



McKinsey & Company Inc. United Kingdom
1 Jeremy Street,
London.
SW1Y 4UH

Attn: **REDACTED TEXT**

Date: Tuesday 16th May 2017

Procurement ref: CCCC17A51

Dear Sir/Madam,

Award of contract for the Provision of Consultancy for National Security Secretariat (NSS) Review

Following your tender / proposal for the Provision of Consultancy for National Security Secretariat (NSS) Review to Cabinet Office, we are pleased to award this contract to you. The attached appendix provides detailed feedback on your submitted proposal.

This letter (Award Letter) and its Annexes set out the terms of the contract between Cabinet Office as the Customer and McKinsey & Company Inc. United Kingdom as the Supplier for the provision of the Services. Unless the context otherwise requires, capitalised expressions used in this Award Letter have the same meanings as in the terms and conditions of contract set out in Annex 1 to this Award Letter (the “**Conditions**”). In the event of any conflict between this Award Letter (and its Annexes) and the Conditions, this Award Letter (and its Annexes) shall prevail. Please do not attach any Supplier terms and conditions to this Award Letter as they will not be accepted by the Customer and may delay the conclusion of the Agreement.

1. For the purposes of the Agreement, the Customer and the Supplier agree as follows:

- 1.1. The Services shall be performed at the Supplier’s premises, excepting such meetings and workshops as might be required by the Authority to be carried out at 70 Whitehall, London, SW1A 2AS or 35 Great Smith Street, London, SW1P 3AZ.
- 1.2. The charges for the Services shall be as set out in Annex 2. The total contract value shall be £99,900.00 (exc.VAT inclusive of expenses), including all extension options.
- 1.3. The specification of the Services to be supplied is as set out in Annex 3 and within the Supplier’s response at Annex 4. Where there is conflict Annex 3 shall take precedence.
- 1.4. The Term shall commence on Monday 15th May 2017 (the “Start Date”) and the Expiry Date shall be Friday 14th July 2017.



1.5. The address for notices of the Parties are:

Customer

**Cabinet Office
1 Horseguards Road
London
SW1A 2HQ
Attention: REDACTED TEXT**

Supplier

**McKinsey & Company Inc. United
Kingdom
1 Jeremy Street
London
SW1Y 4UH
Attention: REDACTED TEXT**

1.6. The following persons are Key Personnel for the purposes of the Agreement:

Name	Title/Role
REDACTED TEXT	Contract Manager
REDACTED TEXT	Project Lead

2. Payment

Payment can only be made following satisfactory delivery of the deliverables associated with milestone two. The deliverable associated with milestone three may be delivered after payment. Before payment can be considered, each invoice must include a description of work completed. All Travel & Subsistence shall be included within the Supplier's rates.

3. Liaison

For general liaison your contact will continue to be **REDACTED TEXT**.

We thank you for your co-operation to date, and look forward to forging a successful working relationship resulting in a smooth and successful delivery of the Services. Please confirm your acceptance of the award of this contract by signing and returning the enclosed copy of this letter via the eSourcing Portal by Thursday 18th May 2017.

Yours faithfully,

Signed for and on behalf of Cabinet Office ("the Customer")

Name: **REDACTED TEXT**

Job Title: **REDACTED TEXT**

Signature: **REDACTED TEXT**

Date: 16/5/17



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Service

OFFICIAL

9th Floor, The Capital,
Old Hall Street, Liverpool.
L3 9PP

T 0345 010 3503
E info@crownccommercial.gov.uk

www.gov.uk/ccs

We accept the terms set out in this letter and its Annexes, including the Conditions.

Signed for and on behalf of McKinsey & Company Inc. United Kingdom (“the Supplier”)

Name: **REDACTED TEXT**
job title: **REDACTED TEXT**

Signature: **REDACTED TEXT**

Date: 17/05/2017

OFFICIAL