

Tender ref: UoS/OW/22/23/QTR3/Tech Truck

Background & Specification

The University of Salford is looking to refurbish an existing Citroen Relay Vehicle pictured below which has previously been used as a Mobile Research Laboratory.

The vehicle is based on an extended Citroen Relay chassis with separate cab and body. The display vehicle opens on the left side wholly or partially and has shallow steps with handrails for entry. It can be used with the side closed up and just the side door available, with the rear half closed and the front half open, or fully open. Also fitted is a 55-inch TV screen which will need to be preserved or replaced with a current higher end model of TV or some kind of replacement projection as appropriate.



The Mobile Research Laboratory is designed to allow the University to take research out to young people in the places where they feel comfortable. It has been used at schools, at events in parks, in public places such as shopping precincts and artificial football pitch facilities, and at formal exhibitions and conferences. It features multiple means of engaging with young people individually, in small groups, and in a large external audience.

It will be fitted with some additional on-premises computing (not part of this tender) to be able to demonstrate and showcase the art of the possible and will be a shared facility across the University Schools / Departments. Artificial Intelligence, Virtual Reality, Robotics are some of the use cases it will be able to demonstrate.

Works to include:

Supply and fit provision of 3.5m and 1.5m LED projection Screen mounted on the outside
of the vehicle on outside of rear drivers' side with all the workings installed inside, removal
of internals cupboards and fitting of Unistrut framework to support LED display. Build of
internal wall and all fixtures and fittings to be included. Build new internal wall inside
vehicle. On-site service and maintenance schedule included



- Supply and fit of new 4K OLED or equivalent projector screen on inside wall of Van to enable projection inside and outside of VAN
- Supply and fit all cabling, LED processor scaler and media player
- Supply and fit appropriate high specification mobile CCTV system capable of viewing all sides of vehicle and panoramic view from inside of VAN
- Service and maintenance schedule for the screen and CCTV

Tender Evaluation Criteria

Tenders will be evaluated as below:

Award Criteria	Weighting
Technical Solution and quality of solution	30%
Geographical Location / Time to complete	30%
Price	40%
Total	100%

The supplier will need to submit for their tender return responses to the Evaluation Questionnaire and a Pricing Document with prices inclusive of VAT.

The Price element will be scored out of a maximum of 30 marks, with the scores calculated based on the lowest cost receiving 30 marks.

The other award criteria will each be marked out of a total of 5 marks. The marking methodology is provided below. Guidance for what will be required for the responses for each criteria in the Questionnaire, is also provided below.



Marking Methodology		
	Score	Definition
Excellent	5	Exceeds the requirement: As for "Good" but Tenderer additionally provides exceptional demonstration of its ability, understanding, experience, skills, resource & quality measures required to provide the Services. Response also identifies factors that will offer potential added value over and above the Universities requirements as set out in the Specification, with evidence to support the response.
Good	4	Satisfies the requirement and provides confidence of ability to deliver Services: Above average demonstration by the Tenderer of the relevant ability, understanding, experience, skills, resource & quality measures required to provide the Services. Response provides sufficient level of detail and evidence of a proven track record in delivering similar services to give the University confidence that the Tenderer will be able to deliver the Services in a way which fully complies in all material respects with the Universities requirements.
Acceptable	3	Appears to satisfy the requirement: Demonstration by the Tenderer of the relevant ability, understanding, experience, skills, resources & quality measures required to provide the Services, with evidence to support the response.
Minor Reservations	2	Appears to satisfy the requirement with reservations: Some reservations of the Tenderer's relevant ability, understanding, experience, skills, resources & quality measures required to provide the Services, with little or no evidence to support the response.
Serious Reservations	1	Appears to satisfy the requirement with major reservations: Considerable reservations of the Tenderer's relevant ability, understanding, experience, skills, resources & quality measures required to provide the Services, with little or no evidence to support the response.
Unacceptable	0	Does not meet the requirement: Does not comply and/or insufficient information provided to demonstrate that the Tenderer has the ability, understanding, experience, skills, resource & quality measures required to provide the Services, with little or no evidence to support the response.



Evaluation Questionnaire

Evaluation Criteria 1 – Technical Solution and Quality of Solution

Please provide an outline of how you will complete the works and what the technical solution includes.

Evaluation Criteria 2 – Geographical Location / Time to complete

The supplier is required to explain how they can meet the following:

Due to the timescale and technical nature of the works we are looking for a local based supplier no more than 1.5 hours maximum journey time from the University of Salford able to attend site easily and frequently.

The works required will need to be completed and commissioned and invoiced by the end of July 2023.

Evaluation Criteria 3 – Price

Please provide a price quotation for the works inclusive of VAT

Tender Instructions

Please send your submission to J.D.Ford@salford.ac.uk by 17:00 on Thursday 27th April.