



ROYAL NAVY PHYSICAL TRAINING SPECIALISATION (RFI0019)

Virtual Market Engagement Event

Wednesday 27th April 2022



Background

The Royal Navy (RN) People and Training Directorate is pursuing a transformation of how it manages physical development within the Royal Navy. One of the initiatives is to modernise non-deployed physical development (PDev) provision in the RN. The current preferred option is to introduce a hybrid PDev support model, where RN Physical Trainers provide PDev support in the deployed domain and Phase 1 Training, with a contracted solution providing appropriate PDev services to shore based echelons, including Phase 2 and 3 training requirements.

The Event

A Market Interest Event to set out the scope of the requirement will be held virtually from 1000 on Wednesday 27th April 2022

The day will involve a presentation from the Royal Navy, a post event questionnaire and 1-to-1 forums to inform options available to the Royal Navy.

The session will provide potential suppliers and sub-contractors with:

- Background and detail on the project.
- The opportunity to speak to the Project Team and other RN stakeholders.
- The opportunity to ask questions in a 1-to-1 forum.
- The opportunity to further inform Royal Navy thinking.

The team are considering various commercial and business approaches to deliver the requirement and would welcome industry feedback.

Suppliers should limit the number of attendees at the presentation to 5 per company and the maximum for the one to one is 3 attendees.

Potential contract lots (subject to change and development)

- Physical Training Instruction
- Leisure/Facilities Management
- Sports & Gymnasium Maintenance and Supply

The following are the expected outcomes of the contracted-out services as envisioned at present:

- Provision of physical training to the requisite performance standard (throughout Phase 2 [including Phase 2b] and Phase 3 and generic training for individuals on the Trained Strength).
- Develop and manage a Quality Management System to assure all PDev output.
- The provision and maintenance of suitable equipment to enable physical training (including Team training).
- The ability to deliver sport from grass roots level through to regional competitions.
- The ability to deliver the spectrum of challenging activities offered by the Authority.
- The ability to deliver Healthcare in the form of Exercise Rehabilitation.
- Deliver a Health and Wellbeing service following Defence Health Wellbeing Advice construct.
- The ability to support Command in delivering their PDev intent to personnel under their Command.

Outputs from the Market Interest Event, including the post-event questionnaire, will be made available to all suppliers who registered an interest and/or attended and may be included as part of

a prospective tender documentation pack. Therefore, no technical, financial, or commercially sensitive information should be included in any respective supplier's submission.

Supplier/Authority Sessions

Following the presentation, the Authority will host 1-to-1 sessions with any suppliers who wish to further discuss the requirement or offer any suggestions. Each session will last a maximum of 15 minutes. These will take place from 11:30 on Wednesday 27th April 2022 but, depending on the number of requests, may also be held on subsequent days.

Event Programme

Time	Event	Speaker
09:55 - 10:00	Dial in	
10:00 - 10:05	Administration and Etiquette	WO1 McCormick
10:05 - 10:10	Welcome	Lt Cdr Quirke
10:10 - 10:20	Context and Overview	Lt Cdr Quirke
10:20 - 10:30	Business Requirements	WO1 McCormick
10:30 - 10:40	Commercial Overview	Hannah Streatfield
10:40 - 10:50	Timelines	
10:50 – Close	Open discussion and Questions	All
11:30 – onwards	1 to 1 (15 mins)	

Registration

Any suppliers who would like to register interest in attending the Market Interest Event should do so by emailing Hannah.streatfield100@mod.gov.uk by 12:00 25 April 2022. Emails should be titled “Navy PDEV Market Interest Attendance” and the contents should include the company name and the names/emails of attendees for both the presentation and the 1 to 1 (if this is being requested).

Interested suppliers will be notified of the relevant Microsoft Teams dial in detail and their allocated 1 to 1 time slot (if requested) by 17:00 Monday 25 April 2022.

Disclaimer

MoD will not be liable to reimburse any costs incurred by any parties who respond to this notice or register any interest on the Portal. This event is early market engagement only. The Royal Navy does not commit to bring these requirements to a formal procurement process.