

PART 4

Tender Evaluation Model

4.1 Award Criteria and Evaluation Criteria

All Tenders received will be evaluated and Contract(s) awarded on the basis of the offer that is the most economically advantageous to the Authority.

Tenderers must demonstrate how they will meet the Authority's requirements, set out in the Specification, both in terms of the quality of the provision and the method by which it will deliver that provision.

The Authority will examine this using the Assessment Questions Contained within Part 5 of this ITT, the evaluation questions below and any Method Statements required by the Authority. All of which shall be marked in accordance with the Tender Evaluation methodology detailed below.

It is the Tenderers responsibility to ensure that Tenders contain sufficient information to allow a complete evaluation to be conducted.

The Award Criteria is:

- 50% technical / quality.
- 50% cost.

Scores are arrived at following the application of the Evaluation Criteria set out below to the Tenderer's Tender.

It should be noted that Design Standards should either meet either British or German Design Standards. Failure to do so will result in an automatic fail with regard to the tender submission

The **Cost** (100%) evaluation of the Tender will require:-

Cost to be Broken out for:-

- Design
- Plant Room Equipment, Material and Spares (2 year Maintenance)
- Piping Materials
- On- Site Project Management
- Labour
- Disbursements

The **Technical / Quality Scoring (100%)** Evaluation of the Tender will consider

- Experience in Provision of Similar Projects as well as project team qualifications 20%
- Components used, their reliability and sustainability with evidence of service life, references and reviews 20%
- Low Maintenance and cost of operation (energy efficiency). Projections should be given to the typical operation of the pool stating assumptions where appropriate 30%
- Mobilisation are looking to understand how quickly the project could commence and the expected duration of disruptive works. The objective being to minimise the downtime or pool closure 15%
- Warranty and Guarantees to be afforded 15%

4.2 Evaluation process

Technical / Quality evaluation

The technical evaluation will be scored in accordance with the table below.

SCORE	MEANING
0	Absent
1	Very weak – almost completely unacceptable
2	Weak – well below expectations
3	Poor – below expectations
4	Slightly below expectations
5	Meets expectations
6	Slightly exceeds expectations
7	Good – above expectations
8	Very good – well above expectations
9	Excellent – significantly above expectations
10	Outstanding

Scoring matrix for the technical and quality criteria

Below is a worked example of how the Technical/Quality scores will be calculated:

Question	Score (Out of 10)	Weighting	Total Points	Maximum Points Available
	[A]	[B]	[A x B]	(B x Max Score of 10)
1	5	10	50	100
2	6	5	30	50
3	6	5	30	50
4	8	10	80	100
5	6	15	90	150
6	5	20	100	200
7	8	5	40	50
TOTAL		70	420	700

Worked Example, Technical/Quality

In this example, the Applicant achieved a score of 420 points out of a maximum 700 points. They have scored 42 points out of the maximum 70 available for Technical/Quality.

Pricing evaluation

The **Pricing** evaluation of the Tender will consider:

Responses to question C1 in Part 5 of this ITT will be scored on a comparative basis with the lowest bid receiving 100% of the available marks. All other bids will be compared against that bid, attracting a pro-rated score against that bid.

Where a bid price is 100% or greater than the lowest price, the score for this criteria will be zero.

Below (Table 4) is a worked example of how the Cost score will be calculated:

		Bid A	Bid B	Bid C	Bid D	Bid E
(a)	Cost	£10.00	£12.00	£10.00	£8.00	£16.00
(b)	% Difference above lowest price*	25	50	25	0	100
(c)	Adjusted Cost Score [100 - (b)]**	75	50	75	100	0
(d)	Price Weighting	30	30	30	30	30
(e)	Weighted score [(c) x (d)] / 100	22.5	15	22.5	30	0

Worked Example, Cost

* = (This bidders price/lowest bidders price)*100 - 100

** = (100 - % above lowest price)

Bid E scored a score of zero as their bid price was 100% more than the lowest price.

Overall Score

To obtain the overall score the Applicants Technical/Quality score achieved is combined with their Cost score to give the total for score for the Applicant.

	Max Quality Score	Quality Score	Max Cost Score	Cost Score	Final Score
Bidder 1	70	42	30	22.5	64.5
Bidder 2	70	54	30	24.5	78.5

Table 5 - Worked Example, Final Scores