



Maritime &
Coastguard
Agency

TCA 3/7/1080 – MCA DOVER REPLACEMENT WINDOWS

INSTRUCTIONS ON SUBMISSION OF TENDERS

1. The MCA looks forward to receiving your tender for the work described in the attached documents. To ensure fairness all tenderers are required to submit their tenders in accordance with these instructions. **Failure to comply could invalidate your tender.**

Communications During the Tender Process

2. This contract has been advertised on the Contracts Finder portal, and all communications with tenderers during the process will, as far as possible, take place via that portal. Tender documents, including the specification and documents for return with your tender, can be found in the 'Attachments' section of the Contracts Finder advertisement.
3. Tenderers are welcome to ask questions about any aspect of the procurement process. Such queries should be addressed to the Procurement Team at contracts@mcga.gov.uk, and should contain the reference number or title of the contract. The deadline for submission of queries is **12pm on 1st February 2019**.
4. In the interest of fairness, all answers will be published on the Contracts Finder website as a further attachment to the advertisement, unless clearly only relevant to one supplier. **Answers to questions will not be individually emailed to tenderers**, so you are strongly advised to keep up to date with any additional documents posted to the site.
5. Please ensure that you have read all documents attached to the Contracts Finder advert before asking a question, as your query may already have been answered.
6. The MCA will inform all tenderers individually whether or not they have been successful in the tendering process.

Submission of Tenders

7. You should send your tender in a plain envelope, to the address on the eTender Label. It is your responsibility to ensure that your tender arrives at the address shown no later than **11am on 8th February 2019** (unless the date is subsequently amended in writing by the MCA). Your tender may be submitted before the due date, but **all** late tenders will be rejected.
8. Tenders **must not** be submitted by e-mail. The legal status of documents submitted by e-mail has yet to be clarified sufficiently to satisfy the Department's needs to ensure the integrity and probity of the Tender process.

9. The envelope and any other packaging or labelling **should not identify the tenderer**. (You should note that courier firms often put the sender's name and address on their outer envelopes).
10. You must ensure that your tender is completed legibly, in ink or typed, in English, with all prices in Sterling (exclusive of VAT), and is signed and dated where required. Any manuscript amendments you make to your tender, prior to submission, must be initialled and preferably also noted separately. Correction fluid must not be used.
12. You must include as part of your tender:
 - a. The MCA's Form of Tender, signed and dated by an authorised representative of the tendering organisation;
 - b. A completed Pricing Schedule showing full costs for your proposed solution (the MCA's template Pricing Schedule must be used and can be downloaded from Contracts Finder);
 - c. Tenders may not be considered if any of the information requested is not supplied with the tender or the tender is otherwise non-compliant or incomplete.

Although you may have this information available on the internet or on printed literature, to assist the MCA with the evaluation process it is **essential** that the responses be provided in the order set out above.

13. You must not alter any of the MCA's tender documents.
14. You must not tell anyone else, even approximately, what your tender price is or will be, before the date of contract award. The only exception is if you need an insurance quotation to calculate your tender price - in which case you may give your insurance company or brokers any essential information they ask for, provided that you do so in strict confidence.
15. You must not try to obtain any information about anyone else's tender or proposed tender before the date of contract award.
16. You must not make any arrangements with anyone else about whether or not they should tender, or about their or your tender price. The only exception is where tenderers are considering joint or team bids, which will be allowed providing all participants to the discussions surrounding the bid are clearly stated in the tender response. (See also 'Group Bids' below).
17. Tender documents must not be transferred to anyone without the prior approval of the MCA in writing.
18. You must not offer or give, or agree to give, to the MCA or any person employed by or on behalf of the MCA any gift or consideration of any kind as an inducement or reward for doing, refraining from doing, or for having done or refrained from doing, any act in relation to the obtaining or execution of the contract, or for showing or refraining from showing favour or disfavour to any person in relation to the contract.

Group Bids

19. The MCA welcomes tenders from groups/consortia of suppliers, each providing part of the specified requirement. In the event of a group of suppliers submitting an acceptable offer, the group will be required to nominate a lead partner with whom the Department can contract. Alternatively, the group will need to form themselves into a single legal entity before the contract is awarded. An undertaking that the group will so form themselves, if required by the Department, must be provided when the tender is submitted.

Alternative Tenders

20. If you wish you may tender on the basis of an alternative specification, but if you do this then you must also submit a separate, primary, tender based strictly on the MCA's specification. Alternative tenders must be fully priced to show clearly how and where costs differ from the primary tender. You should also note that the MCA reserves the right to accept an alternative tender without recourse to re-tendering.

Tender Validity

21. The MCA will assume that your tender will remain open for acceptance for a minimum of 60 calendar days from the Tender Deadline.

Tender Evaluation

22. The tender which offers the overall best value for money to the MCA will be awarded the contract. Overall the best value will be assessed by the cost to be paid for meeting the requirements of this Invitation to tender including this specification containing adequate detail of service delivery.
23. Meeting the specification is essential and must be adequately addressed in your tender response.

Scoring of Tenders and Acceptance of Offers

24. The MCA will safeguard all tenders received and open them once the tender deadline has expired.

The scoring criteria for the contract will be as follows:

Criterion	Criterion Weighting
Price	40%
Quality	60%
Specification Compliance	35%
Methodology	35%

Delivery Programme	25%
Greening Government Commitments	5%
Total	100%

25. The method of scoring all tenders will be:

5 – Proposals fully meet the requirement and includes all relevant supporting evidence.

3 – Proposal does not fully meet the requirement / missing details but is acceptable

0 – Proposal is either inadequate or certain requirements unaddressed

26. The final weighted score for each Quality criterion will be calculated by:

The best score will be given a rating of 100 and all other scores are adjusted accordingly – i.e. they are baselined to 100. The baseline score is then multiplied by 60%.

27 Each element of a supplier's price will be scored according to the formula below:

The lowest priced compliant bid tendered will be rated at 100 points. All other higher priced compliant tenders will then baselined against this priced tender i.e. one percentage point is deducted from the score of each tender for each percentage point above the best price. The scores are then multiplied by 40%.

28. Non-compliant lower priced tenders shall have 10% deducted from the price score. One percentage point may be added where a non-compliant solution provides an alternative costed solution acceptable to the MCA; one percentage point may be deducted where a non-compliant solution is not acceptable to the MCA.

29. The tender with the highest combined score will offer the MCA overall best value for money and will be awarded the contract.

30. You should note that: -

The MCA reserves the right not to accept the lowest, or any, tender.

The MCA reserves the right to accept any part of the tender without accepting the remainder.

31. Acceptance of a tender/award of contract will be by written communication from the MCA.

32. Complaints arising from the tender process should be directed in the first instance to the Procurement Team (contracts@mcga.gov.uk). If you are still aggrieved by the outcome then please contact the Crown Commercial Service customer service desk, at supplier@crowncommercial.gov.uk.

Tender Costs

33. You should note that any expenditure, work or effort undertaken by you prior to the award of a contract is a matter solely for your own commercial judgement. The MCA reserves the right to withdraw this tender invitation at any time or to re-invite tenders on the same or any alternative basis. In such circumstances, and in any event, the MCA and/or its advisers shall not be liable for any costs or loss of expenses whatsoever incurred by the bidder or any company, agent, subsidiary or organisation who may have contributed to the proposals submitted by the bidder in response to this tender invitation.

Trading Names/Invoicing

34. If your tender is submitted in the name of one organisation but you intend submitting invoices in the name of another, or require payments to be made to another, please give full details. Otherwise there may be delay in payment.

Access to Government Information

35. Under the Freedom of Information Act 2000 ("FOIA") and the Environmental Information Regulations 2004 ("EIRs"), the Department is obliged (subject to the application of any relevant exemptions and, where applicable, the public interest test) to disclose information in response to requests for information.
36. You need to be aware that the Department could receive requests for *any* information relating to this contract. The contract will include provisions to reflect the Department's obligations under those disclosure regimes. The Department cannot contract out of its obligations in this respect and will only accept confidentiality clauses in very exceptional and narrowly defined circumstances. In this regard, your attention is drawn to the Code of Practice (in particular, section V thereof) issued by the Lord Chancellor under section 45 of the FOIA (section IX of the Code of Practice issued under regulation 16 of the EIRs includes similar guidance).

General Data Protection Regulation (GDPR)

37. The supplier will be expected to have and demonstrate compliance with the new EU General Data Protection Regulation and its six data processing principles, as well as ensuring the rights of data subjects (processed on behalf of the MCA) are protected.
38. The MCA, as 'Data Controller', will provide the supplier with the relevant data handling information and instructions in order to carry out the survey. As a 'Data Processor' the supplier will be expected to demonstrate how personal information is accessed, stored, used, corrected and retained/destroyed for the purpose of the survey.
39. The type of data provided to the Data Processor will be classified as OFFICIAL under the Government Security Classification Scheme, see g. below. Transfer of personally identifiable information must follow the protocols of secure transfer (as described by the Information Commissioners Office) if being sent via the public internet.

Security

40. The service provider must be able to demonstrate compliance with the principles as set out in the in the Cabinet Office HMG Government Security Policy Framework <https://www.gov.uk/government/publications/security-policy-framework>
41. The supplier shall complete the Cabinet Office Statement of Assurance questionnaire and provide sufficient detail so that the MCA can determine the suppliers approach to security and the application of proportionate controls. <https://www.gov.uk/government/publications/government-supplier-assurance-framework>
42. The service provider must also recognise and understand the Government Security Classification policy and the classification of information. <https://www.gov.uk/government/publications/government-security-classifications>
43. The service provider shall explain how they will dispose of/destroy any personal information collected during the life of the contract.
44. Additionally please can you clarify how Government and industry best practice will be met in the design and implementation of system components, including network principles, security design principles for digital services. Included are a number of applicable links for reference. Further guidance can be found on the National Cyber Security Centre's website.
45. Following the National Cyber Security Centre's (NCSC) Secure design principles for digital services: <https://www.ncsc.gov.uk/guidance/security-design-principles-digital-services-main>
46. following NCSC Architectural Pattern for Serving Web Content. <https://www.ncsc.gov.uk/guidance/serving-web-content-architectural-pattern-10>
47. ensuring applications meets Level 2 of the OWASP Application Security Verification Standard: https://www.owasp.org/index.php/Category:OWASP_Application_Security_Verification_Standard_Project#tab=Downloads
48. ensuring service administration architectures follow NCSC principles: <https://www.ncsc.gov.uk/guidance/systems-administration-architectures>
49. the security requirements of cloud services using the NCSC Cloud Security Principles and accompanying guidance at <https://www.ncsc.gov.uk/guidance/implementing-cloud-security-principles>

Sustainability

50. The contractor will be expected to comply with all current environmental legislation. A statement of how your proposed solution promotes sustainable and ethical procurement. You must ensure that any environmental claim you make is fully in accordance with the Green Claims Code - this is available on the sustainable development website: <https://www.gov.uk/government/publications/make-a-green-claim/make-an-environmental-claim-for-your-product-service-or-organisation>

51. The MCA is committed to identifying and reducing on a cost-effective basis, the sustainable risk associated with the goods and services we procure. Tenderers are required to propose initiatives on how to minimise any adverse effects on the environment and contribute to the Agency meeting its sustainability targets.
<http://sd.defra.gov.uk/gov/green-government/commitments/>

Indemnity and Risk

52. General Conditions for the supply of goods and associated services insurance refers.

Audit of Premises

53. All documentation relating to this contract are subject to audit and must be made available by the contractor upon request.