contract change will bear the costs of preparation of the Contract Change Notice. Neither Party will unreasonably withhold nor delay consent to the other Party's proposed changes to the Call-Off Contract.

31.3 Due to the agile-based delivery methodology recommended by the Framework Agreement, it may not be possible to exactly define the consumption of Services over the duration of the Call-Off Contract in a static Order Form. The Supplier should state the initial value of all Services that are likely to be consumed under the Call-Off Contract.

### **32. Force Majeure**

32.1 Neither Party will be liable to the other Party for any delay in performing, or failure to perform, its obligations under the Call-Off Contract (other than a payment of money) to the extent that such delay or failure is a result of a Force Majeure event. Each Party will use all reasonable endeavours to continue to perform its obligations under the Call-Off Contract for the length of a Force Majeure event. If a Force Majeure event prevents a Party from performing its obligations under the Call-Off Contract for more than 15 consecutive calendar days, the other Party may terminate the Call-Off Contract with immediate effect by notice in writing.

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### **33. Entire agreement**

33.1 The Call-Off Contract constitutes the entire agreement between the Parties relating to the matters dealt within it. It supersedes any previous agreement between the Parties relating to such matters.

33.2 Each of the Parties agrees that in entering into the Call-Off Contract it does not rely on, and will have no remedy relating to, any agreement, statement, representation, warranty, understanding or undertaking (whether negligently or innocently made) other than as described in the Call-Off Contract.

33.3 Nothing in this Clause or Clause 34 will exclude any liability for (or remedy relating to) fraudulent misrepresentation or fraud.

### **34. Liability**

34.1 Neither Party excludes or limits its liability for:

- death or personal injury;
- bribery or fraud by it or its employees;
- breach of any obligation as to title implied by section 12 of the Sale of Goods Act 1979 or section 2 of the Supply of Goods and Services Act 1982; or
- any liability to the extent it cannot be excluded or limited by Law.

34.2 In respect of the indemnities in Clause 13 (Intellectual Property Rights) and Clause 28 (Staff Transfer) and a breach of Clause 14 (Data Protection and Disclosure) the Supplier's total liability will be unlimited. Buyers are not limited in the number of times they can call on this indemnity.

34.3 Subject to the above, each Party's total aggregate liability relating to all Losses due to a Default in connection with this agreement will be limited to the greater of the sum of £500,000 or a sum equal to 200% of the Call-Off Contract Charges paid, due or which would have been payable under the Call-Off Contract in the 6 months immediately preceding the event giving rise to the liability.

- Losses covered by this clause 34.3 that occur in the first 6 months of a Call-Off Contract, will be limited to the greater of the sum of £500,000 or a sum equal to 200% of the estimated Call-Off Contract Charges for the first 6 months of the Call-Off Contract.

34.4 Subject to clause 34.1, in no event will either Party be liable to the other for any:

- loss of profits;
- loss of business;
- loss of revenue;
- loss of or damage to goodwill;
- loss of savings (whether anticipated or otherwise); or
- any indirect, special or consequential loss or damage.

34.5 The Supplier will be liable for the following types of loss which will be regarded as direct and will be recoverable by the Buyer:

- the additional operational or administrative costs and expenses arising from any Material Breach; and/or
- any regulatory losses, fines, expenses or other losses arising from a breach by the Supplier of any Law.

34.6 No enquiry, inspection, approval, sanction, comment, consent, or decision at any time made or given by, or on behalf of, the Buyer to any document or information provided by the Supplier in its provision of the Services, and no failure of the Buyer to discern any defect in, or omission from, any such document or information will exclude or limit the obligation of the Supplier to carry out all the obligations of a professional Supplier employed in a client and Buyer relationship.

34.7 Unless otherwise expressly provided, the obligations of the Buyer under the Call-Off Contract are obligations of the Buyer in its capacity as a contracting counterparty and nothing in the Call-Off Contract will be an obligation on, or in any other way constrain the Buyer in any other capacity, nor will the exercise by the Buyer of its duties and powers in any other capacity lead to any liability under the Call-Off Contract on the part of the Buyer to the Supplier.

34.8 Any liabilities which are unlimited will not be taken into account for the purposes of establishing whether any limits relating to direct loss or damage to physical Property within this Clause have been reached.

34.9 Each Party must use all reasonable endeavours to mitigate any Loss or damage which it suffers under or in connection with this Call-Off Contract, including any indemnities.

## **35. Waiver and cumulative remedies**

35.1 The rights and remedies provided by this agreement may be waived only in writing by the Buyer or the Supplier representatives in a way that expressly states that a waiver is intended, and such waiver will only be operative regarding the specific circumstances referred to.

35.2 Unless a right or remedy of the Buyer is expressed to be exclusive, the exercise of it by the Buyer is without prejudice to the Buyer's other rights and remedies. Any failure to exercise, or any delay in exercising, a right or remedy by either Party will not constitute a waiver of that right or remedy, or of any other rights or remedies.

## **36. Fraud**

36.1 The Supplier will notify the Buyer if it suspects that any fraud has occurred, or is likely to occur. The exception to this is if while complying with this, it would cause the Supplier or its employees to commit an offence.

36.2 If the Supplier commits any fraud relating to a Framework Agreement, the Call-Off Contract or any other Contract with the government:

- the Buyer may terminate the Call-Off Contract
- CCS may terminate the Framework Agreement
- CCS and/or the Buyer may recover in full from the Supplier whether under Clause 36.3 below or by any other remedy available in law.

36.3 The Supplier will, on demand, compensate CCS and/or the Buyer, in full, for any loss sustained by CCS and/or the Buyer at any time (whether such loss is incurred before or after the making of a demand following the indemnity hereunder) in consequence of any breach of this Clause.

## **37. Prevention of bribery and corruption**

37.1 The Supplier will not commit any Prohibited Act.

37.2 The Buyer and CCS will be entitled to recover in full from the Supplier and the Supplier will, on demand, compensate CCS and/or the Buyer in full from and against:

- the amount of value of any such gift, consideration or commission; and
- any other loss sustained by CCS and/or the Buyer in consequence of any breach of this Clause

## **38. Legislative change**

38.1 The Supplier will neither be relieved of its obligations under the Call-Off Contract nor be entitled to increase the Call-Off Contract prices as the result of a general change in Law or a Specific Change in Law without prior written approval from the Buyer.

## **39. Publicity, branding, media and official enquiries**

39.1 The Supplier will take all reasonable steps to not do anything which may damage the public reputation of the Buyer. The Buyer may terminate the Call-Off Contract for Material Breach where the Supplier, by any act or omission, causes material adverse publicity relating to or affecting the Buyer or the Call-Off Contract. This is true whether or not the act or omission in question was done in connection with the performance by the Supplier of its obligations hereunder.

## **40. Non Discrimination**

40.1 The Supplier will notify CCS and relevant Buyers immediately of any legal proceedings issued against it by any Supplier Staff on the grounds of discrimination.

## **41. Premises**

41.1 Where either Party uses the other Party's premises, such Party is liable for all Loss or damage it causes to the premises. Such Party is responsible for repairing any damage to the premises or any objects on the premises, other than fair wear and tear.

- 41.2 The Supplier will use the Buyer’s premises solely for the Call-Off Contract.
- 41.3 The Supplier will vacate the Buyer’s premises upon termination or expiry of the Call-Off Contract.
- 41.4 This Clause does not create any tenancy or exclusive right of occupation.
- 41.5 While on the Buyer’s premises, the Supplier will:
- ensure the security of the premises;
  - comply with Buyer requirements for the conduct of personnel;
  - comply with any health and safety measures implemented by the Buyer;
  - comply with any instructions from the Buyer on any necessary associated safety measures; and
  - notify the Buyer immediately in the event of any incident occurring on the premises where that incident causes any personal injury or damage to Property which could give rise to personal injury.
- 41.6 The Supplier will ensure that its health and safety policy statement (as required by the Health and Safety at Work etc Act 1974) is made available to the Buyer on request.
- 41.7 All Equipment brought onto the Buyer’s premises will be at the Supplier's risk. Upon termination or expiry of the Call-Off Contract, the Supplier will remove such Equipment.

**42. Equipment**

- 42.1 Any Equipment brought onto the premises will be at the Supplier's own risk and the Buyer will have no liability for any loss of, or damage to, any Equipment.
- 42.2 Upon termination or expiry of the Call-Off Contract, the Supplier will remove the Equipment, and any other materials, leaving the premises in a safe and clean condition.

**43. Law and jurisdiction**

43.1 The Call-Off Contract will be governed by the Laws of England and Wales. Each Party agrees to submit to the exclusive jurisdiction of the courts of England and Wales and for all disputes to be conducted within England and Wales.

**44. Defined Terms**

<b>‘Assurance’</b>	The verification process undertaken by CCS as described in section 5 of the Framework Agreement
<b>‘Background IPRs’</b>	Any and all IPR that are owned by or licensed to either Party and which are or have been developed independently of the Call-Off Contract (whether prior to the start date or otherwise)
<b>‘Buyer’</b>	A UK public sector body, or Contracting Authority, as described in the OJEU Contract Notice, that can

	execute a competition and a Call-Off Contract within the Framework Agreement
<b>'Buyer Background IPRs'</b>	Background IPRs of the Buyer
<b>'Buyer's Confidential Information'</b>	<p>All Buyer Data and any information that relates to the business, affairs, developments, trade secrets, know-how, personnel, and Suppliers of the Buyer, including all Intellectual Property Rights (IPRs), together with all information derived from any of the above</p> <p>Any other information clearly designated as being confidential or which ought reasonably be considered to be confidential (whether or not it is marked 'confidential')</p>
<b>'Buyer Data'</b>	Data that is owned or managed by the Buyer, including Personal Data gathered for user research, eg recordings of user research sessions and lists of user research participants
<b>'Buyer Software'</b>	Software owned by or licensed to the Buyer (other than under or pursuant to this Call-Off Contract), which is or will be used by the Supplier for the purposes of providing the Services
<b>'Call-Off Contract'</b>	<p>The legally binding agreement (entered into following the provisions of the Framework Agreement) for the provision of Services made between a Buyer and the Supplier</p> <p>This may include the key information summary, Order Form, requirements, Supplier's response, Statement of Work (SOW), Contract Change Notice (CCN) and terms and conditions as set out in the Call-Off Contract Order Form</p>
<b>'Charges'</b>	The prices (excluding any applicable VAT), payable to the Supplier by the Buyer under the Call-Off Contract, as set out in the applicable SOW(s), in consideration of the full and proper performance by the Supplier of the Supplier's obligations under the Call-Off Contract and the specific obligations in the applicable SOW
<b>'Commercially Sensitive Information'</b>	Information, which CCS has been notified about, (before the start date of the Framework Agreement) or the Buyer (before the Call-Off Contract start date) with full details of why the Information is deemed to be commercially sensitive
<b>'Comparable Supply'</b>	The supply of services to another customer of the Supplier that are the same or similar to any of the Services

<b>'Confidential Information'</b>	<p>Buyer's Confidential Information or the Supplier's Confidential Information, which may include (but is not limited to):</p> <ul style="list-style-type: none"> <li>• any information that relates to the business, affairs, developments, trade secrets, know-how, personnel, and third parties, including all Intellectual Property Rights (IPRs), together with all information derived from any of the above</li> <li>• any other information clearly designated as being confidential or which ought reasonably be considered to be confidential (whether or not it is marked 'confidential')</li> </ul>
<b>'Contracting Authority'</b>	The Buyer and any other person as listed in the OJEU Contract Notice or Regulation 2 of the Public Contracts Regulations 2015, as amended from time to time, including CCS
<b>'Control'</b>	Control as defined in section 1124 and 450 of the Corporation Tax Act 2010. 'Controls' and 'Controlled' will be interpreted accordingly
<b>'Controller'</b>	Takes the meaning given in the Data Protection Legislation.
<b>'Crown'</b>	The government of the United Kingdom (including the Northern Ireland Assembly and Executive Committee, the Scottish Executive and the National Assembly for Wales), including government ministers and government departments and particular bodies, persons, commissions or agencies from time to time carrying out functions on its behalf
<b>'Data Loss Event'</b>	Any event that results, or may result, in unauthorised access to Personal Data held by the Supplier under this Call-Off Contract, and/or actual or potential loss and/or destruction of Personal Data in breach of this Call-Off Contract, including any Personal Data Breach.
<b>'Data Protection Impact Assessment'</b>	An assessment by the Controller of the impact of the envisaged processing on the protection of Personal Data.
<b>'Data Protection Legislation'</b>	All applicable Law about the processing of personal data and privacy (including the GDPR, LED and DPA 2018) and including if applicable legally binding guidance and codes of practice issued by the Information Commissioner.
<b>'Data Protection Officer'</b>	Takes the meaning given in the Data Protection Legislation.
<b>'Data Subject'</b>	Takes the meaning given in the Data Protection Legislation.
<b>'Default'</b>	<ul style="list-style-type: none"> <li>• any breach of the obligations of the Supplier</li> </ul>

	<p>(including any fundamental breach or breach of a fundamental term)</p> <ul style="list-style-type: none"> <li>any other default, act, omission, negligence or negligent statement of the Supplier, of its Subcontractors or any Supplier Staff in connection with or in relation to the Framework Agreement or this Call-Off Contract</li> </ul> <p>Unless otherwise specified in this Call-Off Contract the Supplier is liable to CCS for a Default of the Framework Agreement and in relation to a Default of the Call-Off Contract, the Supplier is liable to the Buyer</p>
<b>'Deliverable'</b>	A tangible work product, professional service, outcome or related material or item that is to be achieved or delivered to the Buyer by the Supplier as part of the Services as defined in the Order Form and all subsequent Statement of Work
<b>'Digital Marketplace'</b>	The government marketplace where Services will be bought <a href="https://www.digitalmarketplace.service.gov.uk/">(https://www.digitalmarketplace.service.gov.uk/)</a>
<b>'DPA 2018'</b>	Data Protection Act 2018.
<b>'Employment Regulations'</b>	The Transfer of Undertakings (Protection of Employment) Regulations 2006 (SI 2006/246) as amended or replaced or any other Regulations implementing the European Council Directive 77/187/EEC on the approximation of laws of European member states relating to the safeguarding of employees' rights in the event of transfers of undertakings, businesses or parts of undertakings or businesses, as amended or re-enacted from time to time
<b>'Electronic Invoice'</b>	An invoice which has been issued, transmitted and received in a structured electronic format which allows for its automatic and electronic processing
<b>'Equipment'</b>	The Supplier's hardware, computer and telecoms devices, plant, materials and such other items supplied and used by the Supplier (but not hired, leased or loaned from CCS or the Buyer) in the performance of its obligations under the Call-Off Contract
<b>'Extension Period'</b>	The period (expressed in Working Days) that the initial Call-Off Contract term is extended by following notice given by the Buyer to the Supplier in accordance with Clause 1.4, such period not to exceed the number of whole days that represent 25% of the initial Call-Off Contract period.
<b>'FoIA'</b>	The Freedom of Information Act 2000 and any subordinate legislation made under the Act

	occasionally together with any guidance or codes of practice issued by the Information Commissioner or relevant Government department in relation to such legislation
<b>'Force Majeure'</b>	<p>Force Majeure means anything affecting either Party's performance of their obligations arising from any of the following:</p> <ul style="list-style-type: none"> <li>• acts, events, omissions, happenings or non-happenings beyond the reasonable control of the affected Party</li> <li>• riots, war or armed conflict, acts of terrorism, nuclear, biological or chemical warfare</li> <li>• acts of government, local government or Regulatory Bodies</li> <li>• fire, flood, any disaster and any failure or shortage of power or fuel</li> <li>• an industrial dispute affecting a third party for which a substitute third party is not reasonably available</li> </ul> <p>The following do not constitute a Force Majeure event:</p> <ul style="list-style-type: none"> <li>• any industrial dispute relating to the Supplier, its staff, or any other failure in the Supplier's (or a Subcontractor's) supply chain</li> <li>• any event or occurrence which is attributable to the wilful act, neglect or failure to take reasonable precautions against the event or occurrence by the Party concerned</li> </ul>
<b>'Framework Agreement'</b>	The Framework Agreement between CCS and the Supplier for the provision of the Services dated 01/10/2019
<b>'Fraud'</b>	The making of a false representation or failing to disclose relevant information, or the abuse of position, in order to make a financial gain or misappropriate assets
<b>'Further Competition'</b>	The Further Competition procedure as described in Section 3 (how Services will be bought) of the Framework Agreement.
<b>'GDPR'</b>	The General Data Protection Regulation (Regulation (EU) 2016/679).
<b>'Good Industry Practice'</b>	Standards and procedures conforming to the Law and the application of skill, care and foresight which would be expected from a person or body who has previously been engaged in a similar type of undertaking under similar circumstances. The person or body must adhere to the technology code of practice ( <a href="https://www.gov.uk/service-manual/technology/code-">https://www.gov.uk/service-manual/technology/code-</a>

	<a href="#">of-practice.html</a> ) and the government service design manual ( <a href="https://www.gov.uk/service-manual">https://www.gov.uk/service-manual</a> )
<b>'Group'</b>	A company plus any subsidiary or holding company. 'Holding company' and 'Subsidiary' are defined in section 1159 of the Companies Act 2006
<b>'Group of Economic Operators'</b>	A partnership or consortium not (yet) operating through a separate legal entity.
<b>'Holding Company'</b>	As described in section 1159 and Schedule 6 of the Companies Act 2006
<b>'Information'</b>	As described under section 84 of the Freedom of Information Act 2000, as amended from time to time
<b>'Insolvency Event'</b>	may be: <ul style="list-style-type: none"> <li>● a voluntary arrangement</li> <li>● a winding-up petition</li> <li>● the appointment of a receiver or administrator</li> <li>● an unresolved statutory demand</li> <li>● a Schedule A1 moratorium</li> </ul>
<b>'Intellectual Property Rights' or 'IPR'</b>	means: <p>a) copyright, rights related to or affording protection similar to copyright, rights in databases, patents and rights in inventions, semi-conductor topography rights, service marks, logos, database rights, trade marks, rights in internet domain names and website addresses and other rights in trade or business names, design rights (whether registerable or otherwise), know-how, trade secrets and moral rights and other similar rights or obligations whether registerable or not;</p> <p>b) applications for registration, and the right to apply for registration, for any of the rights listed at (a) that are capable of being registered in any country or jurisdiction; and</p> <p>c) all other rights whether registerable or not having equivalent or similar effect in any country or jurisdiction (including but not limited to the United Kingdom) and the right to sue for passing off.</p>
<b>'Key Staff'</b>	Means the Supplier Staff named in the SOW as such
<b>'KPI Target'</b>	The acceptable performance level for a key performance indicator (KPI)
<b>'Law'</b>	Any applicable Act of Parliament, subordinate legislation within the meaning of Section 21(1) of the Interpretation Act 1978, exercise of the royal prerogative, enforceable community right within the meaning of Section 2 of the European Communities Act 1972, judgment of a relevant court of law, or directives or requirements of any Regulatory Body
<b>'LED'</b>	Law Enforcement Direction (Directive (EU) 2016/680).
<b>'Loss'</b>	All losses, liabilities, damages, costs, expenses

	(including legal fees), disbursements, costs of investigation, litigation, settlement, judgment, interest and penalties whether arising in contract, tort (including negligence), breach of statutory duty, misrepresentation or otherwise and 'Losses' will be interpreted accordingly
<b>'Lot'</b>	A subdivision of the Services which are the subject of this procurement as described in the OJEU Contract Notice
<b>'Malicious Software'</b>	Any software program or code intended to destroy, or cause any undesired effects. It could be introduced wilfully, negligently or without the Supplier having knowledge of its existence.
<b>'Management Charge'</b>	The sum paid by the Supplier to CCS being an amount of 1.0% of all Charges for the Services invoiced to Buyers (net of VAT) in each month throughout the duration of the Framework Agreement and thereafter, until the expiry or termination of any Call-Off Contract
<b>'Management Information'</b>	The Management Information (MI) specified in section 6 of the Framework Agreement
<b>'Management Information (MI) Failure'</b>	If any of the below instances occur, CCS may treat this as an 'MI Failure': <ul style="list-style-type: none"> <li>● there are omissions or errors in the Supplier's submission</li> <li>● the Supplier uses the wrong template</li> <li>● the Supplier's report is late</li> <li>● the Supplier fails to submit a report</li> </ul>
<b>'Material Breach' (Framework Agreement)</b>	A breach by the Supplier of the following Clauses in the Framework Agreement: <ul style="list-style-type: none"> <li>● Subcontracting</li> <li>● Non-Discrimination</li> <li>● Conflicts of Interest and Ethical Walls</li> <li>● Warranties and Representations</li> <li>● Provision of Management Information</li> <li>● Management Charge</li> <li>● Prevention of Bribery and Corruption</li> <li>● Safeguarding against Fraud</li> <li>● Data</li> <li>● Intellectual Property Rights and Indemnity</li> <li>● Confidentiality</li> <li>● Official Secrets Act</li> <li>● Audit</li> <li>● Assurance</li> </ul>
<b>'Material Breach' (Call-Off Contract)</b>	A single serious breach of or persistent failure to perform as required in the Call-Off Contract
<b>'OJEU Contract Notice'</b>	The advertisement for this procurement issued in the Official Journal of the European Union

<b>'Order Form'</b>	An order in the form set out in Part A of the Call-Off Contract for Digital Outcome and Specialist Services placed by a Buyer with the Supplier
<b>'Other Contracting Authorities'</b>	All Contracting Authorities, or Buyers, except CCS
<b>'Party'</b>	<ul style="list-style-type: none"> <li>● for the purposes of the Framework Agreement; CCS or the Supplier</li> <li>● for the purposes of the Call-Off Contract; the Supplier or the Buyer, and 'Parties' will be interpreted accordingly</li> </ul>
<b>'Personal Data'</b>	Takes the meaning given in the Data Protection Legislation.
<b>'Personal Data Breach'</b>	Takes the meaning given in the Data Protection Legislation.
<b>'Processing'</b>	This has the meaning given to it under the Data Protection Legislation but, for the purposes of this Framework Agreement and Call-Off Contract, it will include both manual and automatic processing. 'Process' and 'processed' will be interpreted accordingly.
<b>'Processor'</b>	Takes the meaning given in the Data Protection Legislation.
<b>'Prohibited Act'</b>	<p>To directly or indirectly offer, promise or give any person working for or engaged by a Buyer or CCS a financial or other advantage to:</p> <ul style="list-style-type: none"> <li>● induce that person to perform improperly a relevant function or activity</li> <li>● reward that person for improper performance of a relevant function or activity</li> <li>● commit any offence: <ul style="list-style-type: none"> <li>○ under the Bribery Act 2010</li> <li>○ under legislation creating offences concerning Fraud</li> <li>○ at common Law concerning Fraud</li> <li>○ committing or attempting or conspiring to commit Fraud</li> </ul> </li> </ul>
<b>'Project-Specific IPRs'</b>	<ul style="list-style-type: none"> <li>● Intellectual Property Rights in items, including Deliverables, created by the Supplier (or by a third party on behalf of the Supplier) specifically for the purposes of the Call-Off Contract and updates and amendments of these items including (but not limited to) database schema; and/or</li> <li>● Intellectual Property Rights arising as a result of the performance of the Supplier's obligations under the Call-Off Contract; but not including the Supplier Background IPRs</li> </ul>

<b>'Property'</b>	The property, other than real property and IPR, issued or made available to the Supplier by the Buyer in connection with a Call-Off Contract
<b>'Protective Measures'</b>	Appropriate technical and organisational measures which may include: pseudonymising and encrypting Personal Data, ensuring confidentiality, integrity, availability and resilience of systems and services, ensuring that availability of and access to Personal Data can be restored in a timely manner after an incident, and regularly assessing and evaluating the effectiveness of such measures adopted by it.
<b>'Regulations'</b>	The Public Contracts Regulations 2015 (at <a href="http://www.legislation.gov.uk/ukxi/2015/102/contents/made">http://www.legislation.gov.uk/ukxi/2015/102/contents/made</a> ) and the Public Contracts (Scotland) Regulations 2012 (at <a href="http://www.legislation.gov.uk/ssi/2012/88/made">http://www.legislation.gov.uk/ssi/2012/88/made</a> ), as amended from time to time
<b>'Regulatory Bodies'</b>	Government departments and other bodies which, whether under statute, codes of practice or otherwise, are entitled to investigate or influence the matters dealt with in the Framework Agreement or the Call-Off Contract
<b>'Release'</b>	The Deliverable for a particular Statement of Work. Its delivery by the Supplier and its acceptance by the Buyer completes the Statement of Work.
<b>'Reporting Date'</b>	The seventh day of each month following the month to which the relevant MI relates. A different date may be chosen if agreed between the Parties
<b>'Request for Information'</b>	A request for information or an apparent request under the Code of Practice on Access to Government Information, FoIA or the Environmental Information Regulations
<b>'Self Audit Certificate'</b>	The certificate in the form as set out in Framework Agreement Schedule 1 - Self Audit Certificate, to be provided to CCS by the Supplier in accordance with Framework Agreement Clause 7.6.
<b>'Services'</b>	Digital outcomes, digital specialists, user research studios or user research participants to be provided by the Supplier under this Call-Off Contract
<b>'Specific Change in Law'</b>	A change in the Law that relates specifically to the business of CCS or the Buyer and which would not affect a Comparable Supply
<b>'Statement of Requirements'</b>	A statement issued by CCS or any Buyer detailing its Services requirements issued in the Call-Off Contract
<b>'Statement of Work' (SOW)</b>	The document outlining the agreed body of works to be undertaken as part of the Call-Off Contract between

	the Buyer and the Supplier. This may include (but is not limited to) the Statement of Requirements, the Deliverable(s), the completion dates, the charging method. Multiple SOWs can apply to one Call-Off Contract
<b>'Subcontractor'</b>	Each of the Supplier's Subcontractors or any person engaged by the Supplier in connection with the provision of the digital services as may be permitted by Clause 9.18 of the Framework Agreement or the Call-Off Contract
<b>'Subprocessor'</b>	Any third party appointed to process Personal Data on behalf of the Supplier under this Call-Off Contract.
<b>'Supplier'</b>	The Supplier of Digital Outcomes and Specialists services who successfully bid for Call-Off Contracts as outlined in the Contract Notice within the Official Journal of the European Union (OJEU Notice). The identifying details of the Supplier to be bound by the terms of this Call-Off Contract are set out in the Order Form.
<b>'Supplier Background IPRs'</b>	Background IPRs of the Supplier
<b>'Supplier Software'</b>	Software which is proprietary to the Supplier and which is or will be used by the Supplier for the purposes of providing the Services
<b>'Supplier Staff'</b>	All persons employed by the Supplier including the Supplier's agents and consultants used in the performance of its obligations under the Framework Agreement or the Call-Off Contract
<b>'Supplier Staff Liabilities'</b>	Any claims, actions, proceedings, orders, demands, complaints, Losses and any awards or compensation reasonably incurred in connection with any claim or investigation related to employment
<b>'Working Day'</b>	Any day other than a Saturday, Sunday or public holiday in England and Wales, from 9am to 5pm unless otherwise agreed with the Buyer and the Supplier in the Call-Off Contract
<b>'VAT'</b>	Value added tax in accordance with the provisions of the Value Added Tax Act 1994

## Part C - The Schedules

### Schedule 1 - Requirements

<https://www.digitalmarketplace.service.gov.uk/digital-outcomes-and-specialists/opportunities/12672>

Essential skills and experience	Within the last two years' experience in scalable server-side cloud-based web applications (preferably Microsoft Azure) detailed knowledge of the C#, .NET, ASP.NET MVC programming languages
	Within the last two years' experience in successfully building front-end web applications using standard HTML/CSS/JS and Oracle Policy Automation (OPA)
	Within the last two years' experience in successfully building and supporting document libraries, work flow and case management systems (Microsoft Sharepoint O365, Microsoft Dynamics O365)
	Within the last two years have demonstrable experience in User Centred Design Services (User Research, Content Design and Interaction Design)
	Within the last two years have experience in delivery management, project support and BAU services such as agile, scrum
	Within the last two years have demonstrable experience in successfully working in multi-team agile delivery programmes
	Proven experience of using a range of agile and lean practices, tools and techniques, working in multi-team agile programmes
	Strong verbal, written and visual communication skills with the ability to proactively manage stakeholders and tailor to the needs of audience by collaborating on decisions
	Experience of being able to successfully challenge and influence decisions of both a technical and business nature
	Within the last two years' experience in successfully delivering architecture services and ensuring new and updated platforms, products, transactions and system architectures are robust, scalable, open and secure
Nice-to-have skills and experience	Experience of passing service assessments within a highly regulated market e.g. GDS, Experience of Microsoft product suite
	Experience in delivering products/services within a government agile environment
	Understanding of DevOps services including running production applications and optimising existing applications
	Experience in delivering products/services within a government agile environment
	Within the last two years have experience in development and delivery of digital products/services to GDS standards within a government agile environment
Proposal Criteria	Experience and methodology in approach to agile project using both Kanban and scrum
	Technical competence in a wide range of relevant technologies and agile practices
	Value for money
	Demonstrate working experience in delivering digital products/services and understanding the challenges of implementing user centred design in a agile environment

Digital Outcomes and Specialists 4 Framework Agreement Call-Off Contract v2

<https://www.gov.uk/government/publications/digital-outcomes-and-specialists-4-call-off-contract>

	Demonstrate understanding to deliver digital products/services to Government digital service standards
	Demonstrable experience of working alongside clients in co-located, integrated teams
	Demonstrate approach to knowledge and skills transfer
	Ability to scale up team and flex resource when needed on-site
Cultural Fit Criteria	Innovate – Act on initiative, drive improvements, balance risks
	Build capability – Encourage learning, share knowledge, address capability gaps, act on feedback
	Work as a team – Collaborate, establish good working relationships, generate team spirit
	Focus on delivery – Focus on goals, set stretching targets, take responsibility for delivery
	Approach to developing a "One Team" approach

## Schedule 2 - Supplier's response

### Stage 1:

<b>Essential skills and experience</b>	<p>Within the last two years' experience in scalable server-side cloud-based web applications (preferably Microsoft Azure) detailed knowledge of the C#, .NET, ASP.NET MVC programming languages</p>	<p>Please read answers in order to understand the acronyms later.</p> <p>A programme was commissioned for an application for Academy Trust (AT) Land and Buildings (L&amp;B) data to re-platform to Azure using MVC Core.</p> <p>Working within the ESFA Online Collections Team, we designed the front-end using 'Vanilla' MVC where possible to enhance maintainability and ease of programming. Working extensively with the Solution Architect on back-end design, we were solely responsible for front end technical architecture and solution delivery in ASP.NET Core 3.1 MVC with extensive use of C#, Javascript and SQL.</p> <p>This solution will be released to UAT in July 2020.</p>
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	<p>Within the last two years' experience in successfully building front-end web applications using standard HTML/CSS/JS and Oracle Policy Automation (OPA)</p>	<p>In January 2020, Magia were engaged by the Department for Business Energy and Industrial Strategy (BEIS) and their Shared Service Provider (UKSBS) to create front-end web applications with a GDS look and feel, using OPA with HTML/CSS/JS.</p> <p>In early 2020, 7 policies were automated to create front-end web applications (e.g. maternity &amp; paternity leave calculators). Additionally, 6 Word/Excel forms were transformed into front-end web applications: 5 finance forms, and a recruitment form.</p> <p>The applications received a high amount of positive feedback (via surveying) and a business decision was made for OPA to be in the strategic toolset for automation.</p>
	<p>Within the last two years' experience in successfully building and supporting document libraries, work flow and case management systems (Microsoft Sharepoint O365, Microsoft Dynamics O365)</p>	<p>We are currently engaged by the ESFA Online Collections Service to build/support document libraries, workflow and case management capabilities for the Land &amp; Buildings solution.</p> <p>We have:          Developed a document quarantine/scan system prior to pushing documents to Sharepoint O365.          Worked with relevant stakeholders to design a document data factory work flow solution leveraging Dynamics O365 case management facilities.          Enabled the document workflow within Sharepoint O365 to support document review and approval for the internal business users</p> <p>The above solution provides full workflow and case management capabilities, fully meeting business requirements.</p>
	<p>Within the last two years have demonstrable experience in User Centred Design Services (User Research, Content Design and Interaction Design)</p>	<p>For the Related Party Transactions (RPT) project at the ESFA, the application required UCD due to complex requirements.</p> <p>The project was centred around UCD, and Magia worked with the user researcher on developing the user journey through persona realisation. As OPA experts, we heavily influenced interaction design and flow and worked closely with a content designer on the location and refinement of content. We managed the screen and form design with an iterative Agile process, allowing design progress reviews and continuous improvement to the user experience.</p> <p>RPT is currently live and has been implemented successfully, and has been well received.</p>

	<p>Within the last two years have experience in delivery management, project support and BAU services such as agile, scrum</p>	<p>Within the last two years, Magia have been engaged at the ESFA Online Collections Service team to support and maintain BAU services as well as deliver new projects.</p> <p>We have worked collaboratively with the customer as “one team”, providing delivery management support on both a technical and managerial level. We actively engage with the PMO and have provided guidance, support and advice on workload, timescales and ‘emergency’ deliveries.</p> <p>The result is various have been projects delivered, including the College Financial Data collection went live, Related Party Transactions application has been enhanced and the funding calculation system has been successfully supported.</p>
	<p>Within the last two years have demonstrable experience in successfully working in multi-team agile delivery programmes</p>	<p>At the ESFA, Land and Buildings is a large, complex delivery programme involving multiple teams.</p> <p>We collaborate with various teams throughout the Agile development process, including SharePoint developers, DevOps, User Researchers and Content Designers, PMO and Business Analysts.</p> <p>We participate in all scrum ceremonies (such as backlog refinement, stand-ups, sprint planning, retrospectives, show/tells) and our team is instrumental in multiple scrums, adapting our working methods and focus depending on what was appropriate to the sprint and removing blockers for other teams.</p> <p>This collaborative way of working has created a more unified solution and improved user experience.</p>
	<p>Proven experience of using a range of agile and lean practices, tools and techniques, working in multi-team agile programmes</p>	<p>At the ESFA, the Funding Calculation System deliverable was a large-scale, multi-team, agile programme.</p> <p>We used Lean principles from project initiation, such as helping to define Minimal Viable Product (MVP) and functional and non-functional requirements to eliminate wasted effort. Team empowerment was a major consideration. Magia was involved in two of three delivery teams, contributing to Agile backlog refinement, sprint planning, and retrospectives, as well as providing technical design. We made significant contributions to the ‘scrum of scrums’, tying the whole delivery together.</p> <p>The Funding Calculation System programme had several successful go-lives as a result of this way of working.</p>

	<p>Strong verbal, written and visual communication skills with the ability to proactively manage stakeholders and tailor to the needs of audience by collaborating on decisions</p>	<p>Magia suggested re-platforming an existing system for another government customer, to address negative feedback that concerned executive management.</p> <p>Magia created a written business case, including a technical options paper, a benefit/risk analysis, and upfront scoping options, which were critical to delivery timescales. We presented the solution to the executive board using visual aids/diagrams, and proactively presented a demonstration and architecture diagrams to technical/security stakeholders, and guided at developer level, regarding specifics of coding, tailoring the presentations to the needs of the audience and collaborating on decisions.</p> <p>The project was approved and successfully mandated. Live today with 8000+ service requests weekly.</p>
	<p>Experience of being able to successfully challenge and influence decisions of both a technical and business nature</p>	<p>At the ESFA, a third party platform was proposed for the update of the existing L&amp;B application. Having examined the requirements and specific needs of this development project, Magia was not convinced the third-party platform was a good fit. We challenged this at both a business and architectural level, despite strong initial push-back.</p> <p>We prepared a proof of concept and presented this to the business and solution architect, along with best practices guides from Microsoft. The business and architect agreed with our recommendation.</p> <p>Magia's proposed solution was chosen, reducing development time and complexity, and increasing the potential for future improvements.</p>
	<p>Within the last two years' experience in successfully delivering architecture services and ensuring new and updated platforms, products, transactions and system architectures are robust, scalable, open and secure</p>	<p>Within the last two years, at the ESFA, OPA was re-platformed and consolidated to Microsoft Azure to align with the organisational cloud strategy.</p> <p>The latest Microsoft cross-platform support enabled the transition to Azure platform services. We provided system architecture and design services for the solution specifying Microsoft Cloud products for flexibility, giving geo-diverse backup and server monitoring for security and resilience. We implemented high transactional throughput VLAN to SQL technology giving a streamlined, open solution, with multiple nodes for scalability and robustness.</p> <p>The result is a reliable, scalable and secure implementation, utilising cloud efficiencies to reduce cost and improve performance.</p>

<b>Nice-to-have skills and experience</b>	<p>Experience of passing service assessments within a highly regulated market e.g. GDS, Experience of Microsoft product suite</p>	<p>There was a requirement to produce a fully regulated and GDS assessed solution using Microsoft products for the Land and Buildings programme at the ESFA.</p> <p>Magia does the majority of its work for Government clients, therefore GDS has been a constant requirement. The Magia team leveraged our existing GDS experience to produce custom styling and GDS framework components, using .NET, Core MVC, C#, Javascript, HTML, CSS, SQL, Microsoft Data Factory, Service Bus, SharePoint O365 and Dynamics O365.</p> <p>Land and Buildings passed the GDS service assessment and is due for UAT in July and go live in October.</p>
	<p>Experience in delivering products/services within a government agile environment</p>	<p>Magia led an enhancements programme at the Legal Aid Agency to redesign and re-platform digital products &amp; services using OPA.</p> <p>Magia delivered the project using Agile (Scrum/Kanban)+ Lean practices including setting up kanban boards, estimation workshops, sprint planning, daily stand-ups, retrospectives, show/tells and backlog refinement. Magia engaged with relevant stakeholders/business experts, ensuring deliverables were consistently providing business value. With multiple teams on the programme, Magia ran multiple scrums and managed multi-disciplinary teams.</p> <p>This resulted in an intelligent assessment service and rules engine product that met business needs (reduced processing times), policy needs (90% reduction in appeals) and improved UX.</p>
	<p>Understanding of DevOps services including running production applications and optimising existing applications</p>	<p>Magia, along with the in-house DevOps team, designed, commissioned and implemented the entire DevOps set up for OPA within the ESFA Online Collections Service Team. This included the provisioning of PaaS VMs and SQL Server, the setting up of code repositories, the configuration of Barracuda WAFs, establishment of development, testing and release pipelines, set up and running of the DevOps Agile team management system and the optimisation of OPA performance through continuous integration.</p> <p>The result of this work was a more efficient and agile development team, continuous integration and delivery, as well as establishing code repositories for code branching strategies.</p>

	<p>Experience in delivering products/services within a government agile environment</p>	<p>Magia led an enhancements programme at the Legal Aid Agency to redesign and re-platform digital products &amp; services using OPA.</p> <p>Magia delivered the project using Agile (Scrum/Kanban)+ Lean practices including setting up kanban boards, estimation workshops, sprint planning, daily stand-ups, retrospectives, show/tells and backlog refinement. Magia engaged with relevant stakeholders/business experts, ensuring deliverables were consistently providing business value. With multiple teams on the programme, Magia ran multiple scrums and managed multi-disciplinary teams.</p> <p>This resulted in an intelligent assessment service and rules engine product that met business needs (reduced processing times), policy needs (90% reduction in appeals) and improved UX.</p>
	<p>Within the last two years have experience in development and delivery of digital products/services to GDS standards within a government agile environment</p>	<p>There was a requirement to produce a fully regulated and GDS assessed solution using Microsoft products for the Land and Buildings programme at the ESFA.</p> <p>Magia is familiar with the GDS standards, referencing such resources as the GOV.UK Design System. We participate in all scrum ceremonies (such as backlog refinement, stand-ups, sprint planning, retrospectives, show/tells) to iteratively apply the GDS styles, components and patterns from the GOV.UK Design System into the deliverables for Land and Buildings.</p> <p>Land and Buildings passed the GDS service assessment and is due for UAT in July and go live in October.</p>

**Stage 2:**

**Supplier Presentation:**



Magia - ESFA OPA  
DOS4 Presentation.pptx

**Written Proposal:**

<b>Written Proposal</b>	
<b>Proposal criteria</b>	Experience and methodology in approach to agile project using both Kanban and Scrum
<b>Question</b>	1. Please give an example of how you have implemented Kanban or Scrum into an agile project (300 words)
<b>Supplier Response:</b>	

Magia has been working with the Online Collections Service (OCS) team within the ESFA, which has been implementing Agile methodologies. For the Related Party Transaction project, the scope was to create an online form with custom styling, and integrate with a separate SharePoint document management system.

Project initiation began with the assignment of a Business Analyst to act as Product Owner, and several kick-off meetings were held with the entire Magia development Scrum team. We collaboratively used Team Foundation Server (TFS) for the creation of User Stories to populate a backlog, used to break the stories down into discrete tasks. We sized and categorised tasks based on team specialities, feeding into sprint planning. Sprints were planned every two weeks, and planning sessions involved assigning tasks to available specialist team members, filling their capacity. Retrospectives and Show and Tells were also held every two weeks.

Sprints were managed via a Kanban board within TFS, with team members moving their own tasks along various progress stages for daily stand-ups - this allowed both stakeholders and team members to view the updated status of the project at any time. Development progressed smoothly using these methods, with blockers raised in a timely manner.

A key blocker we mitigated was the unavailability of the SharePoint environment the online form was designed to integrate with. To unblock the team and allow continuing development, we developed a replica SharePoint environment, allowing integration work to progress whilst the final system was completed.

Several changes were accommodated throughout the project, including text and form control changes - these were raised through a combination of Show and Tells with the customer, and us making a testing environment available for UAT. The final project was delivered with full functionality and on time, and has been successfully supported through a further iteration.

<b>Proposal criteria</b>	Technical competence in a wide range of relevant technologies and agile practices
<b>Question</b>	2. Please give examples of the range of technologies you have experience of and how these have been utilised in project delivery (300 words)

**Supplier Response:**

Our consultants have been using Oracle Policy Automation (OPA - recently rebranded as Intelligent Advisor) since 2007, and Magia was formed in 2013 as a specialist consultancy. We provide expertise in both Oracle and Microsoft technologies, as well as being an industry leader in integrating between the two.

Magia has worked with the OCS team to deliver numerous successful projects, including Land and Buildings, Related Party Transactions, Child Safeguarding, and College Financial Data, using a range of technologies including; OPA, Microsoft Azure including Azure DevOps, Microsoft Dynamics O365, and SharePoint O365. These projects also required our capability in SQL, SQL Server, C#, .NET, .NET Core, ASP.NET, MVC, Java, JavaScript, JSP, HTML, PHP, and CSS. We also supported the Funding Calculation Systems, using OPA 10.

Magia, along with the in-house DevOps team, designed, commissioned and implemented the entire DevOps set up for OPA within the ESFA Online Collections Service Team. This included the provisioning of PaaS VMs and SQL Server, the setting up of code repositories, the configuration of Barracuda WAFs, establishment of development, testing and release pipelines, set up and running of the DevOps Agile team management system and the optimisation of OPA performance through continuous integration.

UK Shared Business Services (UKSBS) engaged us to work on an end-to-end integrated solution from a web front-end to update the customer's ERP solution. We assisted with the design and the implementation of the architecture. We were responsible for unpacking the OKTA identification DLL, building the rulebase using OPA 12, and creating a custom connector using C# and hosted on Azure, which integrates with Oracle REST Data Services (ORDS) and persists data to a JSON data store. For the front-end, we applied GDS styling templates using CSS and JavaScript. The solution developed is a framework that can be reused for other web applications.

<b>Proposal criteria</b>	Value for money
<b>Question</b>	3. Please give an example of how you have identified efficiency savings through optimising live applications and/or environments (300 words)

**Supplier Response:**

Magia is dedicated to delivering value for our customers, and we are constantly finding new and innovative ways to optimise processes and increase efficiency for ourselves and our customers.

Our expert technical consultants have developed software that automatically creates custom connectors between OPA and SQL databases. The application has a Windows front-end Guided User Interface that allows non-technical developers to create mappings between OPA interviews and any SQL database, and automatically writes the associated code to create the connector and relevant database tables. Previously, this task would manually take days or weeks for large applications, and now takes under an hour. This automated solution increases accuracy, and significantly reduces risks by reducing developer error, which helps to maintain stability. We have used this application for several OCS projects.

We have also developed automated build pipelines for OCS team projects. When we upload outputs such as connectors, dashboards and integration code, these go through an automated build and are automatically deployed, allowing effortless synchronisation across the Development, SIT, Pre-Production and Production environments. We use this in combination with a Jenkins-based continuous build and integration, allowing rapid alerts of any errors and the opportunity for efficient maintenance. This provides significant efficiency saving, with approximately 80% time savings as compared to manual processes.

Throughout our work on various iterations of the Accounts Return project, our technical consultants worked to improve the structure of the numerous databases, including indexing and optimising queries. We were able to increase database efficiency and drastically reduce the number of duplicate records through applying our expertise in Relational Databases. Magia endeavour to optimise and streamline processes and to create solutions that are reusable and require minimal maintenance, ultimately driving down costs and adding value for our customers.

<b>Cultural fit criteria</b>	Innovate – Act on initiative, drive improvements, balance risks
<b>Question</b>	4. How do you balance implementing improvements against risk to project delivery and wider business impacts? (300 words)
<p><b>Supplier Response:</b>          Magia is often involved with innovative projects and we emphasise our knowledge of new and current technologies, as well as repurposing existing technologies to gain additional benefits. An example of this is our beneficial relationship with Oracle OPA product development - this allows us to pre-empt any changes to the software, as well as providing suggestions for features that will better serve our customers. We use our initiative to add value throughout the project lifecycle, and drive improvement by finding areas that can be optimised, and balancing this with the project timeline and scope.</p> <p>At the LAA, a Magia director initiated the first large-scale government OPA 12 project within the UK (at the time largest of its kind in Europe), registering the customer with the Beta program. We led a discovery phase, pro-actively engaging with security and architecture stakeholders, and considering risks against improvements, to provide a balanced view. We were selected to lead the subsequent enhancements programme, coordinating a multi-disciplinary team of Magia, customer staff, and other suppliers (CapGemini, Oracle, ATOS). We successfully overcame the challenges of implementing new beta software into a complex system already at risk of multiple points of failure, through careful monitoring of risks and effective mitigating measures, ensuring areas of uncertainty did not evolve into issues. The OPA 12 implementation was successful and led to mandation of the system.</p> <p>Magia has a history of assertively identifying and communicating risks to project delivery. We ensure we raise risks early, to relevant stakeholders. We carry out impact assessments, identify possible adverse outcomes, and provide suggestions for mitigating actions. We are acutely aware of potential reputational damage that may occur when projects are not delivered successfully, so endeavour to identify risks and suggest solutions as early as possible to avoid wider negative business impact.</p>	
<b>Cultural fit criteria</b>	Build capability – Encourage learning, share knowledge, address capability gaps, act on feedback
<b>Question</b>	5. How would you challenge our existing approaches, business processes and add value from your previous implementations?
<p><b>Supplier Response:</b>          When Magia starts any engagement, we assess the required skill set against the capabilities of the combined team, identifying skills shortages, training needs and areas for improvement. We are familiar with ESFA/DfE processes, and can make these assessments immediately. Due to our in-depth knowledge and experience of our</p>	

previous implementations at the ESFA, we can hit the ground running and ensure continuity of service for current projects.

Magia has similar engagements at other customers such as UK SBS and BEIS, where we are implementing similar technologies, such as OPA 12, Dynamics, SharePoint, Microsoft Azure, SQL Server. Our GDS styling work at the Legal Aid Agency benefited the ESFA when OPA 12 was implemented, and we are currently working with a major supermarket, other public sector bodies, and an Innovation Fund project with the University of Oxford, who use technology and approaches relevant to the ESFA. We bring over knowledge and lessons learned from these implementations to challenge and improve the ESFA business processes in new ways.

We encourage collaboration and best practice sharing between customers and will involve the ESFA in relevant collaborative opportunities (such as Cross Government Forums) and bring additional knowledge and learning to benefit the ESFA.

We partner with our customers to work as “One Team”, and will strive to act in the ESFA’s best interests. We will continuously improve knowledge sharing through the use of Wikis and collaborative documentation, bridging capability gaps and enabling the ESFA to on-board new team members with ease. Magia will provide skills sharing, and are flexible to the approach taken working towards the ESFA preference for distribution of skills. We provide informal training, mentoring, and formal classroom training, and actively participate in team retrospectives to act on feedback and contribute to continuous improvement of both the OCS team and our services.

<b>Cultural fit criteria</b>	Work as a team – Collaborate, establish good working relationships, generate team spirit
<b>Question</b>	6. Building collaborative, self-directing and high performing teams can be extremely challenging. How did you overcome these encounters and what lessons have you learnt? (300 words)

**Supplier Response:**

At Magia we partner with our customers and work as “One Team”. This closely aligns with the culture at the ESFA, and over the years our shared values have resulted in a tightly integrated, seamless and collaborative team environment, with a no-blame attitude and very little distinction between ESFA and Magia staff.

Agile is our preferred methodology, as it allows us to overcome challenges associated with traditional methods. Through Agile, each individual is clear on their responsibilities, tasks and timescales, empowering our team to be self-directing and to take ownership in a supportive environment with shared goals and responsibilities. Stand-ups allow us to check in with the team daily, ensuring no-one is left to struggle or has their work blocked. We implement lessons learnt at an organisational level, allowing the experience we’ve gained during project cycles and sprint retrospectives to improve our processes and capabilities holistically.

We build high performing teams through leaders of the team setting examples through work ethics and shared values. We create a supportive environment by working openly and transparently. We are flexible when coaching team members to support their professional growth and development, encouraging them to pursue their interests and explore a variety of roles, supporting them to realise their full potential. We establish good working relationships through shared values and encouraging socialising as a team on a regular basis.

A major lesson learnt throughout the Covid-19 pandemic is to embrace our company values of clear, open communication, and collaboration. Effective actions we have taken to support the team include the increased use of online chat facilities, video conferencing, and regular check-ins. These help to emphasise team spirit, and encourage team members to voice concerns and personal challenges, so we can better support them.

## Schedule 3 - Statement of Work (SOW), including pricing arrangements and Key Staff

### Sch 3.1 SOW Details

<b>Date of SOW:</b>	<i>17<sup>th</sup> September 2020</i>
<b>SOW Reference:</b>	<i>TBC</i>
<b>Buyer:</b>	<i>Department for Education</i>
<b>Supplier:</b>	<i>Magia CX UK Ltd</i>
<b>Release Type(s):</b>	<i>As per individual SoW</i>
<b>Phase(s) of Development:</b>	<i>As per individual SoW</i>
<b>Release Completion Date:</b>	<i>As per individual SoW</i>
<b>Duration of SOW</b>	<i>As per individual SoW</i>
<b>Charging Method(s) for this Release:</b>	<i>Capped time and materials (CTM)</i>

3.1.1 The Parties will execute a SOW for each Release. Note that any ad-hoc Service requirements are to be treated as individual Releases in their own right (in addition to the Releases at the delivery stage); and the Parties should execute a separate SOW in respect of each.

3.1.2 The rights, obligations and details agreed by the Parties and set out in this SOW apply only in relation to the Services that are to be delivered under this SOW and will not apply to any other SOW's executed or to be executed under this Call-Off Contract unless otherwise agreed by the Parties.

### Sch 3.2 Key Staff

N/A

### Sch 3.3 Deliverables

3.3.1 To be added in agreement between the Buyer and Supplier

### Sch 3.4 Call-Off Contract Charges

3.4.1. For each individual Statement of Work (SOW), the applicable Call-Off Contract Charges (in accordance with the charging method in the Order Form) will be calculated using all of the following:

- the agreed relevant rates for Supplier staff or facilities, which are inclusive of any applicable expenses and exclusive of VAT and which were submitted to the Buyer during the Further Competition that resulted in the award of this Call-Off Contract.
- the number of days, or pro rata for every part of a day, that Supplier staff or facilities will be actively providing the Services during the term of the SOW.

3.4.2 The Supplier will provide a detailed breakdown of rates based on time and materials Charges, inclusive of expenses and exclusive of VAT, with sufficient detail to enable the Buyer to verify the accuracy of the time and material Call-Off Contract Charges incurred.

The detailed breakdown for the provision of Services during the term of the SOW will include (but will not be limited to):

- a role description per Supplier Staff;
- a facilities description;
- the agreed relevant rate per day;
- any expenses charged per day, which are in line with the Buyer's expenses policy (if applicable);
- the number of days, or pro rata for every part day, they will be actively providing the Services during the term of the SOW; and
- the total cost per role/facility

The Supplier will also provide a summary which is to include:

- Total value of this SOW
- Overall Call-Off Contract value
- Remainder of value under overall Call-Off Contract Charge

Where:

Remainder of value under overall Call-Off Contract Charge = overall Call-Off Contract value - sum of total value of all SOWs invoiced

- Whether there is any risk of exceeding Overall Call-Off Contract value (and thereby requiring a Contract Change Note (CCN) to continue delivery of Services)

3.4.3 If a capped or fixed price has been agreed for a SOW:

- The Supplier will continue at its own cost and expense to provide the Services even where the agreed price has been exceeded; and
- The Buyer will have no obligation or liability to pay for the cost of any Services delivered relating to this order after the agreed price has been exceeded.

3.4.4 Risks or contingencies will be included in the Charges. The Parties agree that the following assumptions, representations, risks and contingencies will apply in relation to the Charges.

3.4.5 Any changes to the Supplier Staff (not applicable to Lot 3 Services) should be agreed with the Buyer and covered by a separate SOW where it cannot be accommodated within an existing SOW.

3.4.6 Multiple SOWs can operate concurrently.

3.4.7 The Supplier will keep accurate records of the time spent by the Supplier staff in providing the services and will provide records to the Buyer for inspection on request (not applicable to Lot 3 Services)

### **Sch 3.5. Call-Off Contract Extension Period**

N/A

### **Sch 3.6. Agreement of statement of works**

3.6.1 Outlined in individual SoW

3.6.2 A latest start date will be outlined in each individual SOW. Except for in exceptional circumstances, and as agreed with the buyer, onboarding will take place within 10 working days of a SOW being signed.



Address:

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## **Schedule 6 - Optional Buyer terms and conditions**

### **Sch 6.1 Buyer's agent**

The Buyer (as principal) has authorised [NAME OF AGENT] to act as agent on their behalf. The Buyer (as principal) remains liable for all of the Buyer obligations under this Call-Off Contract entered into on its behalf by its agent.

### **Schedule 7 - How Services are bought (Further Competition process)**

Services are bought under this Call-Off Contract using the Further Competition process set out in Section 3 of the Framework Agreement (How Services will be bought).

### **Schedule 8 - Deed of guarantee**

N/A

### **Schedule 9 - Processing, Personal Data and Data Subjects**

To be assessed on a case-by-case basis within each individual Statement-of-Work (SoW) as it will vary from project to project.

### **Schedule 10 – Alternative Clauses**

Not Applicable