



SCHEDULE 7:

CONTRACTOR'S PROPOSAL

Version number	Issue Date	Comment
1.0	28 November 2025	Execution Version



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1. **OVERVIEW**

1.1 The Contractor's Proposals are set out in Appendix 1 to this Schedule.

2. **CONTENT OF CONTRACTOR'S PROPOSALS**

2.1 The Contractor's Proposals have been prepared by the Contractor and set out how the Contractor's solution will be provided so as to meet the Authority's Requirements and are operational in nature.

2.2 For the avoidance of doubt, parts of the Contractor's overall proposal, provided to the Authority within its tender submission for the Competition, have not been included as part of the Contractor's Proposals where they are not relevant to the operational performance of the Services. This includes the following annexes to the Contractor's tender submission for the Competition:

2.2.1 Annex A – Tender Checklist;

2.2.2 Annex B – Tender Form;

2.2.3 Annex F – List of Operational Assumptions;

2.2.4 Annex Q – Financial Response Template;

2.2.5 Annex S - Financial Response Instructions (except the Financial Model Data Book to the extent stated in Appendix 1 below); and

2.2.6 Annex U – Completed Schedules.

2.3 Although the Contractor's Proposals are included by the Parties as part of this Contract, the Contractor agrees that such inclusion shall not relieve the Contractor of its responsibility for ensuring compliance with the Authority's Requirements.

2.4 If the Contractor becomes aware of any conflict or inconsistency between the Authority's Requirements and the Contractor's Proposals, the Contractor shall as soon as reasonably practicable and in any event within ten (10) Business Days:

2.4.1 notify the Authority of such conflict or inconsistency; and

2.4.2 at the Authority's request amend the Contractor's Proposals to address the conflict or inconsistency in accordance with **Schedule 16 (Change Protocol)** at no cost to the Authority.

3. SERVICES

- 3.1 The Parties agree that all of the services described in the Contractor's Proposals are to be provided as part of the Services to satisfy the Authority's Requirements and shall be provided in consideration of payment of the Contract Price by the Authority.
- 3.2 Subject to **clause 1.5 (Precedence of Documentation)**, the Contractor shall perform its obligations under this Contract in accordance with, and shall ensure that the Services comply with and meet, all the requirements of the Contractor's Proposals and all other requirements set out in **clause 15.1 (Standard of Performance)**.
- 3.3 Without prejudice to **paragraph 3.2 (Services)**:
- 3.3.1 the Contractor shall fully perform its obligations under this Contract including all aspects of the Contractor's Proposals within the Contract Price;
- 3.3.2 if the Contractor has failed to account for any aspects of the Contractor's Proposal (including, for example, any staffing headcount) in the Base Case, the costs of delivering such aspects of the Contractor's Proposal in accordance with **paragraph 3.2 (Services)** shall be borne by the Contractor without any change to the Contract Price including, if necessary, by way of a reduction in the Contractor's margin (including the Project Profit Margin); and
- 3.3.3 without limitation, **paragraphs 3.3.1 to 3.3.2** above shall (to the extent deemed inconsistent or conflicting with the other provisions of this Contract) be treated as offering a better commercial position for the Authority under **clauses 1.5.1.4 and 1.5.2 (Precedence of Documentation)**.

4. AUTHORITY OBLIGATIONS UNDER THE CONTRACTOR'S PROPOSALS

- 4.1 The Parties agree that:
- 4.1.1 the Authority shall not be responsible for or obliged to perform any obligations, responsibilities or actions (including service-related activity) set out in the Contractor's Proposals;
- 4.1.2 regardless of any assumptions or caveats outlined in the Contractor's Proposals, the Contractor is required to provide the Services in accordance with the terms of this Contract;
- 4.1.3 the Contractor's Proposals will not be relied upon to determine how any risks or liabilities relating to the provision of the Services are to be determined;



- 4.1.4 the Contractor shall not be entitled to relief from its obligations set out in this Contract (including the Contractor's Proposals) or to any other compensation or any other remedy as a consequence of any:
- 4.1.4.1 failure by the Authority to perform any obligations, responsibilities or actions (including service-related activity) set out in the Contractor's Proposals; and/or
 - 4.1.4.2 assumption set out in the Contractor's Proposals being incorrect or inaccurate in any regard; and
- 4.1.5 the Contractor shall not be entitled to any increase in the Contract Price in relation to any change to the Contractor's Proposal unless and to the extent the change arises from a request by the Authority to change the Authority's Requirements (in which case the Parties shall agree the change in accordance with **Schedule 16 (Change Protocol)**).

Appendix 1**Contractor's Proposals**

The Contractor's Proposals are the following documents submitted by the Contractor to the Authority as the Contractor's tender submission for the Competition and a copy of which is set out in the folder entitled 'USB Documents' made available at the Commencement Date to the Contractor on the Authority's procurement software, Jaggaer, in the sub-folder entitled 'Schedule 7 Appendix 1' and includes the following sub-folders:

Section 1 – Custodial Services – Part 1

Section 1 – Custodial Services – Part 2

Section 1 – Custodial Services – Part 3

Section 2 – Resourcing

Section 3 – Social Value

Section 4- Property and Maintenance

Section 5 - Sustainability

Section 6 – Mobilisation

Section 7 – Commercial and Finance – Part 1 (save for Section 7.1(b) – Completed Schedules)

Section 7 – Commercial and Finance – Part 2

Section 7 – Commercial and Finance – Part 3 (save for Annex Q – Financial Response Template; Annex R – Cost Assumptions Questionnaire, which is only included to the extent stated below; and Annex S - Financial Response Instructions (except the Financial Model Data Book to the extent stated below))

Annex D – Glossary

Annex E – Houseblock Designations

Annex G – Schedule of Core Week

Annex H – Digital Vision

Annex I – Table of Purposeful Activity and Curriculum Activity Places



Annex J - Organogram

Annex K – Table of Reducing Reoffending Activity

Annex L – Profiling Application Tool

Annex M – Core Day Schedules

Annex N – Staffing Heatmap

Annex O – Staffing Headcount

Annex P – Table of Assets

Annex R – Cost Assumptions Questionnaire (only to the extent that the principles contained therein are applicable to the Base Case)

Annex S – Financial Response Instructions (only the Financial Model Data Book is included and only to the extent that the principles contained therein are applicable to the Base Case)

Annex T – Contractual Compliance Table

Annex V - Insurance

FVRA

Note:

Annex C – Cover Page for each Response Criteria is incorporated into the Contractor's response documents as a cover page and is not included as a separate document.

Appendix 2
Realisation of Measurable Benefits

For the purposes of **clause 24.1.2.3(c) (Delivery of Annual Custodial Service Delivery Plan)**, the following benefits have been identified by the Authority in the Contractor's Proposals as part of the Competition:

Summary of Benefit¹	Timeline	Response Criteria and Page Number
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.1c – Security Pg.40
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.2c – Reducing Reoffending Pg.15 1.2e – Transfer, Release and Resettlement Pg.32
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.2e – Transfer, Release and Resettlement Pg.12
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.2e – Transfer, Release and Resettlement Pg.19
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.2e – Transfer, Release and

¹ The full details of each Benefit is set out in the Contractor's Proposals.



	Commercial interests]	Resettlement Pg. 20-24
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.3a – Equalities Pg. 6-8
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.3b – Digital Solution Pg.7
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	1.3b – Digital Solution Pg.7-8
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	3b – Workforce Health and Wellbeing Pg.31
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	4b – Lifecycle Replacement Services Pg.16
[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	4b – Lifecycle Replacement Services Pg.17



[Redacted under FOIA section 43, Commercial interests]	[Redacted under FOIA section 43, Commercial interests]	4b – Lifecycle Replacement Services Pg.17-18
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