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Contract notice

Services

Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses

Department for International Development
Abercrombie House, Eaglesham Road
East Kilbride
G758EA
United Kingdom
Contact person: Gail Nisbet
Telephone: +44 01355843693
E-mail: g-nisbet@dfid.gov.uk
NUTS code: UKM95

Internet address(es):

Main address: <https://www.gov.uk/government/organisations/department-for-international-development>
Address of the buyer profile: <https://www.gov.uk/government/organisations/department-for-international-development/about/procurement>

I.2) Joint procurement

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://supplierportal.dfid.gov.uk/selfservice/>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://supplierportal.dfid.gov.uk/selfservice/>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at: <https://supplierportal.dfid.gov.uk/selfservice/>

I.4) Type of the contracting authority

Ministry or any other national or federal authority, including their regional or local subdivisions

I.5) Main activity

Other activity: Overseas Aid

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:

Invest Africa Programme
Reference number: PO 8178

II.1.2) Main CPV code

75211200

II.1.3) Type of contract

Services

II.1.4) Short description:

DFID's aim, through this programme is to contribute towards the economic transformation needed in Africa to create more and better jobs and to set countries on a trajectory out of poverty . The programme will support increased foreign direct investment (FDI) into manufacturing which in turn will boost productivity by introducing new technology and management capabilities, increase the capabilities of the workforce and diffuse these improvements into the wider economy. The aim of Invest Africa is to generate formal employment, which in turn creates social stability. The recipients of this service will be the Governments of targeted African countries and the beneficiaries of those services. DFID intends to award a contract for an initial term of 7 years with a budget range of £50m - £70m (inclusive of VAT and all applicable government taxes). DFID may extend the duration up to an additional 2 years with a maximum total contract value of £130m (inclusive of VAT and all applicable taxes)

II.1.5) Estimated total value

Value excluding VAT: 130 000 000.00 GBP

II.1.6) Information about lots

This contract is divided into lots: no

II.2) Description**II.2.1) Title:****II.2.2) Additional CPV code(s)****II.2.3) Place of performance**

NUTS code: UKM95

II.2.4) Description of the procurement:

DFID will contract one supplier, or lead consortium member, who will be responsible for delivering the contract. The contract will consist of two Phases (i) Inception and (ii) Implementation. The Inception Phase will last for 4 months; the implementation phase is planned to start immediately upon satisfactory completion of the inception phase and will last for 80 months. The supplier will be directly responsible for the delivery of two main programme components:

I. Transaction Facilitation Services to existing and potential investors. The supplier will need to take an active role in seeking out and supporting investments with the highest additionality and development impact in line with the Payment by Results Document.

II. Technical Assistance (TA) to government (regulation, capacity, strategy etc.) and the private sector (weak or missing markets for key inputs, services etc.). Activities in each country will have a combination of both to the extent essential to support additional FDI in manufacturing sectors. Invest Africa is not a broad investment climate programme, rather it is designed to focus on deals and transactions. Rather than addressing broad investment constraints, Invest Africa will work to systematically address the constraints faced by specific foreign investors in order to facilitate their new investment or expand their existing ones. It will also support the development of backward linkages to domestic firms from FDI investors who play a key supporting role in the supply/value chain and the strengthening of those firms' capacity for their participation in the multinational investor supply chain by the investors.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: 130 000 000.00 GBP

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 84

This contract is subject to renewal: yes

Description of renewals:

DFID may extend the duration of the Invest Africa programme up to an additional 24 months, with a corresponding increased total contract value of up to £130m (including VAT and all applicable government taxes), at the discretion of DFID. The entire Contract will be subject to break points throughout which are fully described within the ToR.

II.2.9) **Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 3

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

Competitive Procedure with Negotiation

Bidders should note that, under this negotiation procedure, the minimum requirements set out in the Terms of Reference (ICPN Volume 3) must be met in stage 1 (as defined below) of your submission and must continue to be met in the final tender submission.

The Competitive Procedure with Negotiation will be conducted through the following process:

DFID intends to conduct this exercise in 4 stages:

STAGE 1 – INITIAL TENDERS

Suppliers should complete the Stage 1 tender documents and submit their initial tender by the closing date stipulated. DFID will assess the initial tender submission in accordance with the award criteria set out in the contract notice as more fully described in ICPN Volume 2.

If DFID, upon receipt of initial tenders, is able to identify the Potential Supplier which is the most economically advantageous and meets the Requirement and there is no requirement to negotiate on any terms, then it may proceed to identification and selection of a preferred supplier at that stage without further negotiation.

If on completion of the assessment DFID identifies a need to negotiate then it may proceed to do so and select a maximum of five Potential Suppliers to participate in Stage 2 - Presentation.

The Potential Suppliers moving to Stage 2 will have met the Requirement and be the highest scoring Potential Suppliers based on the assessment of the initial tender and all Potential Suppliers who score lower will be notified at this stage that their tender will not be taken further. The Requirement for this and future stages is the minimum score or 4 (from a maximum of 6 - see scoring methodology) in each of the individual award criteria.

STAGE 2 – PRESENTATIONS

Each of the Potential Suppliers who are selected to take part in Stage 2 will be invited to give a presentation to DFID's Evaluation Committee. The presentation should last no more than 10 minutes and will be followed by a question and answer session on the content of no more than 15 minutes.

Presentations may be recorded using voice or video technology and/or transcribed.

Presentations will be evaluated against the criteria set out in ICPN Volume 2. Following evaluation, DFID will invite up to three Potential Suppliers to participate in Stage 3 - Negotiation. DFID reserves the right to reduce the number of tenders to be negotiated at Stage 3 by applying the award criteria published.

Additional details are located in the tender documents.

STAGE 3 - NEGOTIATION

DFID will invite those Potential Suppliers who are successful at Stage 2 to take part in negotiations. In advance of the negotiation, DFID will provide an agenda which will set out points for discussion, including the areas of the Initial Tender which have not fully satisfied the award criteria.

DFID reserves the right to hold multiple rounds of negotiation and reduce the number of tenders to be negotiated at the following round by applying the award criteria published.

STAGE 4 - FINAL TENDERS

DFID will notify the remaining tenderers its intent to close the negotiation phase and will ask for Final Tenders to be submitted. On receipt of the final tender bidders will be evaluated in accordance with the criteria set out in ICPN Volume 2 and a preferred supplier will be identified. Once a preferred supplier is selected there will be no further opportunity to negotiate.

Potential Suppliers should note that DFID reserve the right to accept the initial tender and conclude the process at stage 1. Potential Suppliers must therefore submit their best Tenders at the outset.

II.2.10) Information about variants

Variants will be accepted: no

II.2.11) Information about options

Options: no

II.2.12) Information about electronic catalogues

II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information

The contract will be governed by English Law. Prices must be quoted in GBP Sterling. All payments for the contract will be made in GBP Sterling. DFID reserves the right to annul the process at any point and not award the contract.

Please note, ICPN stage documentation is included for information, these documents are classified as "Draft - to be finalised".

Section III: Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.5) Information about reserved contracts

III.2) Conditions related to the contract

III.2.1) Information about a particular profession

III.2.2) Contract performance conditions:

III.2.3) Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV: Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.3) Information about a framework agreement or a dynamic purchasing system

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.5) Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.6) Information about electronic auction

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

IV.2.2) Time limit for receipt of tenders or requests to participate

Date: 09/02/2018

Local time: 14:00

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 09/03/2018

IV.2.4) Languages in which tenders or requests to participate may be submitted:

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 8 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Section VI: Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: no

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information:

VI.4) Procedures for review

VI.4.1) Review body

Gerry O'Connor, Department for International Development

Eaglesham Road

East Kilbride

G75 8EA

United Kingdom

VI.4.2) Body responsible for mediation procedures

Gerry O'Connor, Department for International Development

Eaglesham Road

East Kilbride

G75 8EA

United Kingdom

VI.4.3) Review procedure

VI.4.4) Service from which information about the review procedure may be obtained

VI.5) Date of dispatch of this notice:

05/01/2018