



DUNSTABLE
TOWN COUNCIL

Tender for:

Waste Management Solutions

Introduction

About Dunstable Town Council

Dunstable Town Council was formed in 1985, located in Bedfordshire. Dunstable is one of the country's largest town councils and is the second tier of local government, positioned within Central Bedfordshire Council.

The council consists of 18 councillors who represent five wards and serve a population of about 37,000 people. The council is responsible for providing various services and facilities for the town, such as parks, cemeteries, allotments, markets, community events, civic awards, grants, and consultations. The council also works in partnership with other organisations to promote and improve the economic, social and environmental well-being of Dunstable and its residents.

The council invites proposals from qualified, certified and innovative waste management & disposal companies to participate in this exciting opportunity. We are looking for partners who can provide efficient, sustainable, and cost-effective waste collection and disposal services. Your proposals should demonstrate your ability to meet regulatory standards, enhance environmental impact, and deliver a high-quality service.

We look forward to reviewing your proposals and working together to achieve our waste management goals.

Objective

Dunstable Town Council (DTC) is looking to appoint:

- Waste management contract to enhance the efficiency and sustainability of our waste collection and disposal services.
- Improve the overall environmental impact, ensure compliance with regulatory standards
- Innovative solutions and partnerships that will help us achieve these goals while maintaining high levels of service quality and customer satisfaction

Tender Introduction

The Council is issuing this Tender document to attract potential bidders to our tender process

This document contains details of how to submit a bid, the nature of the contract and the timelines that the successful bidder will need to work to.

Please contact info@dunstable.gov.uk if you have any questions or require any clarification.

It is important to the Council that a single supplier can provide the support, account management and billing for all services delivered. To aid service delivery there must be clear point of contacts for specific roles and responsibilities.

The supplier may sub-contract delivery of certain areas if this is made clear in the tender response and that by sub-contracting it does not stop the organisation providing the single support, account management and billing required. The tender applicant must also provide detail on how they validate any working relationship with a 3rd party contractor. All parties must be fully insured.

The supplier may sub-contract elements of service provision but must state clearly in their response that they remain entirely responsible for the delivery of service, the quality of that service and its associated communications. This should include, but is not limited to, ensuring that all services are delivered in compliance with appropriate regulations and standards, and are appropriately insured. The use of sub-contractors will be entirely transparent to the Council.

Submission Details

Organisations wishing to reply to this tender must fully read this document including the separate Appendix sections. The organisation must fill in the forms and tables within **Appendix B** of this tender.

Instructions and Information on the Tender Document and Process

Important notice

The Council have issued this Request for Quotation (RFQ) to interested Tenderers, to allow them and their professional advisers to prepare a Quotation for this Contract and for no other purpose.

The Council give this RFQ and any other documentation that the Council sends to Tenderers for this Quotation process, on the basis that they remain the Council's property and Tenderers must treat the contents as confidential. If Tenderers are unable or unwilling to keep to this rule they:

- must destroy this RFQ and all associated documents at once; and
- must not keep any electronic or paper copies.

Tenderers must not take part in any publicity activities with any part of the media about the Contract or this RFQ process without getting the Council's written agreement first. This includes the Council's agreement on the format and content of any publicity.

This RFQ is made available in good faith. The Council give no warranty as to the accuracy or completeness of the information contained in it. The Council also disclaim any liability for any inaccuracy or incompleteness. The Council reserve the right to cancel the Quotation process at any point.

These instructions are designed to ensure that all tender responses are given equal and fair consideration. It is important therefore that you provide all the information in the format and order specified.

Pre-tender negotiations are not permitted.

Contract Period

The contract will be for 3 years, subject to satisfactory performance and by mutual agreement.

The Town Council expects to reach a provisional decision on the award of the contract 25 March 2025, at the latest.

The successful bidder will be required to commence work from 1 April 2025.

Incomplete Tender Documents

Tender responses may be rejected if the information asked for is incomplete or proves to be inaccurate.

Receipt of Tender Documents

The completed tender form must either be:

- posted in a sealed envelope, and marked 'Waste Management Solution' Tender for the attention of the Town Clerk & Chief Executive or
- emailed to accounts@dunstable.gov.uk with subject 'Waste Management Solution' Tender.

Submissions should be received no later than arrive no later than 12.00 – 31 January 2025.

Those received before the due date will be retained until then. It is the responsibility of the submitter to ensure that their document is received no later than the appointed time.

By issuing this invitation the Council is not bound in any way to continue with the tender process.

Inducements

Offering an inducement of any kind in relation to obtaining this or any other contract with the Council will disqualify your tender from being considered and may constitute a criminal offence.

Confidentiality of Tenders

Please note the following requirements, you must not:

- Tell anyone else what your tender price is or will be before the time limit for delivery of tenders.
- Try to obtain any information about anyone else's tender or proposed tender before the time limit for delivery of tenders.
- Make any arrangements with another organisation about whether or not they should tender, or about their or your tender price.

Failure to comply with these conditions may disqualify your tender.

Costs and Expenses

You will not be entitled to claim from the Council any costs or expenses which you may incur in preparing your tender or expression of interest, whether or not your tender is successful.

Freedom of Information

The Council is committed to open government and to meeting their responsibilities under the Freedom of Information Act 2000. Accordingly, all information submitted to the Council may need to be disclosed in response to a request under the Act. If you consider that any of the information included in your tender is commercially sensitive, please identify it and explain (in broad terms) what harm may result from Disclosure. If a request is received, and the time period applicable to that sensitivity. You should be aware that, even where you have indicated that information is commercially sensitive, we may still be required to disclose it under the Act if a request is received. Please also note that the receipt of any material marked 'confidential' or equivalent by the Council should not be taken to mean that we accept any duty of confidence by virtue of that marking. If a request is received, we may also be required to disclose details of unsuccessful tenders or expressions of interest.

Tender Scoring

Each tender response will be evaluated against an agreed scoring method. The scoring method is shown in Appendix A of this document.

Conclusions

Whilst every endeavour has been made to give tenderers an accurate description of the Council's requirement, tenderers should make their own assessment about the methods and resources needed to meet those requirements.

Tender Timeline

The tender process timeline is outlined below. All dates are subject to change.

Please note based on scoring, organisations will be invited to present in front of a panel where Q&A will be conducted after the presentation.

The successful organisation will be selected from the organisations asked to present to the panel.

Tender Docs Issued	16 December 2024
Deadline For Clarifications	17 January 2025
Deadline for Submissions	12.00 – 31 January 2025
Invitations to Presentations Issued	W/c 10 February 2025
Presentations Held	W/c 24 February 2025
Decision Made on Appointment and Communicated	18 March 2025
Standstill Period	18 March – 24 March 2025
Chosen Supplier Confirmed	25 March 2025
Contract Start	01 April 2025

The Council has the right to enter final commercial negotiations with the successful organisation before signing contracts.

Compliance

All bidders are expected to confirm they comply with the following legislation/standards and to provide proof upon request:

- Equality Act 2010
- General Data Protection Regulations and the Data Protection Act 2018 preferably via an Information Security Policy that reflects the control objectives as specified within the ISO27001 control set.
- Environmental Protection Act 1990, the Waste Framework Directive, and the Landfill Directive.
- The Waste (England and Wales) Regulations 2011

- Waste Duty of Care Guide 2024: The Environmental Protection Act 1990 outlines the legal framework for duty of care regarding waste management. This legislation imposes responsibilities on waste producers, carriers, and disposal facilities to ensure proper handling, transportation, and disposal of waste
- Waste Carriers and Disposal Licences
- Goods Vehicle Operators Licence

Outline of Council Requirements

Dunstable Town Council has outlined below the requirements for the contract. This will enable organisations to determine if they wish to submit a tender.

Dunstable Town Council wants prospective suppliers to provide solutions that meet these requirements based on their experience of working with similar organisations and understanding of the available solutions in the market.

The Council is willing to review any solution put forward if it meets the basic requirements. Please ensure all solutions have a proven track record, are commercially viable and fully supported by yourselves.

Please see Appendix C for details for current and future waste requirement.