Engagement question to suppliers

Summary

Brighton and Hove City Council are currently investigating the merits of the various commercial models in relation to the provision of Managed Community Equipment Services. We ask that suppliers complete the table below and then email to procurement@brighton-hove.gov.uk by the closing date listed on the notice.

|  |  |  |
| --- | --- | --- |
| **No.** | **Question** | **Answer** |
| 1 | What commercial models does your organisation currently offer? Please provide a list with the name(s) of the model(s) and a description of the core commercial elements. |  |
| 2. | Does your organisation currently operate a commercial model based on a single fee as opposed to a schedule of rates based payment mechanism?  |  |
| 3. | The Council is currently considering the option of a single fee model. The rationale behind this model is to simplify and incentivise efficiencies in delivery of the service. What information/data would your organisation need from BHCC to be able to provide us with a competitive proposal? |  |
| 4. | We appreciate that with this single fee model a significant change in volume may necessitate a review of the fee, how do you manage such reviews currently or how would you propose that such reviews would operate?  |  |
| 5. | Are you aware of any other pricing models that would drive and create efficiencies in the delivery of the service by:1. Incentivising efficiency / innovation.
2. Reducing complexity and the high level of monitoring necessary with the credit debit system.
3. Simplifying to a model which doesn’t involve a credit debit process.
 |  |