

SELECTION QUESTIONNAIRE RESPONSE GUIDANCE, EVALUATION AND MARKING SCHEME

VEHICLE HIRE SERVICES

REFERENCE NUMBER

RM1062

ATTACHMENT 2

[Contained in Emptoris 'Key Participation Requirements':]

Note to Potential Providers: Unless the context provides otherwise, capitalised expressions in this 'Key Participation Requirements' section shall have the meaning given to them in the glossary to the Invitation to Tender descriptive document in Attachment 1. In these questions "we" refers to the Potential Provider.

| Requireme nt number | Participation Requirement | Response |
|------------------------|---|----------|
| PR1 | We accept the Terms of Participation Attachment 7 | □ Yes |
| | | 🗆 No |
| PR2 | We confirm that we, including named Sub-Contractors | □ Yes |
| | and all Group of Economic Operators members, comply with all the statements in the Declaration Of Compliance Attachment 8 | □ No |
| PR3 | We understand that it is essential to press the red | □ Yes |
| | 'Submit all Draft Bids' button to correctly submit our completed Tender and confirm we have read and understood the instructions on where and how to do this in paragraph 8.9 of the 'eSourcing tool guidance: how to respond to tenders and further competitions' at | □ No |
| | https://www.gov.uk/government/publications/esourcing -tool-guidance-for-suppliers | |
| PR4 | We understand that to send a message to the CCS | □ Yes |
| | procurement team we must ensure that the name of the procurement is in the context field and 'ALL HOSTS' is selected in the 'TO' box | □ No |

[Contained in Emptoris CCS 'Selection Questionnaire [RM1062]

Note to Potential Providers: Unless the context provides otherwise, capitalised expressions in this Selection Questionnaire shall have the meaning given to them in the glossary to the Invitation to Tender descriptive document in Attachment 1. In this questionnaire "you" / "your" refers to the Potential Provider (Lead Contact for a Group of Economic Operators).

1 INTRODUCTION

- 1.1 This document provides an overview of the methodology which will be adopted by the Authority to evaluate your response to each question set out within the Selection Questionnaire. It also sets out the Marking Scheme which will apply. For the avoidance of doubt, references to "you" in this document shall be references to the Potential Provider.
- 1.2 The defined terms used in the ITT document (Attachment 1) shall apply to this document.

2 OVERVIEW

2.1 The Selection Questionnaire is broken down into the following sections:

PLEASE READ

SECTION 1 – POTENTIAL PROVIDER INFORMATION

SECTION 2 – GROUNDS FOR MANDATORY EXCLUSION

SECTION 3 – GROUNDS FOR DISCRETIONARY EXCLUSION – Part 1

SECTION 4 – GROUNDS FOR DISCRETIONARY EXCLUSION – Part 2

SECTION 5 – ECONOMIC AND FINANCIAL STANDING

SECTION 6 – TECHNICAL AND PROFESSIONAL ABILITY

SECTION 7 – FRAMEWORK SPECIFIC

2.2 If you fail to provide a response to any question of the Selection Questionnaire, your Tender may be deemed to be non-compliant. If a Tender is deemed to be non-compliant, the Tender will be rejected and excluded from further participation in this Procurement.

| Please Read Prior to completing any of the questions for this procurement, please confirm that you have opened, read and understood each of the following attachments by selecting YES or NO as appropriate for each Attachment. | | | | | |
|---|------------|--------|--|--|--|
| Attachment 1 – Invitation to Tender | Compliance | Yes/No | | | |
| Attachment 2 – Selection Questionnaire Response Guidance, Evaluation and Marking Scheme | Compliance | Yes/No | | | |
| Attachment 3 – Award Questionnaire Response Guidance, Evaluation and Marking Scheme | Compliance | Yes/No | | | |
| Attachment 4 – Framework Agreement | Compliance | Yes/No | | | |
| Attachment 5 – Framework Agreement Schedule 2 Part A – Services | Compliance | Yes/No | | | |
| Attachment 6 – Framework Agreement Schedule 4 (Order Form and Call-Off Agreement) | Compliance | Yes/No | | | |
| Attachment 7 – Terms of Participation | Compliance | Yes/No | | | |
| Attachment 8 – Declaration of Compliance | Compliance | Yes/No | | | |
| Attachment 9 – Pricing Matrix Lot 1 | Compliance | Yes/No | | | |
| Attachment 10 – Pricing Matrix Lot 2 | Compliance | Yes/No | | | |
| Attachment 11 – Pricing Matrix Lot 3 | Compliance | Yes/No | | | |
| Attachment 12 – Pricing Matrix Lot 4 | Compliance | Yes/No | | | |
| Attachment 13 – Pricing Matrix Lot 5 | Compliance | Yes/No | | | |
| Attachment 14 – Pricing Matrix Lot 6 | Compliance | Yes/No | | | |
| Attachment 15 – Framework Agreement Population Template | Compliance | Yes/No | | | |
| Attachment 16 – Non Disclosure Agreement (TUPE) | Compliance | Yes/No | | | |

| | Section | | Evaluated |
|-----------------|---|------------|-----------|
| Section 1 – Po | otential Provider Details | | |
| SQ1.1 Potentia | al Provider details | | |
| SQ1.1(a) | Potential Provider Name or Name of Lead Contact for Group of Economic Operators | Compliance | N/A |
| SQ1.1(b) | Registered Office address (if applicable) | Compliance | N/A |
| SQ1.1(c)(i) | Trading Status options (a) – (e) | Compliance | N/A |
| SQ1.1(c)(ii) | Trading Status option (f) OTHER (please specify) | Compliance | N/A |
| SQ1.1(d) | Date of Registration | Compliance | N/A |
| SQ1.1(e) | Company Registration number (if applicable) | Compliance | N/A |
| SQ1.1(f) | Charity Registration number (if applicable) | Compliance | N/A |
| SQ1.1(g) | Head Office DUNS number | Compliance | N/A |
| SQ1.1(h) | Registered VAT number | Compliance | N/A |
| SQ1.1(i) - (i) | Whether registered in professional or trade register | Compliance | N/A |
| SQ1.1(i) - (ii) | Registration details if registered in professional or trade register | Compliance | N/A |
| SQ1.1(j) – (i) | Whether legal requirement for you to obtain particular authorisation | Compliance | N/A |
| SQ1.1(j) – (ii) | Details of authorisation if required | Compliance | N/A |
| SQ1.1(k) | Trading name to be used if successful in procurement | Compliance | N/A |
| SQ1.1 (I) | Ownership Model | Compliance | N/A |
| SQ1.1(m) | SME | Compliance | N/A |
| SQ1.1(n) | Parent Company Details | Compliance | N/A |
| SQ1.1(o) | Ultimate Parent Company Details | Compliance | N/A |
| | | | |
| SQ1.2 Bidding | Model | | |

| SQ1.2(a)(i) | Whether bidding as the Lead Contact for a Group of Economic Operators | Compliance | N/A | | |
|----------------|---|------------------|-----------|--|--|
| SQ1.2(a)(ii) | Name of Group of Economic Operators (if applicable) | Compliance | N/A | | |
| SQ1.2(a)(iii) | Proposed Legal Structure if Framework awarded | Compliance | N/A | | |
| SQ1.2(a)(vi) | Details for each member of Group of Economic Operators | Compliance | N/A | | |
| SQ1.2(b)(i) | Use of Sub-Contractors | Compliance | N/A | | |
| SQ1.2(b)(ii) | Details of Sub-Contractors | Compliance | N/A | | |
| SQ1.3 Contact | t Dotoile | | | | |
| | | Quarter | N1/A | | |
| SQ1.3(a) | Contact Name for Tender | Compliance | N/A | | |
| SQ1.3(b) | Postal Address of Tender Contact | Compliance | N/A | | |
| | | | | | |
| SQ1.4 Lots | | | | | |
| Lot 1 | UK Vehicle Hire: Passenger Car's Hire, Light Commercial Vehicles (LCV) Hire, General on road 4 x 4 Vehicles Hire | Information Only | N/A | | |
| Lot 2 | UK 4 x 4 Vehicle Hire (with full off-road capability) | Information Only | N/A | | |
| Lot 3 | UK Minibus Hire | Information Only | N/A | | |
| Lot 4 | Heavy Goods Vehicles (HGV's) and Heavy Commercial Vehicles (HCV's) over 3.5 tonnes Hire | Information Only | N/A | | |
| Lot 5 | UK Car Share | Information Only | N/A | | |
| Lot 6 | International Vehicle Hire | Information Only | N/A | | |
| | | | | | |
| Section 2 - Gr | ounds for Mandatory Exclusion | | | | |
| SQ2 | Grounds for Mandatory Rejection | Evaluation | Pass/Fail | | |
| | | | | | |
| Section 3 – G | rounds for Discretionary Exclusion | n – Part 1 | | | |
| | | | | | |

| SQ3 | Grounds for Discretionary Rejection | Evaluation | Pass/Fail | | |
|---------------------|---|--------------------|--------------|--|--|
| Section 4 – C | Grounds for Discretionary Exclusion | n – Part 2 | | | |
| SQ4 | Grounds for Discretionary Rejection | Evaluation | Pass/Fail | | |
| | | | | | |
| Section 5 – E | conomic and Financial Standing | | | | |
| Option One SQ5.1 | Financial Assessment in respect of a Framework Guarantor | Evaluation | Pass/Fail | | |
| SQ5.3 | Minimum Level of Economic and Financial Standing | Evaluation | Pass/Fail | | |
| SQ5.4(a) | Provision of Framework Guarantee by Parent Company | Compliance | N/A | | |
| SQ5.4(b) | Provision of Framework Guarantee from a non-Parent Company | Compliance | N/A | | |
| SQ5.4(c) | Details of Framework Guarantee Provider if not a Parent Company | Compliance | N/A | | |
| | | | | | |
| Section 6 – T | echnical and Professional Ability | | | | |
| | ehicle Hire: Passenger Car Hire's, L I on road 4 x 4s Vehicle Hire | ight Commercial Ve | hicles (LCV) | | |
| SQ6.1(a) | Example of Previous Contract 1 | Evaluation | | | |
| SQ6.1(b) | Example of Previous Contract 2 | Evaluation | Pass/Fail | | |
| Lot 2 –UK 4 2 | x 4 Vehicle Hire (with full off-road ca | apability) | | | |
| SQ6.2(a) | Example of Previous Contract 1 | Evaluation | | | |
| SQ6.2(b) | Example of Previous Contract 2 Evaluation Pass/I | | | | |
| | | | | | |
| Lot 3 – UK M | inibus Hire | | | | |
| SQ6.3(a) | Example of Previous Contract 1 | Evaluation | Pass/Fail | | |
| SQ6.3(b) | Example of Previous Contract 2 | Evaluation | | | |

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| SQ6.4(a) | Example of Previous Contract 1 | Evaluation | Pass/Fail | | |
|----------------|------------------------------------|------------|-----------|--|--|
| SQ6.4(b) | Example of Previous Contract 2 | Evaluation | | | |
| Lot 5 – UK C | ar Share | | | | |
| SQ6.5(a) | Example of Previous Contract 1 | Evaluation | Pass/Fail | | |
| SQ6.5(b) | Example of Previous Contract 2 | Evaluation | | | |
| Lot 6 – Interr | ational Vehicle Hire | | | | |
| SQ6.6(a) | Example of Previous Contract 1 | Evaluation | Pass/Fail | | |
| SQ6.6(b) | Example of Previous Contract 2 | Evaluation | | | |
| SQ7.1A - Ins | | | | | |
| Section 7 – F | RAMEWORK SPECIFICS | | | | |
| SQ7.1a(i) | Employers' (Compulsory) Liability | Evaluation | Pass/Fail | | |
| | Insurance | | | | |
| SQ7.1a(ii) | Public Liability Insurance | Evaluation | Pass/Fail | | |
| SQ7.1a(iii) | Professional Indemnity Insurance | Evaluation | Pass/Fail | | |
| SQ7.1a(iv) | Product Liability Insurance | Evaluation | Pass/Fail | | |
| | | | | | |
| SQ7.1B – Co | mpliance with equality legislation | | | | |
| | | | | | |
| SQ7.1C - En | vironmental Management | | | | |
| | | | | | |
| | | | | | |
| SQ7.1D – He | alth & Safety | | | | |
| SQ7.1D – He | alth & Safety | | | | |

SQ7.1G – Framework Agreement Terms and Conditions

1. Potential Provider Information

1.1. Potential Provider details

Please complete the following information:

| Question number | Question | Response | | |
|--------------------|---|----------------------------------|--|--|
| SQ1.1(a) | Full name of the Potential Provider submitting the Tender. For a Group of Economic Operators this will be the name of the Lead Contact | character limit 255 | | |
| SQ1.1(b) | Registered office address (if applicable) | character limit 255 | | |
| SQ1.1(c) - (i) | Trading status a) public limited company b) limited company c) limited liability partnership d) other partnership e) sole trader f) OTHER(please specify) | Use Pick list | | |
| SQ1.1(c) - (ii) | If you responded OTHER to SQ1.1(c) - (i) please specify, in the following text field, your trading status. | character limit 255 | | |
| SQ1.1(d) | Date of registration in country of establishment | character limit 255 | | |
| SQ1.1(e) | Company registration number (if applicable) | character limit 255 | | |
| SQ1.1(f) | Charity registration number (if applicable) | character limit 255 | | |
| SQ1.1(g) | Head office DUNS number | character limit 255 | | |
| SQ1.1(h) | Registered VAT number | character limit 255 | | |
| SQ1.1(i) - (i) | If applicable, is your business registered with the appropriate professional or trade register(s) in the member state where it is established (as set out in Schedule 5 of the Regulations) under the conditions laid down by that state? | YesNo | | |
| SQ1.1(i) - (ii) | If you responded Yes to SQ1.1(i) - (i), please provide, in the following text field, details including the registration number. | character limit 4096 | | |

| SQ1.1(j) - (i) | Is it a legal requirement in the state where you are established for you to possess a particular authorisation or be a member of a particular organisation in order to provide the services specified in this procurement? | □ Yes □ No |
|-----------------|---|--|
| SQ1.1(j) - (ii) | If you responded Yes to SQ1.1(j) - (i), please provide additional details within this box of what is required and confirmation that you have complied with this. | character limit 4096 |
| SQ1.1(k) | Trading name(s) that will be used if successful in this procurement. | character limit 255 |
| SQ1.1(I) | Ownership Model Relevant classifications; a) Voluntary Community Social Enterprise (VCSE) b) Sheltered Workshop c) Public service mutual | Use Pick list |
| SQ1.1(m) | Are you a Small Medium Enterprise (SME)? Guidance on assessing whether you are an SME can be found at: http://ec.europa.eu/growth/smes/business-friendly- environment/sme-definition/index_en.htm | YesNo |
| SQ1.1(n) | Details of immediate parent company: - Full name of the immediate parent company - Registered office address (if applicable) - Registration number (if applicable) - Head office DUNS number Where a Group of Economic Operators is submitting a Tender, this information will be required will be required of each and every member Please enter N/A in first table cell if not applicable | complete table in the eSourcing suite |
| SQ1.1(o) | Details of ultimate parent company: Full name of the immediate parent company Registered office address (if applicable) Registration number (if applicable) Head office DUNS number Where a Group of Economic Operators is submitting a Tender, this information will be required will be required of each and every member Please enter N/A in first table cell if not applicable | complete table in the eSourcing suite |

1.2. Bidding Model

| Question number | Question | | | | | | | Response | |
|---------------------|---|-----------|-------|-----------|-----------|-----------|---|---|--|
| SQ1.2(a) - (i) | Are you bidding as the Lead Contact for a Group of Economic Operators? | | | | | | | Yes No Yes, pleas provide deta n questions Q1.2(a) - (Q1.2(a) - (ead Note 1 | ails listed ii) to iv) and |
| SQ1.2(a) - (ii) | Name of Gro | up of Eco | onomi | c Operato | rs (if ap | plicable) | | character | limit 255 |
| SQ1.2(a) - (iii) | Proposed legal structure if the Group of Economic Operators intends to form a single legal entity prior to signing the Framework Agreement, if awarded. | | | | | | | character | ⁻ limit 255 |
| SQ1.2(a) - (iv) | | | | | | | | The role each member will take in providing the Services | The approximate % of contractual obligations assigned to each member |
| SQ1.2(b) - (i) | Are you or, if Operators pr | | | | | | C |) Yes | |

Please complete the following information about your approach to this procurement:

| | | | | | | | | | No | | |
|--------------------|-------------------------------|---|-------------------|---------------------------|-------------------------------|----------------------------------|----------------------|----------|---|--|--|
| SQ1.2(b) - (ii) | | respon Contract | | | |), pleas | e provide a | additior | al details | s for each | |
| | Name | Registe red address | Trading status | Registe red. number | Head Office DUNS number | Registe red. VAT number | Type of organisation | SME | The role each member will take in providing the Services | The approximate % of contractual obligations assigned to each member | |
| | | | | | | | | | | | |
| | Note | Note 2 | | | | | | | | | |
| | use S Selec your and | If you or, if applicable, the Group of Economic Operators are proposing to use Sub-Contractors, you must answer the remaining questions in this Selection Questionnaire and provide any evidence requested in respect of your organisation and, if applicable, the Group of Economic Operators and each of the proposed Sub-Contractors, unless the question specifically directs otherwise. | | | | | | | | | |
| | Enter | N/A in t | he first | table c | ell if not a | pplicab | le. | | | | |

1.3. Contact Details

Please complete the following information:

| Question number | Question | Response |
|--------------------|--|---------------------|
| SQ1.3(a) | Name of contact for the Tender Note: this person must be registered on the eSourcing Portal for this procurement | character limit 255 |
| SQ1.3(b) | Postal address | character limit 255 |

1.4 – Lots

Please identify what Lots you will be tendering for:

| Lot Number | Description | Response |
|---------------|--|---------------|
| Lot 1 | UK Vehicle Hire: Passenger Car's Hire, Light Commercial Vehicles (LCV) Hire, General on road 4 x 4 Vehicles Hire | □ Yes □ No |
| Lot 2 | UK 4 x 4 Vehicle Hire (with full off-road capability) | □ Yes □ No |
| Lot 3 | UK Minibus Hire | □ Yes □ No |
| Lot 4 | Heavy Goods Vehicles (HGV's) and Heavy Commercial Vehicles (HCV's) over 3.5 tonnes Hire | □ Yes □ No |
| Lot 5 | UK Car Share | □ Yes □ No |
| Lot 6 | International Vehicle Hire | □ Yes □ No |

2. Grounds for mandatory exclusion

Please complete the following information:

| Question number | Question | Response | |
|--|----------|----------|--|
| You shall be excluded from the procurement process if there is evidence of convictions | | | |

relating to specific criminal offences including, but not limited to, bribery, corruption, conspiracy, terrorism, fraud and money laundering, or if you have been the subject of a binding legal decision which found a breach of legal obligations to pay tax or social security obligations (except where this is disproportionate e.g. only minor amounts involved).

If you have answered "yes" to question SQ2.2(a) on the non-payment of taxes or social security contributions, and have not paid or entered into a binding arrangement to pay the full amount, you may still avoid exclusion if only minor tax or social security contributions are unpaid or if you have not yet had time to fulfil your obligations since learning of the exact amount due. If your organisation is in that position please provide details. You may contact the Authority for advice before completing this requirement.

If you are bidding as a Prime Contractor (see section 1.2(a) (Bidding Model), you must answer this question and provide any evidence requested separately in respect of your organisation and each of the proposed Key Sub-Contractors

If you are bidding as a Lead Contact (see section 1.2(b) (Bidding Model), you must answer this question and provide any evidence requested separately in respect of each member of the Group of Economic Operators.)

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| SQ2.1 | Regulation 57 (1) | | |
|---------------------|---|----------------------------------|--|
| | Within the past five years for your organisation and/or any of your or the Group of Economic Operators' proposed Sub-Contractors and/or members of your Group of Economic Operators, has the organisation, directors or partners or any other person who has powers of representation, decision or control been convicted of any of the following offences or any other offence within the meaning of Article 57(1) of the Public Contracts Directive as defined by the law of any jurisdiction outside England and Wales and Northern Ireland? | | |
| SQ2.1(a) | conspiracy within the meaning of section 1 or 1A of the Criminal Law Act 1977 or article 9 or 9A of the Criminal Attempts and Conspiracy (Northern Ireland) Order 1983 where that conspiracy relates to participation in a criminal organisation as defined in Article 2 of Council Framework Decision 2008/841/JHA on the fight against organised crime; | □ Yes □ No | |
| SQ2.1(b) | corruption within the meaning of section 1(2) of the Public Bodies Corrupt Practices Act 1889 or section 1 of the Prevention of Corruption Act 1906; | YesNo | |
| SQ2.1(c) | the common law offence of bribery; | □ Yes □ No | |
| SQ2.1(d) | bribery within the meaning of sections 1, 2 or 6 of the Bribery Act 2010; or section 113 of the Representation of the People Act 1983; | YesNo | |
| SQ2.1(e) | any of the following offences, where the offence relates to fraud affecting the European Communities' financial interests as defined by Article 1 of the Convention on the protection of the financial interests of the European Communities: | | |
| SQ2.1(e) - (i) | the common law offence of cheating the Revenue; | □ Yes □ No | |
| SQ2.1(e) - (ii) | the common law offence of conspiracy to defraud; | YesNo | |
| SQ2.1(e) - (iii) | fraud or theft within the meaning of the Theft Act 1968, the Theft Act (Northern Ireland) 1969, the Theft Act 1978 or the Theft (Northern Ireland) Order 1978; | YesNo | |
| SQ2.1(e) - | fraudulent trading within the meaning of section 458 of the Companies Act 1985, | □ Yes | |

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| (iv) | article 451 of the Companies (Northern | 🗆 No |
|---|---|-------|
| | Ireland) Order 1986 or section 993 of the Companies Act 2006; | |
| SQ2.1(e) - | fraudulent evasion within the meaning of section 170 of the Customs and Excise | □ Yes |
| (v) | Management Act 1979 or section 72 of the Value Added Tax Act 1994; | 🗆 No |
| SQ2.1(e) - | an offence in connection with taxation in the European Union within the meaning of | □ Yes |
| (vi) | section 71 of the Criminal Justice Act 1993; | 🗆 No |
| SQ2.1(e) - (vii) | destroying, defacing or concealing of documents or procuring the execution of a | □ Yes |
| | valuable security within the meaning of section 20 of the Theft Act 1968 or section | 🗆 No |
| | 19 of the Theft Act (Northern Ireland) 1969; | |
| SQ2.1(e) - | fraud within the meaning of section 2, 3 or | □ Yes |
| (viii) | 4 of the Fraud Act 2006; or | 🗆 No |
| SQ2.1(e) - the possession of articles for use in frauds | | □ Yes |
| (ix) | within the meaning of section 6 of the Fraud Act 2006, or the making, adapting, supplying or offering to supply articles for use in frauds within the meaning of section 7 of that Act; | 🗆 No |
| SQ2.1(f) | any offence listed — | |
| SQ2.1(f) - | in section 41 of the Counter Terrorism Act | □ Yes |
| (i) | 2008; or | 🗆 No |
| SQ2.1(f) - | in Schedule 2 to that Act where the court | □ Yes |
| (ii) | has determined that there is a terrorist connection; | 🗆 No |
| SQ2.1(g) | any offence under sections 44 to 46 of the | □ Yes |
| | Serious Crime Act 2007 which relates to an offence covered by subparagraph (f); | 🗆 No |
| SQ2.1(h) | money laundering within the meaning of | □ Yes |
| | sections 340(11) and 415 of the Proceeds of Crime Act 2002; | 🗆 No |
| SQ2.1(i) | an offence in connection with the | □ Yes |
| | proceeds of criminal conduct within the meaning of section 93A, 93B or 93C of | 🗆 No |

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| | | 1 |
|----------|--|----------------------------------|
| | the Criminal Justice Act 1988 or article 45, 46 or 47 of the Proceeds of Crime (Northern Ireland) Order 1996; | |
| SQ2.1(j) | an offence under section 4 of the Asylum and Immigration (Treatment of Claimants etc.) Act 2004; | □ Yes □ No |
| SQ2.1(k) | an offence under section 59A of the Sexual Offences Act 2003; | □ Yes □ No |
| SQ2.1(I) | an offence under section 71 of the Coroners and Justice Act 2009 | □ Yes □ No |
| SQ2.1(m) | an offence in connection with the proceeds of drug trafficking within the meaning of section 49, 50 or 51 of the Drug Trafficking Act 1994; or | YesNo |
| SQ2.1(n) | any other offence within the meaning of Article 57(1) of the Directive— | □ Yes □ No |
| SQ2.2(a) | Regulation 57 (3) – Has it been established, for your organisation and/or any of your or the Group of Economic Operators' proposed Sub-Contractors and/or members of your Group of Economic Operators, by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation, if applicable, is in breach of obligations related to the payment of tax or social security contributions? | □ Yes □ No |
| SQ2.2(b) | If you have answered Yes to question SQ2.2 (a), please use a separate attachment to provide further details. Please also use this attachment to confirm whether you and/or any of your or the Group of Economic Operators' proposed Sub-Contractors and/or members of your Group of Economic Operators have paid, or have entered into a binding arrangement with a view to paying, including where applicable any accrued interest and/or fines? | Upload attachment if applicable |

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Attachment 2 – Selection Questionnaire Response Guidance, Evaluation and Marking Scheme Version 1

3. Grounds for discretionary exclusion – Part 1

Please complete the following information:

| Question number | Question | Response | |
|--------------------|--|----------------------------------|--|
| SQ3.1 | Regulation 57 (8) – Within the past three years, please indicate if anywhere in the world any of the following situations have applied, or currently apply, to your organisation and/or any of your or the Group of Economic Operators' proposed Sub-Contractors and/or members of your Group of Economic Operators : | | |
| SQ3.1(a) | The organisation has violated applicable obligations referred to in Regulation 56 (2) in the fields of environmental, social and labour law established by EU law, national law, collective agreements or by the international environmental, social and labour law provisions listed in Annex X to the Directive as amended from time to time; | □ Yes □ No | |
| SQ3.1(b) | The organisation is bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation's assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any state; | □ Yes □ No | |
| SQ3.1(c) | The organisation is guilty of grave professional misconduct, which renders its integrity questionable; | YesNo | |
| SQ3.1(d) | The organisation has entered into agreements with other economic operators aimed at distorting competition; | YesNo | |
| SQ3.1(e) | The organisation has a conflict of interest within the meaning of Regulation 24 that cannot be effectively remedied by other, less intrusive, measures; | YesNo | |

| SQ3.1(f) | The prior involvement of the organisation in the preparation of the procurement procedure has resulted in a distortion of competition, as referred to in Regulation 41, that cannot be remedied by other, less intrusive, measures; | YesNo |
|--------------------|---|----------------------------------|
| SQ3.1(g) | The organisation has shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions; | YesNo |
| SQ3.1(h) | The organisation has: | |
| SQ3.1(h) - (i) | Been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria; or | YesNo |
| SQ3.1(h) - (ii) | Withheld such information or is not able to submit supporting documents required under Regulation 59; or | □ Yes □ No |
| SQ3.1(i) | The organisation has undertaken to: | |
| SQ3.1(i) - (i) | Unduly influence the decision-making process of the Authority, or | YesNo |
| SQ3.1(i) - (ii) | Obtain confidential information that may confer upon the organisation undue advantages in the procurement procedure; or | YesNo |
| SQ3.1(j) | The organisation has negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award. | YesNo |

4. Grounds for discretionary exclusion – Part 2

Please complete the following information:

| Question number | Question | Response | |
|--------------------|--|----------------------|--|
| SQ4.1 | From 1 April 2013 onwards, for your organisation and/or any of your or the Group of Economic Operators' proposed Sub-Contractors and/or members of your Group of Economic Operators, have any of the organisation's tax returns submitted anywhere in the world on or after 1 October 2012: | | |
| SQ4.1(a) | Given rise to a criminal conviction for tax related offences which is unspent, | □ Yes | |
| | or to a civil penalty for fraud or evasion; | □ No | |
| SQ4.1(b) | Been found to be incorrect as a result of: | □ Yes | |
| | (i) HMRC successfully challenging it under the General Anti-Abuse Rule (GAAR) or the "Halifax" abuse principle; or (ii) a tax Authority in a jurisdiction in which the Potential Provider is established successfully challenging it under any tax rules or legislation that have an effect equivalent or similar to the GAAR or the "Halifax" abuse principle; or (iii) the failure of an avoidance scheme which the Potential Provider was involved in and which was, or should have been, notified under the Disclosure of Tax Avoidance Scheme (DOTAS) or any equivalent or similar regime in a jurisdiction in which the Potential Provider is established? | □ No | |
| SQ4.1(c) | If you responded Yes to either SQ4.1(a) or SQ4.1(b) - (i) to (iii), you may provide details, in the following text field, of any mitigating factors that you consider relevant and that you wish the Contracting Authority to take into consideration. | character limit 4096 | |

<u>'Self-cleaning'</u>

Any Potential Provider that answers 'Yes' to questions 2.1, 2.2, 3.1 or 4.1 should provide sufficient evidence, in a separate appendix, that provides a summary of the circumstances and any remedial action that has taken place subsequently and effectively "self-cleanse" the situation referred to in that question. The Potential Provider has to demonstrate it has taken such remedial action, to the satisfaction of the Authority in each case.

If such evidence is considered by the Authority (whose decision will be final) as sufficient, the economic operator concerned shall be allowed to continue in the procurement process.

In order for the evidence referred to above to be sufficient, the Potential Provider shall, as a minimum, prove that it has;

• paid or undertaken to pay compensation in respect of any damage caused by the criminal offence or misconduct;

• clarified the facts and circumstances in a comprehensive manner by actively collaborating with the investigating authorities; and

• taken concrete technical, organisational and personnel measures that are appropriate to prevent further criminal offences or misconduct.

The measures taken by the Potential Provider shall be evaluated taking into account the gravity and particular circumstances of the criminal offence or misconduct. Where the measures are considered by the Authority to be insufficient, the Potential Provider shall be given a statement of the reasons for that decision.

5. Economic and Financial Standing

Please complete the following information:

| Question number | Question | Response | |
|--------------------|---|----------------------------------|--|
| SQ5.1(a) | For your organisation and, if applicable, each member of your Group of Economic Operators, we will use the organisation's details provided in section 1.1 'Potential Provider details' and Section 1.2 'Bidding Model' to obtain financial risk assessments using Option 1. | | |
| | If you and or members of your Group of Economic Operators would prefer to have this financial assessment carried out in respect of a Framework Guarantor, such as a parent company, then each member may elect to choose this option on the understanding that, if awarded a Framework Agreement, a Framework Guarantee as laid out in Framework Schedule 13 must be completed by each Framework Guarantor and accepted by the Authority prior to contract. | | |
| SQ5.1(a) (i) | Do you or, if applicable, any members of your Group of Economic Operators, wish the financial risk assessment to be carried out in respect of a Framework Guarantor? | YesNo | |
| SQ5.1(a) (ii) | If you or, if applicable, any members of your Group of Economic Operators have elected to have financial risk assessment carried out in respect of a Framework Guarantor, please confirm that the Framework Guarantor has committed to complete, prior | □ Yes □ No | |

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 $[\]label{eq:constraint} \begin{array}{l} \mbox{Attachment 2-Selection Questionnaire Response Guidance, Evaluation and Marking Scheme} \\ \mbox{Version 1} \end{array}$

| to contract, a Framework Guarantee as laid out in Framework Schedule 13 if a Framework Agreement is awarded. | |
|--|---|
| | 1 |

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SQ6. Technical and Professional Ability

Please complete the following information:

Please provide 2 Contract Examples.

Lot 1 - UK Vehicle Hire: Passenger Car's Hire, Light Commercial Vehicles (LCV) Hire, General on road 4 x 4 Vehicles Hire

| Contract specifics | SQ6.1(a) Contract 1 | SQ6.1(b) Contract 2 |
|--|---|---|
| Name of customer organisation | | |
| Name of the organisation which signed the contract with the customer organisation | | |
| Point of contact in customer organisation Position in the organisation E-mail address | | |
| Contract start date Contract completion date Estimated Contract Value | | |
| Please describe the contract and how its performance demonstrates the technical capabilities needed to perform the requirements set out at Framework Schedule 2. | 4096 character limit per contract example | 4096 character limit per contract example |

Lot 2 - UK 4 x 4 Vehicle Hire (with full off-road capability)

| Contract specifics | SQ6.2(a) Contract 1 | SQ6.2(b) Contract 2 |
|--|---|---|
| Name of customer organisation | | |
| Name of the organisation which signed the contract with the customer organisation | | |
| Point of contact in customer organisation Position in the organisation E-mail address | | |
| Contract start date Contract completion date Estimated Contract Value | | |
| Please describe the contract and how its performance demonstrates the technical capabilities needed to perform the requirements set out at Framework Schedule 2. | 4096 character limit per contract example | 4096 character limit per contract example |

Lot 3 - UK Minibus Hire

| Contract specifics | SQ6.3(a) Contract 1 | SQ6.3(b) Contract 2 |
|--|---|---|
| Name of customer organisation | | |
| Name of the organisation which signed the contract with the customer organisation | | |
| Point of contact in customer organisation Position in the organisation E-mail address | | |
| Contract start date Contract completion date Estimated Contract Value | | |
| Please describe the contract and how its performance demonstrates the technical capabilities needed to perform the requirements set out at Framework Schedule 2. | 4096 character limit per contract example | 4096 character limit per contract example |

Lot 4 – Heavy Goods Vehicles (HGV's) and Heavy Commercial Vehicles (HCV) over 3.5 tonnes

| Contract specifics | SQ6.4(a) Contract 1 | SQ6.4(b) Contract 2 |
|---|---|---|
| Name of customer organisation | | |
| Name of the organisation which signed the contract with the customer organisation | | |
| Point of contact in customer organisation Position in the organisation E-mail address | | |
| Contract start date Contract completion date Estimated Contract Value | | |
| Please describe the contract and how its performance demonstrates the technical capabilities needed to perform the requirements set out at Framework Schedule 2. | 4096 character limit per contract example | 4096 character limit per contract example |

Lot 5 - UK Car Share

| Contract specifics | SQ6.5(a) Contract 1 | SQ6.5(b) Contract 2 |
|---|---|---|
| Name of customer organisation | | |
| Name of the organisation which signed the contract with the customer organisation | | |
| Point of contact in customer organisation Position in the organisation E-mail address | | |
| Contract start date Contract completion date Estimated Contract Value | | |
| Please describe the contract and how its performance demonstrates the technical capabilities needed to perform the requirements set out at Framework Schedule 2. | 4096 character limit per contract example | 4096 character limit per contract example |

Lot 6 – International Vehicle Hire

| Contract specifics | SQ6.6(a) Contract 1 | SQ6.6(b) Contract 2 |
|---|---|---|
| Name of customer organisation | | |
| Name of the organisation which signed the contract with the customer organisation | | |
| Point of contact in customer organisation Position in the organisation E-mail address | | |
| Contract start date Contract completion date Estimated Contract Value | | |
| Please describe the contract and how its performance demonstrates the technical capabilities needed to perform the requirements set out at Framework Schedule 2. | 4096 character limit per contract example | 4096 character limit per contract example |

7.1 Additional selection questionnaire modules

Please complete the following information:

A - Insurance

| Question number | Question | Response | | |
|--------------------|---|---|--|--|
| 7.1(a) | For your organisation and your and the Group proposed Sub-Contractors and members of yo Operators, each already have or commit to commencement of the Framework Agreement if insurance cover indicated below: * Most employers are required to insure against liabil their employees arising out of their employment with | ur Group of Economic obtain , prior to the awarded, the levels of ity for injury or disease to | | |
| 7.1(a)(i) | Employer's (Compulsory) Liability Insurance = £5 million | YesNo | | |
| 7.1(a)(ii) | Public Liability Insurance = £1 million | □ Yes □ No | | |
| 7.1(a)(iii) | Professional Indemnity Insurance = £1 million | YesNo | | |
| 7.1(a)(iv) | Product Liability Insurance = £1 million | YesNo | | |

B – Compliance with equality legislation

| Question number | Question | Response | | |
|--------------------|--|--|--|--|
| 7.1(b) | Within the past three years for your organisation a Group of Economic Operators' proposed Sub-Contra your Group of Economic Operators, within all ju organisation operates, has the organisation: in: | Contractors and/or members of all jurisdictions in which the | | |
| 7.1(b)(i) | Had any finding of unlawful discrimination made against it by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or in comparable proceedings in any jurisdiction other than the UK)? | □ Yes □ No | | |
| 7.1(b)(ii) | Had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds or alleged unlawful discrimination? | □ Yes □ No | | |
| 7.1(b)(iii) | If you responded "Yes" to one or both of questions 7.1(b) (i) and 7.1(b) (ii) , please provide, as a separate Attachment, a summary of the nature of the investigation and an explanation of the outcome of the investigation to date. | Upload attachment if applicable | | |
| | If the investigation upheld the complaint against the organisation, please use the Attachment to explain what action (if any) the organisation has taken to prevent unlawful discrimination from reoccurring. Please enter N/A if not applicable. | | | |
| 7.1(b)(iv) | Does the organisation have processes in place to check whether any of the above circumstances apply to Sub-Contractors? | YesNo | | |

C - Environmental Management

| Question number | Question | Response |
|--------------------|---|---------------------------------|
| 7.1(c)(i) | Has your organisation and/or any of your or the Group of Economic Operators' proposed Sub- Contractors and/or members of your Group of Economic Operators been convicted of breaching environmental legislation, or had any notice served upon it, in the last three years by any environmental regulator or Authority (including local Authority)? Please enter N/A if not applicable. | □ Yes □ N/A |
| 7.1(c)(ii) | If you responded "Yes" to question 7.1(c) (i), please provide details in a separate Attachment of the conviction or notice and details of any remedial action or changes you have made as a result of conviction or notices served. Please enter N/A if not applicable. | Upload attachment if applicable |
| 7.1(c)(iii) | Do you and or the Group of Economic Operators have processes in place to check whether any Sub- Contractors have been convicted or had a notice served upon them for infringement of environmental legislation? | □ Yes □ No |

D - Health and Safety

| Question number | Question | Response |
|--------------------|---|------------------------------------|
| 7.1(d)(i) | Please self-certify that your organisation and/or any of your or the Group of Economic Operators' proposed Sub-Contractors and/or members of your Group of Economic Operators has a Health and Safety Policy that complies with current legislative requirements. | YesNo |
| 7.1(d)(ii) | Has your organisation and/or any of your or the Group of Economic Operators' proposed Sub-Contractors and/or members of your Group of Economic Operators been in receipt of enforcement/remedial orders in relation to the Health and Safety Executive (or equivalent body) in the last 3 years? | YesNo |
| 7.1(d)(iii) | If you responded "Yes" to question SQ7.1(d)(ii), please provide details in a separate Attachment of any enforcement/remedial orders served and give details of any remedial action or changes to procedures the | Upload attachment if applicable |

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| | organisation has made as a result. Please enter N/A if not applicable. | |
|------------|---|-----------|
| 7.1(d)(iv) | Do you and or the Group of Economic Operators have processes in place to check whether any of the above circumstances apply to Sub-Contractors? | Yes No |

E– Cyber Essentials

Cyber Essentials Scheme

In relation to the Services, please answer **YES** or **NO**, to confirm that you comply with one of the following criteria, as set out in Attachment 5 Framework Schedule 2 Part A Services.

| Question number | Question | Response |
|--------------------|---|-----------------------------------|
| SQ7.1 (e) (i) | You have a current and valid Cyber Essentials certificate which has been awarded by one of the government approved Cyber Essentials accreditation bodies within the most recent 12 months; OR | YesN/A |
| SQ7.1(e) (ii) | You have not got a current and valid Cyber Essentials certificate which has been awarded by one of the government approved Cyber Essentials accreditation bodies but you are working towards gaining it, and will be in a position to confirm that you have been awarded a current and valid Cyber Essentials certificate by one of the government approved accreditation bodies, by the commencement date of the first Call-Off Agreement. | YesN/A |
| SQ7.1(e) (iii) | You have not got a current and valid Cyber Essentials certificate which has been awarded by one of the government approved Cyber Essentials accreditation bodies, but you can demonstrate (or, will be able to demonstrate by the commencement date of the Framework Agreement) that your organisation meets the technical requirements prescribed by the Cyber Essentials Scheme as detailed in the following link: https://www.cyberstreetwise.com/cyberessentials/files/r equirements.pdf | □ Yes □ N/A |
| | AND that you can provide evidence of verification by a technically competent and independent third party (which has taken place within the most recent 12 | |

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| | months) that your organisation demonstrates compliance with Cyber Essentials technical requirements; | |
|------------------|--|------------|
| SQ7.1(e) (iv) | Your organisation is exempt from complying with the requirements at paragraphs i), ii) and iii) above because your organisation conforms with the ISO27001 standard and the Cyber Essentials requirements have been included in the scope of that standard, and verified as such and the certification body carrying out this verification is approved to issue a Cyber Essentials certificate by one of the government approved Cyber Essentials accreditation bodies referred to in (i) above. AND where your organisation proposes to use Sub-Contractors to carry out the Services and these Sub-Contractors shall be involved in handling sensitive and personal information with regard to the Services, such Sub-Contractors are compliant with the requirements of paragraphs i), ii) and iii) above. | Yes N/A |

F – Quality Management System

Quality Management System

The requirement is to have, or will have in place, prior to commencement of this Framework Agreement an accredited QMS or equivalent by selecting one of the following options;

If you respond **YES** to question SQ7.1(f)(i) the Authority may ask you to provide evidence of your QMS prior to any framework award.

If you respond **YES** to question SQ7.1(f)(ii) that you don't currently have a QMS but will put one in place prior to the commencement of the Framework Agreement, you will not be able to commence work under the Framework Agreement until you have evidenced to the Authority that a QMS relevant to the parts of the organisation that will deliver the Services applicable to the Framework Agreement, is in place.

If you respond **NO** to question SQ7.1(f)(iii) your tender will be deemed to be non-compliant. If a Tender is deemed to be non-compliant, the Tender may be rejected and excluded from further participation in this Procurement.

| Question number | Question | Response |
|--------------------|----------|----------|
| | | |

| SQ7.1(f) (i) | Your organisation currently has a QMS that is relevant to the parts of the organisation that will deliver the Services applicable to this Framework Agreement | Yes No |
|----------------|--|-----------|
| | By selecting YES , you have self-certified that you have a QMS that is relevant to the parts of the organisation that will deliver the Services applicable to this Framework Agreement | |
| SQ7.1(f) (ii) | Your organisation does not currently have a QMS that is relevant to the parts of the organisation that will deliver the Services applicable to this Framework Agreement but will establish a QMS prior to commencement of the Framework Agreement. | Yes No |
| | By Selecting YES , you have self-certified that you do not have a QMS that is relevant to the parts of the organisation that will deliver the Services applicable to this Framework Agreement BUT WILL establish a QMS prior to commencement of the Framework Agreement. | |
| SQ7.1(f) (iii) | Your organisation does not have a QMS that is relevant to the parts of the organisation that will deliver the Services applicable to this Framework Agreement and will not put one in place for this Framework Agreement. By selecting NO , you have confirmed that you do not have a QMS relevant to the parts of the organisation that will deliver the Services applicable to this Framework Agreement, and will not put one in place for this Framework Agreement. | Yes No |
| | | |

G – Framework Terms and Conditions

Framework Terms and Conditions

You must confirm by selecting **YES** or **NO** to indicate that you will or will not, unreservedly sign the Framework Agreement without caveats or limitations as published at Attachment 4. Note: Selecting **NO** to **SQ7.1(g)** will mean your bid will Fail and that you cannot progress further in this procurement. If you select **YES**, and are ultimately successful in the procurement, but you subsequently request changes to the Framework Agreement as published before signing, the offer of the Framework Agreement will be withdrawn.

If you have any queries you must clarify these in accordance with paragraph 7 and within the period specified in paragraph 4 in Attachment 1 – Invitation to Tender.

| Question number | Question | Response |
|--------------------|--|----------|
| SQ7.1(g) | Please select YES or NO to indicate that you will or will not unreservedly sign the Framework Agreement without caveats or limitations as published at Attachment 4 | ⊔ Yes |