|  |  |  |
| --- | --- | --- |
| **dbt Labs, Inc.** | **Quote #:** | Q-11398-1 |
| **REDACTED TEXT under FOIA Section 40 Personal Information.** | **Date:** | 2025/02/18 |
| **REDACTED TEXT under FOIA Section 40 Personal Information.** | **Expires On:** | 2025/02/27 |
| **REDACTED TEXT under FOIA Section 40 Personal Information.** | **Customer PO #:** |  |

# Customer Legal Name ("Client" or "you")

Crown Commercial Service

# Bill To

# REDACTED TEXT under FOIA Section 40 Personal Information.Ship To

**REDACTED TEXT under FOIA Section 40 Personal Information.**



|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Service Start****Date & End Date** | **Term (in Months)** | **Payment Term** | **Billing Frequency** | **Auto Renew** | **dbt Cloud Plan** |
| 2025/02/28- 2026/02/27 | 12 | Net 30 | Annual | Yes | Standard |

**Recurring**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Start Date** | **End Date** | **Product Name** | **Quantity** | **Price / Unit** | **Term** | **Annual Total** | **Term Total Cost** |
| 2025/02/28 | 2026/02/27 | Develop License | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  |
| 2025/02/28 | 2026/02/27 | Read License | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  |
| 2025/02/28 | 2026/02/27 | dbt Cloud Azure Multi Tenant, Ireland | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  |

**Usage**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Start Date** | **End Date** | **Product Name** | **Term** | **Commit Amount** | **Term Total Cost** |
| 2025/02/28 | 2026/02/27 | Consumption Commit | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  |
| 2025/02/28 | 2026/02/27 | Consumption Commit | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  | **REDACTED TEXT under FOIA Section 43 Commercial Interests**.  |

# Consumption Rates

|  |  |
| --- | --- |
| **Product Name** | **Rate** |
| Successful Models Built | **REDACTED TEXT under FOIA Section 43 Commercial Interests**. |

# One-Time Charges: Annual Recurring Charges:

|  |
| --- |
| **$0.00** |
| **$18,000.00** |
| **$18,000.00** |

**Net Total Charges:**

**Consumption Commit.** For each 12 month Term hereunder, Client agrees to pre-purchase the amount of consumption specified above (“**Commit**”) payable pursuant to the Terms or as indicated herein. The Commit applies towards consumption of all consumable Services during the Order Term; consumable Services are listed in the Consumption Rates table above ("**Consumables**"). The Commit for the Service is consumed and calculated as further described in the dbt documentation

at <https://docs.getdbt.com/docs/cloud/billing>. For clarity, the Commit does not apply to recurring, professional services, training or other one-time fees. Commits may be increased by the execution of additional order forms, but the amount purchased may not decrease during the Order Term.

Client’s use of Consumables will be calculated and reported to Client. These quantities will decrease the Commit balance, on a calendar month-by-month basis. To the extent Client’s total use of all Consumables exceeds the quantity of Commit purchased herein prior to the Order End Date for **each 12 month** portion of the Order Term, Client will be charged for its use in excess of the purchased Commit amount at the same rates as specified in the Consumption Rate table listed on the Order Form (”**Additional Usage**”). Client agrees to pay for such excess use of the Consumables at the above rates. Client will be permitted to continue using the Services without interruption to the extent Client remains in good standing and subject to the Terms.

Additional Usage will be billed monthly in arrears except to the extent Client enters into an additional Order Form increasing the Commit and the associated Fees such that Client is no longer in excess of the combined Commit.

**No Rollover of Unconsumed Commit.** Commit is used to set overall pricing and discounts during each term, and the parties agree that it is not subject to refund, reduction or cancellation during the term hereof. Unused Commit expires at the end of the Order Term.

Notwithstanding any contrary provision in the Terms, the following additional terms and conditions

shall apply:

**Invoicing Schedule (Annual in Advance)**

2025/02/28 -- $18,000.00 USD

**Additional Order Terms**

Unless otherwise agreed in a written agreement between the Client and dbt Labs, this Order Form is subject to the terms and conditions set forth at <https://www.getdbt.com/terms> (the "Terms"). The charges set forth on this Order Form are exclusive of all applicable taxes, levies, or duties imposed

by taxing authorities and Client shall be responsible for payment of any such applicable taxes, levies, or duties. All references to charges, fees, and payment obligations in this Order Form or in the Terms are to U.S. dollars. Subject to the terms of this Order Form, dbt Labs, Inc. shall provide to Client the Services described in this Order Form. To evidence the parties' agreement, they have signed this Order Form as of the applicable dates below.

**dbt Labs, Inc. Crown Commercial Service**

**REDACTED TEXT under FOIA Section 40 Personal Information.**