

Tender Scoring Matrix - Brooksby Building - SIL 1 Water Shut Off Valve System					Tender 1 - ABC			Tender 2 - LMN			Tenderer 3 - XYZ		
Category	Category percentage	Subcategory	% of category %	Overall % available	Total cost / Score	%	Notes	Total cost / Score	%	Notes	Total cost / Score	%	Notes
Commercial aspects	40%	Contract Cost (Inverse Proportion): cheapest quote gets 100% of the overall available. Remaining proposals get a proportion of the 30% available based on comparison to cheapest proposal.	85%	34.0%									
		Payment terms: 0 - not stated in proposal. 1 - Not acceptable by TPI. 2 - Acceptable but not as envisaged in ITT document 3 - As envisaged in ITT document.	5%	2.0%	-	0%							
		Supplier T&Cs: 0 - not offered. 1 - not acceptable 2 -acceptable with minor changes 3 - acceptable	5%	2.0%	-	0%							
		Pirbright T&Cs: 0 - not offered. 1 - not acceptable 2 -acceptable with minor changes 3 - acceptable	5%	2.0%	-	0%							
Quality of Tender	60%	Quality of Proposal (how specification will be met): 0 - Very poor quality proposal (not worth the paper its written on). 1 - Proposal / presentation of proposal is disjointed/difficult to understand. 2 - Proposal is clear but technical content is limited. 3 - Proposal is clear and technical content is high.	35%	21.00%	-	0%							
		History of Project Delivery in Microbiology sector: 0 - not offered or inadequate. 1 - Good track record of delivering projects, but none in the microbiology sector. 2 - Good track record of delivering projects, some experience in the microbiology sector. 3 - Good track record of delivering projects, extensive experience in the microbiology sector.	10%	6.00%	-	0%							
		Competency Records (Functional Safety): 0 - No details offered, or competency requirements not met. 1 - Limited details given. 2 - Full details given, but experience not fully relevant. 3 - Full details given and experience fully relevant.	15%	9.00%	-	0%							
		Competency Records (Other Disciplines): 0 - No details offered, or competency requirements not met. 1 - Limited details given. 2 - Full details given, but experience not fully relevant. 3 - Full details given and experience fully relevant.	20%	12.00%	-	0%							
		History of Functional Safety Project Delivery: 0 - not offered or inadequate. 1 - Good track record of delivering engineering projects, but no history of compliance with IEC 61511. 2 - Good track record of delivering engineering projects, and some history of compliance with IEC 61511. 3 - Good track record of delivering engineering projects, and a good track record of compliance with IEC 61511.	20%	12.00%	-	0%							
100.0%				100.0%		#DIV/0!			#DIV/0!			#DIV/0!	