

Scoring Grade for Weighted Questions

The scoring grade below applies to all other questions in the technical envelope labelled as weighted questions listed at Annex B (DPQQ Questions, section and question weightings and response instructions).

Mark	Descriptor	Evaluation of Evidence Presented
100	Excellent Confidence	Evidence provided contains a very high level of detail and gives an excellent level of confidence in the Potential Providers ability to manage and deliver the project effectively. It is assessed that there is minimal risk associated with the ability of the Potential Provider to deliver the capability requested.
70	Good Confidence	Evidence provided contains a high level of detail and gives a good level of confidence in the Potential Providers ability to manage and deliver the project effectively. It is assessed that there is acceptable risk associated with the ability of the Potential Provider to deliver the capability requested.
30	Adequate Confidence	Evidence provided contains a satisfactory level of detail and gives an adequate level of confidence in the Potential Providers ability to manage and deliver the project effectively. It is assessed that there is moderate risk associated with the ability of the Potential Provider to deliver the capability requested.
10	Low Confidence	Evidence provided contains an inadequate level of detail and gives a low level of confidence in the Potential Providers ability to manage and deliver the project effectively. It is assessed that there is substantial risk associated with the ability of the Potential Provider to deliver the capability requested.
0	No Confidence	No evidence provided, or evidence provided contains no detail and gives no confidence in the Potential Providers ability to manage and deliver the project effectively. It is assessed that there is unacceptable risk associated with the ability of the Potential Provider to deliver the capability requested.

Any question that scores a 0 under the Technical Envelope will be classed as an automatic FAIL. The Scoring criteria is illustrated in Annex A (Scoring Grade for Questions under the Technical Envelope). If a Potential Provider scores a 0 under the Technical Envelope, you will not be eligible to progress further, and will therefore be an unsuccessful candidate.

DPQQ Questions, section and question weightings and response instructions

The Boats within scope of this requirement are listed Annex D (Craft Type) to this document.

Section Heading and Section Weighting	Question	Weighting	Response Instructions
Section 2.1 Technical Capability (30%)	DSP 2.1.1 – Question 1 Please detail and provide evidence of the available tools, plant, technical equipment and other resources that the Potential Provider has previously used to undertake maintenance and repair work on complex multi-functional boats similar to the boats within Annex D.	50%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.1.2 – Question 2 Please detail and provide evidence of the skills, expertise and experience the Potential Provider has in the management and execution of scheduled maintenance, repair and defect rectification of complex multi-functional boats similar to the boats within Annex D.	50%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
Section 2.2 Provision of Spares (25%)	DSP 2.2.1 – Question 1 Please detail and provide evidence of how the Potential Provider has, in relevant projects over the past five years identified, planned, managed, procured and delivered a range of spares services through their Supply Chain to support routine provisioning for scheduled maintenance and reactive urgent/high priority requirements to support defects. This service shall include capital spares, consumable spares and any spares repairable activity.	100%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
Section 2.3 Project Management Capability	DSP 2.3.1 – Question 1 Please detail and provide evidence of how the Potential Provider has successfully implemented appropriate project planning,	50%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set

Section Heading and Section Weighting	Question	Weighting	Response Instructions
(15%)	management and control techniques and processes to permit the delivery of scheduled maintenance, repair and defect rectification on boats. Particular focus shall be placed on providing evidence of how the company has ensured timely delivery of such requirements, how it has successfully managed the associated project risks, and how it communicates project plans and progress to applicable stakeholders.		to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.3.2 – Question 2 Please detail the procedures in place to inform the customer, in the event of any issues arising with regard to the provision of products/service. Detail how you would deal with customer complaints and how customer satisfaction will be managed. Please provide detail and evidence of how these procedures have been applied to similar projects.	50%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
Section 2.4 Quality Management (10%)	DSP 2.4.1 – Question 1 Please provide details including copies of your current certification (ISO 9001:2015 or its equivalent) for any Quality Management Systems (QMS) operated by the Potential Provider, both internally and externally, including through the Supply Chain. Where no quality certification is held, please detail the steps the Potential Provider is taking to obtain a recognised quality certification prior to contract award. Please advise how your current Certified Scope of Supply fully meets the requirements of this proposed contract and evidence of how the QMS has been applied to similar projects. Where design and development is required, detail how you would meet this requirement in terms of your scope.	Pass/Fail	To be uploaded via an attachment. To be uploaded via an attachment. In an appropriate response, the Potential Provider will submit a copy of their ISO certification, appropriately scoped for this type of contract (e.g. maritime boat/ship repair) Where no certification exists, the Potential Provider shall detail the steps they would take to obtain the recognised ISO 9001:2015 certification prior to contract award, expected February 2024. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.4.2 – Question 2	25%	To be uploaded via an attachment.

Section Heading and Section Weighting	Question	Weighting	Response Instructions
	Please detail the procedures in place at the Potential Provider for identifying and recording non-compliant work (in terms of quality) and for subsequently implementing corrective and preventive actions. Detail by what method you would gauge implemented preventative measures. Please provide detail and evidence of how these procedures have been applied to similar projects.		Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.4.3 – Question 3 Please advise how sub-contractors are notified of prime contract Quality Assurance conditions and provide details of the method by which they are 'flowed down' in sub-contract orders. Detail how you ensure that your sub suppliers are approved and how compliance with prime contract requirements is met. Please provide detail and evidence of how these procedures have been applied to similar projects.	30%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.4.4 – Question 4 Please detail the procedures in place to inform the customer, in the event of any issues arising with regard's to the provision of products/service. Detail how you would deal with customer complaints and how customer satisfaction will be managed. Please provide detail and evidence of how these procedures have been applied to similar projects.	25%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
	DSP 2.4.5 – Question 5 Please advise the policy in place for the avoidance of counterfeit materiel. Please detail processes and procedures that are in place an provide detail and evidence of how these procedures have been applied.	20%	To be uploaded via an attachment. Your response is to be limited to a maximum of 1 side of A4 using Arial 11 Font and all margins set to 2 cm. Anything over this limit will not be evaluated.
Section 2.5	DSP 2.5.1 – Question 1	50%	To be uploaded via an attachment.