Crown

Commercial

Service

G-Cloud 10 Call-Off Contract

This Call-Off Contract for the G-Cloud 10 Framework Agreement (RMI 557.10) includes:

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# Part A - Order Form

|  |  |
| --- | --- |
| Digital Marketplace service ID number: | 273321782525132 |
| Call-Off Contract reference: |  |
| Call-Off Contract title: | Hootsuite Enterprise Social Media Relationship  Platform |
| Call-Off Contract description: | Hootsuite Enterprise Social Media Relationship  Platform |
| Start date: | 25.09.2018 |
| Expiry date: | 24.09.2019 |
| Call-Off Contract value: | £l93,350 GBP |
| Charging method: | BACS, quarterly upfront net 30 days |
| Purchase order number: | N/A |

This Order Form is issued under the G-Cloud 10 Framework Agreement (RMI 557.10).

Buyers can use this order form to specify their G-Cloud service requirements when placing an Order.

The Order Form cannot be used to alter existing terms or add any extra terms that materially change the Deliverables offered by the Supplier and defined in the Application.

There are terms in the Call-Off Contract that may be defined in the Order Form. These are identified in the contract with square brackets.

|  |  |
| --- | --- |
| From: the Buyer | Highways England  +44 (0)300 470 2925  Buyer's main address:  The Cube, 199 Wharfside Street  Birmingham  Bl IRN |

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|  |  |
| --- | --- |
| To: the Supplier | Hootsuite Inc.  +44 (O) 207 0482 029, ext: 6504 Suppliers address:  5 East 8th Avenue  Vancouver, BC  Canada V5T 1 R6  Company number:  854972-9 |
| Together: the 'Parties' | |

## Principle contact details

|  |  |
| --- | --- |
| For the Buyer: | Title:  Name:  Email:  Phone: |
| For the Supplier: | Title:  Name:  Email:  Phone: |

## Call-Off Contract term

|  |  |
| --- | --- |
| Start date: | This Call-Off Contract Starts on 25 the of September 2018 and is valid for 12 months. |
| Ending  (termination): | The notice period needed for Ending the Call-Off Contract is at least [90] Working Days from the date of written notice for disputed sum. |
|
| Extension period: | This Call-Off Contract can be extended by the Buyer for two (2) period(s) of 12 months each, by giving the Supplier 60 days written notice before its expiry.  Extensions which extend the Term beyond 24 months are only permitted if the Supplier complies with the additional exit plan requirements at clauses 21.3 to 21.8. |

## Buyer contractual details

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This Order is for the G-Cloud Services outlined below. It is acknowledged by the Parties that the volume of the G-CIoud Services used by the Buyer may vary during this Call-Off Contract.

|  |  |  |
| --- | --- | --- |
| G-Cloud lot: | This Call-Off Contract is for the provision of Services under:  Lot 2 - Cloud software  Lot 3 - Cloud support | |
| G-CIoud services required: | The Services to be provided by the Supplier under the above Lot are listed in Framework Section 2 and outlined below:  450 Hootsuite Enterprise Licences  • 15 Hootsuite Impact Connections • 1000 Hootsuite Amplify Licences e 8 x 4 hour live, product training sessions. | |
| Additional services: | Not applicable | |
| Location: | The Services will be delivered to The Cube, 199 Wharfside Street, Birmingham, Bl 1 RN. | |
| Quality standards: | N/A | |
| Technical standards: | Not | applicable |
| Service level agreement: | The service level and availability criteria required for this Call-Off Contract are defined in the Hootsuite Service Level Agreement as published on https://assets.digitalmarketpiace.service.gov.uk/g-cloud10/documents/92281 /273321782525132-terms-and-conditions-201805-11-1953.pdf | |
| Onboarding: | Not applicable | |
| Offboarding: | Not applicable | |
| Collaboration agreement: | Not applicable | |
| Limit on Parties' liability: | The annual total liability of either Party for all Property defaults will not exceed one hundred and twenty five percent (125%) per cent of Charges payable by the Buyer to the Supplier in the Year in which liability arises or any anniversary thereof in which liability arises  The annual total liability for Buyer Data defaults will not exceed one hundred and twenty-five (125%) per cent of the Charges payable by the Buyer to the Supplier during the Call-Off Contract Term (whichever is the greater).  The annual total liability for all other defaults will not exceed the greater  of 2241$687.50 or 125% of the Charges payable by the Buyer to the Supplier during the Call-Off Contract Term (whichever is the greater). | |
| Insurance: | The insurances required will be: | |

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|  |  |
| --- | --- |
|  | Professional indemnity insurance cover to be held by the Supplier and by any agent, Subcontractor or consultant involved in the supply of G-Cloud Services. This professional indemnity insurance cover will have a minimum limit of indemnity or  El for each individual claim or any higher limit the Buyer requires (and as required by Law).  Employers' liability insurance with a minimum limit of or any higher minimum limit required by Law. |
| Force majeure: | A Party may End this Call-Off Contract if the Other Party is affected by a Force Ma•eure Event that lasts for more than 90 consecutive da s. |
| Audit: | The following Framework Agreement audit provisions will be incorporated under clause 2.1 of this Call-Off Contract to enable the Bu er to car out audits: 7.4. |
| Buyer's responsibilities: | The Buyer is responsible for (i) its Customer Content; (ii) its use of ThirdParty Services; (iii) Hootsuite Acceptable Use Policy, as defined in Hootsuite Terms incorporated in Schedule 4. |
| Bu er's equipment: | Not applicable. |

## Supplier's information

|  |  |
| --- | --- |
| Subcontractors or artners: | Not applicable. |

## Call-Off Contract charges and payment

The Call-Off Contract charges and payment details are in the table below. See Schedule 2 for a full breakdown.

|  |  |  |
| --- | --- | --- |
| Pa ment method: | The a ment method for this Call-Off Contract is BACS. | |
| Payment profile: | The payment profile for this Call-Off Contract is quarterly upfront in advance. | |
| Invoice details: | The Supplier will issue electronic invoices quarterly. The Buyer will pay the Su lier within 30 da s of recei tof a valid invoice. | |
| Who and where to send invoices to: | Invoices will be sent to Finance and Business Services: Payments, Highways England, The Cube, 199 Wharfside, Birmingham, Bl 1 RN.  *Redacted* @highwaysengland.co.uk | |
| Invoice information required — for example purchase order, project reference: |  | |
| Invoice frequency : | Invoice will be sent to the Buyer | Quarterly. |
| Call-Off Contract value: | The total value of this Call-Off Contract is El 93,350. | |

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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Call-Off Contract charges: | The breakdown of the Charges is:   |  |  |  |  |  | | --- | --- | --- | --- | --- | | Item | Qty | Price per unit | Term | Total Price | | Hootsuite Enterprise  Social  Relationship  Platform | 450 | 2275 | 12 | El 23,750 | | Hootsuite  Enterprise  Am li Seats | 1000 |  | 12 | 220,000 | | Hootsuite  Impact  Connections | 15 | 2960 | 12 | 4,400 | | Hootsuite  Professional Services 4hr live, Product Training sessions | 8 | 24,400 | 12 | 235,200 | | Total ice |  |  |  | El 93,350 | |

## Additional buyer terms

|  |  |  |
| --- | --- | --- |
| Performance of the service and deliverables: | Not Applicable | |
| Guarantee: | Not A | licable |
| Warranties, re resentations: | Not Applicable | |
| Supplemental requirements in addition to the CallOff terms: | Not Applicable | |
| Altemative clauses: | These Alternative Clauses, which have been selected from Schedule 4, will apply:  Hootsuite Terms as published on https://assets.digitalmarketplace.service.qov.uk/q-ctoud-  10/documents/92281 /273321782525132-terms-and-conditions-2018-    05-11-1953.pdf  1. To the extent Customer Content and/or Mentions constitute ersonal data collectivel "Customer Controlled Personal Data" , | |

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|  |  |
| --- | --- |
|  | the Customer hereby agree that it shall be deemed to be the data controller and Hootsuite shall be deemed to be the data processor or as those terms are understood in the Data  Protection Legislation. Under no circumstances will Hootsuite be deemed a data controller with respect to Customer Controlled Personal Data.  2. Customer acknowledges and agrees that: (a) Customer controlled Personal Data and Customer Information may be hosted and processed by Hootsuite or its subcontractors in the US and other countries which may not have the same level of protection for personal data as applies with the EU; and (b) if the processing of Customer Controlled Personal Data by Hootsuite results in a transfer (including an onward transfer) of EU Personal Data to a jurisdiction other than a jurisdiction in the EIJ, the EEA, or the European Commission-approved countries providing 'adequate' data protection, Hootsuite shall ensure transfer is provided with appropriate safeguards, such as the U.S.-EU and U.S.- Swiss Privacy Shield frameworks or standard data protection clauses adopted by the European Commission, and on condition that enforceable data subject rights and effective legal remedies for data subjects are available. |
| Buyer specific amendments to/refinements of the Call-Off Contract terms: | This Call-Off Contract replaces and supersedes the G Cloud 7 Contract entered into between the Parties dated 10 December 2016. |
| Public Services Network PSN : | Not applicable. |
| Personal Data and Data Sub•ects: | Will Schedule 7 - Processing, Personal Data and Data Subjects be used |

## 1. Formation of contract

1. .1 By signing and returning this Order Form (Part A), the Supplier agrees to enter into a Call-Off Contract with the Buyer.
   1. The Parties agree that they have read the Order Form (Part A) and the Call-Off Contract terms and by signing below agree to be bound by this Call-Off Contract.
   2. This Call-Off Contract will be formed when the Buyer acknowledges receipt of the signed copy of the Order Form from the Supplier.
   3. In cases of any ambiguity or conflict the terms and conditions of the Call-Off Contract and

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Order Form will supersede those of the Supplier Terms and Conditions.

## 2. Background to the agreement

1. The Supplier is a provider of G-CIoud Services and agreed to provide the Services under the terms of Framework Agreement number RMI 557.10.
2. The Buyer provided an Order Form for Services to the Supplier.

|  |  |  |
| --- | --- | --- |
| Signed: | Supplier | Buyer |
| Name: |  |  |
| Title: |  |  |
| Signature: |  |  |
| Date: | 28th September 2018 | 28th September 2018 |

# Schedule 1 — Services

Hootsuite Enterprise Social Media Relationship Platfom. Description is available at:

### https :(.iiwww.diqitalmarketplace.service.qov.uWq-cloud/services/27?321782525132

Hootsuite Amplify Social Media Advocacy Solution. Description is available at:

https://www.digitalmarketQlace.seNice.qov.uWg-cloud/services/709d79498386938

Hootsuite Impact Social ROI Analytics Solution. Description is available at:

https 7/!www.digitatmarketp!ace.service.qov.uWq-cloud/services/524981378090585

Hootsuite Premium Onboarding Services

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# Schedule 2 - Call-Off Contract charges

For each individual Service, the applicable Call-Off Contract Charges (in accordance with the Supplier's Digital Marketplace pricing document) can't be amended during the term of the Call-Off

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Contract. The detailed Charges breakdown for the provision of Services during the Term will include:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Item | Qty | Price per unit | Term | Total Price |
| Hootsuite Enterprise  Social  Relationship  Platform | 450 | 2275 | 12 | 2123,750 |
| Hootsuite  Enterprise  Am li Seats | 1000 | 220 | 12 | 220,000 |
| Hootsuite  Impact  Connections | 15 | 2960 | 12 | 214,400 |
| Hootsuite  Professional Services 4hr live, Product Training sessions | 8 | 24,400 | 12 | 235,200 |
| Total rice |  |  |  | El 93,350 |

# Part B - Terms and conditions

## 1. Call-Off Contract start date and length

1.1 The Supplier must start providing the Services on the date specified in the Order Form.

1.2 This Call-Off Contract will expire on the Expiry Date in the Order Form. It will be for up to 24 months from the Start Date unless Ended earlier under clause 18 or extended by the Buyer under clause 1.3.

1.3 The Buyer can extend this Call-Off Contract, with written notice to the Supplier, by the period in the Order Form, as long as this is within the maximum permitted under the Framework Agreement of 2 periods of up to 12 months each.

1.4 The Parties must comply with the requirements under clauses 21.3 to 1.8 if the Buyer reserves the right in the Order Form to extend the contract beyond 24 months.

## 2. Incorporation of terms

2.1 The following Framework Agreement clauses (including clauses and defined terms referenced by them) as modified under clause 2.2 are incorporated as separate Call-Off Contract obligations and apply between the Supplier and the Buyer:

* 4.1 (Warranties and representations)

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* 4.2 to 4.7 (Liability)
* 4.11 to 4.12 (IR35)
* 5.2 to 5.3 (Force majeure)
* 5.6 (Continuing rights)
* 5.7 to 5.9 (Change of control)
* 5.10 (Fraud)
* 5.11 (Notice of fraud)
* 7.1 to 7.2 (Transparency)
* 8.3 (Order of precedence)
* 8.4 (Relationship)
* 8.7 to 8.9 (Entire agreement)
* 8.10 (Law and jurisdiction)
* 8.11 to 8.12 (Legislative change)
* 8.13 to 8.17 (Bribery and corruption)
* 8.18 to 8.27 (Freedom of Information Act)
* 8.28 to 8.29 (Promoting tax compliance)
* 8.30 to 8.31 (Official Secrets Act)
* 8.32 to 8.35 gransfer and subcontracting)
* 8.38 to 8.41 (Complaints handling and resolution)
* 8.49 to 8.51 (Publicity and branding
* 8.42 to 8.48 (Conflicts of interest and ethical walls)
* 8.52 to 8.54 (Equality and diversity)
* 8.66 to 8.67 (Severability) 
* 8.68 to 8.82 (Managing disputes)
* 8.83 to 8.91 (Confidentiality)
* 8.92 to 8.93 (Waiver and cumulative remedies)  paragraphs 1 to 10 of the Framework Agreement glossary and interpretations  any audit provisions from the Framework Agreement set out by the Buyer in the Order Form

2.2 The Framework Agreement provisions in clause 2.1 wilt be modified as follows:

* a reference to the 'Framework Agreement' will be a reference to the 'Call-Off Contract'
* a reference to 'CCS' will be a reference to 'the Buyer'
* a reference to the 'Parties' and a 'Party' will be a reference to the Buyer and Supplier as Parties under this Call-Off Contract
  1. The Framework Agreement incorporated clauses will be referred to as 'incorporated Framework clause XX', where is the Framework Agreement clause number.

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* 1. When an Order Form is signed, the terms and conditions agreed in it will be incorporated into this Call-Off Contract.

## 3. Supply of services

3.1 The Supplier agrees to supply the G-Cloud Services and any Additional Services under the terms of the Call-Off Contract and the Supplier's Application.

3.2 The Supplier undertakes that each G-Cloud Service will meet the Buyer's acceptance criteria, as defined in the Order Form. 

## 4. Supplier staff

4.1 The Supplier Staff must:

* be appropriately experienced, qualified and trained to supply the Services
* apply alt due skill, care and diligence in faithfully performing those duties
* obey all lawful instructions and reasonable directions of the Buyer and provide the

Services to the reasonable satisfaction of the Buyer

* respond to any enquiries about the Services as soon as reasonably possible
* complete any necessary Supplier Staff vetting as specified by the Buyer
  1. The Supplier must retain overall control of the Supplier Staff so that they are not considered to be employees, workers, agents or contractors of the Buyer.
  2. The Supplier may substitute any Supplier Staff as long as they have the equivalent experience and qualifications to the substituted staff member.
  3. The Buyer may conduct IR35 Assessments using the ESI tool to assess whether the Supplier's engagement under the Call-Off Contract is Inside or Outside IR35.
  4. The Buyer may End this Call-Off Contract for Material Breach if the Supplier is delivering the Services Inside IR35.
  5. The Buyer may need the Supplier to complete an Indicative Test using the ESI tool before the Start Date or at any time during the provision of Services to provide a preliminary view of whether the Services are being delivered Inside or Outside IR35. If the Supplier has completed the Indicative Test, it must download and provide a copy of the PDF with the 14digit ESI reference number from the summary outcome screen and promptly provide a copy to the Buyer.
  6. If the Indicative Test indicates the delivery of the Services could potentially be Inside IR35, the Supplier must provide the Buyer with all relevant information needed to enable the Buyer to conduct its own IR35 Assessment.
  7. If it is determined by the Buyer that the Supplier is Outside IR35, the Buyer will provide the

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ESI reference number and a copy of the PDF to the Supplier.

## 5. Due diligence

5.1 Both Parties agree that when entering into a Call-Off Contract they:

* have made their own enquiries and are satisfied by the accuracy of any information supplied by the other Party
* are confident that they can fulfil their obligations according to the Call-Off Contract terms  have raised all due diligence questions before signing the Call-Off Contract
* have entered into the Call-Off Contract relying on its own due diligence

## 6. Business conünuity and disaster recovery

6.1 The Supplier will have a clear business continuity and disaster recovery plan in their service descriptions.

6.2 The Supplier's business continuity and disaster recovery services are part of the Services and will be performed by the Supplier when required.

6.3 If requested by the Buyer prior to entering into this Call-Off Contract, the Supplier must ensure that its business continuity and disaster recovery plan is consistent with the Buyer's own plans.

## 7. Payment, VAT and Call-Off Contract charges

7.1 The Buyer must pay the Charges following clauses 7.2 to 7.11 for the Supplier's delivery of the Services.



7.2 The Buyer will pay the Supplier within the number of days specified in the Order Form on receipt of a valid invoice.

7.3 The Call-Off Contract Charges include all Charges for payment processing. All invoices submitted to the Buyer for the Services will be exclusive of any Management Charge.

7.4 If specified in the Order Form, the Supplier will accept payment for G-Cloud Services by the Government Procurement Card (GPC). The Supplier will be liable to pay any merchant fee levied for using the GPC and must not recover this charge from the Buyer.

7.5 The Supplier must ensure that each invoice contains a detailed breakdown of the G-Cloud Services supplied. The Buyer may request the Supplier provides further documentation to substantiate the invoice.

7.6 If the Supplier enters into a Subcontract it must ensure that a provision is included in each Subcontract which specifies that payment must be made to the Subcontractor within 30

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days of receipt of a valid invoice.

7.7 All Charges payable by the Buyer to the Supplier will include VAT at the appropriate rate.

7.8 The Supplier must add VAT to the Charges at the appropriate rate with visibility of the amount as a separate line item.

7.9 The Supplier will indemnify the Buyer on demand against any liability arising from the Supplier's failure to account for or to pay any VAT on payments made to the Supplier under this Call-Off Contract. The Supplier must pay all sums to the Buyer at least 5 Working Days before the date on which the tax or other liability is payable by the Buyer.

7.10 The Supplier must not suspend the supply of the G-Cloud Services unless the Supplier is entitled to End this Call-Off Contract under clause 18.6 for Buyer's failure to pay undisputed sums of money. Interest will be payable by the Buyer on the late payment of any undisputed sums of money properly invoiced under the Late Payment of Commercial Debts (Interest) Act 1998.

7.1 1 If there's an invoice dispute, the Buyer must pay the undisputed amount and return the invoice within 10 Working Days of the invoice date. The Buyer will provide a covering statement with proposed amendments and the reason for any non-payment. The Supplier must notify the Buyer within 10 Working Days of receipt of the returned invoice if it accepts the amendments. If it does then the Supplier must provide a replacement valid invoice with the response.

7.12 Due to the nature of G-Cloud Services it isn't possible in a static Order Form to exactly define the consumption of services over the duration of the Call-Off Contract. The Supplier agrees that the Buyer's volumes indicated in the Order Form are indicative only.

## 8. Recovery of sums due and right of set-off

8.1 If a Supplier owes money to the Buyer, the Buyer may deduct that sum from the Call-Off Contract Charges.

## 9. Insurance

9.1 The Supplier will maintain the insurances required by the Buyer including those in this clause.

9.2 The Supplier will ensure that:

* during this Call-Off Contract, Subcontractors hold third--party public and products liability insurance of the same amounts that the Supplier would be legally liable to pay as damages, including the claimant's costs and expenses, for accidental death or bodily injury and loss of or damage to Property, to a minimum of El

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* the third-party public and products liability insurance contains an 'indemnity to principals' clause for the Buyer's benefit

e all agents and professional consultants involved in the Services hold professional indemnity insurance to a minimum indemnity of El ,OOO,OOO for each individual claim during the Call-Off Contract, and for 6 years after the End or Expiry Date

 all agents and professional consultants involved in the Services hold employers liability insurance (except where exempt under Law) to a minimum indemnity of

25,000,000 for each individual claim during the Call-Off Contract, and for 6 years after the End or Expiry Date

9.3 If requested by the Buyer, the Supplier will obtain additional insurance policies, or extend existing policies bought under the Framework Agreement.

9.4 If requested by the Buyer, the Supplier will provide the following to show compliance with this clause:

* a broker's verification of insurance e receipts for the insurance premium  evidence of payment of the latest premiums due

9.5 Insurance will not relieve the Supplier of any liabilities under the Framework Agreement or this Call-Off Contract and the Supplier will:

* take all risk control measures using Good Industry Practice, including the investigation and reports of claims to insurers o promptly notify the insurers in writing of any relevant material fact under any insurances
* hold all insurance policies and require any broker arranging the insurance to hold any insurance slips and other evidence of insurance
  1. The Supplier will not do or omit to do anything, which would destroy or impair the legal validity of the insurance.
  2. The Supplier will notify CCS and the Buyer as soon as possible if any insurance policies have been, or are due to be, cancelled, suspended, Ended or not renewed.
  3. The Supplier will be liable for the payment of any:
* premiums, which it will pay promptly
* excess or deductibles and will not be entitled to recover this from the Buyer

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## 10. Confidentiality

10.1 Subject to clause 24.1 the Supplier must during and after the Term keep the Buyer fully indemnified against all Losses, damages, costs or expenses and other liabilities (including legal fees) arising from any breach of the Supplier's obligations under the Data Protection Legislation or under incorporated Framework Agreement clauses 8.83 to 8.91. The indemnity doesn't apply to the extent that the Supplier breach is due to a Buyer's instruction.

## 11. Intellectual Property Rights

1 1 .1 Unless otherwise specified in this Call-Off Contract, a Party will not acquire any right, title or interest in or to the Intellectual Property Rights (IPRs) of the other Party or its licensors.

1 1 .2 The Supplier grants the Buyer a non-exclusive, transferable, perpetual, irrevocable, royaltyfree licence to use the Project Specific IPRs and any Background IPRs embedded within the Project Specific IPRs for the Buyer's ordinary business activities.

1 1 .3 The Supplier must obtain the grant of any third-party IPRs and Background IPRs so the Buyer can enjoy full use of the Project Specific IPRs, including the Buyer's right to publish the PR as open source.

1 1 .4 The Supplier must promptly inform the Buyer if it can't comply with the clause above and the Supplier must not use third-party IPRs or Background IPRs in relation to the Project Specific IPRs if it can't obtain the grant of a licence acceptable to the Buyer.

1 1 .5 The Supplier will, on written demand, fully indemnify the Buyer and the Crown for all Losses which it may incur at any time from any claim of infringement or alleged infringement of a third party's IPRs because of the:

* rights granted to the Buyer under this Call-Off Contract 
* Supplier's performance of the Services

## • use by the Buyer of the Services

1. .6 If an [PR Claim is made, or is likely to be made, the Supplier will immediately notify the

Buyer in writing and must at its own expense after written approval from the Buyer, either:

* + - modify the relevant part of the Services without reducing its functionality or performance
    - substitute Services of equivalent functionality and performance, to avoid the infringement or the alleged infringement, as long as there is no additional cost or burden to the Buyer

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* + - buy a licence to use and supply the Services which are the subject of the alleged infringement, on terms acceptable to the Buyer
  1. Clause 1 1.5 will not apply if the tPR Claim is from:

e the use of data supplied by the Buyer which the Supplier isn't required to verify under this Call-Off Contract

• other material provided by the Buyer necessary for the Services

* 1. If the Supplier does not comply with clauses 1 1.2 to 1 1.6, the Buyer may End this Call-Off Contract for Material Breach. The Supplier will, on demand, refund the Buyer all the money paid for the affected Services.

## 12. Protection of information

12.1 The Supplier must:

* comply with the Buyer's written instructions and this Call-Off Contract when Processing Buyer Personal Data
* only Process the Buyer Personal Data as necessary for the provision of the G-Cloud Services or as required by Law or any Regulatory Body
* take reasonable steps to ensure that any Supplier Staff who have access to Buyer Personal Data act in compliance with Supplier's security processes

12.2 The Supplier must fully assist with any complaint or request for Buyer Personal Data including by:

* providing the Buyer with full details of the complaint or request
* complying with a data access request within the timescales in the Data Protection Legislation and following the Buyer's instructions

 • providing the Buyer with any Buyer Personat Data it holds about a Data Subject (within the timescales required by the Buyer) e providing the Buyer with any information requested by the Data Subject

12.3 The Supplier must get prior written consent from the Buyer to transfer Buyer Personat Data to any other person (including any Subcontractors) for the provision of the G-Cloud Services.

## 13. Buyer data

The Supplier must not remove any proprietary notices in the Buyer Data.

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13.1 will not store or use Buyer Data except if necessary to fulfil its obligations.

13.2 If Buyer Data is processed by the Supplier, the Supplier wilt supply the data to the Buyer as requested.

13.3 The Supplier must ensure that any Supplier system that holds any Buyer Data is a secure system that complies with the Supplier's and Buyer's security policy and all Buyer requirements in the Order Form.

13.4 The Supplier will preserve the integrity of Buyer Data processed by the Supplier and prevent its corruption and loss.

13.5 The Supplier will ensure that any Supplier system which holds any protectively marked Buyer Data or other government data will comply with:

* the principles in the Security Policy Framework at https://www.qov.uk/qovernment/publications/securjty-poiicy-framework and the

Government Security Classification policy at https://www.gov.uk/aovernment/publications/qovernment-securitv-classificatjons

* guidance issued by the Centre for Protection of National Infrastructure on Risk Management at https://www.cpni.qov.uk/content/adopt-risk-manaqement-approach and Accreditation of Information Systems at https://www.cpni.qov.uk/protectionsensitive-information-and-assets
* the National Cyber Security Centre's (NCSC) information risk management guidance, available at https://www.ncsc.qov.uk/quidance/risk-manaqement-collection
* government best practice in the design and implementation of system components, including network principles, security design principles for digital services and the secure email blueprint, available at https://www.qov.uk/aovernment/pubtications/technoloqy-code-ofpractice/technoloav-code-of-practice

e the security requirements of cloud services using the NCSC Cloud Security Principles and accompanying guidance at https://www.ncsc.qov.uk/quidance/implementinqcloud-security-principles

13.6 The Buyer will specify any security requirements for this project in the Order Form.

13.7 If the Supplier suspects that the Buyer Data has or may become corrupted, lost, breached or significantly degraded in any way for any reason, then the Supplier will notify the Buyer immediately and will (at its own cost if corruption, loss, breach or degradation of the Buyer Data was caused by the action or omission of the Supplier) comply with any remedial action reasonably proposed by the Buyer.

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13.8 agrees to use the appropriate organisational, operational and technological processes to keep the Buyer Data safe from unauthorised use or access, loss, destruction, theft or disclosure.

13.9 The provisions of this clause 13 will apply during the term of this Call-Off Contract and for as long as the Supplier holds the Buyer's Data.

## 14. Standards and quality

14.1 The Supplier will comply with any standards in this Call-Off Contract, the Order Form and the Framework Agreement.

14.2 The Supplier will deliver the Services in a way that enables the Buyer to comply with its obligations under the Technology Code of Practice, which is available at https://www.gov.uk/government/pubiications/technology-code-of-practice/technotogy.\* code-of-practice

14.3 If requested by the Buyer, the Supplier must, at its own cost, ensure that the G-CIoud Services comply with the requirements in the PSN Code of Practice.

14.4 If any PSN Services are Subcontracted by the Supplier, the Supplier must ensure that the services have the relevant PSN compliance certification.

14.5 The Supplier must immediately disconnect its G-Cloud Services from the PSN if the PSN

Authority considers there is a risk to the PSN's security and the Supplier agrees that the Buyer and the PSN Authority will not be liable for any actions, damages, costs, and any other Supplier liabilities which may arise.

## 15. Open source

15.1 All software created for the Buyer must be suitable for publication as open source, unless otherwise agreed by the Buyer.

15.2 If software needs to be converted before publication as open source, the Supplier must also provide the converted format unless otherwise agreed by the Buyer.

## 16. Security

16.1 If requested to do so by the Buyer, before entering into this Call-Off Contract the Supplier will, within 15 Working Days of the date of this Call-Off Contract, develop (and obtain the Buyer's written approval of) a Security Management Plan and an Information Security Management System. After Buyer approval the Security Management Plan and Information Security Management System will apply during the Term of this Call-Off Contract. Both plans will comply with the Buyer's security policy and protect all aspects and processes associated with the delivery of the Services.

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16.2 will use software and the most up-to-date antivirus definitions available from an industry-accepted antivirus software seller to minimise the impact of Malicious Software.

16.3 If Malicious Software causes loss of operational efficiency or loss or corruption of Service Data, the Supplier will help the Buyer to mitigate any losses and restore the Services to operating efficiency as soon as possible.

16.4 Responsibility for costs will be at the:

* Supplier's expense if the Malicious Software originates from the Supplier software or the Service Data while the Service Data was under the control of the Supplier, unless the Supplier can demonstrate that it was already present, not quarantined or identified by the Buyer when provided
* Buyer's expense if the Malicious Software originates from the Buyer software or the Service Data, while the Service Data was under the Buyer's control
  1. The Supplier will immediately notify CCS of any breach of security of CCS's Confidential Information (and the Buyer of any Buyer Confidential Information breach). Where the breach occurred because of a Supplier Default, the Supplier will recover the CCS and Buyer Confidential Information however it may be recorded.
  2. Any system development by the Supplier should also comply with the government's '1 0 Steps to Cyber Security' guidance, available at https://www.ncsc.qov.uk/guidance/10steps-cyber-securitv 
  3. If a Buyer has requested in the Order Form that the Supplier has a Cyber Essentials certificate, the Supplier must provide the Buyer with a valid Cyber Essentials certificate (or equivalent) required for the Services before the Start Date.

## 17. Guarantee

17.1 If this Call-Off Contract is conditional on receipt of a Guarantee that is acceptable to the Buyer, the Supplier must give the Buyer on or before the Start Date:

* an executed Guarantee in the form at Schedule 5
* a certified copy of the passed resolution or board minutes of the guarantor approving the execution of the Guarantee

## 18. Ending the Call-Off Contract

18.1 The Buyer can End this Call-Off Contract at any time by giving 30 days' written notice to the Supplier, unless a shorter period is specified in the Order Form. The Supplier's obligation to provide the Services will end on the date in the notice.

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18.2 Parties agree that the:

* Buyer's right to End the Call-Off Contract under clause 18.1 is reasonable considering the type of cloud Service being provided
* Call-Off Contract Charges paid during the notice period is reasonable compensation and covers all the Supplier's avoidable costs or Losses
  1. Subject to clause 24 (Liability), if the Buyer Ends this Call-Off Contract under clause 18.1 , it will indemnify the Supplier against any commitments, liabilities or expenditure which result in any unavoidable Loss by the Supplier, provided that the Supplier takes all reasonable steps to mitigate the Loss. If the Supplier has insurance, the Supplier will reduce its unavoidable costs by any insurance sums available. The Supplier will submit a fully itemised and costed list of the unavoidable Loss with supporting evidence.
  2. The Buyer will have the right to End this Call-Off Contract at any time with immediate effect by written notice to the Supplier if either the Supplier commits:
* a Supplier Default and if the Supplier Default cannot, in the reasonable opinion of the Buyer, be remedied  any fraud

18.5 A Party can End this Call-Off Contract at any time with immediate effect by written notice if:

* the other Party commits a Material Breach of any term of this Call-Off Contract (other than failure to pay any amounts due) and, if that breach is remediable, fails to remedy it within 15 Working Days of being notified in writing to do so  an Insolvency Event of the other Party happens
* the other Party ceases or threatens to cease to carry on the whole or any material part of its business
  1. If the Buyer fails to pay the Supplier undisputed sums of money when due, the Supplier must notify the Buyer and allow the Buyer 5 Working Days to pay. If the Buyer doesn't pay within 5 Working Days, the Supplier may End this Call-Off Contract by giving the length of notice in the Order Form.
  2. A Party who isn't relying on a Force Majeure event will have the right to End this Call-Off Contract if clause 23.1 applies.

## 19. Consequences of suspension, ending and expiry

19.1 If a Buyer has the right to End a Call-Off Contract, it may elect to suspend this Call-Off Contract or any part of it.

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19.2 Even if a notice has been served to End this Call-Off Contract or any part of it, the Supplier must continue to provide the Ordered G-Cloud Services until the dates set out in the notice.

19.3 The rights and obligations of the Parties will cease on the Expiry Date or End Date

(whichever applies) of this Call-Off Contract, except those continuing provisions described in clause 19.4.

19.4 Ending or expiry of this Call-Off Contract will not affect:

* any rights, remedies or obligations accrued before its Ending or expiration
* the right of either Party to recover any amount outstanding at the time of Ending or expiry
* the continuing rights, remedies or obligations of the Buyer or the Supplier under clauses 7 (Payment, VAT and Call-Off Contract charges); 8 (Recovery of sums due and right of set-off); 9 (Insurance); 10 (Confidentiality); 11 (intellectual property rights); 12 (Protection of information); 13 (Buyer data);19 (Consequences of suspension, ending and expiry); 24 (Liability); incorporated Framework Agreement clauses: 4.2 to

4.7 (Liability); 8.42 to 8.48 (Conflicts of interest and ethical walls) and 8.92 to 8.93

(Waiver and cumulative remedies)

* any other provision of the Framework Agreement or this Call-Off Contract which expressly or by implication is in force even if it Ends or expires

19.5 At the end of the Call-Off Contract Term, the Supplier must promptly:

* return all Buyer Data including alt copies of Buyer software, code and any other software licensed by the Buyer to the Supplier under it
* return any materials created by the Supplier under this Call-Off Contract if the IPRs are owned by the Buyer

 stop using the Buyer Data and, at the direction of the Buyer, provide the Buyer with a complete and uncorrupted version in electronic form in the formats and on media agreed with the Buyer

* destroy all copies of the Buyer Data when they receive the Buyer's written instructions to do so or 12 calendar months after the End or Expiry Date, and provide written confirmation to the Buyer that the data has been securely destroyed, except if the retention of Buyer Data is required by Law
* work with the Buyer on any ongoing work
* return any sums prepaid for Services which have not been delivered to the Buyer, within 10 Working Days of the End or Expiry Date

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* 1. Each Party will retum atl of the other Party's Confidential Information and confirm this has been done, unless there is a legal requirement to keep it or this Call-Off Contract states otherwise.
  2. At licences, leases and authorisations granted by the Buyer to the Supplier will cease at the end of the Call-Off Contract Term without the need for the Buyer to serve notice except if this Call-Off Contract states otherwise.

## 20. Notices

20.1 Any notices sent must be in writing. For the purpose of this clause, an email is accepted as being I in writing'.

|  |  |  |
| --- | --- | --- |
| Manner of delive | Deemed time of delive | Proof of service |
| Email | 9am on the first Working  Day after sending | Sent by pdf to the correct email address without getting an error message |

20.2 This clause does not apply to any legal action or other method of dispute resolution which should be sent to the addresses in the Order Form (other than a dispute notice under this Call-Off Contract).

## 21. Exit plan

21.1 The Supplier must provide an exit plan in its Application which ensures continuity of service and the Supplier will follow it.

21.2 When requested, the Supplier will help the Buyer to migrate the Services to a replacement supplier in line with the exit plan. This will be at the Supplier's own expense if the Call-Off Contract Ended before the Expiry Date due to Supplier cause.

21.3 If the Buyer has reserved the right in the Order Form to extend the Call-Off Contract Term beyond 24 months the Supplier must provide the Buyer with an additional exit plan for approval by the Buyer at least 8 weeks before the 18 month anniversary of the Start Date.

1. .4 The Supplier must ensure that the additional exit plan clearly sets out the Supplier's methodology for achieving an orderly transition of the Services from the Supplier to the Buyer or its replacement Supplier at the expiry of the proposed extension period or if the contract Ends during that period.
   1. Before submitting the additional exit plan to the Buyer for approval, the Supplier will work with the Buyer to ensure that the additional exit plan is aligned with the Buyer's own exit plan and strategy.

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* 1. acknowledges that the Buyer's right to extend the Term beyond 24 months is subject to the Buyer's own governance process. Where the Buyer is a central government department, this includes the need to obtain approval from GDS under the Spend Controls process. The approval to extend will only be given if the Buyer can clearly demonstrate that the Supplier's additional exit plan ensures that:
     + the Buyer will be able to transfer the Services to a replacement supplier before the expiry or Ending of the extension period on terms that are commercially reasonable and acceptable to the Buyer
     + there will be no adverse impact on service continuity 
     + there is no vendor lock-in to the Supplier's Service at exit
     + it enables the Buyer to meet its obligations under the Technology Code Of Practice
  2. If approval is obtained by the Buyer to extend the Term, then the Supplier will comply with its obligations in the additional exit plan.
  3. The additional exit plan must set out full details of timescales, activities and roles and responsibilities of the Parties for:
     + the transfer to the Buyer of any technical information, instructions, manuals and code reasonably required by the Buyer to enable a smooth migration from the Supplier

e the strategy for exportation and migration of Buyer Data from the Supplier system to the Buyer or a replacement supplier, including conversion to open standards or other standards required by the Buyer

* + - the transfer of Project Specific IPR items and other Buyer customisations, configurations and databases to the Buyer or a replacement supplier
    - the testing and assurance strategy for exported Buyer Data
    - if relevant, TUPE-related activity to comply with the TUPE regulations
    - any other activities and information which is reasonably required to ensure continuity of Service during the exit period and an orderly transition

### 22. Handover to replacement supplier

22.1 At least 10 Working Days before the Expiry Date or End Date, the Supplier must provide any:

* data (including Buyer Data), Buyer Personal Data and Buyer Confidential Information in the Supplier's possession, power or control
* other information reasonably requested by the Buyer

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* 1. On reasonable notice at any point during the Term, the Supplier will provide any information and data about the G-Cloud Services reasonably requested by the Buyer (including information on volumes, usage, technical aspects, service performance and staffing). This wilt help the Buyer understand how the Services have been provided and to run a fair competition for a new supplier.
  2. This information must be accurate and complete in all material respects and the level of detail must be sufficient to reasonably enable a third party to prepare an informed offer for replacement services and not be unfairly disadvantaged compared to the Supplier in the buying process.

### 23. Force majeure

23.1 If a Force Majeure event prevents a Party from performing its obligations under this Call-Off Contract for more than the number of consecutive days set out in the Order Form, the other Party may End this Call-Off Contract with immediate effect by written notice.

### 24. Liability

24.1 Subject to incorporated Framework Agreement clauses 4.2 to 4.7, each Party's Yearly total liability for defaults under or in connection with this Call-Off Contract (whether expressed as an indemnity or otherwise) will be set as follows:

* Property: for all defaults resulting in direct loss to the property (including technical infrastructure, assets, IPR or equipment but excluding any loss or damage to Buyer Data) of the other Party, will not exceed the amount in the Order Form
* Buyer Data: for all defaults resulting in direct loss, destruction, corruption, degradation or damage to any Buyer Data caused by the Supplier l s default will not exceed the amount in the Order Form
* Other defaults: for all other defaults, claims, Losses or damages, whether arising from breach of contract, misrepresentation (whether under common law or statute), tort (including negligence), breach of statutory duty or otherwise will not exceed the amount in the Order Form

## 25. Premises

25.1 If either Party uses the other Party's premises, that Party is liable for all loss or damage it causes to the premises. It is responsible for repairing any damage to the premises or any objects on the premises, other than fair wear and tear.

25.2 The Supplier will use the Buyer's premises solely for the performance of its obligations under this Call-Off Contract.

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25.3 will vacate the Buyer's premises when the Call-Off Contract Ends or expires.

25.4 This clause does not create a tenancy or exclusive right of occupation.

25.5 While on the Buyer's premises, the Supplier will:

* comply with any security requirements at the premises and not do anything to weaken the security of the premises
* comply with Buyer requirements for the conduct of personnel
* comply with any health and safety measures implemented by the Buyer
* immediately notify the Buyer of any incident on the premises that causes any damage to Property which could cause personal injury

25.6 The Supplier will ensure that its health and safety policy statement (as required by the Health and Safety at Work etc Act 1974) is made available to the Buyer on request.

### 26. Equipment

26.1 The Supplier is responsible for providing any Equipment which the Supplier requires to provide the Services.

26.2 Any Equipment brought onto the premises will be at the Supplier's own risk and the Buyer will have no liability for any loss of, or damage to, any Equipment. 

26.3 When the Call-Off Contract Ends or expires, the Supplier will remove the Equipment and any other materials leaving the premises in a safe and clean condition.

### 27. The Contracts (Rights of Third Parties) Act 1999

27.1 Except as specified in clause 29.8, a person who isn't Party to this Call-Off Contract has no right under the Contracts (Rights of Third Parties) Act 1999 to enforce any of its terms. This does not affect any right or remedy of any person which exists or is available otherwise.

### 28. Environmental requirements

28.1 The Buyer will provide a copy of its environmental policy to the Supplier on request, which the Supplier will comply with.

28.2 The Supplier must provide reasonable support to enable Buyers to work in an environmentally friendly way, for example by helping them recycle or lower their carbon footprint.

### 29. The Employment Regulations (TUPE)

29.1 The Supplier agrees that if the Employment Regulations apply to this Call-Off Contract on

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the Start Date then it must comply with its obligations under the Employment Regulations and (if applicable) New Fair Deal (including entering into an Admission Agreement) and will indemnify the Buyer or any Former Supplier for any loss arising from any failure to comply.

29.2 Twelve months before this Call-Off Contract expires, or after the Buyer has given notice to End it, and within 28 days of the Buyer's request, the Supplier will fully and accurately disclose to the Buyer all staff information including, but not limited to, the total number of staff assigned for the purposes of TUPE to the Services. For each person identified the Supplier must provide details of:

* the activities they perform

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* start date  place of work  notice period  redundancy payment entitlement  salary, benefits and pension entitlements  employment status  identity of employer  working arrangements  outstanding liabilities
* sickness absence  copies of all relevant employment contracts and related documents
* all information required under regulation 11 of TUPE or as reasonably requested by the Buyer
  1. The Supplier warrants the accuracy of the information provided under this TUPE clause and will notify the Buyer of any changes to the amended information as soon as reasonably possible. The Supplier will permit the Buyer to use and disclose the information to any prospective Replacement Supplier.
  2. In the 12 months before the expiry of this Call-Off Contract, the Supplier will not change the  identity and number of staff assigned to the Services (unless reasonably requested by the Buyer) or their terms and conditions, other than in the ordinary course of business.

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29.5 will co-operate with the re-tendering of this Call-Off Contract by allowing the Replacement Supplier to communicate with and meet the affected employees or their representatives.

29.6 The Supplier will indemnify the Buyer or any Replacement Supplier for all Loss arising from both:

* + its failure to comply with the provisions of this clause
  + any claim by any employee or person claiming to be an employee (or their employee  representative) of the Supplier which arises or is alleged to arise from any act or omission by the Supplier on or before the date of the Relevant Transfer

29.7 The provisions of this clause apply during the Term of this Call-Off Contract and indefinitely after it Ends or expires.

29.8 For these TUPE clauses, the relevant third party will be able to enforce its rights under this clause but their consent will not be required to vary these clauses as the Buyer and Supplier may agree.

### 30. Additional G-Cloud services

30.1 The Buyer may require the Supplier to provide Additional Services. The Buyer doesn't have to buy any Additional Services from the Supplier and can buy services that are the same as or similar to the Additional Services from any third party.

30.2 If reasonably requested to do so by the Buyer in the Order Form, the Supplier must provide and monitor performance of the Additional Services using an Implementation Plan.

### 31. Collaboration

31.1 If the Buyer has specified in the Order Form that it requires the Supplier to enter into a Collaboration Agreement, the Supplier must give the Buyer an executed Collaboration Agreement before the Start Date.

31.2 In addition to any obligations under the Collaboration Agreement, the Supplier must:

* work proactively and in good faith with each of the Buyer's contractors
* co-operate and share information with the Buyer's contractors to enable the efficient operation of the Buyer's ICT services and G-Cloud Services

### 32. Variation process

32.1 The Buyer can request in writing a change to this Call-Off Contract if it isn't a material change to the Framework Agreement/or this Call-Off Contract. Once implemented, it is

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called a Variation.

32.2 The Supplier must notify the Buyer immediately in writing of any proposed changes to their G-CIoud Services or their delivery by submitting a Variation request. This includes any changes in the Supplier's supply chain.

32.3 If Either Party can't agree to or provide the Variation, the Buyer may agree to continue performing its obligations under this Call-Off Contract without the Variation, or End this CaliOff Contract by giving 30 days notice to the Supplier.

### 33. Data Protection Legislation (GDPR)

33.1 The Parties will comply with the Data Protection Legislation and agree that the Buyer is the Controller and the Supplier is the Processor. The only Processing the Supplier is authorised to do is listed at Schedule 7 unless Law requires otherwise (in which case the Supplier will promptly notify the Buyer of any additional Processing if permitted by Law).

33.2 The Supplier will assist the Buyer with the preparation of any Data Protection Impact

Assessment required by the Data Protection Legislation before commencing any Processing (including provision of detailed information and assessments in relation to Processing operations, risks and measures) and must notify the Buyer immediately if it considers that the Buyer's instructions infringe the Data Protection Legislation.

33.3 The Supplier must have in place Protective Measures, details of which shall be provided to the Buyer on request, to guard against a Data Loss Event, which take into account the nature of the data, the harm that might result, the state of technology and the cost of implementing the measures.

The Supplier will ensure that the Supplier Staff only process Personal Data in accordance with this Call-Off Contract and take ail reasonable steps to ensure the reliability and integrity of Supplier Personnel with access to Personal Data, including by ensuring they:

i) are aware of and comply with the Supplier's obligations under this Clause; ii) are subject to appropriate confidentiality undertakings with the Supplier

iii) are informed of the confidential nature of the Personal Data and don't publish, disclose or divulge it to any third party unless directed by the Buyer or in accordance with this Call-Off Contract ivy are given training in the use, protection and handling of Personal Data.

33.5 The Supplier will not transfer Personal Data outside of the European Union unless the prior written consent of the Buyer has been obtained, which shall be dependent on such a transfer satisfying relevant Data Protection Legislation requirements.

33.6 The Supplier will delete or return Buyer's Personal Data (including copies) if requested in

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writing by the Buyer at the End or Expiry of this Call-Off Contract, unless required to retain the Personal Data by Law.

33.7 The Supplier will notify the Buyer without undue delay if it receives any communication from a third party relating to the Parties' obligations under the Data Protection Legislation, or it becomes aware of a Data Loss Event, and will provide the Buyer with full and ongoing assistance in relation to each Party's obligations under the Data Protection Legislation, and insofar as this is possible, in accordance with any timescales reasonably required by the Buyer

33.8 The Supplier will maintain complete and accurate records and information to demonstrate its compliance with this clause. This requirement does not apply where the Supplier employs fewer than 250 staff, unless:

1. the Buyer determines that the Processing is not occasional;
2. the Buyer determines the Processing includes special categories of data as referred to in Article 9(1) of the GDPR or Personal Data relating to criminal convictions and offences referred to in Article 10 of the GDPR; and

iji) the Buyer determines that the Processing is likely to result in a risk to the rights and freedoms of Data Subjects.

33.9 Before allowing any Sub-processor to Process any Personal Data related to this Call-Off Contract, the Supplier must:

* + 1. notify the Buyer in writing of the proposed Sub-processor(s) and obtain its written consent;
    2. ensure that it has entered into a written agreement with the Subprocessor(s) which gives effect to obligations set out in this Clause 33 such that they apply to the Sub-processor(s); and

inform the Buyer of any additions to, or replacements of the notified Sub-processors and the Buyer shall either i) provide its written consent or ii) object.

33.10 The Buyer may at any time put forward a Variation request to amend this Call-Off Contract to ensure that it complies with any guidance issued by the Information Commissioner's Office.

# Schedule 3 - Collaboration agreement

The Collaboration agreement is available at https://www.qov.uk/quidance/q-cloud-templates-and-

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# Schedule 4 - Altemative clauses

The Alternative clauses are available at https://www.aov.uk/guidance/g-ctoud-tempfates-andle al-documents

# Schedule 5 - Guarantee

The Guarantee is available at https://www.qov.uk/quidance/g-cloud-templates-and-leqaldocuments

# Schedule 6 - Glossary and interpretations

In this Call-Off Contract the following expressions mean:

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| --- | --- |
| Additional Services | Any services ancillary to the G-Cloud Services that are in the scope of Framework Agreement Section 2 (Services Offered) which a Buyer may request. |
| Admission Agreement | The agreement to be entered into to enable the Supplier to participate in the relevant Civil Service pension scheme(s). |
| Application | The response submitted by the Supplier to the Invitation to Tender (known as the Invitation to Apply on the Digital Marketplace). |
| Audit | An audit carried out under the incorporated Framework  Agreement clauses specified by the Buyer in the Order (if any). |
| Background IPRs | For each Party, IPRs:   * owned by that Party before the date of this Call-Off   Contract (as may be enhanced and/or modified but not as a consequence of the Services) including IPRs contained in any of the Party's Know-How, documentation and  processes   * created by the Party independently of this Call-Off Contract, or   For the Buyer, Crown Copyright which isn't available to the Supplier otherwise than under this Call-Off Contract, but excluding IPRs owned by that Party in Buyer software or |

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|  | Supplier software. |
| Buyer | The contracting authority ordering services as set out in the Order Form. |
| Buyer Data | All data supplied by the Buyer to the Supplier including Personal  Data and Service Data that is owned and managed by the Buyer. |
| Buyer Personal Data | The personal data supplied by the Buyer to the Supplier for purposes of, or in connection with, this Call-Off Contract. |
| Buyer Representative | The representative appointed by the Buyer under this Call-Off Contract. |
| Buyer Software | Software owned by or licensed to the Buyer (other than under this Agreement), which is or will be used by the Supplier to provide the Services. |
| Call-Off Contract | This call-off contract entered into following the provisions of the Framework Agreement for the provision of Services made between the Buyer and the Supplier comprising the Order Form, the Call-Off terms and conditions, the Call-Off schedules and the Collaboration Agreement. |
| Charges | The prices (excluding any applicable VAT), payable to the Supplier by the Buyer under this Call-Off Contract. |
| Collaboration Agreement | An agreement, substantially in the form set out at Schedule 3, between the Buyer and any combination of the Supplier and contractors, to ensure collaborative working in their delivery of the Buyer's Services and to ensure that the Buyer receives endto-end services across its IT estate. |
| Commercially Sensitive Information | Information, which the Buyer has been notified about by the Supplier in writing before the Start Date with full details of why the Information is deemed to be commercially sensitive. |
| Confidential Information | Data, personal data and any information, which may include (but isn't limited to) any:   * information about business, affairs, developments, trade secrets, know-how, personnel, and third parties, including all Intellectual Property Rights (tPRs), together with all information derived from any of the above * other information clearly designated as being confidential or which ought reasonably be considered to be confidential (whether or not it is marked 'confidential'). |
| Control | 'Control' as defined in section 1124 and 450 of the Corporation  Tax Act 2010. 'Controls' and Controlled' will be interpreted |

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|  | accordingly. |
| Controller | Takes the meaning given in the Data Protection Legislation. |
| Crown | The government of the IJnited Kingdom (including the Northern  Ireland Assembly and Executive Committee, the Scottish Executive and the National Assembly for Wales), including, but not limited to, government ministers and government departments and particular bodies, persons, commissions or agencies carrying out functions on its behalf. |
| Data Loss Event | Means a breach of security leading to the accidental or unlawful destruction, loss, alteration, unauthorised disclosure of, or access to, Personal Data transmitted, stored or otherwise processed |
| Data Protection Impact Assessment | An assessment by the Controller of the impact of the envisaged Processing by the Processor under this Call-Off Contract on the protection of Personal Data. |
| Data Protection Legislation | Data Protection Legislation means:  the GDPR, the LED and any applicable national implementing Laws as amended from time to time the DPA 2018 [subject to Royal Assent] to the extent that it relates to processing of personal data and privacy; all applicable Law about the processing of personal data and privacy, including if applicable legally binding guidance and codes of practice issued by the Information Commissioner. |
| Data Subject | Takes the meaning given in the Data Protection Legislation. |
| Default | Default is any:  • breach of the obligations of the Supplier (including any fundamental breach or breach of a fundamental term) other default, negligence or negligent statement of the Supplier, of its Subcontractors or any Supplier Staff (whether by act or omission), in connection with or in relation to this Call-Off Contract  Unless otherwise specified in the Framework Agreement the  Supplier is liable to CCS for a Default of the Framework  Agreement and in relation to a Default of the Call-Off Contract, the Supplier is liable to the Buyer. |

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| Deliverable | The G-Cloud Services the Buyer contracts the Supplier to provide under this Call-Off Contract. |
| Digital Marketplace | The government marketplace where Services are available for  Buyers to buy. (https://www.diqitalmarketplace.service.aov.uk0 |
| DPA 2018 | Data Protection Act 2018. |
| Employment Regulations | The Transfer of Undertakings (Protection of Employment) Regulations 2006 (Sl 2006/246) ('TUPE') which implements the Acquired Rights Directive. |
| End | Means to terminate; and Ended and Ending are construed accordingly. |
| Environmental Information Regulations or EIR | The Environmental Information Regulations 2004 together with any guidance or codes of practice issued by the Information Commissioner or relevant Government department about the regulations. |
| Equipment | The Supplier's hardware, computer and telecoms devices, plant, materials and such other items supplied and used by the  Supplier (but not hired, leased or loaned from CCS or the Buyer) in the performance of its obligations under this Cali-Off Contract. |
| ESI Reference Number | The 14 digit ESI reference number from the summary of outcome screen of the ESI tool. |
| Employment Status Indicator test tool or ESI tool | The HMRC Employment Status indicator test tool. The most upto-date version must be used. At the time of drafting the tool may be found here:  http://tools.hmrc.qov.uk/esi |
| Expiry Date | The expiry date of this Call-Off Contract in the Order Form. |
| Force Majeure | A Force Majeure event means anything affecting either Party's performance of their obligations arising from any:  acts, events or omissions beyond the reasonable control of the affected Party riots, war or armed conflict, acts of terrorism, nuclear, biological or chemical warfare acts of govemment, local government or Regulatory Bodies fire, flood or disaster and any failure or shortage of power or fuel industrial dispute affecting a third party for which a substitute third party isn't reasonably available |

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|  | The following do not constitute a Force Majeure event:   * any industrial dispute about the Supplier, its staff, or failure in the Supplier's (or a Subcontractor's) supply chain * any event which is attributable to the wilful act, neglect or failure to take reasonable precautions by the Party seeking to rely on Force Majeure * the event was foreseeable by the Party seeking to rely on     Force Majeure at the time this Call-Off Contract was    entered into   * any event which is attributable to the Party seeking to rely on Force Majeure and its failure to comply with its own business continuity and disaster recovery plans |
| Former Supplier | A supplier supplying services to the Buyer before the Start Date that are the same as or substantially similar to the Services. This also includes any Subcontractor or the Supplier (or any subcontractor of the Subcontractor). |
| Framework Agreement | The clauses of framework agreement RMI 557.10 together with the Framework Schedules. |
| Fraud | Any offence under Laws creating offences in respect of fraudulent acts (including the Misrepresentation Act 1967) or at common law in respect of fraudulent acts in relation to this CallOff Contract or defrauding or attempting to defraud or conspiring to defraud the Crown. |
| Freedom of Information Act or FOIA | The Freedom of Information Act 2000 and any subordinate legislation made under the Act together with any guidance or codes of practice issued by the Information Commissioner or relevant Government department in relation to the legislation. |
| G-Cloud Services | The cloud services described in Framework Agreement Section  2 (Services Offered) as defined by the Service Definition, the Supplier Terms and any related Application documentation, which the Supplier must make available to CCS and Buyers and those services which are deliverable by the Supplier under the Collaboration Agreement. |
| GDPR | The General Data Protection Regulation (Regulation (EU) 2016/679). |
| Good Industry Practice | Standards, practices, methods and process conforming to the Law and the exercise of that degree of skill and care, diligence, prudence and foresight which would reasonably and ordinarily be expected from a skilled and experienced person or body engaged in a similar undertaking in the same or similar |

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|  | circumstances. |
| Guarantee | The guarantee described in Schedule 5. |
| Guidance | Any current UK Government guidance on the Public Contracts  Regulations 2015. In the event of a conflict between any current UK Government guidance and the Crown Commercial Service guidance, current UK Government guidance will take precedence. |
| Indicative Test | ESI tool completed by contractors on their own behalf at the request of CCS or the Buyer (as applicable) under clause 4.6. |
| Information | Has the meaning given under section 84 of the Freedom of Information Act 2000. |
| Information Security  Management System | The information security management system and process developéd by the Supplier in accordance with clause 16.1. |
| Inside IR35 | Contractual engagements which would be determined to be within the scope of the IR35 Intermediaries legislation if assessed using the ESI tool. |
| Insolvency Event | Can be:   * a voluntary arrangement * a winding-up petition * the appointment of a receiver or administrator * an unresolved statutory demand a Schedule Al moratorium. |
| Intellectual Property Rights or IPR | Intellectual Property Rights are:  copyright, rights related to or affording protection similar to copyright, rights in databases, patents and rights in inventions, semi-conductor topography rights, trade marks, rights in intemet domain names and website addresses and other rights in trade names, designs, Know-How, trade secrets and other rights in Confidential information applications for registration, and the right to apply for registration, for any of the rights listed at (a) that are capable of being registered in any country or jurisdiction all other rights having equivalent or similar effect in any country or jurisdiction |
| Intermediary | For the purposes of the IR35 rules an intermediary can be:   * the supplier's own limited company * a service or a personal service company a partnership |

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|  | It does not apply if you work for a client through a Managed Service Company (MSC) or agency (for example, an employment agency). |
| IPR Claim | A claim as set out in clause 1 1.5. |
| IR35 | IR35 is also known as 'Intermediaries legislation'. It's a set of rules that affect tax and National Insurance where a Supplier is contracted to work for a client through an Intermediary. |
| IR35 Assessment | Assessment of employment status using the ESI tool to determine if engagement is Inside or Outside IR35. |
| Know-How | All ideas, concepts, schemes, information, knowledge, techniques, methodology, and anything else in the nature of know-how relating to the G-Cloud Services but excluding knowhow already in the Supplier's or CCS's possession before the Start Date. |
| Law | Any applicable Act of Parliament, subordinate legislation within the meaning of Section 21 (1) of the Interpretation Act 1978, exercise of the royal prerogative, enforceable community right within the meaning of Section 2 of the European Communities Act 1972, judgment of a relevant court of law, or directives or requirements of any Regulatory Body. |
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| LED | Law Enforcement Directive (EU) 2016/680. |
| Loss | All losses, liabilities, damages, costs, expenses (including legal fees), disbursements, costs of investigation, litigation, settlement, judgment, interest and penalties whether arising in contract, tort (including negligence), breach of statutory duty, misrepresentation or otherwise and 'Losses t will be interpreted accordingly. |
| Lot | Any of the 3 Lots specified in the ITT and Lots will be construed accordingly. |
| Malicious Software | Any software program or code intended to destroy, interfere with, corrupt, or cause undesired effects on program files, data or other information, executable code or application software macros, whether or not its operation is immediate or delayed, and whether the malicious software is introduced wilfully, negligently or without knowledge of its existence. |
| Management Charge | The sum paid by the Supplier to CCS being an amount of up to 1 % but currently set at 0.75% of all Charges for the Services |

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|  | invoiced to Buyers (net of VAT) in each month throughout the duration of the Framework Agreement and thereafter, until the expiry or End of any Call-Off Contract. |
| Management Information | The management information specified in Framework Agreement section 6 (What you report to CCS). |
| Material Breach | Those breaches which have been expressly set out as a material breach and any other single serious breach or persistent failure to perform as required under this Call-Off Contract. |
| Ministry of Justice Code | The Ministry of Justice's Code of Practice on the Discharge of the Functions of Public Authorities under Part 1 of the Freedom of Information Act 2000. |
| New Fair Deal | The revised Fair Deal position in the HM Treasury guidance: "Fair Deal for staff pensions: staff transfer from central government" issued in October 2013 as amended. |
| Order | An order for G-Cloud Services placed by a Contracting Body with the Supplier in accordance with the Ordering Processes. |
| Order Form | The order form set out in Part A of the Call-Off Contract to be used by a Buyer to order G-Cloud Services. |
| Ordered G-Cloud Services | G-Cloud Services which are the subject of an Order by the Buyer. |
| Outside IR35 | Contractual engagements which would be determined to not be within the scope of the IR35 intermediaries legislation if assessed using the ESV tool. |
| Party | The Buyer or the Supplier and 'Parties' will be interpreted accordingly. |
| Personal Data | Takes the meaning given in the Data Protection Legislation. |
| Personal Data Breach | Takes the meaning given in the Data Protection Legislation. |
| Processing | Takes the meaning given in the Data Protection Legislation but, for the purposes of this Call-Off Contract, it will include both manual and automatic Processing. 'Process' and 'processed' will be interpreted accordingly. |
| Processor | Takes the meaning given in the Data Protection Legislation. |
| Prohibited Act | To directly or indirectly offer, promise or give any person working for or engaged by a Buyer or CCS a financial or other advantage |

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|  | to:   * induce that person to perform improperly a relevant function or activity * reward that person for improper performance of a relevant function or activity commit any offence:   under the Bribery Act 2010 under legislation creating offences concerning  Fraud at common Law concerning Fraud o committing or attempting or conspiring to commit  FraUd |
| Project Specific IPRs | Any intellectual property rights in items created or arising out of the performance by the Supplier (or by a third party on behalf of the Supplier) specifically for the purposes of this Call-Off  Contract including databases, configurations, code, instructions, technical documentation and schema but not including the Supplier's Background IPRs. |
| Property | Assets and property including technical infrastructure, IPRs and equipment. |
| Protective Measures | Appropriate technical and organisational measures which may include: pseudonymising and encrypting Personal Data, ensuring confidentiality, integrity, availability and resilience of systems and services, ensuring that availability of and access to Personal Data can be restored in a timely manner after an incident, and regularly assessing and evaluating the effectiveness of such measures adopted by it. |
| PSN or Public Services Network | The Public Services Network (PSN) is the Government's highperformance network which helps public sector organisations work together, reduce duplication and share resources. |
| Regulatory Body or Bodies | Government departments and other bodies which, whether under statute, codes of practice or otherwise, are entitled to investigate or influence the matters dealt with in this Call-Off Contract. |
| Relevant Person | Any employee, agent, servant, or representative of the Buyer, any other public body or person employed by or on behalf of the Buyer, or any other public body. |
| Relevant Transfer | A transfer of employment to which the Employment Regulations applies. |
| Replacement Services | Any services which are the same as or substantially similar to |

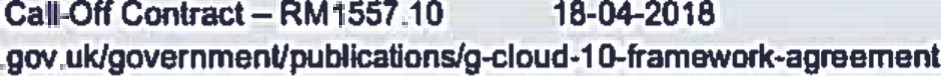
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|  | any of the Services and which the Buyer receives in substitution for any of the Services after the expiry or Ending or partial Ending of the Call-Off Contract, whether those services are provided by the Buyer or a third party. |
| Replacement Supplier | Any third party service provider of Replacement Services appointed by the Buyer (or where the Buyer is providing replacement Services for its own account, the Buyer). |
| Services | The services ordered by the Buyer as set out in the Order Form. |
| Service Data | Data that is owned or managed by the Buyer and used for the G-CIoud Services, including backup data. |
| Service Definition(s) | The definition of the Suppliert s G-Cloud Services provided as part of their Application that includes, but isn't limited to, those items listed in Section 2 (Services Offered) of the Framework Agreernent. |
| Service Description | The description of the Supplier service offering as published on the Digital Marketplace. |
| Service Personal Data | The Personal Data supplied by a Buyer to the Supplier in the course of the use of the G-Cloud Services for purposes of or in connection with this Call-Off Contract. |
| Spend Controls | The approval process used by a central govemment Buyer if it needs to spend money on certain digital or technology services, see https://www.qov.uk/service-manual/agile-deliverv/spendcontrols-check-if-you-need-approval-to-spend-money-on-aservice |
| Start Date | The start date of this Call-Off Contract as set out in the Order Form. |
| Subcontract | Any contract or agreement or proposed agreement between the Supplier and a Subcontractor in which the Subcontractor agrees to provide to the Supplier the G-Cloud Services or any part thereof or facilities or goods and services necessary for the provision of the G-Cloud Services or any part thereof. |
| Subcontractor | Any third party engaged by the Supplier under a Subcontract  (permitted under the Framework Agreement and the Call-Off Contract) and its servants or agents in connection with the provision of G-Cloud Services. |
| Subprocessor | Any third party appointed to process Personal Data on behalf of the Supplier under this Call-Off Contract. |

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| Supplier Representative | The representative appointed by the Supplier from time to time in relation to the Call-Off Contract. |
| Supplier Staff | All persons employed by the Supplier together with the  Supplier's servants, agents, suppliers and Subcontractors used in the performance of its obligations under this Call-Off Contract. |
| Supplier Terms | The relevant G-CIoud Service terms and conditions as set out in the Terms and Conditions document supplied as part of the Supplier's Application. |
| Term | The term of this Call-Off Contract as set out in the Order Form. |
| Variation | This has the meaning given to it in clause 32 0/ariation process). |
| Working Days | Any day other than a Saturday, Sunday or public holiday in England and Wales. |
| Year | A contract year. |

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# Schedule 7 - Processing, Personal Data and Data Subjects

Subject matter of the processing:

Processing activities in performance of the Services as set forth in the Agreement.

Duration of the processing: 

The term of the Call Off Agreement.

Nature and purposes of the Processing:

Hootsuite processes Customer Content for the purpose of providing the Services set forth in the Agreement.

Type of Personal Data:

Customer decides and controls, at its sole discretion, what information is uploaded onto or obtained for Customer through the Hootsuite Services (including ail personal data which is collected through social media network/sites APIs in connection with the provision of the Hootsuite Services to the Customer) or otherwise provided by the Customer to Hootsuite. Consequently, Customer determines and controls what information (and, in particular, the specific categories of data which the personal data transferred concerns) is processed by Hootsuite in providing the Hootsuite Services to Customer. This may include personal data of all types including (to the extent that the following includes personal dataO the following categories of data:

* User generated content (such as messages, posts, comments, pages, profiles, feeds or communications on social media sites/networks.
* Contact details (such as name, email address, telephone number).
* Additional individual information (such as age, gender, employer, profession geographic location, education information, financial status, habits and preferences).
* Communications, data, information or content not described above that is sent or received by Customer through Hootsuite Services.

Categories of Data Subject:

The personal data transferred concern the following categories of data subjects:

* Individuals employed by or who work for Customer.
* Individual employed by or who work for suppliers engaged by Customer.

Individuals whose personal data is included I social media networks/sites posts, communications, messages or feeds which are processed by Hootsuite on behalf of the Customer, including all individual whose personal data is collected through social media network/sites APIs in connection

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with the provision of the Hootsuite Services to the Customer.

Plan for retum or destruction of the data once the Processing is complete UNLESS requirement under union or member state law to preserve that type of data:

Upon termination of the Services for which Hootsuite is processing Personal Data, Hootsuite shall, upon Customer's written request received by Hootsuite within 30 days of termination of the Service, and subject to the limitations described in the Agreement and the Security Standards, return or delete all Customer Content and copies of such data in its custody or control, unless and only to the extent applicable law prevents it form doing so. If Hootsujte must retain Personal Data for legal reasons, Hootsuite agrees to preserve the confidentially of any retained Personal Data and will only actively process such Personal Data after such date in order to comply with the laws it is subject to. Customer understands and agrees that only the Personal Data Hootsuite can delete or return is the Customer's Personal Data it holds within its own or its subprocessors' systems at the time of return or deletion, and does not include Personal Data held by Third-Party Services.

For the purposes of the above paragraph, "Personal Data" means any Customer Content or Mentions (as those terms are defined in the Alternative Clauses) that relate to an identified or identifiable natural person, to the extent that such information is protected as personal data under applicable Data Protection Laws.

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