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**United Kingdom-Salford: Data analysis services
2017/S 162-334370**

Contract notice

Services

Directive 2014/24/EU

Section I: Contracting authority

I.1) **Name and addresses**

HMRC
5th Floor West, Ralli Quays, 3 Stanley Street
Salford
M60 9LA
United Kingdom
Contact person: Tony Fellowes
Telephone: +44 3000587724
E-mail: tony.fellowes@hmrc.gsi.gov.uk
NUTS code: UKI

Internet address(es):

Main address: www.hmrc.gsi.gov.uk

I.2) **Joint procurement**

The contract is awarded by a central purchasing body

I.3) **Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://www.gov.uk/contracts-finder>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <http://hmrc.supplier-eu.ariba.com/ad/register/SSOActions?type=full>

Tenders or requests to participate must be submitted to the abovementioned address

I.4) **Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

I.5) **Main activity**

Other activity: direct and indirect taxes

Section II: Object

II.1) **Scope of the procurement**

II.1.1) **Title:**

Developing Web Data Analysis.
Reference number: 1703 - PSCR - SR61467216

II.1.2) **Main CPV code**

72316000

II.1.3) **Type of contract**

Services

II.1.4) **Short description:**

HM Revenue & Customs (HMRC) are tendering for a partner to work alongside internal technical specialists in the development of web data analysis skills capability to enhance risking and compliance activity.

II.1.5) **Estimated total value**

Value excluding VAT: 250 000.00 GBP

II.1.6) **Information about lots**

This contract is divided into lots: no

II.2) **Description**

II.2.1) **Title:**

II.2.2) **Additional CPV code(s)**

II.2.3) **Place of performance**

NUTS code: UKI

Main site or place of performance:
LONDON.

II.2.4) **Description of the procurement:**

To assist HMRC to bring in the tax owed, we are seeking support from an external partner for the development of our web data analysis skills capability that will enable us to deploy a range of data analysis skills and analytical tradecraft to maximise exploitation of web/open source data to the same level as private/commercial sectors. The external partner must have recent relevant experience of delivering web data analysis skills capability on three projects of similar scale for other organisations. The contractor must provide analytical personnel, including a senior person who will direct activities and monitor/report on progress, with the necessary skills, knowledge and experience to deliver web data analysis skills capability solution and provide HMRC staff with the knowledge, skills and technical documentation to operate, modify, adapt and further develop the skills development solution without on-going support.

They will use this expertise to deliver:

- a)Activity 1, a baseline of our existing skills capability and evaluation methodology
- b)Activity 2, creation of a comprehensive and flexible skills matrix (inexperienced analyst — experienced)
- c)Activity 3, creation of a comprehensive and flexible learning programme / curriculum and evaluation methodology to support the future development of our web insight and data analysts
- d)Activity 4, design and deliver an upskilling event(s) for our existing web insight and data analysts

The contractor must use a partner approach to support HMRC to develop web data analytical skills capability alongside its own technical specialists. The solution must be developed in a manner that will allow it to be readily integrated into HMRC's existing business processes. The delivery of the solution must be complete by 31.3.2018.

During the development the partner will be required to work in an agile and flexible manner, including working on HMRC premises at the appropriate times, to facilitate a 'knowledge transfer' approach to provide our staff with the knowledge, skills and technical documentation needed to iterate and adjust the web data analysis skills capability solution with little or no ongoing support. A requirement will be for HMRC to own the Intellectual Property Rights for the web data analysis skills capability solution and all documentation and supporting materials produced for the purpose.

At the outset it is envisaged that all requirements of the service will be met by a single service provider, but HMRC reserves the right to award to more than one provider for individual elements where this is deemed beneficial.

- II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents
- II.2.6) **Estimated value**
Value excluding VAT: 250 000.00 GBP
- II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Duration in months: 6
This contract is subject to renewal: no
- II.2.10) **Information about variants**
Variants will be accepted: no
- II.2.11) **Information about options**
Options: no
- II.2.12) **Information about electronic catalogues**
- II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no
- II.2.14) **Additional information**

Section III: Legal, economic, financial and technical information

- III.1) **Conditions for participation**
- III.1.1) **Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**
List and brief description of conditions:
Full details regarding legal, economic, financial and technical information to be provided at the tender stage will be detailed in the tender documentation. Potential Tenderers should be aware, however, that they may be required to forward the following information:
(a) A copy of the most recent audited accounts covering the Tenderer's last three years of trading (or for the period that is available if trading for less than three years) or
(b) For the most recent full year of trading, where this information is not available in audited form, a copy of the draft or unaudited financial accounts or equivalent information showing the Tenderer's turnover, profit and loss and cash flow position and an end period balance sheet or, where this cannot be provided, a statement signed by the finance director or similar responsible person detailing any major changes in the current financial position since the date of the latest audited accounts provided.
- III.1.2) **Economic and financial standing**
- III.1.3) **Technical and professional ability**
List and brief description of selection criteria:
The external partner must have recent relevant experience of delivering web data analysis skills capability on three projects of similar scale for other organisations.
- III.1.5) **Information about reserved contracts**
- III.2) **Conditions related to the contract**
- III.2.1) **Information about a particular profession**
- III.2.2) **Contract performance conditions:**
- III.2.3) **Information about staff responsible for the performance of the contract**

Section IV: Procedure

- IV.1) **Description**

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

IV.1.6) Information about electronic auction

An electronic auction will be used

Additional information about electronic auction:

Whilst no decision has been made the Authority reserves the right to use e-auctions as part of the tendering or procurement process if it wishes.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number in the OJ S: [2017/S 129-263702](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date: 22/09/2017

Local time: 12:00

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

IV.2.4) Languages in which tenders or requests to participate may be submitted:

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 12 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date: 25/09/2017

Local time: 09:00

Section VI: Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: no

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

VI.3) Additional information:

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement. — HMRC use an HMRC version of SAP Ariba Sourcing Pro to help the procurement process and this must be used by suppliers to register for the supplier day and/or bid for the opportunity described in this contract notice. (Further information about HMRC's instance of SAP Ariba, a Suppliers Guide and general information about supplying to HMRC is available on the HMRC website: www.hmrc.gov.uk/about/supplying.htm)

Suppliers who have used HMRCs Ariba previously will already have an account and an account number (ANXXXXXXXXXX). Previously registered users having difficulty recovering their account ID number or identify users within their organisation should email sapariba.hmrcsupport@hmrc.gsi.gov.uk for assistance.

Suppliers using HMRCs Ariba for the first time, will need to register at:

<http://hmrc.supplier-eu.ariba.com/ad/register/SSOActions?type=full> (You must ensure that you are directed to the registration page for HMRCs Ariba which has the HMRC logo at the top of the page. You may need to cut and paste the web address directly into your web browser)

As part of the registration process you will receive a system generated email asking you to activate your SAP Ariba supplier account by verifying your email address. Once you have completed the activation process you will receive a further email by return confirming the 'registration process is now complete' and providing you with 'your organisation's account ID (AN) number.

If an email response from HMRC is not received within one working day of your request, please re-contact sapariba.hmrcsupport@hmrc.gsi.gov.uk (after first checking your spam in-box) notifying non-receipt and confirming when your registration request was first made.

Once you have obtained "your organization's account ID (AN) number, please email e.procurement@hmrc.gsi.gov.uk with the following information as confirmation that you wish to express an interest and/or bid for the opportunity described in this Contract Notice.

The contract title shown in Section II.1.1 of this Contract Notice

Your organization's HMRC SAP Ariba account ID: AN

Your organisation's name:

Your name:

Your email address:

Your telephone number:

Suppliers who have complied with the foregoing will receive an e-mail confirming access the online questionnaires. If access is not provided to the online questionnaires within one working day, please contact e.procurement@hmrc.gsi.gov.uk (after first checking your spam in-box) notifying non-receipt and confirming when your request for access to the online questionnaires was first made.

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=275440854>

GO Reference: GO-2017823-PRO-10885102.

VI.4) **Procedures for review**

VI.4.1) **Review body**

HMRC
5W Ralli Quays
Manchester
M60 9LA
United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

Precise information on deadline(s) for review procedures:

HMRC will incorporate a minimum 10 calendar day standstill period at the time the award of the contract is communicated to tenderers. This period allows unsuccessful tenderers to seek further debriefing from the contracting authority before the contract is entered into. Such additional information should be requested from the address at I.1. Where a contract has not been entered into, the Court may order the setting aside of the award decision or order the Authority to amend any document and may award damages. If the contract has been entered into, the Court may only award damages.

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**

23/08/2017