# Cloud Strategy Assessment Consultancy Tender - July 2017 Clarification Questions & Responses

OS's response to the clarification questions received to date, the participant company name and contact name have been withheld here for reasons of commercial sensitivity.

Question 1 (CM 24/07/2017)

1.

Ηi

As follow up to below, I'd appreciate any additional information/documentation you have, to guide our response please. Thanks.

Hi

RE above OJEU, for the 'Tender for a cloud strategy assessment consultancy service' (Contact Andy Squire). I'd appreciate the opportunity of nnnnnnnnn bidding for provision of these consultancy services. How do I achieve that please?

#### **OS** Response:

Section 5.1.3, Page 3 of the ITT document states:

'All formal communications (including, but not limited to, the submission of responses) to OS are to be made in writing to **OS's Main Contact** as follows:

**Andrew Squire** 

**Category Manager Technology** 

Ordnance Survey, Explorer House, Adanac Drive, SOUTHAMPTON, United Kingdom, SO16 0AS

Phone: 02380 055919

Email: ProcurementGroup@os.uk'

Section 5.3, Page 4 of the ITT document states details the ITT timetable.

A separate editable 'Response Document' is also included within the Contract Finder notice.

#### Question 2 & 3 (CD 25/07/2017)

2. Do the technical competency levels have to be held directly or can they be held by a subcontractor?

### **OS Response:**

The work should be substantially completed by the successful participant in their own capacity. We appreciate that there may be a technology niche where the supplier may need to engage a third party to provide further advice. This would be acceptable provided that it forms only a small, identified part of the work and is incorporated into the main documentation seamlessly.

Continued on next page.

#### **Andy Squire**

**Category Manager (Technology)** 

Strategic Procurement & Supply Management, Ordnance Survey

# Cloud Strategy Assessment Consultancy Tender - July 2017 Clarification Questions & Responses

3. Also can OS provide a list of all their existing agreements with cloud providers and expiry dates?

### **OS Response:**

OS has actively worked with all of the cloud providers mentioned in the mandatory requirements, namely:

- Amazon AWS OS started using AWS around 2008/9 and the usage has now settled down to the hosting of OS's APIs and certain consumer applications.
- Azure OS made minor use of Azure blob storage for the delivery of products to business customers as early as 2009/10, but usage and interest increased sharply over 2015 as it was seen as a way of delivering managed services.
- Oracle OS has only recently started a proof-of-concept on Oracle Cloud, but has a 26-year history of Oracle database usage.

**Andy Squire** 

**Category Manager (Technology)**