

01.08.2023

Quotation

105740 REV001

Nick Cooper

Pera Business Park
Nottingham Road
Melton Mowbray
Leicestershire
LE13 0PB

IN
NOV
ATI
ON

Creating World Leading
Care Environments



Nick Cooper
Pera Business Park Nottingham Road
Melton Mowbray Leicestershire
LE13 OPB



Quote REF: 105740 REV001

Project Name: Greenfield Sports Field

1st August 2023

Dear Nick,

Thank you for choosing Innova to quote for your Changing Places project. Having been involved with the Changing Places campaign for over a decade now, Our goal is to provide a simple solution for organisations looking to enhance their accessibility for toileting away from home. We've fitted out well over 100 Changing Places from football stadiums, to cricket grounds to schools and tourist centres.

Once we've finalised the details of your project, and you've given us the 'green light,' we can submit and manage the entire design and installation process. When everything is handed over, you can rest assured that your equipment is of the highest quality with long-lasting reliability.

We also offer a guarantee on all of our Changing Places installations that they will achieve full Changing Places accreditation upon completion, if not we'll carry out any additional works required at our own cost.

We look forward to working alongside you.

Regards,

A black and white image of a handwritten signature, which appears to be 'Derek Oliver', written in a cursive style.

Derek Oliver



Derek Oliver – Changing Places Consultant

Tel: 0345 034 1450

Mob: 07848 452911

Email: derek.oliver@innova.uk.com

LinkedIn: [linkedin.com/in/derek-oliver-41491969](https://www.linkedin.com/in/derek-oliver-41491969)

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Why Use Innova Care Concepts?

01

Installed over 100 Changing Places projects & counting

02

Our consultants will take the hassle out of your Changing Places project

03

CAD & BIM drawings will be provided

04

RIBA & SPATA Approved Installers



05

Approachable & flexible

RIBA 



Compliance & Health & Safety

Due to our ethos of care, Health and Safety is very important to us. We have a Health and Safety Policy for our operation and tailor-made risk assessments and method statements for the specific tasks.

As approved contractors we are CHAS registered, Construction Line approved and employ a qualified Health and Safety Training and Consultancy Firm. We have in-house qualified First Aiders and all our site workers have up to date CSCS cards and other relevant qualifications.

All of our staff are trained in Health and Safety and receive regular reminders and updates on current legislation, in particular manual handling, COSHH, Asbestos Awareness, Working at Height and Site Rules.

We have an unblemished health and safety record with no reportable incidents under RIDDOR.



CONSTRUCTIONLINE
Approved



ISO 9001 Registered



CHAS
Accredited Contractor

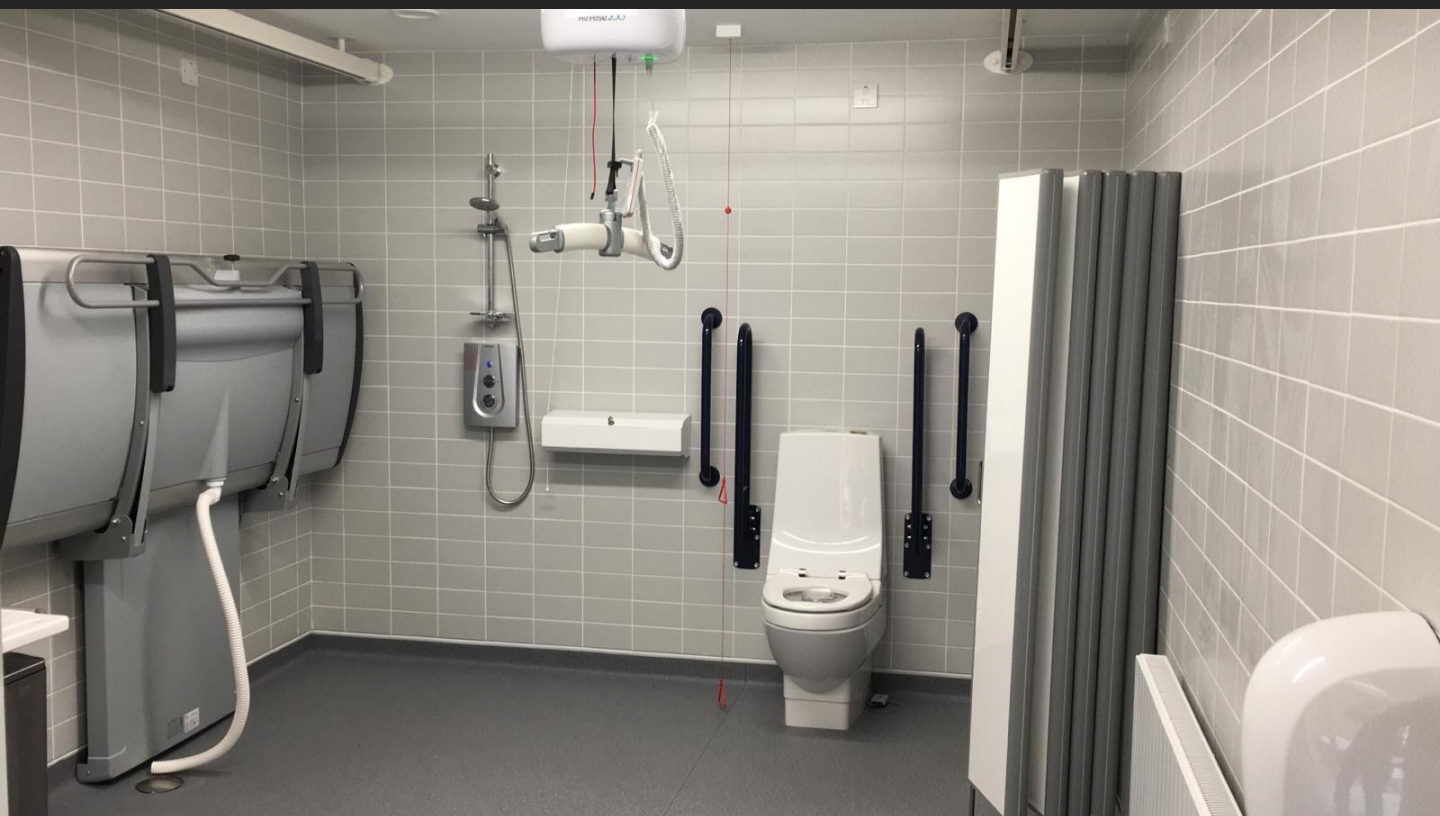


CSCS Approved

Testimonials

“By including a Changing Place, we can look forward to welcoming visitors to the garden and building. It means a lot that people will be able to enjoy what our project is able to offer regardless of their physical needs. The garden is such a great space and it’s important to us that all can enjoy it.”

Peigi Maclean – Member of Garadh a Bagh a Tuath.



Specification P1

PATIENT HOIST:

- Manufacturer: Innova Care Concepts
- Web: www.innovacareconcepts.com
- Contact: Derek Oliver
- Email: derek.oliver@innova.uk.com
- Tel: 0345 034 1450
- Product Reference: AirRise200 Fixed to a AirGlide360 X-Y System- inset.
- Configuration: 5.40m x 2.8m (nominal size) X-Y track system to give full room coverage.
- Accessories: AirRise200 to have 2 point quick release spreader bar, advanced battery protection system, handset charging and visible battery indicator
- Fixings: Ceiling mounted to structural soffit above the suspended ceiling
- Electrical Supply: 5amp switched fused spur at ceiling height above the charging station

WALL MOUNTED SHOWER CHANGE BENCH

- Manufacturer: Innova Care Concepts
- Tel: 0345 034 1450
- Product Reference: Wall Mounted Shower changing Bench with Electric height adjustment. To include mattress, folding front safety rail, and drainage collection,
- Specification Reference: INNST1588

WASH BASIN

- Manufacturer: Innova Care Concepts
- Tel: 0345 034 1450
- Product Reference: Medium electric height adjustable wash basin complete with inbuilt handles, TMV3 thermostatic mixer tap . Concealed plumbing within the height adjustable vanity unit.
- Specification Reference: INNR2122

PRIVACY SCREEN

- Manufacturer: Innova Care Concepts
- Tel: 0345 034 1450
- Product Reference: Wall mounted 3m, folding privacy screen. With hygienic wipeable panels which can be removed and replaced individually if damaged.
- Specification Reference: INNI6977

PENINSULAR CC TOILET

- Manufacturer: Innova Care Concepts
- Tel: 0345 034 1450
- Peninsular toilet, Close coupled, with dark grey seat.
- Specification Reference: INNI7965

Specification P2

SHOWER

- Manufacturer: Innova Care Concepts
- Tel: 0345 034 1450
- Thermostatic Mixer shower, TMV3 rated, RNIB approved
- Specification Reference: INNTMS21

SANITARY ITEMS

Manufacturer: Innova Care Concepts

Tel: 0345 034 1450

Product Reference: To supply and install the following sanitary items:

- Stainless steel grab rail pack which includes 2 No. drop down rails either side of the w/c with drop-down leg, one with toilet roll holder. 2 No. 600mm fixed rails either side of the w/c, 2 No. 600mm fixed rails either side of each basin and 1 No. 600mm fixed rail positioned horizontally on the back of the door. Drop down rail and fixed grab rails x 2 to shower area.
- Specification Reference: INNAMBCC/SS
- Stainless steel colostomy shelf. To be 595mm x 180mm.
- Specification Reference: INN140201/SS
- 20" Wide paper roll dispenser in Stainless steel finish.
- Specification Reference: INNA064/SS
- 1 No Paper towel dispenser in Stainless steel finish.
- Specification Reference: INN260508/SS
- 1 No Soap dispenser in Stainless steel finish.
- Specification Reference: INN260423/SS
- Large sanitary disposal bin – 50L capacity. In Stainless steel finish.
- Specification Reference: INN19104/SS
- 1 No Waste bin – 50L capacity. In Stainless steel finish.
- Specification Reference: INN19104/SS
- 1 No. Full length mirror – 1000mm x 600mm with bevelled edges.
- Specification Reference: INNRT924
- 6 No. metal coat hooks, anti-ligature
- Specification Reference: INN2681
- 1 No. Silver Hand dryer
- Specification Reference: INN741/SS

Quote

Product	Quantity
AirRise200 Hoist System 'H' Frame Track	1
Peninsular Toilet	1
Changing Bench	1
Height Adjustable Wash Basin	1
Privacy Screen	1
Shower	1
<u>Smaller Items Package</u>	
Drop Down Grab Rails	1
Drop Down Grab Rail with Roll Holder	1
Grab Rails 600mm	5
20" Wide Paper Roll Dispenser	1
Hand Towel Dispenser	1
Soap Dispenser	1
Colostomy Shelf	1
Full Height Mirror	1
Coat Hooks	3
General Waste Bin with Swing Lid	1
Large Sanitary Bin	1
Hand Dryer	1
Instruction Plaques set	1
TOTAL Cost to supply and install all the above:	£24,457
Testing, Commissioning, Training and handover to the client. This is a very important and valuable service to ensure every installation is fully safe and checked before use. Systems or products must not be used before this is carried out and safe to use certificates have been issued. Full sign off, accreditation of Changing Places Facility to ensure it is registered correctly on the interactive Changing Places map.	£726
TOTAL Cost to supply and install all the above:	£25,183

Example Images



Example Images



Warranty Pricing

Extended Warranty Options

At Innova we pride ourselves at providing excellent value for money. An extended warranty protection plan helps to keep the equipment running smoothly and hassle-free. This warranty covers all mechanical and electrical parts (including labour to fit them) as specified in our T&C's and the cover against mechanical and electrical breakdown.

We are able to offer the following extended warranty options:

All capital equipment is supplied with 18-month warranty as standard, with options listed below to extend to 36 or 60 months providing greater peace of mind and protection for years to come.

**Extended Warranty -
36 Months**

£1,889

**Extended Warranty -
60 Months**

£3,778

Please contact the Innova service department for details on service and maintenance packages to ensure the validity of the warranty taken.

Authorisation to Proceed

Should you wish to accept our offer and proceed with the works please complete the Docusign process, as prescribed, to confirm your acceptance of this quotation, which is subject to the Quotation Particulars and the relevant Terms & Conditions.

No work or costs will be incurred until we have received payment of the Deposit or Initial payment detailed in the offer in cleared funds. Upon receipt of the deposit payment, resources will be allocated and delivery and installation time frames will be confirmed at that point.

I hereby accept the provided quote and terms and conditions as given to me by Innova Care Concepts.

Signed :

Name:

Date:

Company:

Position Held:

Thank you for your order we will forward you a confirmation by receipt.

Terms and Conditions

Please see Innova Care Concepts general terms and conditions here:

<https://www.innovacareconcepts.com/en/innova-terms-conditions/business-to-business-terms-conditions/>

Quotation Particulars

The following list is the basis on which this quotation is submitted. Any pre-determined assumptions in the enquiry documentations are superseded by the documents associated with our submission and the clauses therein.

References to “Customer” in these quotation particulars are references to the individual(s) or organisation/corporate entity to whom the quotation is addressed.

General

1. Our current lead from order receipt, including all necessary information in terms of scope and drawings (and clear funds in our account where deposits have been requested) is **9 weeks** unless expressly stated otherwise in the body of the quotation.
2. This quotation remains open for acceptance for a period of **30 days** from the date of its creation, after which point we reserve the right to adjust the price at our discretion.
3. The quotation assumes that all works will be carried out and completed in a period not exceeding **3 calendar months** from the receipt of the order.
4. Any cost increases that are incurred during the project may be presented to the Customer, with substantiation, as evidence and justification of a cost variation.
5. The payment structure / plan is as follows unless agreed otherwise in writing and referenced in the ‘Order Acknowledgement’. All figures are percentages of the overall order value.

Payment triggers for QPs

Payment	Reason Explanation	Value / Amount	Terms
1 st	25% Deposit	25%	By return to confirm order
Final Payment	Completion of Works	Balance of order and agreed variations	30 days

6. Any other payment plan, other than that stated in the preceding clause, must be agreed in writing and referred to in the Quotation, or amended and specifically referenced in the Order Acknowledgement.

Quotation Particulars

- Exclusions and Limitations
- The following exclusions and limitations apply to the goods and services:
 7. There has been no provision made to negotiate steps or excessive inclines (1:4 or more) outside the building which may impact the delivery / distribution process.
 8. The Customer is responsible for advising us of any materials, structures or any other items/areas which are or could reasonably be considered as being hazardous to health and safety when we are carrying out the works ("Hazardous Issues"). Should any Hazardous Issues arise, or we are of the opinion such Hazardous Issues may arise if we continue, work will stop immediately, and the Customer will be advised of the risk and the actions we propose to take. Should the Customer be unable to provide assurance or require assistance in determining the building condition or how to deal with any Hazardous Issues, then please request further guidance on addressing this issue.
- Such guidance by us is outside the scope of this initial quotation and may require additional fees to be charged by us to enable the works to progress.
- 9. We have not allowed for the payment of any fees regarding Building Regulations Inspections, testing or other statutory fees that may be applicable, all costs for such fees to be borne by the Customer.
- 10. We have not costed for any works to the fabric/structure of the building, unless specified within the quotation.
- 11. Our design liability is limited to suspension method and use of single point fixing in required location. Non-standard fixings or requirements for work around services (by others) such as a trapeze type arrangement are excluded from our works and will require additional fees to be charged by us to enable the works to progress.

Assumptions

We have made the following assumptions in relation to the pricing, carrying out and completion of the services and delivery of any goods:

12. Unloading time is restricted to the duration of the process, plus a maximum of 30 minutes waiting time.
13. The vehicle unloading point to point of entry to the building is on level 'made' ground and does not involve excessive inclines (1:4 or more).
14. We have estimated the works should be completed in **1 No** visit to a maximum on site duration of **5 days**.
15. Clear access to within 20m of the building for vehicles up to 18 ton.
16. Unrestricted unloading time limitations and without cost implications.
17. No local charges or levies for vehicle movement or specific location parking have been included.
18. No restricted or fixed delivery times / windows have not been allowed. All deliveries
19. It is assumed that all doorways, building openings, walkway and access routes are of a suitable size and design to facilitate the delivery and distribution of the equipment required relating to this quotation.
20. Should, for any reason described in these quotation particulars, or for any other reason out of our control, our delivery and installation team be unable to progress the works regularly and diligently, the time lost will be charged as follows:

i.	Labour	£42.50 per hour
ii.	Materials	Cost plus 30%
iii.	Plant / Vehicle Hire	Cost plus 15%

Quotation Particulars

21. Any works that should be completed by 3rd parties must be completed, or at an agreed stage, prior to our attendance.
22. The quotation assumes that all elements of the existing fabric, structure and single points of fixing (including but not limited to the items at a – g below) within the building / room / location are capable of achieving / meeting the performance criteria required by the equipment being installed unless otherwise stated.
 - a. Steelwork (structure)
 - b. Steelwork sheeting.
 - c. Concrete.
 - d. Timber < 50mm lateral.
 - e. Timber < 50mm vertical.
 - f. Walls – Brick / Block.
 - g. Walls – Stud / Partitions / Lightweight Block
23. We have assumed that we will be afforded the free and unrestricted use of office and welfare facilities for the duration of our works, together with mains electricity/water supplies.
24. The Customer, for the purposes of the CDM Regulations 2015, is the “Principal Designer”. Should the Customer require Innova to fulfil this role, or the Principal Contractors role (as defined in the CDM Regulations), please contact us for further information.
25. Unless specifically stated otherwise, Innova Care Concepts Ltd are to be considered a ‘Contractor’ as defined by the CDM 2015 Regulations.
26. All Quotation Particulars are to be read in conjunction with our Terms and Conditions for Goods & Services as set out in the link below:

www.innovacareconcepts.com/en/innova-terms-conditions/

Thank You



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+44 (0)345 034 1450



Address

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