



Invitation to Quote

Questions

UK Shared Business Services Ltd (UK SBS)
www.uksbs.co.uk

Registered in England and Wales as a limited company. Company Number 6330639.
Registered Office North Star House, North Star Avenue, Swindon, Wiltshire SN2 1FF
VAT registration GB618 3673 25
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UKSBS

Shared Business Services

**Invitation to Quote (ITQ) on behalf of the British Antarctic Survey
(component part of Natural Environment Research Council)**

**Subject: UK SBS PR16282 Charter of Research Vessel for Whale
Research South Georgia**

Sourcing reference number: PR16282

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Section 6 – Evaluation questionnaire

Bidders should note that the evaluation questionnaire is located within the **e-sourcing questionnaire**.

Guidance on completion of the questionnaire is available at <http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx>

PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY

LOT 1

COMMERCIAL QUESTIONNAIRE

SEL1.1	Please state the full legal name and address and contact details of the organisation tendering (or organisation acting as lead contact where a consortium bid is being submitted).																									
Bidder guidance	The information should be based on the details of the organisation bidding (or organisation acting as lead contact where a consortium bid is being submitted). This is the legal entity with whom we will Contract if successful.																									
Scoring criteria	For information only																									
Bidder response	<table border="1" style="width: 100%; background-color: yellow;"> <tr> <td colspan="2" data-bbox="405 741 1409 779">Table</td> </tr> <tr> <td data-bbox="405 784 906 840">Bidders full legal name</td> <td data-bbox="909 784 1404 840"></td> </tr> <tr> <td data-bbox="405 844 906 900">Address line 1</td> <td data-bbox="909 844 1404 900"></td> </tr> <tr> <td data-bbox="405 904 906 960">Address line 2</td> <td data-bbox="909 904 1404 960"></td> </tr> <tr> <td data-bbox="405 965 906 1021">Address line 3</td> <td data-bbox="909 965 1404 1021"></td> </tr> <tr> <td data-bbox="405 1025 906 1081">Address line 4</td> <td data-bbox="909 1025 1404 1081"></td> </tr> <tr> <td data-bbox="405 1086 906 1142">Town / City</td> <td data-bbox="909 1086 1404 1142"></td> </tr> <tr> <td data-bbox="405 1146 906 1202">Country</td> <td data-bbox="909 1146 1404 1202"></td> </tr> <tr> <td data-bbox="405 1207 906 1263">Post code (or equivalent)</td> <td data-bbox="909 1207 1404 1263"></td> </tr> <tr> <td data-bbox="405 1267 906 1323">Bidder contact</td> <td data-bbox="909 1267 1404 1323"></td> </tr> <tr> <td data-bbox="405 1328 906 1384">Telephone No.</td> <td data-bbox="909 1328 1404 1384"></td> </tr> <tr> <td data-bbox="405 1388 906 1444">Email</td> <td data-bbox="909 1388 1404 1444"></td> </tr> </table>		Table		Bidders full legal name		Address line 1		Address line 2		Address line 3		Address line 4		Town / City		Country		Post code (or equivalent)		Bidder contact		Telephone No.		Email	
Table																										
Bidders full legal name																										
Address line 1																										
Address line 2																										
Address line 3																										
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Town / City																										
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Bidder contact																										
Telephone No.																										
Email																										

<p>SEL1.2</p>	<p>In the last three years, has any finding of unlawful discrimination been made against your organisation by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or in comparable proceedings in any jurisdiction other than the UK)? And/or;</p> <p>In the last three years, has your organisation had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds of alleged unlawful discrimination?</p>
<p>Bidder guidance</p>	<p>The Bidder shall answer Yes or No</p> <p>Yes – Fail</p> <p>No – Pass</p> <p>*If you have answered “yes” please provide, as an attachment to this question, a summary of the nature of the investigation and an explanation of the outcome of the investigation to date.</p> <p>If the investigation upheld the complaint against your organisation, please use the attachment to explain what action (if any) you have taken to prevent unlawful discrimination from reoccurring.</p> <p>You may be excluded if you are unable to demonstrate to UK SBS’s satisfaction that appropriate remedial action has been taken to prevent similar unlawful discrimination reoccurring.</p>
<p>Scoring Criteria</p>	<p>Mandatory Pass / Fail</p>
<p>Bidder response</p>	<p>Yes / No</p>

SEL5.1 SEL5.1 - Please provide details of up to three contacts from which references can be sought.

The contacts should be for charters that have required you to sail near whales for research purposes in the waters off South Georgia (or similar) in line with the scope of work set out in the specification and should be from the past five years.

The named ,contacts should be able to provide written evidence to confirm the accuracy of the information provided below.

Bidder Guidance - The Bidder shall ensure all reference(s) comply with the requirements of having a similar scope to this procurement.

If you cannot provide at least one example, in no more than 500 words please provide an explanation for this e.g. your organisation is a new start-up or you have provided services in the past but not under a contract.

Scoring Criteria - Mandatory Pass/Fail

	Contract 1	Contract 2	Contract 3
Name of customer organisation			
Point of contact in the organisation			
Position in the organisation			
E-mail address			
Description of contract			
Contract Start date			
Contract completion date			
Estimated contract value			

FOI1.1	<p>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR)</p> <p>Information provided in the course of the procurement process may be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations 2004 if requested under an FOI request or EIR</p>
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	<p>request.</p> <p>Please note that some of the information provided may be protected under the FOI Act exemptions and EIR Exceptions. More information on applying the exemptions or exceptions can be found under the Information Commissioners Office (ICO) website http://ico.org.uk</p> <p>Please confirm you have been informed that information provided under this Bid may be disclosed under the FOI Act 2000 and Environmental Information Regulations 2004 and agree to it being published irrespective of submitting a successful or unsuccessful Bid.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

FOI1.2	<p>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR) EXEMPTIONS</p> <p>Please complete this section <u>only</u> if you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1.</p> <p>If you have not agreed to your information to be disclosed under the FOI Act or EIR in Question FOI1.1 please complete a field 'N/A' (Not applicable)</p> <p>If you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1 please tell us what exemptions or exceptions may apply to your information and why? If you are not relying on any exemptions or exceptions please complete each field 'N/A' (Not applicable)</p>
Bidder guidance	<p>The Bidder shall provide details of their proposed exemptions/exception in the table below.</p> <p>The Bidder (irrespective of submitting a successful or unsuccessful Bid) shall note that if UK SBS believes that the suggested Exemptions or Exceptions have not been applied properly as per the Act or Regulation, UK SBS will disclose the requested information unless another exemption or exception can be applied by UK SBS.</p>

	Be aware that by completing FOI1.1 and answering 'Yes' you have agreed for UK SBS to disclose the provided information under the Freedom of Information Act 2000 or Environmental Information Regulation 2004, therefore you will not be approached for consent.	
Scoring criteria	For information only	
Bidder response	Confidential Information	Justification for exemption/exception under FOI Act
	Commercially sensitive information	Justification for exemption/exception under FOI Act

AW1.1	<p>FORM OF BID</p> <p>I declare that to the best of my knowledge the answers submitted in this ITQ are correct. I understand that the information will be used in the process to assess my organisation's suitability to be invited to bid for UK SBS's requirement and I am signing on behalf of my organisation. I understand that the Contracting Authority may reject this ITQ if there is a failure to answer all relevant questions fully or if I provide false/misleading information.</p> <p>I understand that the Government's transparency agenda requires that sourcing documents, including ITQ templates such as this, are published on a designated, publicly searchable web site, and, that the same applies to other sourcing documents issued by UK SBS, including the ITQ, and any contract entered into by UK SBS or its customers with its preferred supplier once the procurement is complete.</p> <p>By submitting a response to this ITQ I agree that our participation may be made public.</p> <p>I understand that the answers given in this response will not be published on the web site (but may fall to be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations</p>
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	<p>2004).</p> <p>By submitting a response to this ITQ I agree and accept the justification for the Contracting Authority’s evaluation criteria.</p> <p>By submitting a response to this ITQ I agreed and accept that UK SBS reserves the right to change without notice the procedure for awarding the Contract, to reject any or all bids for the Contract, to stop the process and not award the Contract (in whole or in part) at any time without any liability on its part.</p> <p>By submitting a response to this ITQ I agree and accept that nothing in this process is intended to form any express or implied contractual relationship between the Parties unless and until a Contract is awarded. UK SBS is not liable for any costs resulting from cancellation of this process nor any costs incurred by Bidders taking part in this procurement process.</p> <p>I understand that where sourcing documents issued by UK SBS or contracts with its suppliers fall to be disclosed UK SBS will redact them as it thinks necessary, having regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW1.3	<p>CERTIFICATE OF BONA FIDE BID</p> <p>The essence of procurement is that the customer shall receive bona fide competitive Bids, from all those Bidding. In recognition of this principle, we certify that this is a bona fide bid, intended to be competitive and that we have not fixed or adjusted the amount of bid by or under or in accordance with any agreement with any other person.</p> <p>We also certify that we have not done and we undertake that we will not do at any time before the hour and date specified for the return of this bid any of the following:</p> <p>(a) Communicate to a person other than the person calling for these bids the amount or approximate amount of the proposed bid, except where the disclosure, in confidence, of the approximate amount of the bid was necessary to obtain insurance premium quotations for the preparation of the bid;</p> <p>(b) Enter into any agreement or arrangement with any other person that he shall refrain from bidding or as to the amount of any bid to be submitted;</p> <p>(c) Offer to pay or agree to pay or give any sum of money or valuable consideration directly or indirectly to any person for doing or having done or causing or have caused to be done in relation to any other bid or proposed bid for the said supply / service any act or thing of the sort described above.</p> <p>In this certificate, the word "person" includes any persons and any body or association, corporate or unincorporated, and any "agreement or arrangement" includes any such transaction, formal or informal, and whether legally binding or not.</p> <p>We acknowledge that UK SBS will be entitled to cancel the contract and to recover from us the amount of any loss resulting from such cancellation if we or our representatives (whether with our without our knowledge) shall have practiced collusion in Bidding for this contract or any other contract with UK SBS or shall employ any corrupt or illegal practices either in the obtaining or execution of this contract or any other contract with UK SBS.</p> <p>We agree that UK SBS may disclose the Bidders information/documentation (submitted to UK SBS during this Procurement) more widely within Government for the purpose of ensuring effective cross-Government procurement processes, including value for money and related purposes.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW3.1	<p>In the event of a Bidder successfully providing the most advantageous offer to UK SBS against a procurement requirement, the Bidder is expected to provide an answer to the attached questions as a validation check prior to the award of any Contract.</p> <p>If the Bidder fails to meet UK SBS' expectations we reserve the right to not award the Contract to the relevant Bidder and either award to the Bidder with the second most advantageous response or run a new procurement.</p> <p>The validation check document is located in RFx Attachments and attached to this question.</p> <div style="text-align: center;">  <p>AW3.1 ITQ Validation check.pdf</p> </div>
Bidder guidance	<p>The Bidder is not required to complete the validation check at this stage but will be required to respond to the questions in the event of providing the most advantageous offer to UK SBS against a procurement requirement.</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes I have understood that I need to complete the validation check in the event of providing the most advantageous offer to UK SBS against a procurement requirement.

AW4.1	Please confirm your acceptance of the attached Contract Terms (draft Baltic and International Maritime Council (BIMCO) attached).
Bidder guidance	The Bidder shall answer Yes, No with justification or No Yes – Pass No with justification –Pass. See question AW4.2 for details of what amounts to a valid justification. No – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No with justification, No

AW4.2	Where a Bidder has answered question AW4.1 with ‘no with justification’ they must detail the justification and the proposed change to the clause.
Bidder guidance	A justification for not accepting a specific clause or series of clauses from the attached Contract Terms is that the Bidder would be in breach of legal requirements or statutory regulations by complying with that clause or series of clauses (i.e. for the avoidance of doubt, being unable to comply with a clause or series of clauses because of an internal policy reason will not be considered to be a justification for a legal requirement or statutory regulation). Where the Bidder has answered question AW4.1 as "no with justification", the Bidder shall provide a Contract mark-up utilising track changes detailing the relevant clause, the proposed changes to the clause and the justification for the changes. In this case, the Bidder shall score a pass if (but only if) UK SBS considers both the following requirements are satisfied: <ul style="list-style-type: none"> • the reasons stated as justifying the Bidder's statement that it cannot accept the Contract Terms due to legal requirements or statutory regulations are valid; and • the changes submitted do not create significant risk for UK SBS and are reasonably necessary and proportionate to ensure the Bidder complies with the legal requirements and statutory regulations.

	<p>Where a Bidder has answered Question AW4.1 with 'Yes' or 'No' it must answer 'not applicable' to achieve a Pass to question AW4.2 (noting that an answer of 'No' to question AW4.1 has already resulted in a fail).</p> <p>In the event of a Bidder answering Yes or No to Question AW4.1 and then providing a proposed mark up, rejection of a clause or a justification for a change then the response will be a Fail.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	<p>Drop down menu</p> <p>'N/A'</p> <p>'I have answered AW4.1 'No with justification' and attach modifications / requested / justification'.</p>

PRICE QUESTIONNAIRE

AW5.2	<p>Bidders are required to complete the Excel Pricing Schedule attached in the Bidder Response section.</p> <p>All prices shall be inclusive of VAT/Tax.(please show a breakdown on the attached Spreadsheet)</p> <p>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</p>
Bidder guidance	<p>Bidders shall confirm they have completed the Pricing Schedule.</p> <p>The scoring methodology for this question shall be:</p> <p>The lowest price for a response which meets the pass criteria shall score 100.</p> <p>All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.</p> <p>Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50</p> <p>In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 (80/100 x 50 = 40)</p> <p>The lowest score possible is 0 even if the price submitted is more than</p>

	<p>100% greater than the lowest price.</p> <p>The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest price. The lowest score possible is 0.</p> <p>For example, assuming the lowest bid is £100,000.</p> <table border="1"> <thead> <tr> <th>Bid Price</th> <th>Differential to the lowest price which meets the mandatory pass criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>£100,000</td> <td>0</td> <td>100</td> </tr> <tr> <td>£120,000</td> <td>20%</td> <td>80</td> </tr> <tr> <td>£140,000</td> <td>40%</td> <td>60</td> </tr> <tr> <td>£150,000</td> <td>50%</td> <td>50</td> </tr> <tr> <td>£175,000</td> <td>75%</td> <td>25</td> </tr> <tr> <td>£200,000</td> <td>100%</td> <td>0</td> </tr> <tr> <td>£300,000</td> <td>200%</td> <td>0</td> </tr> </tbody> </table>	Bid Price	Differential to the lowest price which meets the mandatory pass criteria	Score	£100,000	0	100	£120,000	20%	80	£140,000	40%	60	£150,000	50%	50	£175,000	75%	25	£200,000	100%	0	£300,000	200%	0
Bid Price	Differential to the lowest price which meets the mandatory pass criteria	Score																							
£100,000	0	100																							
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£200,000	100%	0																							
£300,000	200%	0																							
Scoring criteria	Maximum Marks 15.00																								
Bidder response	Yes																								

AW5.3	Confirm whether you would be able to extend the contract by up to 5 days and provide the cost associated with it.
Bidder guidance	The Bidder shall complete the pricing schedule with the costs associated with the extra 5 days. If bidder is not able to provide an additional 5 days please leave area of pricing schedule blank and confirm that it would not be an option in response to this question.
Scoring criteria	<p>The scoring methodology for this question shall be:</p> <p>The lowest price for a response which meets the pass criteria shall score 100.</p> <p>All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.</p> <p>Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50</p>

In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 ($80/100 \times 50 = 40$)

The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.

The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest price.

Bidders that can not provide an additional 5 days will score 0

For example, assuming the lowest bid is £100,000.

Bid Price	Differential to the lowest price which meets the mandatory pass criteria	Score
£100,000	0	100
£120,000	20%	80
£140,000	40%	60
£150,000	50%	50
£175,000	75%	25
£200,000	100%	0
£300,000	200%	0

Maximum Marks **5.00**

Lot 1 QUALITY QUESTIONNAIRE

AW6.0	Can you provide a charter of a research Vessel and crew for the period during 1 January – 1 February 2018 (+ or – 5 days)?
Bidder guidance	Yes – pass No - fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes/ No

AW6.1	Confirm that you will be able to start your charter from the Port of Stanley between 1 January and 1 February 2018
Bidder guidance	NERC's preferred start dates will be between 1 January and 1 February 2018, and will score the maximum 100 + 1 day – Score 80 + 2 days – Score 60 + 3 days – Score 40 + 4 days – Score 20 +5 days – Score 0
Scoring criteria	1 January to 1 February 2018 – Score 100 + 1 day – Score 80 + 2 days – Score 60 + 3 days – Score 40 + 4 days – Score 20 + 5 days – Score 0
-	Maximum Marks 20.00

AW6.2	Confirm that you can supply a 6 - 7 berth vessel and crew suitable for sailing in South Georgia waters
Bidder guidance	Please provide details of the vessel including, age, condition and supply a

	<p>schematic showing the layout. These should include:</p> <ol style="list-style-type: none"> 1. Cruising and maximum speeds (kts) under power in smooth water (7.5kts minimum). Please also indicate the cruising speed in a Force 6 headwind. 2. Capable to heave to and hold the vessel position while acoustic equipment is deployed and recovered (describe the procedures for this) 3. Capable to motor sail with minimum sail to steady vessel motion (describe the procedures for this) 4. Provide adequate heating, ventilation and insulation to maintain a dry atmosphere within the vessel suitable for electronic equipment 5. Adequate fuel capacity to operate 24 hours a day under power at cruising speed and running heating systems for 18 days (please provide details) <ol style="list-style-type: none"> 1. Possession of systems for providing 110/220v power; give details of inverter (ideally pure sine wave) and generator
Scoring criteria	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p> <p>Mandatory requirements as laid out in the Statement of Requirement</p>
Bidder response	<p>Mandatory Pass / Fail</p> <p>plus details of vessel. Attachments unlimited for information</p> <p>/</p>

AW6.3	Please confirm your compliance to the mandatory requirements for the vessel of Section 4 Specification
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p> <p>Mandatory requirements as laid out in the Statement of Requirement</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW6.4	Safety Criteria
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	Confirm that the Vessel will comply in every respect with its requirements of class and be maintained in a manner to satisfy the requirements of the International Convention for the Safety of Life at Sea – Protocol 1978. All documents related thereto are to be carried on board and be available for inspection by the Charterers and must be in date.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail Mandatory requirements as laid out in the Statement of Requirement
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW6.5	Safety Criteria Confirm that the Safety drills will be the responsibility of the Master and shall be carried out in accordance with extant regulations. Please attach details of the vessel's safety equipment in your response.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail Mandatory requirements as laid out in the Statement of Requirement
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No plus attachment unlimited

AW6.7	Please provide details of what can be provided to accommodate a permanent workstation in a fully protected location on the vessel reserved for acoustic monitoring (laptop set up with radio receivers). The workstation will require a cable to the masthead VHF antenna.
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Bidder guidance	<p>NERC would like to have a permanent space on the boat reserved for use as a workstation.</p> <p>Bidder should supply details of the area and assesability of the workstation</p> <p>Bids will be evaluated on suitability of workstation area provision</p> <p>0 – 100 as per Section 5</p>
Scoring criteria	0 – 100
Bidder response	<p>Yes plus an attachment limited to 2 sides of A4</p> <p>No</p> <p>Maximum Marks 5.00</p>

AW6.8	Are you able to set up NMEA feed from GPS and other navigational instruments
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – 100 with details of NMEA feed and other navigational instruments</p> <p>No – 0</p>
Scoring criteria	0 – 100
Bidder response	<p>Yes with details about NMEA feed and other navigational instruments up to two A4 sides, or No</p> <p>Maximum Marks 4.00</p>

AW6.9	Are you able to mount dedicated VHF antenna on top of the mast (as high as possible) to receive sonobuoy signals
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes (height > 20m) – Score 100 with details of VHF antenna and height of</p>

	mast Height 15-20m - Score 60 No – 0
Scoring criteria	0 – 100 Mount height >20m – Score 100 Mount height 15-20m – Score 50 Mount height <15m – Score 0
Bidder response	Yes with details of VHF antenna and height of mast up to two A4 sides, No Maximum Marks 4.00

AW6.10	Are you able to able to secure two -80C DEWAR flasks to the deck of the vessel
Bidder guidance	The Bidder shall answer Yes or No Yes – 100 with details of securement location No – 0
Scoring criteria	0 – 100
Bidder response	Yes with details up to two A4 sides or No Maximum Marks 4.00

AW6.11	Are you able to deploy a hydrophone consisting of a 200m cable (weight around 20kg) behind the boat and stow this coiled on deck when not in use.
Bidder guidance	The Bidder shall answer Yes or No Yes – 100 with details No – 0
Scoring	0 - 100

criteria	
Bidder response	Yes with details up to two A4 sides or No Maximum Marks 3.00

AW6.12	Please confirm that all fuel costs, harbour and port costs are included in the charter day rate.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail Mandatory requirements as laid out in the Statement of Requirement
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes/No

AW6.13	Please confirm that you will be able to house all the equipment listed in Appendix 1 of the specification (Statement of requirement) on board and easily accessible for use. This will include sonobuoys which must be kept dry.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail Mandatory requirements as laid out in the Statement of Requirement
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes with details up to two A4 sides or No / fail

PROJ1.0	Describe what provisions and facilities there will be on board for scientists.
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Bidder guidance	Provide details of what provisions will be made for the scientists during the charter. Include details of sleeping accommodation, work spaces and other facilities available for them to use.
Scoring criteria	Scoring will be 0 – 100
Bidder response	Attachments are permitted but limited to 2 sides of A4. Maximum Marks 10.00

PROJ1.1	Please describe how you propose to approach in close proximity with whales (<5m).
Bidder guidance	Bidder should provide details how they intend to sail within < 5 metres of the whales, including details of the proposed master and their experience. . Include details of the view forward from the steering position and ability to communicate with the foredeck from that position. Describe the best vantage point from the vessel for searching for whales in terms of safety, elevation, shelter and ability to brace in bad weather. Response to be provided on 2 sides of A4
Scoring criteria	Scoring will be 0 – 100
Bidder response	Attachments are permitted but limited to 2 sides of A4. Maximum Marks 15.00

PROJ1.2	Please describe how you intend to deal with sailing in South Georgia waters
Bidder guidance	Bidders should provide details of how they intend to deal with sailing in South Georgia waters, including details of the proposed master and their experience. Please include details of places of shelter which could be used in bad weather, the weather conditions when the vessel would be comfortable operating around Shag Rocks and the weather conditions when the vessel would be comfortable operating at different distances from the coast to the north of the island. Response to be provided on 2 sides of A4
Scoring criteria	Scoring will be 0 – 100
Bidder response	Attachments are permitted but limited to 2 sides of A4. Maximum Marks 15.00

LOT 2

COMMERCIAL QUESTIONNAIRE

SEL1.1	Please state the full legal name and address and contact details of the organisation tendering (or organisation acting as lead contact where a consortium bid is being submitted).																									
Bidder guidance	<p>The information should be based on the details of the organisation bidding (or organisation acting as lead contact where a consortium bid is being submitted).</p> <p>This is the legal entity with whom we will Contract if successful.</p>																									
Scoring criteria	For information only																									
Bidder response	<table border="1" style="width: 100%; background-color: yellow;"> <tr> <td colspan="2" data-bbox="405 889 1402 934">Table</td> </tr> <tr> <td data-bbox="405 940 906 985">Bidders full legal name</td> <td data-bbox="911 940 1402 985"></td> </tr> <tr> <td data-bbox="405 992 906 1037">Address line 1</td> <td data-bbox="911 992 1402 1037"></td> </tr> <tr> <td data-bbox="405 1043 906 1088">Address line 2</td> <td data-bbox="911 1043 1402 1088"></td> </tr> <tr> <td data-bbox="405 1095 906 1140">Address line 3</td> <td data-bbox="911 1095 1402 1140"></td> </tr> <tr> <td data-bbox="405 1146 906 1191">Address line 4</td> <td data-bbox="911 1146 1402 1191"></td> </tr> <tr> <td data-bbox="405 1198 906 1243">Town / City</td> <td data-bbox="911 1198 1402 1243"></td> </tr> <tr> <td data-bbox="405 1249 906 1294">Country</td> <td data-bbox="911 1249 1402 1294"></td> </tr> <tr> <td data-bbox="405 1301 906 1346">Post code (or equivalent)</td> <td data-bbox="911 1301 1402 1346"></td> </tr> <tr> <td data-bbox="405 1352 906 1397">Bidder contact</td> <td data-bbox="911 1352 1402 1397"></td> </tr> <tr> <td data-bbox="405 1404 906 1449">Telephone No.</td> <td data-bbox="911 1404 1402 1449"></td> </tr> <tr> <td data-bbox="405 1456 906 1500">Email</td> <td data-bbox="911 1456 1402 1500"></td> </tr> </table>		Table		Bidders full legal name		Address line 1		Address line 2		Address line 3		Address line 4		Town / City		Country		Post code (or equivalent)		Bidder contact		Telephone No.		Email	
Table																										
Bidders full legal name																										
Address line 1																										
Address line 2																										
Address line 3																										
Address line 4																										
Town / City																										
Country																										
Post code (or equivalent)																										
Bidder contact																										
Telephone No.																										
Email																										

<p>SEL1.2</p>	<p>In the last three years, has any finding of unlawful discrimination been made against your organisation by an Employment Tribunal, an Employment Appeal Tribunal or any other court (or in comparable proceedings in any jurisdiction other than the UK)? And/or;</p> <p>In the last three years, has your organisation had a complaint upheld following an investigation by the Equality and Human Rights Commission or its predecessors (or a comparable body in any jurisdiction other than the UK), on grounds of alleged unlawful discrimination?</p>
<p>Bidder guidance</p>	<p>The Bidder shall answer Yes or No</p> <p>Yes – Fail</p> <p>No – Pass</p> <p>*If you have answered “yes” please provide, as an attachment to this question, a summary of the nature of the investigation and an explanation of the outcome of the investigation to date.</p> <p>If the investigation upheld the complaint against your organisation, please use the attachment to explain what action (if any) you have taken to prevent unlawful discrimination from reoccurring.</p> <p>You may be excluded if you are unable to demonstrate to UK SBS’s satisfaction that appropriate remedial action has been taken to prevent similar unlawful discrimination reoccurring.</p>
<p>Scoring Criteria</p>	<p>Mandatory Pass / Fail</p>
<p>Bidder response</p>	<p>Yes / No</p>

SEL5.1

SEL5.1 - Please provide details of up to three contacts from which references can be sought.

The contacts should be for charters that have required you to sail near whales for research purposes in the waters off South Georgia (or similar) in line with the scope of work set out in the specification and should be from the past five years.

The named ,contacts should be able to provide written evidence to confirm the accuracy of the information provided below.

Bidder Guidance - The Bidder shall ensure all reference(s) comply with the requirements of having a similar scope to this procurement.

If you cannot provide at least one example, in no more than 500 words please provide an explanation for this e.g. your organisation is a new start-up or you have provided services in the past but not under a contract.

Scoring Criteria - Mandatory Pass/Fail

	Contract 1	Contract 2	Contract 3
Name of customer organisation			
Point of contact in the organisation			
Position in the organisation			
E-mail address			
Description of contract			
Contract Start date			
Contract completion date			
Estimated contract value			

FOI1.1	<p>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR)</p> <p>Information provided in the course of the procurement process may be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations 2004 if requested under an FOI request or EIR</p>
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	<p>request.</p> <p>Please note that some of the information provided may be protected under the FOI Act exemptions and EIR Exceptions. More information on applying the exemptions or exceptions can be found under the Information Commissioners Office (ICO) website http://ico.org.uk</p> <p>Please confirm you have been informed that information provided under this Bid may be disclosed under the FOI Act 2000 and Environmental Information Regulations 2004 and agree to it being published irrespective of submitting a successful or unsuccessful Bid.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

FOI1.2	<p>FREEDOM OF INFORMATION ACT 2000 (FOI) AND / OR ENVIRONMENTAL INFORMATION REGULATIONS 2004 (EIR) EXEMPTIONS</p> <p>Please complete this section <u>only</u> if you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1.</p> <p>If you have not agreed to your information to be disclosed under the FOI Act or EIR in Question FOI1.1 please complete a field 'N/A' (Not applicable)</p> <p>If you have agreed for your information to be disclosed under the FOI Act or EIR in Question FOI1.1 please tell us what exemptions or exceptions may apply to your information and why? If you are not relying on any exemptions or exceptions please complete each field 'N/A' (Not applicable)</p>
Bidder guidance	<p>The Bidder shall provide details of their proposed exemptions/exception in the table below.</p> <p>The Bidder (irrespective of submitting a successful or unsuccessful Bid) shall note that if UK SBS believes that the suggested Exemptions or Exceptions have not been applied properly as per the Act or Regulation, UK SBS will disclose the requested information unless another exemption or exception can be applied by UK SBS.</p>

	Be aware that by completing FOI1.1 and answering 'Yes' you have agreed for UK SBS to disclose the provided information under the Freedom of Information Act 2000 or Environmental Information Regulation 2004, therefore you will not be approached for consent.	
Scoring criteria	For information only	
Bidder response	Confidential Information	Justification for exemption/exception under FOI Act
	Commercially sensitive information	Justification for exemption/exception under FOI Act

AW1.1	<p>FORM OF BID</p> <p>I declare that to the best of my knowledge the answers submitted in this ITQ are correct. I understand that the information will be used in the process to assess my organisation's suitability to be invited to bid for UK SBS's requirement and I am signing on behalf of my organisation. I understand that the Contracting Authority may reject this ITQ if there is a failure to answer all relevant questions fully or if I provide false/misleading information.</p> <p>I understand that the Government's transparency agenda requires that sourcing documents, including ITQ templates such as this, are published on a designated, publicly searchable web site, and, that the same applies to other sourcing documents issued by UK SBS, including the ITQ, and any contract entered into by UK SBS or its customers with its preferred supplier once the procurement is complete.</p> <p>By submitting a response to this ITQ I agree that our participation may be made public.</p> <p>I understand that the answers given in this response will not be published on the web site (but may fall to be disclosed under Freedom of Information Act 2000 or Environmental Information Regulations</p>
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	<p>2004).</p> <p>By submitting a response to this ITQ I agree and accept the justification for the Contracting Authority’s evaluation criteria.</p> <p>By submitting a response to this ITQ I agreed and accept that UK SBS reserves the right to change without notice the procedure for awarding the Contract, to reject any or all bids for the Contract, to stop the process and not award the Contract (in whole or in part) at any time without any liability on its part.</p> <p>By submitting a response to this ITQ I agree and accept that nothing in this process is intended to form any express or implied contractual relationship between the Parties unless and until a Contract is awarded. UK SBS is not liable for any costs resulting from cancellation of this process nor any costs incurred by Bidders taking part in this procurement process.</p> <p>I understand that where sourcing documents issued by UK SBS or contracts with its suppliers fall to be disclosed UK SBS will redact them as it thinks necessary, having regard (inter alia) to the exemptions/exceptions in the FOIA or EIR.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW1.3	<p>CERTIFICATE OF BONA FIDE BID</p> <p>The essence of procurement is that the customer shall receive bona fide competitive Bids, from all those Bidding. In recognition of this principle, we certify that this is a bona fide bid, intended to be competitive and that we have not fixed or adjusted the amount of bid by or under or in accordance with any agreement with any other person.</p> <p>We also certify that we have not done and we undertake that we will not do at any time before the hour and date specified for the return of this bid any of the following:</p> <p>(a) Communicate to a person other than the person calling for these bids the amount or approximate amount of the proposed bid, except where the disclosure, in confidence, of the approximate amount of the bid was necessary to obtain insurance premium quotations for the preparation of the bid;</p> <p>(b) Enter into any agreement or arrangement with any other person that he shall refrain from bidding or as to the amount of any bid to be submitted;</p> <p>(c) Offer to pay or agree to pay or give any sum of money or valuable consideration directly or indirectly to any person for doing or having done or causing or have caused to be done in relation to any other bid or proposed bid for the said supply / service any act or thing of the sort described above.</p> <p>In this certificate, the word "person" includes any persons and any body or association, corporate or unincorporated, and any "agreement or arrangement" includes any such transaction, formal or informal, and whether legally binding or not.</p> <p>We acknowledge that UK SBS will be entitled to cancel the contract and to recover from us the amount of any loss resulting from such cancellation if we or our representatives (whether with our without our knowledge) shall have practiced collusion in Bidding for this contract or any other contract with UK SBS or shall employ any corrupt or illegal practices either in the obtaining or execution of this contract or any other contract with UK SBS.</p> <p>We agree that UK SBS may disclose the Bidders information/documentation (submitted to UK SBS during this Procurement) more widely within Government for the purpose of ensuring effective cross-Government procurement processes, including value for money and related purposes.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW3.1	<p>In the event of a Bidder successfully providing the most advantageous offer to UK SBS against a procurement requirement, the Bidder is expected to provide an answer to the attached questions as a validation check prior to the award of any Contract.</p> <p>If the Bidder fails to meet UK SBS' expectations we reserve the right to not award the Contract to the relevant Bidder and either award to the Bidder with the second most advantageous response or run a new procurement.</p> <p>The validation check document is located in RFx Attachments and attached to this question.</p> <div style="text-align: center;">  <p>AW3.1 ITQ Validation check.pdf</p> </div>
Bidder guidance	<p>The Bidder is not required to complete the validation check at this stage but will be required to respond to the questions in the event of providing the most advantageous offer to UK SBS against a procurement requirement.</p> <p>Yes – Pass</p> <p>No – Fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	<p>Yes I have understood that I need to complete the validation check in the event of providing the most advantageous offer to UK SBS against a procurement requirement.</p>

AW4.1	Please confirm your acceptance of the attached Contract Terms (draft Baltic and International Maritime Council (BIMCO) attached).
Bidder guidance	The Bidder shall answer Yes, No with justification or No Yes – Pass No with justification –Pass. See question AW4.2 for details of what amounts to a valid justification. No – Fail
Scoring criteria	Mandatory Pass / Fail
Bidder response	Drop down menu - Yes, No with justification, No

AW4.2	Where a Bidder has answered question AW4.1 with ‘no with justification’ they must detail the justification and the proposed change to the clause.
Bidder guidance	A justification for not accepting a specific clause or series of clauses from the attached Contract Terms is that the Bidder would be in breach of legal requirements or statutory regulations by complying with that clause or series of clauses (i.e. for the avoidance of doubt, being unable to comply with a clause or series of clauses because of an internal policy reason will not be considered to be a justification for a legal requirement or statutory regulation). Where the Bidder has answered question AW4.1 as "no with justification", the Bidder shall provide a Contract mark-up utilising track changes detailing the relevant clause, the proposed changes to the clause and the justification for the changes. In this case, the Bidder shall score a pass if (but only if) UK SBS considers both the following requirements are satisfied: <ul style="list-style-type: none"> • the reasons stated as justifying the Bidder's statement that it cannot accept the Contract Terms due to legal requirements or statutory regulations are valid; and • the changes submitted do not create significant risk for UK SBS and are reasonably necessary and proportionate to ensure the Bidder complies with the legal requirements and statutory regulations.

	<p>Where a Bidder has answered Question AW4.1 with 'Yes' or 'No' it must answer 'not applicable' to achieve a Pass to question AW4.2 (noting that an answer of 'No' to question AW4.1 has already resulted in a fail).</p> <p>In the event of a Bidder answering Yes or No to Question AW4.1 and then providing a proposed mark up, rejection of a clause or a justification for a change then the response will be a Fail.</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	<p>Drop down menu</p> <p>'N/A'</p> <p>'I have answered AW4.1 'No with justification' and attach modifications / requested / justification'.</p>

PRICE QUESTIONNAIRE

AW5.2	<p>Bidders are required to complete the Excel Pricing Schedule attached in the Bidder Response section.</p> <p>All prices shall be inclusive of VAT/Tax.(please show a breakdown on the attached Spreadsheet)</p> <p>All costs appearing elsewhere in the Bid but not mentioned in this Pricing Schedule shall be presumed waived.</p>
Bidder guidance	<p>Bidders shall confirm they have completed the Pricing Schedule.</p> <p>The scoring methodology for this question shall be:</p> <p>The lowest price for a response which meets the pass criteria shall score 100.</p> <p>All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.</p> <p>Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50</p> <p>In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 (80/100 x 50 = 40)</p> <p>The lowest score possible is 0 even if the price submitted is more than</p>

	<p>100% greater than the lowest price.</p> <p>The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest price. The lowest score possible is 0.</p> <p>For example, assuming the lowest bid is £100,000.</p> <table border="1"> <thead> <tr> <th>Bid Price</th> <th>Differential to the lowest price which meets the mandatory pass criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>£100,000</td> <td>0</td> <td>100</td> </tr> <tr> <td>£120,000</td> <td>20%</td> <td>80</td> </tr> <tr> <td>£140,000</td> <td>40%</td> <td>60</td> </tr> <tr> <td>£150,000</td> <td>50%</td> <td>50</td> </tr> <tr> <td>£175,000</td> <td>75%</td> <td>25</td> </tr> <tr> <td>£200,000</td> <td>100%</td> <td>0</td> </tr> <tr> <td>£300,000</td> <td>200%</td> <td>0</td> </tr> </tbody> </table>	Bid Price	Differential to the lowest price which meets the mandatory pass criteria	Score	£100,000	0	100	£120,000	20%	80	£140,000	40%	60	£150,000	50%	50	£175,000	75%	25	£200,000	100%	0	£300,000	200%	0
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£300,000	200%	0																							
Scoring criteria	Maximum Marks 15.00																								
Bidder response	Yes																								

AW5.3	Confirm whether you would be able to extend the contract by up to 5 days and provide the cost associated with it.
Bidder guidance	The Bidder shall complete the pricing schedule with the costs associated with the extra 5 days. If bidder is not able to provide an additional 5 days please leave area of pricing schedule blank and confirm that it would not be an option in response to this question.
Scoring criteria	<p>The scoring methodology for this question shall be:</p> <p>The lowest price for a response which meets the pass criteria shall score 100.</p> <p>All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.</p> <p>Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50</p>

	<p>In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 (80/100 x 50 = 40)</p> <p>The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.</p> <p>The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest price.</p> <p>Bidders that can not provide an additional 5 days will score 0</p> <p>For example, assuming the lowest bid is £100,000.</p> <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th>Bid Price</th> <th>Differential to the lowest price which meets the mandatory pass criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>£100,000</td> <td>0</td> <td>100</td> </tr> <tr> <td>£120,000</td> <td>20%</td> <td>80</td> </tr> <tr> <td>£140,000</td> <td>40%</td> <td>60</td> </tr> <tr> <td>£150,000</td> <td>50%</td> <td>50</td> </tr> <tr> <td>£175,000</td> <td>75%</td> <td>25</td> </tr> <tr> <td>£200,000</td> <td>100%</td> <td>0</td> </tr> <tr> <td>£300,000</td> <td>200%</td> <td>0</td> </tr> </tbody> </table> <p>Maximum Marks 5.00</p>	Bid Price	Differential to the lowest price which meets the mandatory pass criteria	Score	£100,000	0	100	£120,000	20%	80	£140,000	40%	60	£150,000	50%	50	£175,000	75%	25	£200,000	100%	0	£300,000	200%	0
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AW6.0	Can you provide a charter of a research Vessel and crew for the period during 1 January – 1 February 2018 (+ or – 5 days)?
Bidder guidance	<p>Yes – pass</p> <p>No - fail</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes/ No

AW6.1	Confirm that you will be able to start your charter from the Port of Stanley between 1 January and 1 February 2018
Bidder	NERC's preferred start dates will be between 1 January and 1 February

guidance	2018, and will score the maximum 100 + 1 day – Score 80 + 2 days – Score 60 + 3 days – Score 40 + 4 days – Score 20 +5 days – Score 0
Scoring criteria	1 January to 1 February 2018 – Score 100 + 1 day – Score 80 + 2 days – Score 60 + 3 days – Score 40 + 4 days – Score 20 + 5 days – Score 0
-	Maximum Marks 20.00

AW6.2	Confirm that you can supply an 8- 9 berth vessel and crew suitable for sailing in South Georgia waters.
Bidder guidance	Please provide details of the vessel including, age, condition and supply a schematic showing the layout. These should include: <ol style="list-style-type: none"> 1. Cruising and maximum speeds (kts) under power in smooth water (7.5kts minimum). Please also indicate the cruising speed in a Force 6 headwind. 2. Capable to heave to and hold the vessel position while acoustic equipment is deployed and recovered (describe the procedures for this) 3. Capable to motor sail with minimum sail to steady vessel motion (describe the procedures for this) 4. Provide adequate heating, ventilation and insulation to maintain a dry atmosphere within the vessel suitable for electronic equipment 5. Adequate fuel capacity to operate 24 hours a day under power at cruising speed and running heating systems for 18 days (please provide details) 6. Possession of systems for providing 110/220v power; give details of inverter (ideally pure sine wave) and generator
Scoring criteria	The Bidder shall answer Yes or No

	<p>Yes – Pass</p> <p>No – Fail</p> <p>Mandatory requirements as laid out in the Statement of Requirement</p>
Bidder response	<p>Mandatory Pass / Fail</p> <p>plus details of vessel. Attachments unlimited for information</p> <p>/</p>

AW6.3	Please confirm your compliance to the mandatory requirements for the vessel of Section 4 Specification
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p> <p>Mandatory requirements as laid out in the Statement of Requirement</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW6.4	<p>Safety Criteria</p> <p>Confirm that the Vessel will comply in every respect with its requirements of class and be maintained in a manner to satisfy the requirements of the International Convention for the Safety of Life at Sea – Protocol 1978. All documents related thereto are to be carried on board and be available for inspection by the Charterers and must be in date.</p>
Bidder guidance	<p>The Bidder shall answer Yes or No</p> <p>Yes – Pass</p> <p>No – Fail</p> <p>Mandatory requirements as laid out in the Statement of Requirement</p>
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No

AW6.5	Safety Criteria Confirm that the Safety drills will be the responsibility of the Master and shall be carried out in accordance with extant regulations. Please attach details of the vessel's safety equipment in your response.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail Mandatory requirements as laid out in the Statement of Requirement
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes / No plus attachment unlimited

AW6.6	Provide a rigid-hulled inflatable boat 4-6m (easy to launch and retrieve) to enable close approaches to cetaceans, powered by an outboard capable of keeping the boat at planing speeds with a complement of 5 people.
Bidder guidance	The Bidder shall answer Yes if they can provide boat of Boat =>5 to <=6m – 100 Can provide Boat =>4 to <5m – 80 And supply details of the inflatable boat and outboard including power and fuel type. No – 0
Scoring criteria	0- 100 Boat =>5 to <=6m – Score 100 Boat =>4 to <5m – Score 80 Other – Score 0
Bidder response	Yes plus attachment limited to 2 sides of A4 / No Maximum Marks 10.00

AW6.7	Please provide details of what can be provided to accommodate a permanent workstation in a fully protected location on the vessel reserved for acoustic monitoring (laptop set up with radio receivers). The workstation will require a cable to the masthead VHF antenna.
Bidder guidance	NERC would like to have a permanent space on the boat reserved for use as a workstation. Bidder should supply details of the area and assessability of the workstation Bids will be evaluated on suitability of workstation area provision 0 – 100 as per Section 5
Scoring criteria	0 – 100
Bidder response	Yes plus an attachment limited to 2 sides of A4 No Maximum Marks 3.00

AW6.8	Are you able to set up NMEA feed from GPS and other navigational instruments
Bidder guidance	The Bidder shall answer Yes or No Yes – 100 with details of NMEA feed and other navigational instruments No – 0
Scoring criteria	0 – 100
Bidder response	Yes with details about NMEA feed and other navigational instruments up to two A4 sides, or No Maximum Marks 2.00

AW6.9	Are you able to mount dedicated VHF antenna on top of the mast (as high as possible) to receive sonobuoy signals
Bidder guidance	The Bidder shall answer Yes or No Yes (height > 20m) – Score 100 with details of VHF antenna and height of mast Height 15-20m - Score 60 No – 0
Scoring criteria	0 – 100 Mount height >20m – Score 100 Mount height 15-20m – Score 50 Mount height <15m – Score 0
Bidder response	Yes with details of VHF antenna and height of mast up to two A4 sides, No Maximum Marks 2.00

AW6.10	Are you able to able to secure two -80C DEWAR flasks to the deck of the vessel
Bidder guidance	The Bidder shall answer Yes or No Yes – 100 with details of securement location No – 0
Scoring criteria	0 – 100
Bidder response	Yes with details up to two A4 sides or No Maximum Marks 2.00

AW6.11	Are you able to deploy a hydrophone consisting of a 200m cable (weight around 20kg) behind the boat and stow this coiled on deck when not in use.
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Bidder guidance	The Bidder shall answer Yes or No Yes – 100 with details No – 0
Scoring criteria	0 - 100
Bidder response	Yes with details up to two A4 sides or No Maximum Marks 1.00

AW6.12	Please confirm that all fuel costs, harbour and port costs are included in the charter day rate.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail Mandatory requirements as laid out in the Statement of Requirement
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes/No

AW6.13	Please confirm that you will be able to house all the equipment listed in Appendix 1 of the specification (Statement of requirement) on board and easily accessible for use. This will include sonobuoys which must be kept dry.
Bidder guidance	The Bidder shall answer Yes or No Yes – Pass No – Fail Mandatory requirements as laid out in the Statement of Requirement
Scoring criteria	Mandatory Pass / Fail
Bidder response	Yes with details up to two A4 sides or No / fail

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PROJ1.0	Describe what provisions and facilities there will be on board for scientists.
Bidder guidance	Provide details of what provisions will be made for the scientists during the charter. Include details of sleeping accommodation, work spaces and other facilities available for them to use.
Scoring criteria	Scoring will be 0 – 100
Bidder response	Attachments are permitted but limited to 2 sides of A4. Maximum Marks 10.00

PROJ1.1	Please describe how you propose to approach in close proximity with whales (<5m).
Bidder guidance	Bidder should provide details how they intend to sail within < 5 metres of the whales, including details of the proposed master and their experience. . Include details of the view forward from the steering position and ability to communicate with the foredeck from that position. Describe the best vantage point from the vessel for searching for whales in terms of safety, elevation, shelter and ability to brace in bad weather. Response to be provided on 2 sides of A4
Scoring criteria	Scoring will be 0 – 100
Bidder response	Attachments are permitted but limited to 2 sides of A4. Maximum Marks 15.00

PROJ1.2	Please describe how you intend to deal with sailing in South Georgia waters
Bidder guidance	Bidders should provide details of how they intend to deal with sailing in South Georgia waters, including details of the proposed master and their experience. Please include details of places of shelter which could be used in bad weather, the weather conditions when the vessel would be comfortable operating around Shag Rocks and the weather conditions when the vessel would be comfortable operating at different distances from the coast to the north of the island.

	Response to be provided on 2 sides of A4
Scoring criteria	Scoring will be 0 – 100
Bidder response	Attachments are permitted but limited to 2 sides of A4. Maximum Marks 15.00