



Salisbury Managed Procurement Services



Salisbury NHS Foundation Trust

Commercial & Managed Procurement Services

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C2443 – National Framework for the Provision of Nursing & Midwifery Apprenticeship Education

Including End Point Assessment Provision



Salisbury Managed Procurement Services

Working with



Health Education England



## Background

Health Education England have partnered with the Managed Procurement Services team at Salisbury NHS Foundation Trust, to deliver a range of support for employers to increase their uptake of Apprenticeships following the Sainsbury education reforms. This provides a range of local, regional and national support services including the procurement of apprenticeship providers, the management of apprenticeship provider quality and engagement, and the contracting process, all of which have delivered considerable savings for employers in terms of reducing procurement cost, and also in launching a number of innovative delivery programmes for apprenticeships to support both small and large professions.

Salisbury frequently work in partnership with professional bodies, and NHS trusts, STPs / ICSs, and wider regional systems, as well as organisations such as London Councils, the Association of Directors of Social Services, the Ambulance Chief Executives Association, Public Health England, NHS Leadership Academy and NHS EI. Salisbury also partner with organisations such as YPO for the delivery of wider programmes, as well as working outside education in areas such as energy, professional services and commercial retail.

Salisbury NHS Foundation Trust are therefore a Contracting Authority within the meaning of the Public Contract Regulations 2015, and are able to make this DPS available to other public organisations listed in the relevant section of this document. Salisbury Commercial Services is a trading name of Salisbury NHS Foundation Trust for the delivery of this DPS and associated services. The Contracting Authority for any subsequent contracts under this Framework will always be the Apprentice's employing organisation.

## This Requirement

This Framework covers the following Lots – bidders may apply for any or all lots depending on their ability to provide and their regulatory approvals. **Please note this is not a commission of spending by Health Education England, and this is not an indication that any published OJEU value will be fulfilled by employers. This is the establishment of a framework to allow for facilitated direct engagement by employers.**

Guidance on Lots – Bidders do not need to be able to provide all the specified Lots (or all the pathways within Lots). Bidders can indicate on the Commercial Response which courses they are able to provide.

<b>Lot One – Nursing Associate</b>	
Course Title	Nursing Associate (NMC2018) Apprenticeship
Standard Number	ST0827
Accrediting Body	Nursing & Midwifery Council
Required Location	Providers to declare on Commercial Response
Standards / Framework Link	<a href="https://www.instituteforapprenticeships.org/apprenticeship-standards/nursing-associate-nmc-2018/">https://www.instituteforapprenticeships.org/apprenticeship-standards/nursing-associate-nmc-2018/</a>

<b>Lot Two – Registered Nurse Degree Apprenticeship</b>	
Course Title	Registered Nurse Degree (NMC2018)
Standard Number	ST0781
Accrediting Body	Nursing & Midwifery Council
Required Location	Providers to declare on Commercial Response
Standards / Framework Link	<a href="https://www.instituteforapprenticeships.org/apprenticeship-standards/registered-nurse-degree-nmc-2018/">https://www.instituteforapprenticeships.org/apprenticeship-standards/registered-nurse-degree-nmc-2018/</a>

<b>Lot Three – District Nurse Apprenticeship</b>	
Course Title	District Nurse
Standard Number	ST0709
Accrediting Body	Nursing & Midwifery Council
Required Location	Providers to declare on Commercial Response
Standards / Framework Link	<a href="https://www.instituteforapprenticeships.org/apprenticeship-standards/district-nurse/">https://www.instituteforapprenticeships.org/apprenticeship-standards/district-nurse/</a>

<b>Lot Four – Specialist Community &amp; Public Health Nurse Apprenticeship</b>	
Course Title	Specialist Community & Public Health Nurse
Standard Number	ST0697
Accrediting Body	Nursing & Midwifery Council
Required Location	Providers to declare on Commercial Response
Standards / Framework Link	<a href="https://www.instituteforapprenticeships.org/apprenticeship-standards/specialist-community-and-public-health-nurse/">https://www.instituteforapprenticeships.org/apprenticeship-standards/specialist-community-and-public-health-nurse/</a>

<b>Lot Five – Midwife Apprenticeship</b>	
Course Title	Midwife (Degree)
Standard Number	ST0794
Accrediting Body	Nursing & Midwifery Council
Required Location	Providers to declare on Commercial Response
Standards / Framework Link	<a href="https://www.instituteforapprenticeships.org/apprenticeship-standards/midwife-degree/">https://www.instituteforapprenticeships.org/apprenticeship-standards/midwife-degree/</a>
<b>Note – There is currently a new Standard (ST0948) in development to reflect the NMC2019 standards. This Framework will include migration to that Standard when approved for delivery.</b>	

<b>Lot Six – Nursing &amp; Midwifery End Point Assessment Organisations</b>	
Course Title	End Point Assessment for Nursing & Midwifery Standards
Standard Number	Organisations to declare on Commercial response
Accrediting Body	Nursing & Midwifery Council
Required Location	Providers to declare on Commercial Response

Retirement of Current Procurements :

On the establishment of this Framework, the following existing procurements will be retired for new call-off contracts (existing contracts under these procurements remain valid until the completion date of the last learner on those call-offs) :

C1546.54 Capital Nurse Programme  
 C2444 London Nursing Associate Framework  
 C1546.276 Capital Midwife

#### Requirement Description

In partnership with Health Education England, Salisbury NHSFT are opening a new national framework for public and qualifying third sector employers to access high quality Nursing and Midwifery related apprenticeship education provision throughout England.

This Framework will cover the standards details above, and may be adapted for any successor standards or major changes to existing standards.

Providers will be eligible to apply provided they meet the Pass/Fail criteria listed on the Quality Response document, including :

- Existing Nursing & Midwifery Council approval for the course, or evidence that they have started the Approvals process with NMC;
- Registration on the Register of Apprenticeship Training Providers (or Register of End Point Assessment Organisations for EPA bidders)
- Willingness to work with employers (where the capability exists) to co-deliver programmes

Employers will be able to either direct award to providers, or conduct further competitions through the Framework operator against employer-set criteria.

### Timetable

Opportunity live on Bravo and advertised	Monday 06 July 2020
Last date for Bidder Questions	Friday 24 July 2020 at 17:00
<b>ITT closes for Bidder Responses</b>	<b>Friday 14 August 2020 at 12:00</b>
Providers notified of Outcome	By Friday 21 August 2020 at 12:00
Standstill Period Applied	Monday 24 August 2020 to 00.01 Friday 04 September 2020
Framework open to Employers to access	Monday 07 September 2020
Framework Closure Date	Wednesday 31 <sup>st</sup> August 2024
The Framework Operator reserves the right to re-open this Framework periodically to add new standards or create new market opportunities. Such re-opening will be advertised via OJEU at the time.	

### Information for Bidders

Please note the following conditions apply to this Competition :

1. Contracting Authority – The Contracting Authority for the operation of the Framework is Salisbury NHS Foundation Trust, however contracts awarded will be between the Apprentices' employer organisation and the training provider. All bidders MUST only follow the contracting process via Salisbury NHSFT and must not issue their own documentation to Employers.
2. Responses and Questions – All responses, bids and questions must ONLY be submitted via the Bravo Procurement Portal operated by Salisbury NHSFT.
3. Bidders must not, under any circumstances, approach NHS organisations or other employers with questions or requesting advice during the tender period. This is to ensure all bidders have

equality of opportunity. Bidders found to be doing so will be removed from the ITT concerned, and may be removed from the wider DPS or Frameworks.

4. Terms & Conditions – The successful bidder(s) will be awarded contracts under standard NHS Terms & Conditions (copy available on Bravo). Bidders' own terms or conditions will not be accepted by the Contracting Authority.
5. Award of Business – All offers on this Procurement are made in good faith and reasonable expectation, however the Contracting Authority retains the right to change indicated student numbers. The Contracting Authority retains the right to make a reduced, or no, award following the outcome of the Competition.
6. Payment for Apprenticeship Training is from the Apprenticeship Digital Account to the Provider. Salisbury NHSFT shall not be liable for any financial sums or values under any circumstances, and the Contracting Authority shall only be liable for additional student fees if agreed and included in the Commercial Schedule of the final contract.
7. Supplier Fee – There is no fee to join, or participate in further Competitions under the Framework. By submitting a bid, suppliers agree to pay Salisbury NHSFT the sum of 1% (one percent) of the value of all business they are awarded following a Competition, excluding VAT. Please note this fee CANNOT be included in training course costs, and CANNOT be deducted from the training value paid from the student Digital Account. The full value of training given in the supplier's bid MUST be the value they deliver to the student. Supplier fees will be invoiced quarterly by Salisbury NHSFT following information provided by the Contracting Authority.
8. All bid responses and required information must be provided by the Close Date indicated on the Bravo portal.

### Framework Scope

The Contracting Authority expressly reserved the right (i) not to award any contract as a result of the procurement process commenced by publication of this notice; and (ii) to make whatever changes it saw fit to the content and structure of the tendering competition; and in no circumstances will the Contracting Authority be liable for any costs incurred by the candidates.

The awarding of a place on the Framework does not mean that there is any guarantee of subsequent contracts being awarded. Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgement of potential suppliers. Any orders placed under this Framework will form a separate contract under the scope of this Framework between the supplier and the specific requesting other contracting body. The Contracting Authority and other contracting bodies utilising the Framework shall only use electronic portals during the life of the agreement. Any values that have been provided are only an estimate. We cannot guarantee to suppliers any business through this framework agreement.

The Framework has been established by Salisbury NHS Foundation Trust, for use by the following bodies (and any future successors to these organisations):

The following Contracting Authorities are entitled to place Orders:

Salisbury NHS Foundation Trust and all bodies listed below :

Central Government Departments, Local Government and Public Corporations :

<https://www.gov.uk/government/organisations>

**Please note Central Government departments may be subject to Government Digital Service approval before using the Framework Agreement.**

Local Authorities (England)

[https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\\_data/file/791684/List\\_of\\_councils\\_in\\_England\\_2019.pdf](https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/791684/List_of_councils_in_England_2019.pdf)

National Parks Authorities

<https://www.nationalparks.uk/about-us>

Educational Establishments in England, maintained by the Department for Education including Schools, Universities and Colleges listed :

<https://www.compare-school-performance.service.gov.uk/schools-by-type?step=default&table=schools&region=all-england&for=secondary>

Police Forces listed by the College of Policing

[https://www.college.police.uk/About/Copyright\\_Licensing/Pages/Home-Office-police-forces.aspx](https://www.college.police.uk/About/Copyright_Licensing/Pages/Home-Office-police-forces.aspx)

Police Forces and Special Police Forces in the United Kingdom, and/or Police and Crime Commissioners (as defined by the Police Reform and Social Responsibility Act 2011) and/or the Police Authorities (as defined in the Police Act 1964, Police Act 1996, Serious Organised Crime and Police Act 2005, Police and Justice Act 2006, Police, Public Order and Criminal Justice (Scotland) Act 2006), and other relevant legislation for the constituent parts of the United Kingdom, for their respective rights and interests  
Fire and Rescue Services in the United Kingdom

<http://www.fireservice.co.uk/information/ukfrs>

NHS Bodies England

<http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/OtherListing.aspx>

Hospices in the UK

<https://www.hospiceuk.org/about-hospice-care/find-a-hospice?gclid=CPLU3cD7zdECFdaRGwodNeoDyw>

Registered Social Landlords (Housing Associations)

<https://www.gov.uk/government/publications/current-registered-providers-of-social-housing>

Third Sector and Charities in the United Kingdom

<http://www.charitycommission.gov.uk/find-charities/>

<http://www.oscr.org.uk/search-charity-register/>

<http://www.charitycommissionni.org.uk/charity-search/>

Citizens Advice in the United Kingdom

<http://www.citizensadvice.org.uk/index/getadvice.htm>

[www.cas.org.uk](http://www.cas.org.uk)

<http://www.citizensadvice.co.uk/>

Any corporation established, or a group of individuals appointed to act together, for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character, and (i) financed wholly or mainly by another contracting authority listed above in this section of this Framework Agreement;

(ii) subject to management supervision by another contracting authority listed above in this section of this Framework Agreement; or

(iii) more than half of the board of directors or members of which, or, in the case of a group of individuals, more than half of those individuals, are appointed by another contracting authority listed above in this section of this Framework Agreement

(iv) an association of or formed by one or more of the Contracting Authorities listed above in this section of this Framework Agreement

Entities which are not public sector bodies may also use the Framework Agreement if the Authority is satisfied that:

- such entity is calling-off goods and/or services directly, solely and exclusively in order to satisfy contractual obligations to one or more public sector bodies, all of which are entitled to use the Framework Agreement on their own account;
- all goods to be called-off by it are to be used directly, solely and exclusively to provide goods and/or services at sites occupied by such public sector body(ies); and
- it will pass the benefit of the call-off contract to such public sector body(ies) directly, in full and on a purely “pass-through” basis. Accordingly there must be no mark-up, management fee, service charge or any similar cost solely in relation to the supply of goods and/or services imposed on the relevant public sector body(ies), who must be able to benefit from the terms of the Framework Agreement in a like manner and to the same extent as if using the Framework Agreement on its/their own account.

Any ‘bodies governed by public law’ which under the Public Contracts Regulations 2015 means bodies that have all of the following characteristics

(a) they are established for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character;

(b) they have legal personality; and

(c) they have any of the following characteristics:—

(i) they are financed, for the most part, by the State, regional or local authorities, or by other bodies governed by public law;

- (ii) they are subject to management supervision by those authorities or bodies; or
- (iii) they have an administrative, managerial or supervisory board, more than half of whose members are appointed by the State, regional or local authorities, or by other bodies governed by public law.

This Framework is valid for four years, ending 12:00 on 31 August 2024. Employers may enter into contracts which extend beyond the lifetime of the DPS.

### **Terms & Conditions**

The individual Employer organisations will be responsible for issuing their standard Terms & Conditions as part of the mini competition documentation.

### **Access Charges**

There is no charge for Providers to register for inclusion on the Framework, to access information, or to bid for business via the Framework.

Each Provider, on a successful award of a contract, will be invoiced a Activity Based Fee by Salisbury Commercial Services. This will be based on a percentage of contract value, and will be clearly advertised with each opportunity.

## **For Suppliers – How to Participate**

All Framework activity is carried out electronically, including further competition and messaging.

Salisbury NHSFT uses the Bravo NHS Portal for all procurement requirements, including DPS.

Suppliers wishing to join this Framework should register on the Portal [https://nhs.bravosolution.co.uk/nhs\\_collaborative/web/login.html](https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html) and locate relevant project reference. Suppliers will then be asked to complete the online PQQ and submit. Salisbury NHSFT will then evaluate the PQQ and advise within 10 working days after an initial period of 30 days (or advise the supplier where this will be extended).

Suppliers successfully placed on the Framework will then be advised of further competitions or direct awards via the Bravo portal.

It is therefore **essential** that suppliers maintain their contact details within their Bravo profile at all times, as Salisbury Commercial Services will not be responsible for suppliers not receiving competition calls due to incorrect or outdated profile information.

**Please note Salisbury or HEE do NOT provide technical support for the Bravo portal.** Providers requiring technical support should contact Jaggaer Advantage (<https://www.jaggaer.com/service-support/>)

## **Further Information**

For further information, email Simon Dennis at [simon.dennis@nhs.net](mailto:simon.dennis@nhs.net) or visit the Bravo procurement portal ([https://nhs.bravosolution.co.uk/nhs\\_collaborative/web/login.html](https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html))