

## SSRO-C-127 DIGITAL BOARD SOFTWARE TENDER CLARIFICATION QUESTIONS AND ANSWERS - REVISED DOCUMENTATION

Ref.	Date Received	Question Detail	Answer
Q1	14/12/2023	<p>We are working to win public sector IT projects and are looking to understand the valid turnover eligibility condition from below when we are approaching any tenders/bids through Economical partnership option.</p> <p>Scenario: when approaching a tender of value 100K GBP as a main lead bidder by joining 2 other independent subject matter expertise businesses (A &amp; B) based in UK, who agreed to deliver a 70% of work split by 30:40 (A : B)</p> <p>In above such scenario, what option of turnover eligibility from below is true to demonstrate our eligibility criteria!!</p> <p>Option 1:</p> <ul style="list-style-type: none"> <li>• Economical partnership option will help the main bidder/group to claim the turnover eligibility with cumulative turnovers of all economical partners, including main bidder.</li> </ul> <p>Option 2:</p> <ul style="list-style-type: none"> <li>• Our company to demonstrate the entire financial eligibility (a min double of turnover the project value = 200K turnover eligibility) &amp;</li> </ul>	The tender documentation makes no reference to a, and the SSRO does not insist on, any minimum turnover eligibility.

		<ul style="list-style-type: none"> <li>• Business A, to demonstrate a min turnover of 60K (because their work is 30K only from 100K)</li> <li>• Business B, to demonstrate a min turnover of 80K (because their work is 40K only from 100K)</li> </ul> <p>Option 3:</p> <ul style="list-style-type: none"> <li>• All 3 businesses (main bidder and economical partners), means our company &amp; business A &amp; business B, must demonstrate individual turnover eligibility criteria of 200K, even if/when they work for part of project.</li> </ul> <p>We appreciate for your response and support.</p>	
<p><b>Q2</b></p>	<p>14/12/2023</p>	<p>I am writing to inquire about the [Digital Board Software - Tender Exercise - Revised Documentation] (SSRO - C - 127) that was recently posted on <a href="https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&amp;p=1">[https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&amp;p=1]</a>.</p> <p>While our company is interested in submitting a bid for this project.</p> <p>I have a couple more questions regarding the project:</p>	<p>The SSRO will consider bids that propose a sub-contracting arrangement. Bidders who intend to rely on sub-contractors must comply with the requirements set out in the procurement documents, including (but not limited to):</p> <ul style="list-style-type: none"> <li>• Paragraphs 4.32 to 4.35 of the Invitation to Tender; and</li> <li>• Paragraph 4.15 of the Invitation to Tender (in relation to ISO27001 and Cyber Essentials Plus accreditation).</li> </ul> <p>All bidders must be able to fulfil all the service requirements as described in the Specification document.</p> <p>For bidders whose solution is reliant on third parties based outside of the UK, attention is drawn to Schedule 3 of the Contract Terms. The SSRO requires that Personal Data may only be stored or accessed from the UK, unless the conditions described in Annex A are satisfied.</p>

		<p>1. Is the project open for subcontracting, and if so, can it be subcontracted to an Indian company?</p> <p>2. Should the subcontractor also hold the clarifications mentioned in the Project?</p> <p>Thank you for your time and consideration. I look forward to hearing from you soon.</p>	
<b>Q3</b>	14/12/2023	<p>I am writing to inquire about the [Digital Board Software - Tender Exercise - Revised Documentation] (SSRO - C - 127) that was recently posted on <a href="https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&amp;p=1">[https://www.contractsfinder.service.gov.uk/notice/924463ea-1e90-4db8-b65c-3a369d653db0?origin=SearchResults&amp;p=1]</a>.</p> <p>While our company is interested in submitting a bid for this project, I am looking for subcontracting the project.</p> <p>Can it be subcontracted to an UK registered company whose resources are working remotely from India?</p> <p>I would greatly appreciate it if you could provide me with this information as soon as possible.</p> <p>Thank you for your time and consideration. I look forward to hearing from you soon.</p>	Please see the answer above.