

# Microsoft | Volume Licensing

## Discount Transparency Disclosure Form

Date: 3/14/2023  
Program: Enterprise 6  
Enrollment Number: Renewal  
Quote Number: 1304856.001  
Reseller Name: Trustmarque Solutions Ltd  
Reseller Address: Trustmarque Solutions Ltd, The National Agri-Food Innovation Campus, Sand Hutton York, GB, YO41 1LZ

### Discount Details

For this enrollment, Microsoft provided the Customer's Partner a discount off of the Partner's Net Price. The Partner is required, by Microsoft, to pass on the discount to the Customer by reducing the Microsoft Product resale price by an amount equal to or greater than the discount.

Listed on this form is the maximum price the Partner may charge for the Microsoft Products to be ordered under this enrollment. The Maximum Resale Price (MRP) is calculated by subtracting the discount provided to the Partner, from the total estimated resale price for the Microsoft Products.

The requirement to pass through the discount does not mean that Microsoft is setting the Customer's actual price. Partners remain free to set the price charged for Microsoft Products at any point equal to or below MRP. The Customer's actual price will be established by a separate agreement between Customer and its Partner. Note that the MRP listed on this form does not include fees for non-Microsoft products, partner services or normal transaction costs. Normal transaction costs include taxes or other fees assessed by a local or federal government.

### For Ordered Products

Currency	Maximum Resale Price
Pound Sterling	428,431.68

In this form, the following definitions apply:

"Customer" means the entity that may enter or has entered into a Contract with the Partner.

"Contract" means a binding agreement between the Partner and Affiliate, under which Customer orders Products from Partner.

"Microsoft" means (1) the entity that has entered into an agreement with Partner under which Partner may place orders for Microsoft Products for use by the Customer and (2) the affiliates of such entity, as appropriate.

"Maximum Resale Price" means the sum of the Estimated Resale Price for the Microsoft Products ordered under the Customer Contract minus the discount off of the Partner's Net Price provided by Microsoft listed in the currency in which the Partner or Partner's reseller transacts with Microsoft.

"Product" means all Microsoft Products identified in the Product Terms, such as all Software, Online Services, and other web-based services, including pre-release or beta version. Microsoft product availability may vary by region.

**Partner:** \_\_\_\_\_

**Customer:** \_\_\_\_\_

**Signature of Customer's authorized representative:**

**Printed name:**

**Printed title:**

**Date:**

**SECTION 1 - Licenses and Software Assurance**

**Ordered Product Pricing & Usage Year 1**

Product Description	Part Number	Maximum Price (GBP)	License Quantity	Usage Country	Subtotal (GBP)
<b>Additional Products</b>					
Visual Studio Pro MSDN ALng SA	77D-00111	320.00	15	United Kingdom	4,800.00
Exchange Server Ent ALng SA	395-02504	882.00	8	United Kingdom	7,056.00
SfB Server ALng SA	5HU-00216	683.00	6	United Kingdom	4,098.00
<b>Total Year 1 Maximum Price Licenses and Software Assurance</b>					<b>15,954.00</b>

**Ordered Product Pricing & Usage Year 2**

Product Description	Part Number	Maximum Price (GBP)	License Quantity	Usage Country	Subtotal (GBP)
<b>Additional Products</b>					
Visual Studio Pro MSDN ALng SA	77D-00111	320.00	15	United Kingdom	4,800.00
Exchange Server Ent ALng SA	395-02504	882.00	8	United Kingdom	7,056.00
SfB Server ALng SA	5HU-00216	683.00	6	United Kingdom	4,098.00
<b>Total Year 2 Maximum Price Licenses and Software Assurance</b>					<b>15,954.00</b>

**Ordered Product Pricing & Usage Year 3**

Product Description	Part Number	Maximum Price (GBP)	License Quantity	Usage Country	Subtotal (GBP)
<b>Additional Products</b>					
Visual Studio Pro MSDN ALng SA	77D-00111	320.00	15	United Kingdom	4,800.00
Exchange Server Ent ALng SA	395-02504	882.00	8	United Kingdom	7,056.00
SfB Server ALng SA	5HU-00216	683.00	6	United Kingdom	4,098.00
<b>Total Year 3 Maximum Price Licenses and Software Assurance</b>					<b>15,954.00</b>

SECTION 2 - Monthly Subscriptions

Ordered Product Pricing & Usage Year 1

Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Maximum Price (GBP)	License Quantity	Usage Country	Extended Amount (GBP)
<b>Server and Tools Products: Subscriptions</b>									
SQL Server Enterprise Core ALng Sub 2L	7JQ-00663	Adjustable	4/1/2023	Monthly	12	281.19	16	United Kingdom	53,988.48
SQL Server Standard Core ALng Sub 2L	7NQ-00476	Adjustable	4/1/2023	Monthly	12	74.01	34	United Kingdom	30,196.08
<b>Additional Products</b>									
Power BI Premium P1 Sub	GSL-00002	Adjustable	4/1/2023	Monthly	12	3,424.90	1	United Kingdom	41,098.80
Power BI Pro Sub Per User	NK4-00002	Adjustable	4/1/2023	Monthly	12	6.90	19	United Kingdom	1,573.20
Total Year 1 Maximum Price Monthly Subscriptions									126,856.56

Ordered Product Pricing & Usage Year 2

Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Maximum Price (GBP)	License Quantity	Usage Country	Extended Amount (GBP)
<b>Server and Tools Products: Subscriptions</b>									
SQL Server Enterprise Core ALng Sub 2L	7JQ-00663	Adjustable	-	Monthly	12	281.19	16	United Kingdom	53,988.48
SQL Server Standard Core ALng Sub 2L	7NQ-00476	Adjustable	-	Monthly	12	74.01	34	United Kingdom	30,196.08
<b>Additional Products</b>									
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Total Year 2 Maximum Price Monthly Subscriptions									126,856.56

Ordered Product Pricing & Usage Year 3

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<b>Server and Tools Products: Subscriptions</b>									
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Total Year 3 Maximum Price Monthly Subscriptions									126,856.56

Future Pricing				
Additional Products				
Product Description	Part Number	Pricing Information		
		Max True Up Price (GBP)		
True-Ups		Year 1	Year 2	Year 3
Visual Studio Pro MSDN ALng LSA	77D-00110	936.00	616.00	296.00
Exchange Server Ent ALng LSA	395-02412	5,730.00	4,848.00	3,965.00
SfB Server ALng LSA	5HU-00215	4,440.00	3,756.00	3,073.00
Additional Online Products				
Product Description	Part Number	Pricing Information		
Online Services		Max Price (GBP)/ Month		
Power BI Premium P1 Sub	GSL-00002	3,424.90		
Power BI Pro Sub Per User	NK4-00002	6.90		
Server and Tools Products: Subscriptions				
Product Description	Part Number	Pricing Information		
Monthly Subscriptions		Max Price (GBP)/ Month		
SQL CAL ALng Sub Device CAL	359-05813	4.90		
SQL CAL ALng Sub User CAL	359-05814	4.90		
SQL Server Enterprise Core ALng Sub 2L	7JQ-00663	281.19		
SQL Server Standard ALng Sub	228-10025	19.25		
SQL Server Standard Core ALng Sub 2L	7NQ-00476	74.01		