

Xylem Analytics UK Ltd
Unit 7 Dunhams Court
Dunhams Lane
Letchworth
Herts,
SG6 1WB

Our ref: Project_25944
Your ref:
Date: 01/02/2020

Dear Sirs

ENVIRONMENT AGENCY TENDER REF: Project_25944
OJEU REF: 2020-042514
Title: National Contract for Hydro Acoustic Instruments

I am pleased to inform you that the Environment Agency hereby formally accepts your tender dated 30 November 2020 in respect of the above contract. The contract shall be carried out in accordance with:

This contract award letter
Our Invitation to Tender dated 19/10/2020
Your tender received 30/11/2020 including all clarifications

The contract is awarded for a period of 2 years with 3 12 month extension options.

Purchase Order numbers will be provided in due course. Invoices should be sent to:

SSCL
Environment Agency
PO BOX 797
Newport
Gwent
NP10 8FZ

Or emailed to: ea_procure_to_pay@sscl.gov.uk

Invoices not containing the correct Purchase Order number will mean we are unable to process them and they will be returned to you.

This contract will be managed on behalf of the Environment Agency by [REDACTED] email:
[REDACTED] the contract reference and title given above should
be quoted on all correspondence.

The contract will be governed by the Environment Agency's Conditions of Contract – goods as contained within the Invitation to Tender and appended to this letter.

Please acknowledge receipt of this letter and confirm your acceptance of the terms and conditions of contract by signing and returning the slip below.

I set out below the scores that your tender received in the evaluation process.

Successful Tenderer	Quality	Price	Total
Xylem	50	50	100

The evaluation of the tenders was conducted against the criteria and weightings detailed in the Invitation to Tender. The table below details your quality score and your weighted score against each.

Quality Criteria	Quality Score	Weighted Score	Evaluation comments
Technical Performance Lot 1a	8	440	Specification of proposed M9 ADCP meets all of the requirements. You provided with detailed response with relevant supporting information. Very minor weaknesses with the need for an improved Wiski import requirement that can be met with external support.
Technical Performance Lot 1b	6	330	Specification of proposed M9 ADCP meets all of the requirements. Minor weaknesses with the need for further control over the manual configuration of the M9 ADCP but we have confidence that the requirements will be met.
Technical Performance Lot 1c	8	440	Specification of proposed RS5 ADCP meets all of the requirements. You provided with detailed response with relevant supporting information.
Technical Performance Lot 2a	10	550	The Flowtracker2 addresses all of the requirements and the response contained relevant supporting information which does not contain any weaknesses, giving the Agency complete confidence that the requirements will be met.
Technical Performance	8	440	Specification of proposed RS5 ADCP meets all of the requirements. You

Lot 3a			provided with detailed response with relevant supporting information.
After Sales Provision	6	150	Overall the bid gave reasonable confidence in supporting ongoing and future service provision. Issuing of a regular service report would be preferential to receiving on request.
Quality Assurance	6	90	Overall the bid gave reasonable confidence. Further information about quality assurance standards for the manufacturing process and reliability, such as ISO9001, etc. would improve the response.
Sustainability	4	20	The sustainability statement would benefit from demonstrating mitigation measures employed by Xylem. Your tender scored could be improved by highlighting environmental standards and further details about the product sustainability to give us further confidence in the sustainability of the products before, during and after the design life of the equipment.
Total Score (Normalised out of 50%)		50	

Thank you for your patience.

Yours Faithfully,

[Redacted Signature]

[Redacted Name]

Senior Commercial Officer

Email: [Redacted Email Address]

Telephone: 07748858788