

Invitation to Quote (ITQ) on behalf of Medical Research Council Subject UK SBS: Lead Designer for Harwell Training Centre and MLC Storage Facility

Sourcing reference number: FM150044

UK Shared Business Services Ltd (UK SBS) www.uksbs.co.uk

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Section 1 – About UK Shared Business Services

Putting the business into shared services

UK Shared Business Services Ltd (UK SBS) brings a commercial attitude to the public sector; helping our customers improve efficiency, generate savings and modernise.

It is our vision to become the leading provider for our customers of shared business services in the UK public sector, continuously reducing cost and improving quality of business services for Government and the public sector.

Our broad range of expert services is shared by our customers. This allows our customers the freedom to focus resources on core activities; innovating and transforming their own organisations.

Core services include Procurement, Finance, Grants Admissions, Human Resources, Payroll, ISS, and Property Asset Management all underpinned by our Service Delivery and Contact Centre teams.

UK SBS is a people rather than task focused business. It's what makes us different to the traditional transactional shared services centre. What is more, being a not-for-profit organisation owned by its customers, UK SBS' goals are aligned with the public sector and delivering best value for the UK taxpayer.

UK Shared Business Services Ltd changed its name from RCUK Shared Services Centre Ltd in March 2013.

Our Customers

Growing from a foundation of supporting the Research Councils, 2012/13 saw Business Innovation and Skills (BIS) transition their procurement to UK SBS and Crown Commercial Service (CCS – previously Government Procurement Service) agree a Memorandum of Understanding with UK SBS to deliver two major procurement categories (construction and research) across Government.

UK SBS currently manages £700m expenditure for its Customers, our growth projections anticipate this will rise to £1bn in 2013/14.

Our Customers who have access to our services and Contracts are detailed here.

Our achievements

In 2012/13 the Company grew in turnover from £44.7m to £52.4m, within that growth we:

- Reduced the Research Councils' 'back office' expenditure from £32m to £31.3m
- Saved £33m for the Research Councils in verified procurement savings, being greater than the entire cost of the services we provided to them
- Grew our customers from 7 to 22 (this will likely grow by a further 10 in 2013/14)
- Grew our customer base from 11,000 to 18,000 and will likely expand to 23,000+ in 2013/14

 Achieved an annual spend with SMEs that stands out across Central Government as a leading light at 32% (that's over £104.5M) against the 25% Government target

Our Procurement ambition

Our vision is to be recognised as a centre of excellence and deliver a broad range of procurement services across the public sector; to maintain and grow a procurement service unrivalled in public sector.

Procurement is a market-shaping function. Industry derived benchmarks indicate that UK SBS is already performing at or above "best in class" in at least three key measures (percentage savings, compliant spend, spend under management) and compare well against most other measures.

Over the next five years, it is the function's ambition to lead a cultural change in procurement in the public sector. The natural extension of category management is to bring about a fundamental change in the attitude to supplier relationship management.

Our philosophy sees the supplier as an asset to the business and the route to maximising value from supply. This is not a new concept in procurement generally, but it is not a philosophy which is widely employed in the public sector.

We are ideally positioned to "lead the charge" in the government's initiative to reform procurement in the public sector.

UK SBS Procurement's unique selling points are:

- Focus on the full procurement cycle
- Leaders in category management in common and specialised areas
- Expertise in the delivery of major commercial projects
- That we are leaders in procurement to support research
- Use of cutting edge technologies which are superior to those used generally used across the public sector.
- Use of market leading analytical tools to provide comprehensive Business Intelligence
- Active customer and supplier management

'UK SBS' contribution to the Government Procurement Agenda has been impressive. Through innovation and leadership UK SBS has built an attractive portfolio of procurement services from P2P to Strategy Category Management.'

John Collington

Former Government Chief Procurement Officer

Section 2 - About Our Customer

Medical Research Council

The Medical Research Council is a publicly-funded organisation dedicated to improving human health.

The organisation supports research across the entire spectrum of medical sciences, in universities and hospitals, in its own units, centres and institutes in the UK, and in our units in Africa.

Supporting scientists

- Around 5,700 research staff are supported by the MRC, either employed directly in our institutes and units or funded through grants and fellowships.
- We spent £86m on training awards for postgraduate students and fellows in 2011/12, including those in the MRC's own institutes and units.
- At March 2012 there were around 1,900 MRC-funded PhD students and around 400 MRC fellows in higher education institutes and MRC research establishments.

Research examples

- The benefits of MRC research have a national and global impact; from infections in Africa, stem cell advances that can potentially combat brain and heart diseases and improvements in the design of tests for treatments. As well as more and better healthcare, medical research can lead to wider impacts; many millions more lives saved, a vastly improved quality of life and hence a more productive workforce and economic benefits to nations.
- MRC researchers have found markers for cancer cells that may help detect
 thousands of new cases of cancer a year. The markers are already part of an MRCdeveloped device that screens for cancer of the oesophagus, are being trialled for
 cervical cancer screening and could potentially be used in a test for bowel cancer.
- The NHS newborn hearing screening programme, introduced in 2002, improves the
 early detection of hearing impairment in babies, allowing earlier and more effective
 treatment for the 900 babies born each year in the UK with permanent hearing loss.
- An estimated 73,000 adults are living with HIV in the UK, according to 2006 figures, but around a third of those people haven't been diagnosed and don't know they're infected. Black and ethnic minority populations accounted for just over half of all 7,000 new cases in 2006. Among many other aspects of HIV research, such as the molecular basis of the condition, treatments and diagnosis, MRC scientists are also researching social and behavioural factors.

http://www.mrc.ac.uk

Section 3 - Working with UK Shared Business Services Ltd.

In this section you will find details of your Procurement contact point and the timescales relating to this opportunity.

Secti	Section 3 – Contact details		
3.1	Customer Name and address	MRC Harwell	
		Didcot	
		Oxfordshire	
		OX11 0RD	
3.2	Buyer name	Nicola Turner	
3.3	Buyer contact details	01793 867 301	
		Nicola.Turner@uksbs.co.uk	
3.4	Estimated value of the Opportunity	£85,000.00 - £95,000.00 excluding VAT	
3.5	Process for the submission of	All correspondence shall be submitted	
	clarifications and Bids	within the Emptoris e-sourcing tool.	
		Guidance Notes to support the use of	
		Emptoris is available here.	
		Please note submission of a Bid to any	
		email address including the Buyer will	
		result in the Bid <u>not</u> being considered.	

Secti	Section 3 - Timescales			
3.6	Date of Issue of Contract Advert and location of original Advert	Friday 15 th May 2015 Contracts Finder		
3.7	Site Visits	Monday 18 th May - Wednesday 3 rd June 2015 excluding Weekends		
	We strongly recommend that you conduct a site visit in order to gain complete clarity of our requirements and the environment that you will be working in.	To book a time to visit site please submit names of those that wish to attend along with your preferred time and date, through the message function on the Esourcing Portal. We would request that this is done a minimum of 24hr prior to your arrival.		
3.8	Latest date/time ITQ clarification questions should be received through Emptoris messaging system	Monday 8 th June 2015 @ 11:00 am		
3.9	Latest date/time ITQ clarification answers should be sent to all potential Bidders by the Buyer through Emptoris	Tuesday 9 th June 2015 @14:00 pm		
3.10	Latest date/time ITQ Bid shall be submitted through Emptoris	Friday 12 th June 2015 @ 11:00 am		

3.11	Anticipated rejection of	Friday 19 th June 2015
	unsuccessful Bids date	
3.12	Anticipated Award date	Friday 19 th June 2015
3.13	Anticipated Contract Start date	22 nd June 2015
3.14	Anticipated Contract End date	31 st August 2016
3.15	Bid Validity Period	90 Days

Section 4 - Specification

Introduction:

The MRC facilities at Harwell provide important services (Mary Lyons Centre) and undertake important and world leading science (Mammalian Genetics Unit). The scope of their work is continually expanding and as a consequence the need for additional facilities were identified.

The scope of this appointment is twofold – it is to design (RIBA Plan of Works stage 4) of storage facilities for the Mary Lyons Centre and undertaking of an option study in preparation of the full business case to apply for funding.

SCOPE for DESIGN WORK

1. HARWELL TRAINING CENTRE

The appointed Designer is to investigate and develop the options of

- Refurbishment of building 524 and
- New Build facility

to RIBA Plan of Work stage 2 in order to provide sufficient detail to evaluate and select the preferred option, which is then to be developed to RIBA Plan of Work stage 3. A full design stage report with focus on the evaluation criteria is to be provided at each respective stage.

Part of the scope is engage with the local Planners to develop respective options in a way, which can be assumed to be of low risk to being denied planning permission. The design includes all relevant and required disciplines and the designer is expected to coordinate these disciplines as lead designer.

It is to be noted, that this facility is to be developed in line with the established requirements, not only in spatial terms, but also in relation to sustainability, whole life costs, running costs and construction costs.

Additional requirements for this facility are in Appendix A to this document

2. MLC STORAGE FACILITY

Building 371 on the Harwell site is currently not fully utilised and has sufficient room to cater for the MLC requirements for storage capacity (see Appendix C & D).

The appointed designer is to take the role as Lead Designer for the design of the alterations to building 371 RIBA Plan of Work 2013 Stage 4 including all relevant disciplines (for example mechanical & Electrical, structural. This design will also include the design of a connection route between the rear of the MLC to avoid turning of lorries, such as waste collection, etc.

3. <u>DESIGN FOR REPLACEMENT OF THE FRESH AIR VENTILATION SYSTEM TO THE RADIATION CELLS</u>

The existing basic fresh air ventilation system to the radiation cells is well over 50 years old. At present the area is heated by inefficient wall mounted electric heaters. The idea is to install a new air handling unit to supply the area with heating /cooling as well as fresh air. A

separate extract system will probably be required as there are space issues within the area. The design is to be developed to RIBA Stage 3 and must include a cost estimate for the designed works.

Programme

We expect the designers to work towards the following key dates:

TRAINING CENTRE

RIBA Stage 2 : 31.07.2015 (for Harwell Training Centre)

Selecting Preferred Option : 07.08.2015

RIBA Stage 3 : 30.09.2015 (for Harwell Training Centre)

STORAGE FACILITY

RIBA Stage 2 : 31.07.2015

RIBA Stage 3 : 30.09.2015

DESIGN FOR REPLACEMENT OF FRESH AIR VENTILATION SYSTEM

RIBA Stage 3 : 30.09.2015

Pricing

The bidders are requested to price for all of the elements below. However, the MRC reserves the right to commission the relevant stages separately (depending on the relevant approval outcomes).

The bidding designers are to price for this appointment as follows:

MLC Storage Facility

- fixed sum RIBA stage 2
- fixed sum RIBA stage 3
- provisional sum for required surveys (as per assessment of the bidder)

Harwell Training Facility

- Fixed sum for design of two options to RIBA Stage 2 incl. report (this needs to include a condition survey of building 524)
- Fixed sum for design of preferred option to RIBA Stage 3 incl. report
- Provisional sum for required surveys (as per assessment of the bidder)

Design for Replacement of Fresh Air Ventilation System

- Fixed sum for the design of a ventilation system up to RIBA Stage3 and provision of

relevant cost estimate for these works.

General

- Hourly rates for design team
 Daily rates for design team
 Lump sum for travel and expenses.

Section 5 – Evaluation model

The evaluation model below shall be used for this ITQ, which will be determined to two decimal places.

Where a question is 'for information only' it will not be scored.

The evaluation team may comprise staff from UK SBS, the Customer and any specific external stakeholders UK SBS deem required.

After evaluation the scores will be finalised by performing a calculation to identify (at question level) the mean average of all evaluators (Example – a question is scored by three evaluators and judged as scoring 5, 5 and 6. These scores will be added together and divided by the number of evaluators to produce the final score of 5.33 ($5+5+6=16\div3=5.33$)

Pass / fail criteria			
Questionnaire	Q No.	Question subject	
Commercial	FOI1.1	Freedom of Information Exemptions	
Commercial	AW1.1	Form of Bid	
Commercial	AW1.3	Certificate of Bona Fide Bid	
Commercial	AW3.1	Validation check	
Commercial	AW4.1	Contract Terms	
Commercial	PROJ1.1	Professional Indemnity	
Commercial	PROJ1.3	Bid Response	
Quality	AW6.1	Compliance to the Specification	
Quality	PROJ2.1	Project Team and Timetable	
-	-	Invitation to Quote – received on time within e-sourcing tool	

Scoring criteria

Evaluation Justification Statement

In consideration of this particular requirement UK SBS has decided to evaluate Potential Providers by adopting the weightings/scoring mechanism detailed within this ITQ. UK SBS considers these weightings to be in line with existing best practice for a requirement of this type.

Questionnaire	Q No.	Question subject	Maximum N	/larks
Price	AW5.2	Price	30%	100%
Quality	PROJ2.2	Innovation		30%
Quality	PROJ2.3	Risk	70%	20%
Quality	PROJ2.4	Assumptions	70%	20%
Quality	PROJ2.5	Understanding		30%

Evaluation of criteria

Non-Price elements

Each question will be judged on a score from 0 to 100, which shall be subjected to a multiplier to reflect the percentage of the evaluation criteria allocated to that question.

Where an evaluation criterion is worth 20% then the 0-100 score achieved will be multiplied by 20.

Example if a Bidder scores 60 from the available 100 points this will equate to 12% by using the following calculation: Score/Total Points available multiplied by 20 ($60/100 \times 20 = 12$)

Where an evaluation criterion is worth 10% then the 0-100 score achieved will be multiplied by 10.

Example if a Bidder scores 60 from the available 100 points this will equate to 6% by using the following calculation: Score/Total Points available multiplied by 10 ($60/100 \times 10 = 6$)

The same logic will be applied to groups of questions which equate to a single evaluation criterion.

The 0-100 score shall be based on (unless otherwise stated within the question):

0	The Question is not answered or the response is completely unacceptable.
10	Extremely poor response – they have completely missed the point of the question.
20	Very poor response and not wholly acceptable. Requires major revision to the response to make it acceptable. Only partially answers the requirement, with major deficiencies and little relevant detail proposed.
40	Poor response only partially satisfying the selection question requirements with deficiencies apparent. Some useful evidence provided but response falls well short of expectations. Low probability of being a capable supplier.
60	Response is acceptable but remains basic and could have been expanded upon. Response is sufficient but does not inspire.
80	Good response which describes their capabilities in detail which provides high levels of assurance consistent with a quality provider. The response includes a full description of techniques and measurements currently employed.
100	Response is exceptional and clearly demonstrates they are capable of meeting the requirement. No significant weaknesses noted. The response is compelling in its description of techniques and measurements currently employed, providing full assurance consistent with a quality provider.

All questions will be scored based on the above mechanism. Please be aware that the final score returned may be different as there may be multiple evaluators and their individual scores will be averaged (mean) to determine your final score.

Example

Evaluator 1 scored your bid as 60

Evaluator 2 scored your bid as 60

Evaluator 3 scored your bid as 50

Evaluator 4 scored your bid as 50

Your final score will $(60+60+50+50) \div 4 = 55$

Price elements will be judged on the following criteria.

The lowest price for a response which meets the pass criteria shall score 100. All other bids shall be scored on a pro rata basis in relation to the lowest price. The score is then subject to a multiplier to reflect the percentage value of the price criterion.

For example - Bid 1 £100,000 scores 100,

Bid 2 £120,000 differential of £20,000 or 20% remove 20% from price scores 80

Bid 3 £150,000 differential £50,000 remove 50% from price scores 50.

Bid 4 £175,000 differential £75,000 remove 75% from price scores 25.

Bid 5 £200,000 differential £100,000 remove 100% from price scores 0.

Bid 6 £300,000 differential £200,000 remove 100% from price scores 0.

Where the scoring criterion is worth 50% then the 0-100 score achieved will be multiplied by 50

In the example if a supplier scores 80 from the available 100 points this will equate to 40% by using the following calculation: Score/Total Points multiplied by 50 (80/100 x 50 = 40)

The lowest score possible is 0 even if the price submitted is more than 100% greater than the lowest price.

Section 6 – Evaluation questionnaireBidders should note that the evaluation questionnaire is located within the **e-sourcing** questionnaire.

Guidance on completion of the questionnaire is available at http://www.uksbs.co.uk/services/procure/Pages/supplier.aspx

PLEASE NOTE THE QUESTIONS ARE NOT NUMBERED SEQUENTIALLY

Section 7 – General Information

What makes a good bid - some simple do's ©

DO:

- 7.1 Do comply with Procurement document instructions. Failure to do so may lead to disqualification.
- 7.2 Do provide the Bid on time, and in the required format. Remember that the date/time given for a response is the last date that it can be accepted; we are legally bound to disqualify late submissions.
- 7.3 Do ensure you have read all the training materials to utilise e-sourcing tool prior to responding to this Bid. If you send your Bid by email or post it will be rejected.
- 7.4 Do use Microsoft Word, PowerPoint Excel 97-03 or compatible formats, or PDF unless agreed in writing by the Buyer. If you use another file format without our written permission we may reject your Bid.
- 7.5 Do ensure you utilise the Emptoris messaging system to raise any clarifications to our ITQ. You should note that typically we will release the answer to the question to all bidders and where we suspect the question contains confidential information we may modify the content of the question to protect the anonymity of the Bidder or their proposed solution
- 7.6 Do answer the question, it is not enough simply to cross-reference to a 'policy', web page or another part of your Bid, the evaluation team have limited time to assess bids and if they can't find the answer, they can't score it.
- 7.7 Do consider who your customer is and what they want a generic answer does not necessarily meet every customer's needs.
- 7.8 Do reference your documents correctly, specifically where supporting documentation is requested e.g. referencing the question/s they apply to.
- 7.9 Do provide clear and concise contact details; telephone numbers, e-mails and fax details.
- 7.10 Do complete all questions in the questionnaire or we may reject your Bid.
- 7.11 Do check and recheck your Bid before dispatch.

What makes a good bid – some simple do not's ⊗

DO NOT

- 7.12 Do not cut and paste from a previous document and forget to change the previous details such as the previous buyer's name.
- 7.13 Do not attach 'glossy' brochures that have not been requested, they will not be read unless we have asked for them. Only send what has been requested and only send supplementary information if we have offered the opportunity so to do.
- 7.14 Do not share the Procurement documents, they are confidential and should not be shared with anyone without the Buyers written permission.
- 7.15 Do not seek to influence the procurement process by requesting meetings or contacting UK SBS or the Customer to discuss your Bid. If your Bid requires clarification the Buyer will contact you.
- 7.16 Do not contact any UK SBS staff or Customer staff without the Buyers written permission or we may reject your Bid.
- 7.17 Do not collude to fix or adjust the price or withdraw your Bid with another Party as we will reject your Bid.
- 7.18 Do not offer UK SBS or Customer staff any inducement or we will reject your Bid.
- 7.19 Do not seek changes to the Bid after responses have been submitted and the deadline for Bids to be submitted has passed.
- 7.20 Do not cross reference answers to external websites or other parts of your Bid, the cross references and website links will not be considered.
- 7.21 Do not exceed word counts, the additional words will not be considered.
- 7.22 Do not make your Bid conditional on acceptance of your own Terms of Contract, as your Bid will be rejected.

Some additional guidance notes

- 7.23 All enquiries with respect to access to the e-sourcing tool and problems with functionality within the tool may be submitted to Crown Commercial Service (previously Government Procurement Service), Telephone 0345 010 3503.
- 7.24 Bidders will be specifically advised where attachments are permissible to support a question response within the e-sourcing tool. Where they are not permissible any attachments submitted will not be considered.
- 7.25 Question numbering is not sequential and all questions which require submission are included in the Section 6 Evaluation Questionnaire.
- 7.26 Any Contract offered may not guarantee any volume of work or any exclusivity of supply.
- 7.27 We do not guarantee to award any Contract as a result of this procurement
- 7.28 All documents issued or received in relation to this procurement shall be the property of UK SBS.
- 7.29 We can amend any part of the procurement documents at any time prior to the latest date / time Bids shall be submitted through Emptoris.
- 7.30 If you are a Consortium you must provide details of the Consortiums structure.
- 7.31 Bidders will be expected to comply with the Freedom of Information Act 2000 or your Bid will be rejected.
- 7.32 Bidders should note the Government's transparency agenda requires your Bid and any Contract entered into to be published on a designated, publicly searchable web site. By submitting a response to this ITQ Bidders are agreeing that their Bid and Contract may be made public
- 7.33 Your bid will be valid for 90 days or your Bid will be rejected.
- 7.34 Bidders may only amend the Contract terms if you can demonstrate there is a legal or statutory reason why you cannot accept them. If you request changes to the Contract and UK SBS fail to accept your legal or statutory reason is reasonably justified we may reject your Bid.
- 7.35 We will let you know the outcome of your Bid evaluation and where requested will provide a written debrief of the relative strengths and weaknesses of your Bid.
- 7.36 If you fail mandatory pass / fail criteria we will reject your Bid.
- 7.37 Bidders are required to use IE8, IE9, Chrome or Firefox in order to access the functionality of the Emptoris e-sourcing tool.
- 7.38 Bidders should note that if they are successful with their proposal UK SBS reserves the right to ask additional compliancy checks prior to the award of any Contract. In

the event of a Bidder failing to meet one of the compliancy checks UK SBS may decline to proceed with the award of the Contract to the successful Bidder.

- 7.39 All timescales are set using a 24 hour clock and are based on British Summer Time or Greenwich Mean Time, depending on which applies at the point when Date and Time Bids shall be submitted through Emptoris.
- 7.40 All Central Government Departments and their Executive Agencies and Non Departmental Public Bodies are subject to control and reporting within Government. In particular, they report to the Cabinet Office and HM Treasury for all expenditure. Further, the Cabinet Office has a cross-Government role delivering overall Government policy on public procurement including ensuring value for money and related aspects of good procurement practice.

For these purposes, UK SBS may disclose within Government any of the Bidders documentation/information (including any that the Bidder considers to be confidential and/or commercially sensitive such as specific bid information) submitted by the Bidder to UK SBS during this Procurement. The information will not be disclosed outside Government. Bidders taking part in this ITQ consent to these terms as part of the competition process.

7.41 From 2nd April 2014 the Government is introducing its new Government Security Classifications (GSC) classification scheme to replace the current Government Protective Marking System (GPMS). A key aspect of this is the reduction in the number of security classifications used. All Bidders are encouraged to make themselves aware of the changes and identify any potential impacts in their Bid, as the protective marking and applicable protection of any material passed to, or generated by, you during the procurement process or pursuant to any Contract awarded to you as a result of this tender process will be subject to the new GSC from 2nd April 2014. The link below to the Gov.uk website provides information on the new GSC:

https://www.gov.uk/government/publications/government-security-classifications

UK SBS reserves the right to amend any security related term or condition of the draft contract accompanying this ITQ to reflect any changes introduced by the GSC. In particular where this ITQ is accompanied by any instructions on safeguarding classified information (e.g. a Security Aspects Letter) as a result of any changes stemming from the new GSC, whether in respect of the applicable protective marking scheme, specific protective markings given, the aspects to which any protective marking applies or otherwise. This may relate to the instructions on safeguarding classified information (e.g. a Security Aspects Letter) as they apply to the procurement as they apply to the procurement process and/or any contracts awarded to you as a result of the procurement process.

USEFUL INFORMATION LINKS

- Emptoris Training Guide
- Emptoris e-sourcing tool
- Contracts Finder
- Tenders Electronic Daily
- Equalities Act introduction
- Bribery Act introduction
- Freedom of information Act

Appendix A – Harwell Training Centre

The following Appendix A – Harwell Training Centre can be found within the Esourcing portal, under the RFx attachments tab.

• URD Harwell Training Centre

Appendix B – Requirements for Facility

The following Appendix B - Requirements for Facility can be found within the Esourcing portal, under the RFx attachments tab.

• Requirements for Storage Facility

Appendix C – Storage Items

The following Appendix C – Storage Items can be found within the Esourcing portal, under the RFx attachments tab.

• Storage Item

Appendix D – Drawings

The following Appendix D – Drawings can be found within the Esourcing portal, under the RFx attachments tab.

- Site Plan
- 371 Layout (both pdf and dwg)
- Bld 371 Floor Plan
- Data Centre (recently refurbished element of building 371)